

Key figures for the Zurich Financial Services Group
(extracted from audited accounts)

	In USD millions		
	1999	1998	Change
Gross written premiums, policy fees, insurance deposits and premiums written by the Farmers Exchanges	47,995	45,726	5.0%
Gross written premiums and policy fees	29,216	29,265	- 0.2%
Net written premiums and policy fees	25,032	26,062	- 4.0%
Farmers management fees and other related income	1,490	1,358	9.7%
Asset management fee income	1,450	1,385	4.7%
Net investment income and realized gains	10,958	10,060	8.9%
Operating income before amortization of intangibles	5,344	4,400	21.5%
- Non-life	1,810	1,707	6.0%
- Farmers	964	836	15.3%
- Reinsurance	209	174	20.1%
- Life	2,106	1,505	39.9%
- Asset management	255	178	43.3%
Net income before merger and other related charges	3,260	2,812	15.9%
Net income after merger and other related charges	3,260	802	306.5%
Pro-forma earnings per share (before merger and other related charges)			
- Allied Zurich (in GBP)	55.1 p	46.3 p	19.0%
- Zurich Allied (in CHF)	57.04	47.97	18.9%
Dividends per share			
- Allied Zurich (in GBP)	15.11p	13 p	16.2%
- Zurich Allied (in CHF)	17.15	13.50	27%
Combined ratio (in %)	110	115	
Employees	68,785	68,867	- 0.1%
Investments (in USD billion)	121.8	126.2	- 3.5%
Net underwriting reserves (in USD billion)	100.0	104.7	- 4.5%
Shareholders' equity (in USD billion)	22.2	23.0	- 3.3%
Total assets under management (in USD billion)	442.2	408.2	8.3%

Zurich, April 5, 2000