

# Half Year Report 2015

Report for the six months to June 30, 2015



# About Zurich

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Zurich is a leading multi-line insurer that serves its customers in global and local markets. With about 55,000 employees, we provide a wide range of general insurance and life insurance products and services. We serve individuals, small businesses, and mid-sized and large companies, including multinational corporations, in more than 170 countries.

## Our cover

Our customers want the best possible protection for the people and things they truly love – from personal accident and life insurance to global risk coverage for corporations.



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# Message from the Chairman and Chief Executive Officer

*Dear Shareholder,*

For the six months to June 30, 2015, we reported a business operating profit<sup>1</sup> (BOP) of USD 2.2 billion, a decrease of 15 percent compared with the same period of 2014. Net income attributable to shareholders decreased by 3 percent to USD 2.1 billion compared with the previous year.

While the positive trend in Global Life and Farmers<sup>2</sup> has continued, with these businesses delivering good results, the profitability of our General Insurance business has been negatively affected by higher-than-expected large losses, particularly in the UK and within Global Corporate's U.S. operations, and a higher expense ratio.

General Insurance's BOP fell by USD 515 million to USD 1.2 billion, a 31 percent decrease in the first six months of 2015. Global Life achieved a 6 percent increase in BOP, which grew by USD 39 million to USD 673 million, while maintaining its focus on priority markets and achieving greater value from in-force business.

Farmers continued its positive momentum, although BOP was slightly lower at USD 719 million, a decrease of USD 36 million or 5 percent.

Cash remittances are expected to exceed USD 3.5 billion for the full year and USD 10 billion for the period 2014–2016, well ahead of our target of USD 9 billion.

Our priority is to carry out our 2014–2016 strategy, which focuses on three cornerstones: prioritizing investment in distinctive positions, managing other businesses for value and growing our operating earnings.

### Investing in distinctive positions

We are implementing our customer strategies in the corporate market, commercial mid-market and select retail markets. One example of how we are strengthening our ties to corporate customers is through a combined market approach between Global Corporate and Corporate Life & Pensions. By early June, these businesses achieved over 100 new combined, or 'cross-sell' customer agreements against a target of 150 for the full year.

In retail markets, examples include our agreement with Brazilian retailer Via Varejo for exclusive sale of extended warranty insurance. And in Spain our recently-extended distribution partnership with Banco Sabadell is progressing well, helping us to reach an additional 2.4 million customers.

<sup>1</sup> Business operating profit indicates the underlying performance of the Group's business units by eliminating the impact of financial market volatility and other non-operational variables.

<sup>2</sup> The Farmers Exchanges are owned by their policyholders. Farmers Group, Inc., a wholly owned subsidiary of the Group, provides certain non-claims administrative and management services to the Farmers Exchanges as attorney-in-fact and receives fees for its services.



Tom de Swaan and Martin Senn

### Managing other businesses for value

In the businesses we are managing for value, we have made good progress, including in generating the most value from Global Life's in-force business. One example of this is a successful initiative by Farmers New World Life to reduce policy lapse rates.

We are also exiting non-core or under-performing businesses. In the UK, Zurich is selling part of its legacy annuities business to life insurer Rothesay Life, pending regulatory and court approvals. Subject to regulatory approval, Zurich is also selling a non-strategic majority stake in UK investment company 7IM Holdings Ltd.

### Growing our operating earnings

We announced in May that we plan to achieve cost savings of around USD 300 million by the end of 2016. These savings form part of a longer-term transformation plan as the company sees the opportunity to increase net new annual efficiency gains to at least USD 1 billion by the end of 2018.

These efforts to achieve savings and increase efficiency include consolidating the number of data centers that serve our needs. We are also reducing the own-use properties that we own, renegotiating leases, and cutting the number

of telecommunications and network suppliers we depend upon. And our Zurich Way of Working program aims to create a customer-focused, efficient way of working Group-wide, while increasing employees' motivation and job satisfaction.

### Leadership appointments

Cecilia Reyes was named Chief Risk Officer in July to succeed Axel Lehmann, who is stepping down and will leave Zurich at the end of 2015 after nearly 20 years of service. We would like to thank Axel for his long service and outstanding contributions to the Group. Urban Angehrn, former Head of Alternative Investments, has succeeded Cecilia as Chief Investment Officer and has joined the Group Executive Committee.

### Corporate responsibility

Our green bonds program reached a new milestone: we have now invested USD 750 million in these bonds, which finance green energy and other sustainability projects. And we have now trained 350 people in our investment management team worldwide, as well as external asset managers, in Zurich's approach to including environmental, social and governance matters in investment decisions.

Our flood resilience program continues to achieve good results. We are now active in Mexico, Indonesia, Peru and Nepal, and Zurich employees are working in all these countries on secondment. We are applying our risk expertise to understand floods and how we can better prepare for floods in future.

### Looking ahead

In July we announced that we are evaluating a potential offer for UK-based insurer RSA Insurance Group plc. We believe that a transaction could bring significant benefits to us and to our investors, in terms of the complementary fit of RSA's business with our own operations, and in terms of financial benefits. But any capital deployment would need to meet the same hurdles that we apply to any other investment.

We remain committed to our 2014–2016 targets. We will continue to update you on our progress and thank you for your continued support.



**Tom de Swaan**  
Chairman of the Board of Directors



**Martin Senn**  
Chief Executive Officer

# Operating and financial review

The Operating and financial review is the management analysis of the business performance of Zurich Insurance Group Ltd and its subsidiaries (collectively the Group) for the six months ended June 30, 2015, compared with the same period of 2014. It also explains key aspects of the Group's financial position as of June 30, 2015 compared with December 31, 2014.

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The information contained within the Operating and financial review is unaudited and is based on the consolidated results of the Group for the six months ended June 30, 2015 and compared with the same period of 2014. All amounts are shown in U.S. dollars and rounded to the nearest million unless otherwise stated, with the consequence that the rounded amounts may not add up to the rounded total in all cases. All ratios and variances are calculated using the underlying amounts rather than the rounded amounts. This document should be read in conjunction with the Annual Report 2014 of the Group and, in particular, with its unaudited Consolidated financial statements for the six months ended June 30, 2015.

In addition to the figures stated in accordance with International Financial Reporting Standards (IFRS), the Group uses business operating profit (BOP), new business measures and other performance indicators to enhance the understanding of its results. Details of these additional measures are set out in the separately published Glossary. These should be viewed as complementary to, and not as substitutes for the IFRS figures. For a reconciliation of BOP to net income attributable to shareholders, see table 13.2 of the unaudited Consolidated financial statements.

From January 1, 2015, the Global Life business changed its regional structure by establishing the regions Europe, Middle East & Africa (EMEA) and Asia Pacific. EMEA includes the European business units, Zurich International Life and Luxembourg. This change had no impact on total Global Life or the Group. Comparative figures have been restated to reflect this change.

From January 1, 2015, the management of the UK asbestos business, which is in run-off, has been transferred from General Insurance to Non-Core Businesses. This change had no impact on the Group. Comparative figures have been restated to reflect this change.

## Financial highlights

| in USD millions, for the six months ended June 30, unless otherwise stated                           | 2015           | 2014    | Change <sup>1</sup> |
|--|----------------|---------|---------------------|
| Business operating profit  | <b>2,238</b>   | 2,621   | (15%)               |
| Net income attributable to shareholders  | <b>2,059</b>   | 2,123   | (3%)                |
| General Insurance gross written premiums and policy fees   | <b>18,669</b>  | 19,995  | (7%)                |
| Global Life gross written premiums, policy fees and insurance deposits                               | <b>14,833</b>  | 14,221  | 4%                  |
| Farmers Management Services management fees and other related revenues                               | <b>1,380</b>   | 1,391   | (1%)                |
| Farmers Re gross written premiums and policy fees  | <b>1,126</b>   | 1,960   | (43%)               |
| General Insurance business operating profit  | <b>1,166</b>   | 1,681   | (31%)               |
| General Insurance combined ratio   | <b>98.3%</b>   | 95.7%   | (2.6 pts)           |
| Global Life business operating profit  | <b>673</b>     | 634     | 6%                  |
| Global Life new business annual premium equivalent (APE) <sup>2</sup>                                | <b>2,443</b>   | 2,373   | 3%                  |
| Global Life new business margin, after tax (as % of APE) <sup>2</sup>                                | <b>18.9%</b>   | 23.2%   | (4.3 pts)           |
| Global Life new business value, after tax <sup>2</sup>   | <b>411</b>     | 487     | (15%)               |
| Farmers business operating profit  | <b>719</b>     | 756     | (5%)                |
| Farmers Management Services gross management result  | <b>654</b>     | 674     | (3%)                |
| Farmers Management Services managed gross earned premium margin                                      | <b>7.0%</b>    | 7.3%    | (0.3 pts)           |
| Average Group investments  | <b>200,752</b> | 211,012 | (5%)                |
| Net investment result on Group investments   | <b>4,023</b>   | 4,369   | (8%)                |
| Net investment return on Group investments <sup>3</sup>  | <b>2.0%</b>    | 2.1%    | (0.1 pts)           |
| Total return on Group investments <sup>3</sup>   | <b>0.1%</b>    | 4.8%    | (4.7 pts)           |
| Shareholders' equity <sup>4</sup>  | <b>31,883</b>  | 34,735  | (8%)                |
| Swiss Solvency Test capitalization ratio <sup>5</sup>  | <b>196%</b>    | 215%    | (19.0 pts)          |
| Diluted earnings per share (in USD)  | <b>13.73</b>   | 14.31   | (4%)                |
| Diluted earnings per share (in CHF)  | <b>12.99</b>   | 12.74   | 2%                  |
| Book value per share (in CHF) <sup>4</sup>   | <b>200.23</b>  | 232.65  | (14%)               |
| Return on common shareholders' equity (ROE) <sup>6</sup>   | <b>14.2%</b>   | 13.9%   | 0.2 pts             |
| Business operating profit (after tax) return on common shareholders' equity (BOPAT ROE) <sup>6</sup> | <b>11.6%</b>   | 12.5%   | (0.9 pts)           |

<sup>1</sup> Parentheses around numbers represent an adverse variance.

<sup>2</sup> Details of the principles for calculating new business are included in the Embedded value report in the Annual Report 2014. New business value and new business margin are calculated after the effect of non-controlling interests, whereas APE is presented before non-controlling interests.

<sup>3</sup> Calculated on average Group investments.

<sup>4</sup> As of June 30, 2015 and December 31, 2014, respectively.

<sup>5</sup> Ratios as of January 1, 2015 and July 1, 2014, respectively. The Swiss Solvency Test (SST) ratio is calculated based on the Group's internal model, and both the ratio and the internal model are subject to the review and approval of the Group's regulator, the Swiss Financial Market Supervisory Authority (FINMA). The ratio is filed with FINMA bi-annually.

<sup>6</sup> Shareholders' equity used to determine ROE and BOPAT ROE is adjusted for net unrealized gains/(losses) on available-for-sale investments and cash flow hedges.

## Operating and financial review *continued*

### Performance overview

The Group delivered overall business operating profit of USD 2.2 billion, a decrease of USD 383 million or 15 percent compared with the same period of 2014. This was driven by a lower contribution from General Insurance which was impacted by an increase in the costs of large losses and by an increase in expenses, partly relating to the implementation of growth initiatives. Global Life achieved a strong result whilst maintaining its focus on priority markets and on extracting value from in-force business. Farmers continued its positive momentum in premium growth, although it produced a slightly lower result. The overall lower profit from the core businesses was partly offset by lower Group borrowing costs and currency exchange gains following the action by the Swiss National Bank in January 2015 to discontinue the link of the Swiss franc to the euro. Business operating profit for the Group was negatively impacted in U.S. dollar terms because of the weakening in its major trading currencies against the U.S. dollar.

The Group's capital and solvency positions remain strong. Solvency measured on an economic basis as determined under the Swiss Solvency Test decreased by 19 percentage points since July 1, 2014 to 196 percent as of January 1, 2015, mainly as a result of changes in investment markets and business growth assumptions. Shareholders' equity decreased since December 31, 2014 by USD 2.9 billion to USD 31.9 billion. This decrease resulted from the cost of the dividend, unrealized losses on investments and negative currency translation adjustments offset by net income attributable to shareholders. The dividend of CHF 17.00 per share, approved at the Annual General Meeting on April 1, 2015, cost a total of USD 2.7 billion.

**Business operating profit** decreased by USD 383 million to USD 2.2 billion, or by 15 percent in U.S. dollar terms and 10 percent on a local currency basis.

- **General Insurance** business operating profit decreased by USD 515 million to USD 1.2 billion, or 31 percent in U.S. dollar terms, and 27 percent on a local currency basis. This was primarily due to a deterioration in the net underwriting result of USD 413 million and to a lesser extent lower investment income. The deterioration in the net underwriting result mainly arose in Global Corporate and EMEA and resulted from an increase in large losses, which were partly offset by higher levels of favorable loss development on reserves established in prior years. The cost of ongoing growth initiatives was reflected in an increase in the expense ratio.
- **Global Life** business operating profit increased by USD 39 million to USD 673 million, or 6 percent in U.S. dollar terms, and 21 percent on a local currency basis. The weakening of Latin American and European currencies against the U.S. dollar compared with the same period of 2014 had a significant impact on the reported results translated into U.S. dollars. On a local currency basis business operating profit improved in all regions. The ongoing focus on fee-based and protection business resulted in increases in loadings and fees and the technical margin, offset by a reduction in the investment margin.
- **Farmers** business operating profit decreased by USD 36 million, or 5 percent, to USD 719 million. This was due to a USD 44 million reduction in Farmers Management Services business operating profit partly offset by an improvement at **Farmers Re**, which benefited from a better underwriting result. **Farmers Management Services** business operating profit reduced by USD 44 million to USD 658 million, due to lower management fees and other related revenues and an increase in management and other related expenses, as well as a significant reduction in other net income.
- **Other Operating Businesses** reported a business operating loss of USD 330 million, compared with a loss of USD 452 million in the same period of 2014. This improvement was primarily driven by lower interest expense on debt refinanced in 2014 and 2015 and favorable foreign exchange impacts partly as a result of the Swiss National Bank action in January 2015.
- **Non-Core Businesses** reported a business operating profit of USD 10 million compared with USD 2 million in the same period of 2014, primarily due to the impact from the strengthening of reserves in 2014 in the UK asbestos business not repeated in 2015.

**Business volumes** for the core business segments, comprising gross written premiums, policy fees, insurance deposits and management fees, decreased by USD 1.6 billion to USD 36.0 billion, or by 4 percent in U.S. dollar terms, but increased 7 percent on a local currency basis.

- **General Insurance** gross written premiums and policy fees decreased by USD 1.3 billion to USD 18.7 billion, or 7 percent in U.S. dollar terms, but increased by 3 percent on a local currency basis led by underlying growth in the Group's priority markets.
- **Global Life** gross written premiums, policy fees and insurance deposits increased by USD 612 million to USD 14.8 billion, or 4 percent in U.S. dollar terms, and 22 percent on a local currency basis. The increase on a local currency basis occurred predominantly in Europe, driven by growth in corporate and single premium individual savings business.
- **Farmers Management Services** management fees and other related revenues decreased by USD 11 million, or by 1 percent, to USD 1.4 billion. **Farmers Re** gross written premiums and policy fees decreased by USD 834 million to USD 1.1 billion, or by 43 percent, due to reductions in reinsurance assumed.

The **net investment result on Group investments**, before allocations to policyholders, of USD 4.0 billion decreased by USD 347 million, or 8 percent, resulting in a **net investment return on average Group investments** of 2.0 percent compared with 2.1 percent in the same period of 2014. **Net investment income**, predominantly included in the core business results, of USD 2.8 billion was USD 408 million lower in U.S. dollar terms, and USD 67 million lower on a local currency basis. **Net capital gains on investments and impairments** included in the net investment result increased marginally in U.S. dollar terms by USD 61 million to USD 1.2 billion. **Total return on average Group investments** was 0.1 percent, compared with 4.8 percent in the same period of 2014. Total return includes the net investment return as well as the effect of net unrealized investment losses, before allocations to policyholders, of USD 3.8 billion, which do not flow through net income, mainly as a result of rising interest rates and widening credit spreads, compared with net unrealized investment gains of USD 5.7 billion in the same period of 2014.

The U.S. dollar strengthened significantly against all of the Group's major trading currencies during the first six months of 2015 compared with the same period of 2014. This affected many line items in both the consolidated income and cash flow statements. The translation effect of the strengthening of the U.S. dollar in the first six months of 2015 compared with the same period of 2014 reduced business operating profit and net income attributable to shareholders by USD 119 million and USD 112 million respectively. The euro and Latin American currencies as of June 30, 2015 compared with December 31, 2014 were weaker against the U.S. dollar, but this effect was offset by strengthening of the Swiss franc and the British pound. The net effect of currency movements on translation resulted in a reduction in shareholders' equity of USD 2.1 billion since December 31, 2014.

**Net income attributable to shareholders** decreased by USD 64 million to USD 2.1 billion, primarily due to the decrease of USD 383 million in business operating profit offset by lower tax expense attributable to shareholders and lower negative impact of non-recurring items, including foreign currency gains in 2015 and lower costs related to restructuring. The **shareholders' effective tax rate** decreased to 24.5 percent compared with 27.4 percent for the same period of 2014 and 27.0 percent for the year ended December 31, 2014. The tax rate for the six months is based on the expected rate for the full year 2015. The decrease of 2.9 percentage points, compared with the same period of 2014, reflects changes in the profit mix and the effect of several non-recurring costs which did not attract tax relief in 2014.

**ROE** improved by 0.2 percentage points to 14.2 percent, due to the reduction in average shareholders' equity compared with the same period of 2014, partly offset by the reduction in net income attributable to shareholders. **BOPAT ROE** decreased by 0.9 percentage points to 11.6 percent, as a result of the decrease in business operating profit partly offset by the lower shareholders' effective tax rate and the reduction in average shareholders' equity. **Diluted earnings per share** in CHF increased by 2 percent to CHF 12.99 compared with CHF 12.74 in the same period of 2014. However, diluted earnings per share in USD decreased by 4 percent to USD 13.73 compared with USD 14.31 in the same period of 2014.

## Operating and financial review *continued*

### General Insurance

| in USD millions, for the six months ended June 30          | 2015         | 2014         | Change           |
|--|--------------|--------------|------------------|
| Gross written premiums and policy fees                     | 18,669       | 19,995       | (7%)             |
| Net earned premiums and policy fees                        | 13,928       | 14,990       | (7%)             |
| Insurance benefits and losses, net of reinsurance          | 9,315        | 9,857        | 6%               |
| Net underwriting result                                    | 230          | 643          | (64%)            |
| Net investment result                                      | 1,044        | 1,147        | (9%)             |
| Net non-technical result (excl. items not included in BOP) | (60)         | (59)         | (1%)             |
| Non-controlling interests                                  | 49           | 50           | 1%               |
| <b>Business operating profit</b>                           | <b>1,166</b> | <b>1,681</b> | <b>(31%)</b>     |
| Loss ratio   | 66.9%        | 65.8%        | (1.1 pts)        |
| Expense ratio  | 31.5%        | 30.0%        | (1.5 pts)        |
| <b>Combined ratio</b>                                      | <b>98.3%</b> | <b>95.7%</b> | <b>(2.6 pts)</b> |

| in USD millions, for the six months ended June 30 | Business operating profit (BOP) |              | Combined ratio |              |
|---|---------------------------------|--------------|----------------|--------------|
|   | 2015                            | 2014         | 2015           | 2014         |
| Global Corporate                                  | 214                             | 418          | 101.0%         | 95.2%        |
| North America Commercial                          | 469                             | 469          | 96.4%          | 96.3%        |
| Europe, Middle East & Africa (EMEA)               | 426                             | 692          | 97.2%          | 94.2%        |
| International Markets                             | 71                              | 97           | 101.0%         | 99.9%        |
| GI Global Functions including Group Reinsurance   | (14)                            | 6            | nm             | nm           |
| <b>Total</b>                                      | <b>1,166</b>                    | <b>1,681</b> | <b>98.3%</b>   | <b>95.7%</b> |

**Business operating profit** decreased by USD 515 million to USD 1.2 billion, or 31 percent in U.S. dollar terms, and 27 percent on a local currency basis. This resulted from a deterioration in the net underwriting result of USD 413 million to USD 230 million, principally in Global Corporate and EMEA, as well as a lower net investment result mainly from foreign currency translation and lower yields in EMEA.

**Gross written premiums and policy fees** decreased by USD 1.3 billion to USD 18.7 billion. On a local currency basis gross written premiums increased by 3 percent, driven by growth in most regions. In North America Commercial, this resulted from organic growth and an increase in new business through captives. Global Corporate increased on a local currency basis despite continuing pressure on rates, mainly in the property and global energy lines of business. EMEA grew slightly in local currency terms with growth in Germany and Spain, as well as in the personal lines business in Switzerland. In International Markets, gross written premiums increased on a local currency basis mainly in Latin America, partly due to inflation, but also from new distribution agreements in Brazil. Rates increased across all regions, overall by around 1 percent.

The **net underwriting result** decreased by USD 413 million to USD 230 million, reflected in the 2.6 percentage points deterioration in the combined ratio to 98.3 percent. The loss ratio increased 1.1 percentage points reflecting higher large losses in Global Corporate North America and in EMEA's UK business compared with 2014. These effects were partly offset by significantly higher levels of favorable development of loss reserves established in prior years. The expense ratio increased by 1.5 percentage points. This arose from higher expenses from investments in growth initiatives in all regions and the effect of positive non-recurring items in 2014, as well as higher commissions due to changes in both product and geographic mix for which higher levels of commission apply.

## Global Corporate

| in USD millions, for the six months ended June 30 | 2015          | 2014         | Change           |
|---|---------------|--------------|------------------|
| Gross written premiums and policy fees            | 4,974         | 5,426        | (8%)             |
| Net underwriting result                           | (29)          | 149          | nm               |
| <b>Business operating profit</b>                  | <b>214</b>    | <b>418</b>   | <b>(49%)</b>     |
| Loss ratio  | 77.7%         | 73.4%        | (4.3 pts)        |
| Expense ratio                                     | 23.3%         | 21.8%        | (1.4 pts)        |
| <b>Combined ratio</b>                             | <b>101.0%</b> | <b>95.2%</b> | <b>(5.7 pts)</b> |

**Business operating profit** decreased by USD 203 million to USD 214 million. The decrease resulted mainly from the deterioration in the underwriting result, but also from a decrease in the net investment result due to lower yields in Europe and a deterioration in the non-technical result from higher hedging costs for foreign exchange transactions.

**Gross written premiums and policy fees** decreased by USD 451 million, or 8 percent in U.S. dollar terms, to USD 5.0 billion, but increased 1 percent on a local currency basis, with some higher levels of retention in Europe. The rate environment continues to be under pressure and lower rates, particularly in the U.S., contributed to the decline. Rates overall increased by 0.2 percent.

The **net underwriting result** deteriorated by USD 178 million to an underwriting loss of USD 29 million, reflected in the deterioration of 5.7 percentage points in the combined ratio to 101 percent. The deterioration in the loss ratio of 4.3 percentage points was mainly due to an increase in the number of large losses, as well as higher losses from catastrophe and weather-related events in North America. These effects were partly offset by favorable development in the underlying loss ratio driven by re-underwriting actions in Europe. The expense ratio deteriorated by 1.4 percentage points as a result of investments in growth initiatives, as well as higher management expenses.

## Operating and financial review *continued*

### North America Commercial

| in USD millions, for the six months ended June 30 | 2015         | 2014         | Change           |
|---|--------------|--------------|------------------|
| Gross written premiums and policy fees            | 5,383        | 5,229        | 3%               |
| Net underwriting result                           | 137          | 135          | 1%               |
| <b>Business operating profit</b>                  | <b>469</b>   | <b>469</b>   | <b>–</b>         |
| Loss ratio  | 64.1%        | 65.5%        | 1.4 pts          |
| Expense ratio                                     | 32.2%        | 30.8%        | (1.4 pts)        |
| <b>Combined ratio</b>                             | <b>96.4%</b> | <b>96.3%</b> | <b>(0.0 pts)</b> |

**Business operating profit** remained flat at USD 469 million, where a slight increase in the underwriting result and the non-technical result was offset by a reduction in the investment result.

**Gross written premiums and policy fees** increased by USD 154 million, or 3 percent, to USD 5.4 billion. This increase was driven by organic growth and new business in captives, particularly from workers compensation and liability lines of business. The rate environment remained positive in liability, motor and specialties lines of business with overall rates increasing by 1 percent despite market pressure.

The **net underwriting result** increased by USD 1 million to USD 137 million, with the combined ratio at 96.4 percent remaining flat. The loss ratio improved compared with the same period of 2014 reflecting a favorable development of reserves established in prior years compared with unfavorable development in the same period of 2014, as well as lower large losses and catastrophe and weather-related losses. These improvements were partly offset by unfavorable deterioration in the underlying loss ratio with an increase in the severity of liability claims. The expense ratio increased by 1.4 percentage points, mainly as a result of investments in growth initiatives and higher management expenses, as well as an increase in commissions due to growth in products for which higher levels of commission apply.

## Europe, Middle East &amp; Africa

| in USD millions, for the six months ended June 30 | 2015         | 2014         | Change           |
|---|--------------|--------------|------------------|
| Gross written premiums and policy fees            | 6,357        | 7,305        | (13%)            |
| Net underwriting result                           | 149          | 365          | (59%)            |
| <b>Business operating profit</b>                  | <b>426</b>   | <b>692</b>   | <b>(38%)</b>     |
| Loss ratio  | 65.8%        | 64.1%        | (1.7 pts)        |
| Expense ratio                                     | 31.5%        | 30.1%        | (1.4 pts)        |
| <b>Combined ratio</b>                             | <b>97.2%</b> | <b>94.2%</b> | <b>(3.1 pts)</b> |

**Business operating profit** decreased by USD 266 million to USD 426 million, or 38 percent in U.S. dollar terms, and 31 percent on a local currency basis, primarily as a result of the deterioration in the net underwriting result. The investment result reduced by USD 72 million in U.S. dollar terms, mainly as a result of foreign currency translation and lower yields, which was partly offset by an improvement in the non-technical result.

**Gross written premiums and policy fees** decreased by USD 947 million to USD 6.4 billion, or by 13 percent in U.S. dollar terms, but remained flat on a local currency basis. On a local currency basis, there was growth in Germany and Spain, as well as in the personal lines business in Switzerland. These positive impacts were offset by decreased premiums written in markets enduring competitive pressures especially in the UK in property and personal lines of business, and in Italy in the motor line of business, as well as from the sale of the retail market business in Russia in October 2014. There were positive developments in retention and new business levels, and overall rates have increased by 1 percent, 1 percentage point lower than in the same period of 2014.

The **net underwriting result** decreased by USD 216 million to USD 149 million, reflected in the deterioration in the combined ratio of 3.1 percentage points to 97.2 percent. The deterioration in the loss ratio of 1.7 percentage points reflected unfavorable experience of large losses, mainly in the UK, and less favorable development of reserves established in prior years. These deteriorations were partly offset by lower weather-related losses. The expense ratio deteriorated by 1.4 percentage points resulting from the effect of several favorable non-recurring items in 2014, and increased expenses following investments in growth initiatives.

## Operating and financial review *continued*

### International Markets

| in USD millions, for the six months ended June 30 | 2015          | 2014         | Change           |
|---|---------------|--------------|------------------|
| Gross written premiums and policy fees            | 2,063         | 2,160        | (4%)             |
| Net underwriting result                           | (17)          | 1            | nm               |
| <b>Business operating profit</b>                  | <b>71</b>     | <b>97</b>    | <b>(27%)</b>     |
| Loss ratio  | 57.8%         | 59.2%        | 1.4 pts          |
| Expense ratio                                     | 43.1%         | 40.7%        | (2.4 pts)        |
| <b>Combined ratio</b>                             | <b>101.0%</b> | <b>99.9%</b> | <b>(1.0 pts)</b> |

**Business operating profit** decreased by USD 26 million to USD 71 million, or 27 percent in U.S. dollar terms, and 32 percent on a local currency basis. The decrease resulted from a deterioration in the underwriting result with a decrease in Asia Pacific partly offset by an improvement in Latin America and a less favorable investment result, mainly in Australia.

**Gross written premiums and policy fees** decreased by USD 97 million to USD 2.1 billion, or by 4 percent in U.S. dollar terms, but increased by 12 percent on a local currency basis. On a local currency basis, gross written premiums grew by 26 percent in Latin America due to new distribution agreements in Brazil and inflation in Venezuela. This increase was partly offset by the impact of underwriting actions in the personal motor portfolio in Brazil which began in the second half of 2014. Despite growth in some areas of Asia Pacific, premiums decreased by 2 percent on a local currency basis due to the impact of underwriting actions in Australia. Overall, International Markets achieved average rate increases of 4 percent, mainly in Latin America.

The **net underwriting result** deteriorated by USD 18 million, reflected in the 1 percentage points deterioration in the combined ratio to 101 percent. The loss ratio improved by 1.4 percentage points, mainly as a result of an improvement in the underlying loss ratio. This positive effect was partly offset by adverse catastrophe and weather-related losses, mainly due to storms in Australia. The expense ratio deteriorated by 2.4 percentage points due to an increase in commissions and higher expenses including costs related to the implementation of new distribution agreements in Brazil.

## Global Life

| in USD millions, for the six months ended June 30   | 2015       | 2014       | Change    |
|---|------------|------------|-----------|
| Insurance deposits  | 7,946      | 7,082      | 12%       |
| Gross written premiums and policy fees  | 6,887      | 7,139      | (4%)      |
| Net investment income on Group investments  | 1,690      | 1,981      | (15%)     |
| Insurance benefits and losses, net of reinsurance   | (3,191)    | (5,069)    | 37%       |
| <b>Business operating profit</b>  | <b>673</b> | <b>634</b> | <b>6%</b> |
| Total reserves for life insurance contracts, net of reinsurance, and liabilities for investment contracts (net reserves) <sup>1</sup> | 216,549    | 221,926    | (2%)      |
| Assets under management <sup>1, 2</sup>   | 263,133    | 265,507    | (1%)      |
| Net policyholder flows <sup>3</sup>   | 3,410      | 889        | nm        |

<sup>1</sup> As of June 30, 2015 and December 31, 2014, respectively.

<sup>2</sup> Assets under management comprise Group and unit-linked investments that are included in the Global Life balance sheet plus assets that are managed by third parties, on which fees are earned.

<sup>3</sup> Net policyholder flows are defined as the sum of gross written premiums and policy fees and deposits, less policyholder benefits.

### New business – highlights

| in USD millions, for the six months ended June 30               | 2015         | 2014         | Change           |
|---|--------------|--------------|------------------|
| <b>New business annual premium equivalent (APE)<sup>1</sup></b> | <b>2,443</b> | <b>2,373</b> | <b>3%</b>        |
| <b>New business margin, after tax<sup>2</sup></b>               | <b>18.9%</b> | <b>23.2%</b> | <b>(4.3 pts)</b> |
| <b>New business value, after tax<sup>3, 4</sup></b>             | <b>411</b>   | <b>487</b>   | <b>(15%)</b>     |

<sup>1</sup> APE is shown gross of non-controlling interests.

<sup>2</sup> New business margin is calculated using new business value as a percentage of APE based on figures net of non-controlling interests for both metrics.

<sup>3</sup> New business value is calculated on embedded value principles after the effect of non-controlling interests.

<sup>4</sup> As of January 1, 2015 a change in new business value methodology was implemented relating to the calculation of the cost of residual non-hedgeable risk, which no longer includes diversification benefits between covered and non-covered business in accordance with Market Consistent Embedded Value Principles. New business value figures for 2014 have been restated.

### Source of earnings<sup>1</sup>

| in USD millions, for the six months ended June 30 | 2015       | 2014       | Change    |
|---|------------|------------|-----------|
| Loadings and fees                                 | 1,964      | 2,082      | (6%)      |
| Investment margin                                 | 226        | 296        | (24%)     |
| Technical margin                                  | 664        | 541        | 23%       |
| Operating and funding costs                       | (857)      | (877)      | 2%        |
| Acquisition costs                                 | (1,506)    | (1,572)    | 4%        |
| Impact of deferrals                               | 182        | 163        | 12%       |
| <b>Business operating profit</b>                  | <b>673</b> | <b>634</b> | <b>6%</b> |

<sup>1</sup> Each line represents Zurich's interest after deducting non-controlling interests, amounting in total to USD 124 million (in 2014 USD 111 million) in business operating profit.

## Operating and financial review *continued*

**Business operating profit** increased by USD 39 million to USD 673 million, or 6 percent in U.S. dollar terms, and 21 percent on a local currency basis. The weakening of Latin American and European currencies against the U.S. dollar compared with the same period of 2014 had a significant impact on the reported results with only North America and Other reporting an improvement in U.S. dollar terms. However, on a local currency basis, business operating profit improved in all regions, with the largest increases occurring in North America and EMEA. EMEA benefited from improvements in both loadings and fees and the technical margin, offset by a lower investment margin. The same period of 2014 included non-recurring adverse effects from a law change in Germany and from the transfer of an annuity portfolio from North America to Non-Core Businesses, as well as impairments of software intangible assets.

Ongoing focus on fee-based and protection business has resulted in underlying improvements in loadings and fees and the technical margin, offset by a reduced contribution from the investment margin.

Loadings and fees decreased by USD 118 million, or by 6 percent in U.S. dollar terms, but increased by 8 percent on a local currency basis. The increase in local currency terms was driven by higher volumes in Zurich Santander and higher fees in EMEA, half of which were from the increase in unit-linked assets under management.

The technical margin improved by USD 122 million, or by 23 percent in U.S. dollar terms and by 36 percent on a local currency basis. These improvements arose mainly in EMEA, driven by favorable claims experience as well as by positive impacts associated with management actions to drive value from in-force business, including amortization of the gain on the transfer of risk in a legacy in-force annuity portfolio in the UK through reinsurance. In North America, the improvement in technical margin largely resulted from the effect of non-recurring costs incurred in the same period of 2014 relating to the transfer of an annuity portfolio to Non-Core Businesses.

The improvements in loadings and fees and in the technical margin in local currency terms were partly offset by a decrease in the investment margin. The latter decreased by USD 70 million, or 24 percent in U.S. dollar terms, and 11 percent on a local currency basis, due to the impact of persistently low yields primarily in EMEA, with a partial offset from increased investment yields in Latin America.

Operating and funding costs decreased by USD 20 million, or by 2 percent in U.S. dollar terms, but increased by 10 percent on a local currency basis. The increase on a local currency basis was primarily driven by the effect of positive non-recurring items included in the same period of 2014, including the favorable impact from policyholders' tax expense and a reduction in pension liabilities, partly offset by the impairment of software assets. Acquisition costs decreased by USD 65 million, or by 4 percent in U.S. dollar terms, but increased by 10 percent on a local currency basis. The increase on a local currency basis reflected higher volumes of business in EMEA, Asia Pacific and Zurich Santander, partly offset by decreasing volumes in the Independent Financial Adviser (IFA) business in North America. The impact of deferrals improved by USD 19 million, or 12 percent in U.S. dollar terms, and 28 percent on a local currency basis. The movement on a local currency basis substantially reflected the same drivers as acquisition costs.

**Insurance deposits** increased by USD 864 million to USD 7.9 billion, or 12 percent in U.S. dollar terms, and 31 percent on a local currency basis. Europe experienced strong growth predominantly driven by higher sales of Corporate Life and Pensions products in the UK and sales of individual saving products in both Italy and Germany.

**Gross written premiums and policy fees** decreased by USD 252 million to USD 6.9 billion, or 4 percent in U.S. dollar terms, but increased 12 percent on a local currency basis. The increase on a local currency basis was predominantly driven by increased sales in Zurich Santander and in individual savings products in Spain, partly offset by a reduction related to the non-renewal of a large corporate contract in Chile.

**Net reserves** decreased by 2 percent in U.S. dollar terms, but increased by 1 percent on a local currency basis compared with December 31, 2014, primarily reflecting favorable market movements on the underlying assets and positive net policyholder flows. **Assets under management** decreased by 1 percent in U.S. dollar terms, but increased by 2 percent on a local currency basis compared with December 31, 2014 driven by favorable market movements and positive net policyholder flows. **Net policyholder flows** were positive at USD 3.4 billion, with EMEA, Asia Pacific and Other all experiencing improved net inflows. This compared with a lower net inflow of USD 889 million in the same period of 2014, which was mainly due to the discontinuation of certain private banking products in the UK and investment products in Australia.

## NBV, APE, NBM and BOP by region

in USD millions, for the six months ended June 30

|   | New business value, after tax (NBV) <sup>1,2</sup> |            | New business annual premium equivalent (APE) <sup>3</sup> |              | New business margin, after tax (as % of APE) (NBM) <sup>4</sup> |              | Business operating profit (BOP) |            |
|---|--|------------|---|--------------|---|--------------|---------------------------------|------------|
|   | 2015   | 2014       | 2015  | 2014         | 2015  | 2014         | 2015                            | 2014       |
|   | North America                                      | 43         | 57  | 88           | 104   | 48.5%        | 54.7%                           | 100        |
| Latin America                                   | 69   | 83         | 505   | 613          | 22.7%   | 20.9%        | 111                             | 128        |
| <i>of which:</i>                                |  |            |   |              |   |              |                                 |            |
| <i>Zurich Santander</i>                         | 56   | 55         | 399   | 434          | 27.6%   | 24.9%        | 101                             | 93         |
| Europe, Middle East & Africa                    | 234  | 276        | 1,744   | 1,563        | 14.0%   | 18.4%        | 443                             | 476        |
| <i>United Kingdom</i>                           | 97   | 83         | 710   | 578          | 13.7%   | 14.5%        | 84                              | 110        |
| <i>Germany</i>                                  | (7)  | 22         | 177   | 166          | (4.0%)  | 13.3%        | 105                             | 106        |
| <i>Switzerland</i>                              | 40   | 41         | 194   | 157          | 20.7%   | 25.8%        | 108                             | 139        |
| <i>Ireland</i>                                  | 29   | 32         | 210   | 236          | 13.8%   | 13.5%        | 37                              | 35         |
| <i>Spain</i>                                    | 48   | 44         | 152   | 132          | 57.9%   | 59.6%        | 27                              | 22         |
| <i>Italy</i>                                    | (7)  | 12         | 122   | 84           | (5.4%)  | 14.2%        | 19                              | 23         |
| <i>Zurich International Life</i>                | 32   | 39         | 165   | 179          | 19.3%   | 21.5%        | 36                              | 24         |
| <i>Rest of Europe, Middle East &amp; Africa</i> | 2  | 4          | 15  | 31           | 15.1%   | 14.1%        | 28                              | 18         |
| Asia Pacific                                    | 40   | 36         | 73  | 62           | 56.0%   | 58.7%        | 29                              | 29         |
| Other   | 25   | 35         | 34  | 31           | 74.2%   | 113.2%       | (10)                            | (37)       |
| <b>Total</b>                                    | <b>411</b>   | <b>487</b> | <b>2,443</b>  | <b>2,373</b> | <b>18.9%</b>  | <b>23.2%</b> | <b>673</b>                      | <b>634</b> |

## NBV, APE and NBM by pillar

in USD millions, for the six months ended June 30

|                             | New business value, after tax (NBV) <sup>1,2</sup> |            | New business annual premium equivalent (APE) <sup>3</sup> |              | New business margin, after tax (as % of APE) (NBM) <sup>4</sup> |              |
|-----------------------------|--|------------|---|--------------|---|--------------|
|                             | 2015   | 2014       | 2015  | 2014         | 2015  | 2014         |
|                             | Bank Distribution                                  | 119        | 142   | 793          | 825   | 22.7%        |
| Other Retail                | 138  | 189        | 750   | 731          | 18.5%   | 25.9%        |
| Corporate Life and Pensions | 154  | 156        | 900   | 817          | 17.1%   | 19.1%        |
| <b>Total</b>                | <b>411</b>   | <b>487</b> | <b>2,443</b>  | <b>2,373</b> | <b>18.9%</b>  | <b>23.2%</b> |

<sup>1</sup> New business value is calculated on embedded value principles after the effect of non-controlling interests.

<sup>2</sup> As of January 1, 2015 a change in new business value methodology was implemented relating to the calculation of the cost of residual non-hedgeable risk, which no longer includes diversification benefits between covered and non-covered business in accordance with Market Consistent Embedded Value Principles. New business value figures for 2014 have been restated.

<sup>3</sup> APE is shown gross of non-controlling interests.

<sup>4</sup> New business margin is calculated using new business value as a percentage of APE based on figures net of non-controlling interests for both metrics.

Global Life continued to benefit from its acquisitions and investments in organic growth in priority markets, leveraging global bank distribution and corporate life relationships, as well as maintaining focus on protection and unit-linked products.

**New business value** decreased by USD 75 million to USD 411 million, or by 15 percent in U.S. dollar terms, and 5 percent on a local currency basis. The decrease was primarily driven by the impact of low interest rates in continental Europe, particularly in Germany and Italy. This decrease was partly offset by increases in the UK, driven by higher sales of corporate business, and in Asia Pacific, driven by higher sales in Japan.

**APE** increased by USD 71 million to USD 2.4 billion, or 3 percent in U.S. dollar terms, and 19 percent on a local currency basis. The increase on a local currency basis was mainly driven by EMEA, which experienced increased sales of corporate business primarily in the UK and of single premium individual savings business in Spain and Italy. These increases were partly offset by decreased sales in North America.

## Operating and financial review *continued*

**New business margin** decreased by 4.3 percentage points to 18.9 percent, with decreases occurring in North America, EMEA and Other. In North America, new business margin was primarily impacted by persistency related assumption changes and modelling changes. In addition, the continued reduction in interest rates negatively affected new business margin in continental European countries. In Other, the decrease arose from changes in product mix in corporate business.

On a **geographical basis**, the new business results were as follows:

In North America, the rapid increase in sales through IFA and Brokers seen in the same period of 2014 was not sustained and resulted in an overall decrease in APE of 15 percent and NBV of 25 percent. NBV was also affected by the persistency related assumption changes and modelling changes. Overall, this resulted in a lower, but still strong, NBM of 48.5 percent.

In Latin America, APE decreased by 18 percent in U.S. dollar terms, but increased by 2 percent on a local currency basis. The increase on a local currency basis mainly arose from increased sales in Zurich Santander. This was partly offset by decreased sales in the rest of the region, primarily in Chile, Brazil and Mexico, which also resulted in a reduced NBV on a local currency basis.

In EMEA, the increase in APE in the UK was driven by higher volumes of corporate business, which was also the largest driver of the overall APE increase in the region. APE also increased in Spain and Italy as a result of increased sales of single premium individual savings products, and in Switzerland, driven by higher sales of corporate products. The overall decrease of USD 42 million in NBV was primarily driven by Germany and Italy, which were particularly affected by the impact of lower interest rate assumptions, partly offset by the impact of increased sales in the UK and Spain.

In Asia Pacific, the increase in APE was primarily driven by increased volumes in Japan, which also drove an increase in NBV. These positive effects were both partly offset in Australia, where volumes reduced following the closure of new sales of corporate protection business.

In Other, the decrease in NBV was driven by changes in product mix in corporate business reducing the NBM despite an increase in sales.

On a **pillar basis**, the new business results were as follows:

In Bank Distribution, NBV decreased by USD 23 million to USD 119 million, or 16 percent in U.S. dollar terms, but increased 3 percent on a local currency basis. The increase on a local currency basis resulted from higher volumes in Zurich Santander and Spain, offset by a decrease in Germany, due to business mix and the impact of lower interest rates.

In Other Retail, NBV decreased by USD 51 million to USD 138 million, or 27 percent in U.S. dollar terms, and 20 percent on a local currency basis. The decrease arose mainly in North America and Latin America, impacted by lower volumes, and in EMEA, which experienced lower margins.

In Corporate Life and Pensions, NBV decreased by USD 2 million to USD 154 million, or 1 percent in U.S. dollar terms, but increased 8 percent on a local currency basis, benefiting from higher volumes in EMEA, primarily in the UK, partly offset by the effects of changes in product mix.

## Farmers

Farmers business operating profit decreased by USD 36 million to USD 719 million. This was due to a USD 44 million reduction in Farmers Management Services business operating profit partly offset by an improvement in Farmers Re.

The Farmers Exchanges are owned by their policyholders. Farmers Group Inc., a wholly owned subsidiary of the Group, provides certain non-claims administrative and management services to the Farmers Exchanges as attorney-in-fact and receives fees for its services.

### Farmers Management Services

| in USD millions, for the six months ended June 30 | 2015       | 2014       | Change      |
|---|------------|------------|-------------|
| Management fees and other related revenues        | 1,380      | 1,391      | (1%)        |
| Management and other related expenses             | (727)      | (717)      | (1%)        |
| Gross management result                           | 654        | 674        | (3%)        |
| Other net income                                  | 5          | 28         | (82%)       |
| <b>Business operating profit</b>                  | <b>658</b> | <b>702</b> | <b>(6%)</b> |
| Managed gross earned premium margin               | 7.0%       | 7.3%       | (0.3 pts)   |

**Business operating profit** decreased by USD 44 million to USD 658 million due to reduced management fees and other related revenues and an increase in management and other related expenses, as well as a significant reduction in other net income.

**Management fees and other related revenues** of USD 1.4 billion decreased by USD 11 million, or by 1 percent, due to a reduction in the average management fee rate, offset in part by increased revenues due to the growth in gross earned premiums of the Farmers Exchanges. **Management and other related expenses** of USD 727 million increased by USD 10 million, or by 1 percent. **Other net income** of USD 5 million decreased by USD 23 million primarily due to losses recognized in 2015 from a mark-to-market valuation of securities backing certain employee benefit liabilities that generated gains in 2014, as well as a non-recurring gain in 2014 due to the sale of a property.

The **managed gross earned premium margin** decreased to 7.0 percent compared with 7.3 percent for the same period of 2014.

## Operating and financial review *continued*

### Farmers Re

| in USD millions, for the six months ended June 30 | 2015         | 2014          | Change         |
|---|--------------|---------------|----------------|
| Gross written premiums and policy fees            | 1,126        | 1,960         | (43%)          |
| Net underwriting result                           | 16           | (11)          | nm             |
| <b>Business operating profit</b>                  | <b>61</b>    | <b>53</b>     | <b>14%</b>     |
| Loss ratio  | 67.7%        | 69.2%         | 1.6 pts        |
| Expense ratio                                     | 30.9%        | 31.3%         | 0.4 pts        |
| <b>Combined ratio</b>                             | <b>98.6%</b> | <b>100.6%</b> | <b>2.0 pts</b> |

**Business operating profit** increased by USD 7 million to USD 61 million. The profit was negatively impacted by lower participation in the reinsurance agreements with the Farmers Exchanges, reducing both business volumes and investment income. However, despite the lower participation, the underwriting result improved, but this was further offset by the impact of lower interest rates on investment income.

**Gross written premiums and policy fees** decreased by USD 834 million, or by 43 percent, to USD 1.1 billion as a result of lower participation in the reinsurance agreements with the Farmers Exchanges. Participation in the All Lines quota share reinsurance agreement was reduced from 18 percent to 10 percent effective December 31, 2014. Participation in the Auto Physical Damage quota share reinsurance agreement (APD) was reduced from USD 900 million of ceded premiums in 2014 to USD 500 million in 2015.

The **net underwriting result** improved by USD 27 million to USD 16 million as a result of lower catastrophe losses assumed from the Farmers Exchanges, reflected in the 1.6 percentage points reduction in the **loss ratio**. The **expense ratio**, based on ceded reinsurance commission rates payable to the Farmers Exchanges, was slightly lower due primarily to a change in the APD ceding commission rate.

### Farmers Exchanges

Financial information about the Farmers Exchanges, which are owned by their policyholders, is proprietary to the Farmers Exchanges, but is provided to support an understanding of the performance of Farmers Group, Inc. and Farmers Re.

| in USD millions, for the six months ended June 30 | 2015  | 2014  | Change |
|---|-------|-------|--------|
| Gross written premiums                            | 9,527 | 9,335 | 2%     |
| Gross earned premiums                             | 9,338 | 9,216 | 1%     |

**Gross written premiums** in the Farmers Exchanges increased by USD 192 million to USD 9.5 billion, or by 2 percent. Growth in most books of business was partly offset by decreases in businesses managed for value, Direct Auto and Business Insurance sold through independent agents.

**Gross earned premiums** in the Farmers Exchanges increased by USD 122 million to USD 9.3 billion, or by 1 percent, reflecting the return to growth in gross written premiums achieved in 2014.

## Other Operating Businesses

| in USD millions, for the six months ended June 30 | 2015         | 2014         | Change     |
|---|--------------|--------------|------------|
| Business operating profit:                        |              |              |            |
| Holding and Financing                             | (216)        | (358)        | 40%        |
| Headquarters                                      | (114)        | (93)         | (22%)      |
| <b>Total business operating profit</b>            | <b>(330)</b> | <b>(452)</b> | <b>27%</b> |

**Holding and Financing** business operating loss decreased by USD 142 million to USD 216 million, primarily driven by lower interest expense on debt refinanced in 2014 and 2015 and favorable foreign exchange impacts partly as a result of the Swiss National Bank action in January 2015 to discontinue the link of the Swiss franc to the euro.

**Headquarters** reported a business operating loss of USD 114 million compared with a loss of USD 93 million in the same period of 2014. The result included several non-recurring items in both 2015 and 2014.

## Non-Core Businesses

| in USD millions, for the six months ended June 30 | 2015      | 2014     | Change    |
|---|-----------|----------|-----------|
| Business operating profit:                        |           |          |           |
| Centrally managed businesses                      | 1         | (26)     | nm        |
| Other run-off                                     | 9         | 28       | (69%)     |
| <b>Total business operating profit</b>            | <b>10</b> | <b>2</b> | <b>nm</b> |

**Centrally managed businesses**, which comprise run-off portfolios managed with the intention of proactively reducing risk and releasing capital, reported a business operating profit of USD 1 million. The result is primarily driven by changes to reserves in the run-off portfolios. The improvement of USD 27 million arose primarily from the impact from the strengthening of reserves in 2014 in the UK asbestos business, not repeated in 2015.

**Other run-off**, which largely comprises U.S. life insurance and annuity portfolios, reported a business operating profit of USD 9 million, a reduction of USD 19 million. This arose primarily from the effect of lower decreases in loss reserves held for future liabilities established in prior years, linked to movements in investment markets.

# Consolidated financial statements (unaudited)

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## Consolidated income statements

| in USD millions   | Notes | Restated                                       |  | Restated                                     |  |
|---|-------|--|--|--|--|
|   |       | 2015   | 2014   | 2015   | 2014   |
|   |       | for the<br>three<br>months<br>ended<br>June 30 | for the<br>three<br>months<br>ended<br>June 30 | for the<br>six<br>months<br>ended<br>June 30 | for the<br>six<br>months<br>ended<br>June 30 |
| <b>Revenues</b>   |       |  |  |  |  |
| Gross written premiums  |       | 11,833   | 13,136   | 25,599                                       | 27,874                                       |
| Policy fees   |       | 628  | 707  | 1,273  | 1,439  |
| Gross written premiums and policy fees                                  |       | 12,461   | 13,843   | 26,872                                       | 29,314                                       |
| Less premiums ceded to reinsurers <sup>1</sup>                          |       | (3,391)  | (1,678)  | (5,015)                                      | (3,283)                                      |
| Net written premiums and policy fees                                    |       | 9,070  | 12,165   | 21,857                                       | 26,030                                       |
| Net change in reserves for unearned premiums                            |       | (118)  | (269)  | (1,844)                                      | (1,989)                                      |
| Net earned premiums and policy fees                                     |       | 8,952  | 11,896   | 20,013                                       | 24,042                                       |
| Farmers management fees and other related revenues                      |       | 693  | 699  | 1,380  | 1,391  |
| Net investment result on Group investments                              | 3     | 1,890  | 2,176  | 4,023  | 4,369  |
| Net investment income on Group investments                              |       | 1,478  | 1,681  | 2,809  | 3,217  |
| Net capital gains/(losses) and impairments on Group investments         |       | 412  | 495  | 1,214  | 1,153  |
| Net investment result on unit-linked investments                        |       | (3,444)  | 2,938  | 5,230  | 4,405  |
| Net gain/(loss) on divestments of businesses                            |       | –  | (13)   | –  | (13)   |
| Other income  |       | 375  | 475  | 727  | 849  |
| <b>Total revenues</b>   |       | <b>8,465</b>                                   | <b>18,171</b>                                  | <b>31,372</b>                                | <b>35,043</b>                                |
| <b>Benefits, losses and expenses</b>                                    |       |  |  |  |  |
| Insurance benefits and losses, gross of reinsurance                     |       | 8,073  | 8,925  | 16,757                                       | 18,155                                       |
| Less ceded insurance benefits and losses <sup>1</sup>                   |       | (2,561)  | (745)  | (3,384)                                      | (1,409)                                      |
| Insurance benefits and losses, net of reinsurance                       |       | 5,512  | 8,181  | 13,374                                       | 16,746                                       |
| Policyholder dividends and participation in profits, net of reinsurance | 5     | (2,700)  | 3,419  | 6,198  | 5,318  |
| Underwriting and policy acquisition costs, net of reinsurance           |       | 2,275  | 2,513  | 4,433  | 5,080  |
| Administrative and other operating expense                              |       | 2,053  | 2,393  | 3,935  | 4,268  |
| Interest expense on debt  |       | 111  | 139  | 223  | 277  |
| Interest credited to policyholders and other interest                   |       | 121  | 158  | 236  | 285  |
| <b>Total benefits, losses and expenses</b>                              |       | <b>7,372</b>                                   | <b>16,802</b>                                  | <b>28,400</b>                                | <b>31,974</b>                                |
| <b>Net income before income taxes</b>                                   |       | <b>1,093</b>                                   | <b>1,370</b>                                   | <b>2,973</b>                                 | <b>3,069</b>                                 |
| Income tax (expense)/benefit  | 9     | (191)  | (466)  | (800)  | (824)  |
| attributable to policyholders   | 9     | 102  | (42)   | (95)   | 21   |
| attributable to shareholders  | 9     | (293)  | (425)  | (705)  | (846)  |
| <b>Net income after taxes</b>   |       | <b>902</b>                                     | <b>904</b>                                     | <b>2,172</b>                                 | <b>2,245</b>                                 |
| attributable to non-controlling interests                               |       | 62   | 56   | 113  | 122  |
| attributable to shareholders  |       | 840  | 848  | 2,059  | 2,123  |
| <b>in USD</b>   |       |  |  |  |  |
| Basic earnings per share  |       | 5.64   | 5.73   | 13.84  | 14.36  |
| Diluted earnings per share  |       | 5.60   | 5.71   | 13.73  | 14.31  |
| <b>in CHF</b>   |       |  |  |  |  |
| Basic earnings per share  |       | 5.30   | 5.09   | 13.10  | 12.79  |
| Diluted earnings per share  |       | 5.27   | 5.07   | 12.99  | 12.74  |

<sup>1</sup> The Group's life operations in the UK entered into a reinsurance agreement to transfer the risk associated with a significant annuities portfolio as of April 1, 2015. The initial impact of this transaction was an increase of USD 1.6 billion in premiums ceded to reinsurers and an increase of USD 1.7 billion in ceded insurance benefits and losses in the Global Life business.

Consolidated financial statements (unaudited) *continued*

## Consolidated statements of comprehensive income

in USD millions, for the six months ended June 30

|  | Net income<br>attributable<br>to shareholders | Net unrealized<br>gains/(losses)<br>on available-<br>for-sale<br>investments | Cash flow<br>hedges |
|--|---|--|---------------------|
| <b>2014</b>  |   |  |                     |
| Comprehensive income for the period, as restated   | 2,123   | 1,748  | 100                 |
| Details of movements during the period   |   |  |                     |
| Change (before reclassification, tax and foreign currency translation effects and after allocation to policyholders)             |   | 2,950  | 118                 |
| Reclassification to income statement (before tax and foreign currency translation effects and after allocation to policyholders) |   | (721)  | 10                  |
| Deferred income tax (before foreign currency translation effects)  |   | (485)  | (29)                |
| Foreign currency translation effects   |   | 3  | 1                   |
| <b>2015</b>  |   |  |                     |
| Comprehensive income for the period  | 2,059   | (946)  | (23)                |
| Details of movements during the period   |   |  |                     |
| Change (before reclassification, tax and foreign currency translation effects and after allocation to policyholders)             |   | 100  | (83)                |
| Reclassification to income statement (before tax and foreign currency translation effects and after allocation to policyholders) |   | (1,281)  | 51                  |
| Deferred income tax (before foreign currency translation effects)  |   | 254  | (9)                 |
| Foreign currency translation effects   |   | (19)   | 18                  |

The notes to the Consolidated financial statements are an integral part of these Consolidated financial statements.

|  | Cumulative foreign currency translation adjustment | Total other comprehensive income recycled through profit or loss | Revaluation reserve | Net actuarial gains/(losses) on pension plans | Total other comprehensive income not recycled through profit or loss | Total other comprehensive income attributable to shareholders | Total comprehensive income attributable to shareholders | Total comprehensive income attributable to non-controlling interests | Total comprehensive income |
|--|--|--|---------------------|---|--|---|---|--|----------------------------|
|  | (880)  | 967  | 21                  | (176)   | (155)  | 813   | 2,936   | 160  | 3,096                      |
|  | (880)  | 2,188  | 28                  | (115)   | (87)   | 2,101   |   |  |                            |
|  | –  | (711)  | –                   | –   | –  | (711)   |   |  |                            |
|  | –  | (513)  | (7)                 | (5)   | (12)   | (525)   |   |  |                            |
|  | –  | 4  | –                   | (56)  | (56)   | (52)  |   |  |                            |
|  | (2,076)  | (3,045)  | –                   | (319)   | (319)  | (3,364)   | (1,305)   | (71)   | (1,376)                    |
|  | (2,076)  | (2,058)  | 1                   | (359)   | (358)  | (2,416)   |   |  |                            |
|  | –  | (1,229)  | –                   | –   | –  | (1,229)   |   |  |                            |
|  | –  | 244  | –                   | 61  | 60   | 305   |   |  |                            |
|  | –  | (1)  | –                   | (21)  | (21)   | (22)  |   |  |                            |

## Consolidated financial statements (unaudited) *continued*

in USD millions, for the three months ended June 30

|  | Net income<br>attributable<br>to shareholders | Net unrealized<br>gains/(losses)<br>on available-<br>for-sale<br>investments | Cash flow<br>hedges |
|--|---|--|---------------------|
| <b>2014</b>  |   |  |                     |
| Comprehensive income for the period  | 848   | 972  | 19                  |
| Details of movements during the period   |   |  |                     |
| Change (before reclassification, tax and foreign currency translation effects and after allocation to policyholders)             |   | 1,546  | 37                  |
| Reclassification to income statement (before tax and foreign currency translation effects and after allocation to policyholders) |   | (361)  | 11                  |
| Deferred income tax (before foreign currency translation effects)  |   | (217)  | (28)                |
| Foreign currency translation effects   |   | 4  | (1)                 |
| <b>2015</b>  |   |  |                     |
| Comprehensive income for the period  | 840   | (1,809)  | (115)               |
| Details of movements during the period   |   |  |                     |
| Change (before reclassification, tax and foreign currency translation effects and after allocation to policyholders)             |   | (1,882)  | (119)               |
| Reclassification to income statement (before tax and foreign currency translation effects and after allocation to policyholders) |   | (637)  | (27)                |
| Deferred income tax (before foreign currency translation effects)  |   | 583  | 18                  |
| Foreign currency translation effects   |   | 127  | 13                  |

The notes to the Consolidated financial statements are an integral part of these Consolidated financial statements.

|  | Cumulative foreign currency translation adjustment | Total other comprehensive income recycled through profit or loss | Revaluation reserve | Net actuarial gains/(losses) on pension plans | Total other comprehensive income not recycled through profit or loss | Total other comprehensive income attributable to shareholders | Total comprehensive income attributable to shareholders | Total comprehensive income attributable to non-controlling interests | Total comprehensive income |
|--|--|--|---------------------|---|--|---|---|--|----------------------------|
|  | (896)  | 95   | 22                  | (135)   | (113)  | (18)  | 830   | 75   | 904                        |
|  | (896)  | 686  | 28                  | (73)  | (45)   | 641   |   |  |                            |
|  | –  | (350)  | –                   | –   | –  | (350)   |   |  |                            |
|  | –  | (244)  | (6)                 | (20)  | (26)   | (270)   |   |  |                            |
|  | –  | 3  | –                   | (42)  | (42)   | (39)  |   |  |                            |
|  | (620)  | (2,544)  | 1                   | (215)   | (214)  | (2,758)   | (1,918)   | 68   | (1,850)                    |
|  | (620)  | (2,621)  | 1                   | (46)  | (45)   | (2,666)   |   |  |                            |
|  | –  | (664)  | –                   | –   | –  | (664)   |   |  |                            |
|  | –  | 600  | –                   | (15)  | (16)   | 585   |   |  |                            |
|  | –  | 140  | –                   | (153)   | (153)  | (13)  |   |  |                            |

## Consolidated financial statements (unaudited) *continued*

### Consolidated balance sheets

| Assets   | in USD millions, as of | Notes | Restated       |                |                |
|--|------------------------|-------|----------------|----------------|----------------|
|  |                        |       | 06/30/15       | 12/31/14       | 01/01/14       |
| <b>Investments</b>   |                        |       |                |                |                |
| Total Group investments  |                        | 3     | 196,644        | 204,860        | 207,280        |
| Cash and cash equivalents  |                        |       | 8,821          | 7,600          | 7,181          |
| Equity securities  |                        |       | 18,998         | 16,099         | 13,183         |
| Debt securities  |                        |       | 142,173        | 153,648        | 156,456        |
| Investment property  |                        |       | 9,316          | 8,784          | 8,745          |
| Mortgage loans   |                        |       | 7,672          | 7,826          | 9,798          |
| Other loans  |                        |       | 9,595          | 10,834         | 11,789         |
| Investments in associates and joint ventures                       |                        |       | 69             | 70             | 129            |
| Investments for unit-linked contracts                              |                        |       | 135,021        | 134,416        | 134,267        |
| <b>Total investments<sup>1</sup></b>                               |                        |       | <b>331,666</b> | <b>339,276</b> | <b>341,547</b> |
| Reinsurers' share of reserves for insurance contracts <sup>1</sup> |                        | 4     | 18,584         | 16,550         | 17,978         |
| Deposits made under assumed reinsurance contracts                  |                        |       | 2,009          | 2,203          | 2,645          |
| Deferred policy acquisition costs                                  |                        | 6     | 18,052         | 17,750         | 18,724         |
| Deferred origination costs   |                        | 6     | 558            | 595            | 724            |
| Accrued investment income <sup>2</sup>                             |                        |       | 1,717          | 1,912          | 2,321          |
| Receivables and other assets                                       |                        |       | 17,755         | 16,946         | 18,499         |
| Deferred tax assets  |                        |       | 1,595          | 1,561          | 2,020          |
| Assets held for sale <sup>3</sup>                                  |                        |       | 26             | 48             | 223            |
| Property and equipment   |                        |       | 1,266          | 1,273          | 1,494          |
| Attorney-in-fact contracts   |                        | 7     | 1,025          | 1,025          | 1,025          |
| Goodwill   |                        | 7     | 1,552          | 1,661          | 1,852          |
| Other intangible assets  |                        | 7     | 5,190          | 5,729          | 6,003          |
| <b>Total assets</b>  |                        |       | <b>400,995</b> | <b>406,529</b> | <b>415,053</b> |

<sup>1</sup> The Group's life operations in the UK entered into a reinsurance agreement to transfer the risk associated with a significant annuities portfolio as of April 1, 2015. The initial impact of this transaction was a decrease of USD 1.7 billion in total investments and an increase of USD 1.7 billion in Reinsurers' share of reserves for insurance contracts in the Global Life business.

<sup>2</sup> Accrued investment income on unit-linked investments amounted to USD 154 million and USD 133 million as of June 30, 2015 and December 31, 2014, respectively.

<sup>3</sup> June 30, 2015 included land and buildings formerly classified as investment property amounting to USD 26 million. December 31, 2014 included land and buildings formerly classified as investment property amounting to USD 48 million.

Liabilities  
and equity

| in USD millions, as of  |       |                |                | Restated       |  |
|---|-------|----------------|----------------|----------------|--|
|   | Notes | 06/30/15       | 12/31/14       | 01/01/14       |  |
| <b>Liabilities</b>  |       |                |                |                |  |
| Reserve for premium refunds                                     |       | 517            | 606            | 571            |  |
| Liabilities for investment contracts                            |       | 73,242         | 70,813         | 67,113         |  |
| Deposits received under ceded reinsurance contracts             |       | 952            | 1,022          | 1,245          |  |
| Deferred front-end fees   |       | 5,500          | 5,539          | 5,791          |  |
| Reserves for insurance contracts                                | 4     | 248,554        | 253,719        | 265,440        |  |
| Obligations to repurchase securities                            |       | 1,708          | 1,451          | 1,685          |  |
| Accrued liabilities   |       | 2,763          | 3,065          | 3,023          |  |
| Other liabilities   |       | 17,933         | 17,230         | 17,904         |  |
| Deferred tax liabilities  |       | 4,785          | 5,020          | 5,110          |  |
| Liabilities held for sale                                       |       | –              | –              | 49             |  |
| Senior debt   | 10    | 5,370          | 5,379          | 6,044          |  |
| Subordinated debt   | 10    | 5,789          | 5,857          | 6,342          |  |
| <b>Total liabilities</b>  |       | <b>367,115</b> | <b>369,700</b> | <b>380,319</b> |  |
| <b>Equity</b>   |       |                |                |                |  |
| Share capital   |       | 11             | 11             | 11             |  |
| Additional paid-in capital                                      |       | 3,306          | 4,843          | 6,395          |  |
| Net unrealized gains/(losses) on available-for-sale investments |       | 3,122          | 4,068          | 1,730          |  |
| Cash flow hedges  |       | 283            | 306            | 106            |  |
| Cumulative foreign currency translation adjustment              |       | (8,389)        | (6,313)        | (4,008)        |  |
| Revaluation reserve   |       | 219            | 218            | 195            |  |
| Retained earnings   |       | 33,331         | 31,602         | 28,075         |  |
| Shareholders' equity  |       | 31,883         | 34,735         | 32,503         |  |
| Non-controlling interests                                       |       | 1,997          | 2,095          | 2,231          |  |
| <b>Total equity</b>   |       | <b>33,880</b>  | <b>36,830</b>  | <b>34,734</b>  |  |
| <b>Total liabilities and equity</b>                             |       | <b>400,995</b> | <b>406,529</b> | <b>415,053</b> |  |

The notes to the Consolidated financial statements are an integral part of these Consolidated financial statements.

## Consolidated financial statements (unaudited) *continued*

### Consolidated statements of cash flows

| in USD millions, for the six months ended June 30                         | 2015            | Restated<br>2014 |
|---|-----------------|------------------|
| <b>Cash flows from operating activities</b>                               |                 |                  |
| Net income attributable to shareholders                                   | 2,059           | 2,123            |
| Adjustments for:  |                 |                  |
| Net (gain)/loss on divestments of businesses                              | –               | 13               |
| (Income)/expense from equity method accounted investments                 | (6)             | (8)              |
| Depreciation, amortization and impairments of fixed and intangible assets | 496             | 514              |
| Other non-cash items  | 264             | (200)            |
| <b>Underwriting activities:</b>   | <b>6,354</b>    | <b>6,626</b>     |
| <i>Reserves for insurance contracts, gross</i>                            | <i>4,953</i>    | <i>4,271</i>     |
| <i>Reinsurers' share of reserves for insurance contracts<sup>1</sup></i>  | <i>(2,088)</i>  | <i>295</i>       |
| <i>Liabilities for investment contracts</i>                               | <i>3,923</i>    | <i>2,610</i>     |
| <i>Deferred policy acquisition costs</i>                                  | <i>(633)</i>    | <i>(405)</i>     |
| <i>Deferred origination costs</i>   | <i>21</i>       | <i>32</i>        |
| <i>Deposits made under assumed reinsurance contracts</i>                  | <i>249</i>      | <i>(10)</i>      |
| <i>Deposits received under ceded reinsurance contracts</i>                | <i>(71)</i>     | <i>(167)</i>     |
| <b>Investments:</b>   | <b>(4,022)</b>  | <b>(3,898)</b>   |
| <i>Net capital (gains)/losses on total investments and impairments</i>    | <i>(5,463)</i>  | <i>(4,610)</i>   |
| <i>Net change in derivatives</i>  | <i>(53)</i>     | <i>(134)</i>     |
| <i>Net change in money market investments</i>                             | <i>720</i>      | <i>303</i>       |
| <i>Sales and maturities</i>   |                 |                  |
| <i>Debt securities<sup>1</sup></i>  | <i>45,728</i>   | <i>57,970</i>    |
| <i>Equity securities</i>  | <i>32,836</i>   | <i>32,060</i>    |
| <i>Other</i>  | <i>4,643</i>    | <i>3,387</i>     |
| <i>Purchases</i>  |                 |                  |
| <i>Debt securities</i>  | <i>(43,529)</i> | <i>(53,889)</i>  |
| <i>Equity securities</i>  | <i>(34,400)</i> | <i>(36,693)</i>  |
| <i>Other</i>  | <i>(4,504)</i>  | <i>(2,292)</i>   |
| Net changes in sale and repurchase agreements                             | 249             | (83)             |
| Movements in receivables and payables                                     | (779)           | 242              |
| Net changes in other operational assets and liabilities                   | (481)           | (379)            |
| Deferred income tax, net  | 59              | (119)            |
| <b>Net cash provided by/(used in) operating activities</b>                | <b>4,193</b>    | <b>4,831</b>     |

<sup>1</sup> The Group's life operations in the UK entered into a reinsurance agreement to transfer the risk associated with a significant annuities portfolio as of April 1, 2015. The initial impact of this transaction was an increase of USD 1.7 billion in Reinsurers' share of reserves for insurance contracts and a transfer of USD 1.6 million of debt securities in the Global Life business.

| in USD millions, for the six months ended June 30                    | 2015           | Restated<br>2014 |
|--|----------------|------------------|
| <b>Cash flows from investing activities</b>                          |                |                  |
| Disposals of tangible and intangible assets                          | 15             | 34               |
| Additions to tangible and intangible assets                          | (277)          | (540)            |
| (Acquisitions)/disposals of equity method accounted investments, net | –              | 94               |
| Divestments of companies, net of cash divested                       | –              | 55               |
| Dividends from equity method accounted investments                   | 8              | –                |
| <b>Net cash provided by/(used in) investing activities</b>           | <b>(254)</b>   | <b>(356)</b>     |
| <b>Cash flows from financing activities</b>                          |                |                  |
| Dividends paid   | (2,729)        | (2,862)          |
| Issuance of share capital  | 43             | 73               |
| Net movement in treasury shares                                      | 17             | 16               |
| Other acquisitions and divestments related cash flows                | –              | (413)            |
| Issuance of debt   | 301            | 224              |
| Repayment of debt  | (321)          | (54)             |
| <b>Net cash provided by/(used in) financing activities</b>           | <b>(2,689)</b> | <b>(3,017)</b>   |
| Foreign currency translation effects on cash and cash equivalents    | (138)          | 27               |
| <b>Change in cash and cash equivalents</b>                           | <b>1,113</b>   | <b>1,485</b>     |
| Cash and cash equivalents as of January 1                            | 8,776          | 8,162            |
| <b>Cash and cash equivalents as of June 30</b>                       | <b>9,889</b>   | <b>9,647</b>     |
| of which:  |                |                  |
| – Group investments  | 8,821          | 8,227            |
| – Unit-linked  | 1,068          | 1,420            |
| <b>Other supplementary cash flow disclosures</b>                     |                |                  |
| Other interest income received                                       | 2,694          | 3,399            |
| Dividend income received   | 1,069          | 1,052            |
| Other interest expense paid  | (467)          | (523)            |
| Income taxes paid  | (787)          | (653)            |

| Cash and cash equivalents                         | 2015         | 2014         |
|---|--------------|--------------|
| in USD millions, as of June 30                    |              |              |
| Cash and cash equivalents comprise the following: |              |              |
| Cash at bank and in hand                          | 7,944        | 7,072        |
| Cash equivalents                                  | 1,944        | 2,575        |
| <b>Total</b>                                      | <b>9,889</b> | <b>9,647</b> |

As of June 30, 2015 and 2014, cash and cash equivalents held to meet local regulatory requirements were USD 835 million and USD 769 million, respectively.

The notes to the Consolidated financial statements are an integral part of these Consolidated financial statements.

## Consolidated financial statements (unaudited) *continued*

### Consolidated statements of changes in equity

in USD millions

|  | Share capital | Additional paid-in capital |
|--|---------------|----------------------------|
| Balance as of December 31, 2013  | 11            | 6,395                      |
| Issuance of share capital <sup>1</sup>                                 | –             | 146                        |
| Dividends to shareholders <sup>2</sup>                                 | –             | (1,815)                    |
| Share-based payment transactions                                       | –             | (47)                       |
| Treasury share transactions <sup>4</sup>                               | –             | 1                          |
| Change in ownership interests with no loss of control                  | –             | –                          |
| Total comprehensive income for the period, net of tax                  | –             | –                          |
| <i>Net income</i>  | –             | –                          |
| <i>Net unrealized gains/(losses) on available-for-sale investments</i> | –             | –                          |
| <i>Cash flow hedges</i>  | –             | –                          |
| <i>Cumulative foreign currency translation adjustment</i>              | –             | –                          |
| <i>Revaluation reserve</i>   | –             | –                          |
| <i>Net actuarial gains/(losses) on pension plans</i>                   | –             | –                          |
| Net changes in capitalization of non-controlling interests             | –             | –                          |
| Balance as of June 30, 2014, as restated                               | 11            | 4,680                      |
| Balance as of December 31, 2014, as previously reported                | 11            | 4,843                      |
| Total adjustments due to restatement                                   | –             | –                          |
| Balance as of December 31, 2014, as restated                           | 11            | 4,843                      |
| Issuance of share capital <sup>1</sup>                                 | –             | 203                        |
| Dividends to shareholders <sup>3</sup>                                 | –             | (1,683)                    |
| Share-based payment transactions                                       | –             | (61)                       |
| Treasury share transactions <sup>4</sup>                               | –             | 3                          |
| Total comprehensive income for the period, net of tax                  | –             | –                          |
| <i>Net income</i>  | –             | –                          |
| <i>Net unrealized gains/(losses) on available-for-sale investments</i> | –             | –                          |
| <i>Cash flow hedges</i>  | –             | –                          |
| <i>Cumulative foreign currency translation adjustment</i>              | –             | –                          |
| <i>Revaluation reserve</i>   | –             | –                          |
| <i>Net actuarial gains/(losses) on pension plans</i>                   | –             | –                          |
| Net changes in capitalization of non-controlling interests             | –             | –                          |
| <b>Balance as of June 30, 2015</b>                                     | <b>11</b>     | <b>3,306</b>               |

<sup>1</sup> The number of common shares issued as of June 30, 2015 was 150,397,053 (June 30, 2014: 149,425,570, December 31, 2014: 149,636,836, December 31, 2013: 148,903,222).

<sup>2</sup> As approved by the Annual General Meeting on April 2, 2014, the dividend of CHF 17 per share was paid out of the capital contribution reserve. The difference of USD 1,022 million between the dividend at transaction day exchange rates amounting to USD 2,837 million and the dividend at historical exchange rates amounting to USD 1,815 million is reflected in the cumulative foreign currency translation adjustment.

<sup>3</sup> As approved by the Annual General Meeting on April 1, 2015, the dividend of CHF 17 per share was paid out of the capital contribution reserve. The difference of USD 1,022 million between the dividend at transaction day exchange rates amounting to USD 2,705 million and the dividend at historical exchange rates amounting to USD 1,683 million is reflected in the cumulative foreign currency translation adjustment.

<sup>4</sup> The number of treasury shares deducted from equity as of June 30, 2015 amounted to 1,249,799 (June 30, 2014: 1,302,434, December 31, 2014: 1,292,220, December 31, 2013: 1,320,652).

|  | Net unrealized gains/(losses) on available-for-sale investments | Cash flow hedges | Cumulative foreign currency translation adjustment | Revaluation reserve | Retained earnings | Shareholders' equity | Non-controlling interests | Total equity |
|--|---|------------------|--|---------------------|-------------------|----------------------|---------------------------|--------------|
|  | 1,730   | 106              | (4,008)  | 195                 | 28,075            | 32,503               | 2,231                     | 34,734       |
|  | –   | –                | –  | –                   | –                 | 146                  | –                         | 146          |
|  | –   | –                | –  | –                   | –                 | (1,815)              | (25)                      | (1,840)      |
|  | –   | –                | –  | –                   | –                 | (47)                 | –                         | (47)         |
|  | –   | –                | –  | –                   | 14                | 15                   | –                         | 15           |
|  | –   | –                | –  | –                   | (38)              | (38)                 | –                         | (38)         |
|  | 1,748   | 100              | (880)  | 21                  | 1,947             | 2,936                | 160                       | 3,096        |
|  | –   | –                | –  | –                   | 2,123             | 2,123                |                           |              |
|  | 1,748   | –                | –  | –                   | –                 | 1,748                |                           |              |
|  | –   | 100              | –  | –                   | –                 | 100                  |                           |              |
|  | –   | –                | (880)  | –                   | –                 | (880)                |                           |              |
|  | –   | –                | –  | 21                  | –                 | 21                   |                           |              |
|  | –   | –                | –  | –                   | (176)             | (176)                |                           |              |
|  | –   | –                | –  | –                   | –                 | –                    | (112)                     | (112)        |
|  | 3,478   | 205              | (4,888)  | 216                 | 29,998            | 33,699               | 2,254                     | 35,953       |
|  | 4,068   | 306              | (6,259)  | 218                 | 31,548            | 34,735               | 2,095                     | 36,830       |
|  | –   | –                | (54)   | –                   | 54                | –                    | –                         | –            |
|  | 4,068   | 306              | (6,313)  | 218                 | 31,602            | 34,735               | 2,095                     | 36,830       |
|  | –   | –                | –  | –                   | –                 | 203                  | –                         | 203          |
|  | –   | –                | –  | –                   | –                 | (1,683)              | (24)                      | (1,707)      |
|  | –   | –                | –  | –                   | (25)              | (86)                 | –                         | (86)         |
|  | –   | –                | –  | –                   | 14                | 17                   | –                         | 17           |
|  | (946)   | (23)             | (2,076)  | –                   | 1,740             | (1,305)              | (71)                      | (1,376)      |
|  | –   | –                | –  | –                   | 2,059             | 2,059                |                           |              |
|  | (946)   | –                | –  | –                   | –                 | (946)                |                           |              |
|  | –   | (23)             | –  | –                   | –                 | (23)                 |                           |              |
|  | –   | –                | (2,076)  | –                   | –                 | (2,076)              |                           |              |
|  | –   | –                | –  | –                   | –                 | –                    |                           |              |
|  | –   | –                | –  | –                   | (319)             | (319)                |                           |              |
|  | –   | –                | –  | –                   | –                 | –                    | (3)                       | (3)          |
|  | 3,122   | 283              | (8,389)  | 219                 | 33,331            | 31,883               | 1,997                     | 33,880       |

## Consolidated financial statements (unaudited) *continued*

Zurich Insurance Group Ltd and its subsidiaries (collectively the Group) is a provider of insurance products and related services. The Group mainly operates in Europe, North America, Latin America and Asia Pacific through subsidiaries, as well as branch and representative offices.

Zurich Insurance Group Ltd, a Swiss corporation, is the holding company of the Group and is listed on the SIX Swiss Exchange. Zurich Insurance Group Ltd was incorporated on April 26, 2000, in Zurich, Switzerland. It is recorded in the Commercial Register of the Canton of Zurich under its registered address at Mythenquai 2, 8002 Zurich.

### 1. Basis of presentation

#### General information

The unaudited Consolidated financial statements for the six months to June 30, 2015 of the Group have been prepared in accordance with International Accounting Standard 34, "Interim Financial Reporting". The accounting policies used to prepare the unaudited Consolidated financial statements comply with International Financial Reporting Standards (IFRS), and are consistent with those set out in the notes to the Consolidated financial statements in the Annual Report 2014 of the Group.

The accounting policies applied by the reportable segments are the same as those applied by the Group. The Group accounts for inter-segment revenues and transfers as if the transactions were with third parties at current market prices. Dividends, realized capital gains and losses as well as gains and losses on the transfer of net assets, are eliminated within the segment, whereas all other intercompany gains and losses are eliminated at Group level. In the unaudited Consolidated financial statements inter-segment revenues and transfers are eliminated.

The unaudited Consolidated financial statements for the six months to June 30, 2015 should be read in conjunction with the Group's Annual Report 2014.

Certain amounts recorded in the unaudited Consolidated financial statements reflect estimates and assumptions made by management about insurance liability reserves, investment valuations, interest rates and other factors. Actual results may differ from the estimates and assumptions made. Interim results are not necessarily indicative of full year results.

All amounts in the unaudited Consolidated financial statements, unless otherwise stated, are shown in U.S. dollars, rounded to the nearest million with the consequence that the rounded amounts may not add to the rounded total in all cases. All ratios and variances are calculated using the underlying amounts rather than the rounded amounts.

Table 1.1 summarizes the principal exchange rates used for translation purposes. Net gains/(losses) on foreign currency transactions included in the consolidated income statements were USD 174 million and USD 56 million for the six months ended June 30, 2015 and 2014, respectively. Foreign currency exchange forward and swap gains/(losses) included in these amounts were USD 227 million and USD 45 million for the six months ended June 30, 2015 and 2014, respectively.

Table 1.1

| Principal exchange rates | USD per foreign currency unit | Consolidated balance sheets at end-of-period exchange rates |          | Consolidated income statements and cash flows at average exchange rates |          |
|--------------------------|-------------------------------|---|----------|---|----------|
|                          |                               | 06/30/15  | 12/31/14 | 06/30/15  | 06/30/14 |
|                          |                               | Euro  | 1.1140   | 1.2101  | 1.1181   |
| Swiss franc              | 1.0676                        | 1.0064  | 1.0564   | 1.1226  |          |
| British pound            | 1.5726                        | 1.5577  | 1.5240   | 1.6686  |          |
| Brazilian real           | 0.3216                        | 0.3763  | 0.3388   | 0.4357  |          |

### Implementation of new accounting standards

No new accounting standards nor amendments to and interpretations of standards have been implemented for the financial year beginning January 1, 2015.

Table 1.2

| Standard/<br>Interpretation |                                       | Effective date  |
|-----------------------------|---------------------------------------|-----------------|
|                             | <b>New Standards</b>                  |                 |
| IFRS 9                      | Financial Instruments <sup>1</sup>    | January 1, 2018 |
| IFRS 15                     | Revenue from Contracts with Customers | January 1, 2017 |

<sup>1</sup> Expected to result in a significant portion of financial assets currently classified as available-for-sale being classified as at fair value through profit or loss. Credit allowances for financial assets carried at amortized cost and debt securities measured at fair value, with changes in fair value recognized in other comprehensive income (OCI), are expected to increase due to the introduction of the expected credit loss methodology. Upon implementation of the revised standard IFRS 4 'Insurance Contracts', more assets might be classified as at fair value through profit or loss under the fair value option.

The Group has not early-adopted the standards shown in table 1.2

### Restatements and reclassifications

The Group changed its accounting policy relating to recognition of cumulative foreign currency translation adjustments, moving from an absolute to a proportionate ownership interest method. The impact on the consolidated income statement was a profit of USD 14 million within net investment result on Group investments and administrative and other operating expense for the six months ended June 30, 2014. The impact on the consolidated balance sheet was a reclassification of losses of USD 54 million from retained earnings to cumulative foreign currency translation adjustment as of December 31, 2014.

The Group transferred USD 406 million from future life policyholder benefits to policyholder contract deposits and other funds. The reclassification was prospectively recognized in 2015 as the reclassification has no impact on the Group's consolidated balance sheet or income statement. The reclassifications are set out in note 4.

## Consolidated financial statements (unaudited) *continued*

### 2. Acquisitions and divestments

#### Transactions in 2015

There were no material transactions in the six months to June 30, 2015.

#### Transactions in 2014

##### Acquisitions

On October 31, 2014, the Group completed the acquisition of an effective 50.0 percent stake in Mediterráneo Seguros Diversos, S.A. (MSD), a general insurance company incorporated in Spain and thus extended the existing cooperation with Banco Sabadell S.A. (Banco Sabadell) entered into during 2008. The Group obtained control over MSD by virtue of the existing shareholders' agreement between the Group and Banco Sabadell.

The initial consideration on a 50.0 percent basis amounted to USD 50 million, including an immaterial purchase price adjustment. In addition to the initial consideration, an uncapped contingent liability based on the future profitability over the term of the distribution agreement was agreed, for which the fair value was estimated to amount to USD 4 million on a 50.0 percent basis. Based on the preliminary purchase accounting, the fair value of net tangible assets acquired amounted to USD 30 million, identifiable intangible assets relating to the distribution agreement amounted to USD 79 million, net of deferred tax and the non-controlling interest amounted to USD 54 million as reflected in the Consolidated financial statements as of the acquisition date.

On May 28, 2014, the Group increased its shareholding in Deutscher Herold AG to 100 percent. This increase was the result of the non-controlling shareholder exercising its put option right over 15.17 percent of the shares and the Group exercising its call option right over 5.0 percent. The total consideration amounted to USD 366 million, of which USD 275 million for 15.17 percent was previously recorded on the balance sheet as a put option liability.

##### Divestments

On October 30, 2014, the Group closed the sale of its General Insurance retail business in Russia to OLMA Group. The contractually agreed sales price amounted to RUB 1 billion (approximately USD 23 million), subject to a purchase price adjustment. The Group is still in the process of finalizing any purchase price adjustment. A pre-tax loss of USD 247 million has been recorded within net gain/(loss) on divestments of businesses.

### 3. Group investments

Group investments are those for which the Group bears part or all of the investment risk. They also include investments related to investment contracts with discretionary participation features.

| Net investment result for Group investments            | in USD millions, for the six months ended June 30 |       |  |       |                       |       |                      |      |
|--|---|-------|--|-------|-----------------------|-------|----------------------|------|
|  | Net investment income                             |       | Net capital gains/(losses) and impairments |       | Net investment result |       | of which impairments |      |
|  | 2015  | 2014  | 2015                                       | 2014  | 2015                  | 2014  | 2015                 | 2014 |
| Cash and cash equivalents                              | 15  | 18    | –  | –     | 15                    | 19    | –                    | –    |
| Equity securities                                      | 271   | 189   | 488  | 362   | 759                   | 551   | (58)                 | (9)  |
| Debt securities  | 2,049   | 2,401 | 748  | 664   | 2,796                 | 3,065 | (2)                  | 2    |
| Investment property                                    | 246   | 252   | 3  | (5)   | 249                   | 248   | –                    | –    |
| Mortgage loans   | 127   | 173   | (35)                                       | (11)  | 92                    | 162   | (35)                 | (11) |
| Other loans  | 223   | 307   | 4  | 62    | 228                   | 368   | –                    | –    |
| Investments in associates and joint ventures           | 6   | 8     | –  | 38    | 6                     | 45    | –                    | (2)  |
| Derivative financial instruments <sup>1</sup>          | –   | –     | 6  | 44    | 6                     | 44    | –                    | –    |
| Investment result, gross, for Group investments        | 2,938   | 3,348 | 1,214                                      | 1,153 | 4,152                 | 4,501 | (95)                 | (20) |
| Investment expenses for Group investments <sup>2</sup> | (129)   | (132) | –  | –     | (129)                 | (132) | –                    | –    |
| Investment result, net, for Group investments          | 2,809   | 3,217 | 1,214                                      | 1,153 | 4,023                 | 4,369 | (95)                 | (20) |

<sup>1</sup> Net capital gains/(losses) on derivative financial instruments attributable to cash flow hedge ineffectiveness amounted to USD 2 million and USD (2) million for the six months ended June 30, 2015 and 2014, respectively.

<sup>2</sup> Rental operating expenses for investment property included in investment expenses for Group investments amounted to USD 37 million and USD 49 million for the six months ended June 30, 2015 and 2014, respectively.

| Details of Group investments by category     | as of | 06/30/15       |              | 12/31/14       |              |
|--|-------|----------------|--------------|----------------|--------------|
|  |       | USD millions   | % of total   | USD millions   | % of total   |
| Cash and cash equivalents                    |       | 8,821          | 4.5          | 7,600          | 3.7          |
| Equity securities:                           |       |                |              |                |              |
| Fair value through profit or loss            |       | 3,700          | 1.9          | 3,619          | 1.8          |
| Available-for-sale <sup>1</sup>              |       | 15,298         | 7.8          | 12,480         | 6.1          |
| <b>Total equity securities</b>               |       | <b>18,998</b>  | <b>9.7</b>   | <b>16,099</b>  | <b>7.9</b>   |
| Debt securities:                             |       |                |              |                |              |
| Fair value through profit or loss            |       | 6,860          | 3.5          | 7,121          | 3.5          |
| Available-for-sale <sup>1</sup>              |       | 131,680        | 67.0         | 142,557        | 69.6         |
| Held-to-maturity                             |       | 3,634          | 1.8          | 3,971          | 1.9          |
| <b>Total debt securities</b>                 |       | <b>142,173</b> | <b>72.3</b>  | <b>153,648</b> | <b>75.0</b>  |
| Investment property                          |       | 9,316          | 4.7          | 8,784          | 4.3          |
| Mortgage loans                               |       | 7,672          | 3.9          | 7,826          | 3.8          |
| Other loans                                  |       | 9,595          | 4.9          | 10,834         | 5.3          |
| Investments in associates and joint ventures |       | 69             | 0.0          | 70             | 0.0          |
| <b>Total Group investments</b>               |       | <b>196,644</b> | <b>100.0</b> | <b>204,860</b> | <b>100.0</b> |

<sup>1</sup> As of January 1, 2015, USD 1.5 billion of hybrid instruments were classified as available-for-sale equity securities. These were previously classified as available-for-sale debt securities.

Investments (including cash and cash equivalents) with a carrying value of USD 6,513 million and USD 6,214 million were held to meet local regulatory requirements as of June 30, 2015 and December 31, 2014, respectively.

Consolidated financial statements (unaudited) *continued*

| Table 3.3   |  |               |               |
|---|--|---------------|---------------|
| Net unrealized gains/(losses) on Group investments included in equity | in USD millions, as of   | Total         |               |
|   |  | 06/30/15      | 12/31/14      |
|   | Equity securities: available-for-sale                                    | 1,597         | 1,575         |
|   | Debt securities: available-for-sale                                      | 8,657         | 12,510        |
|   | Other  | 362           | 371           |
|   | <b>Gross unrealized gains/(losses) on Group investments</b>              | <b>10,616</b> | <b>14,456</b> |
|   | Less amount of unrealized gains/(losses) on investments attributable to: |               |               |
|   | Life policyholder dividends and other policyholder liabilities           | (5,301)       | (7,628)       |
|   | Life deferred acquisition costs and present value of future profits      | (724)         | (995)         |
|   | Deferred income taxes  | (1,154)       | (1,421)       |
|   | Non-controlling interests  | (32)          | (38)          |
|   | <b>Total<sup>1</sup></b>   | <b>3,405</b>  | <b>4,374</b>  |

<sup>1</sup> Net unrealized gains/(losses) on Group investments include net gains arising on cash flow hedges of USD 283 million and USD 306 million as of June 30, 2015 and December 31, 2014, respectively.

| Table 3.4  |   |          |          |
|--|---|----------|----------|
| Securities lending, repurchase and reverse repurchase agreements | in USD millions, as of  |          |          |
|  |   | 06/30/15 | 12/31/14 |
|  | Securities lending agreements   |          |          |
|  | Securities lent under securities lending agreements <sup>1</sup>      | 6,469    | 7,668    |
|  | Collateral received for securities lending                            | 6,999    | 8,266    |
|  | of which: Cash collateral   | 111      | 229      |
|  | of which: Non cash collateral <sup>2</sup>                            | 6,888    | 8,036    |
|  | Liabilities for cash collateral received for securities lending       | 111      | 229      |
|  | Repurchase agreements   |          |          |
|  | Securities sold under repurchase agreements <sup>3</sup>              | 1,709    | 1,455    |
|  | Obligations to repurchase securities                                  | 1,708    | 1,451    |
|  | Reverse repurchase agreements   |          |          |
|  | Securities purchased under reverse repurchase agreements <sup>4</sup> | 113      | 294      |
|  | Receivables under reverse repurchase agreements                       | 111      | 290      |

<sup>1</sup> The Group's counterparties had the right to sell or repledge, in the absence of default, assets pledged as collateral with a fair value of USD 6,469 million and USD 7,668 million as of June 30, 2015 and December 31, 2014, respectively. The majority of these assets were debt securities.

<sup>2</sup> The Group had the right to sell or repledge, in the absence of default by its counterparties, securities received as collateral with a fair value of USD 6,639 million and USD 7,344 million as of June 30, 2015 and December 31, 2014, respectively.

<sup>3</sup> The Group's counterparties had the right to sell or repledge, in the absence of default, assets pledged as collateral with a fair value of USD 1,080 million and USD 1,307 million as of June 30, 2015 and December 31, 2014, respectively. The majority of these assets were debt securities.

<sup>4</sup> The Group had the right to sell or repledge, in the absence of default by its counterparties, securities received as collateral with a fair value of nil as of both June 30, 2015 and December 31, 2014.

## 4. Reserves for insurance contracts and reinsurers' share of reserves for insurance contracts

Table 4.1

| Reserves for insurance contracts                          | in USD millions, as of |                |                 |                 |                |                |
|---|------------------------|----------------|-----------------|-----------------|----------------|----------------|
|   | Gross                  |                | Ceded           |                 | Net            |                |
|   | 06/30/15               | 12/31/14       | 06/30/15        | 12/31/14        | 06/30/15       | 12/31/14       |
| Reserves for losses and loss adjustment expenses          | 63,855                 | 64,472         | (9,607)         | (9,770)         | 54,248         | 54,703         |
| Reserves for unearned premiums                            | 18,602                 | 16,779         | (2,957)         | (2,446)         | 15,644         | 14,333         |
| Future life policyholder benefits <sup>1</sup>            | 74,180                 | 77,652         | (4,148)         | (2,441)         | 70,032         | 75,211         |
| Policyholder contract deposits and other funds            | 22,234                 | 23,415         | (1,969)         | (1,994)         | 20,265         | 21,421         |
| Reserves for unit-linked contracts                        | 69,684                 | 71,400         | –               | –               | 69,684         | 71,400         |
| <b>Total reserves for insurance contracts<sup>2</sup></b> | <b>248,554</b>         | <b>253,719</b> | <b>(18,681)</b> | <b>(16,650)</b> | <b>229,873</b> | <b>237,069</b> |

<sup>1</sup> The Group's life operations in the UK entered into a reinsurance agreement to transfer the risk associated with a significant annuities portfolio as of April 1, 2015. The initial impact of this transaction was an increase of USD 1.7 billion in Reinsurers' share of reserves for insurance contracts in the Global Life business.

<sup>2</sup> Total reserves for insurance contracts ceded are gross of allowances for uncollectible amounts of USD 97 million and USD 100 million as of June 30, 2015 and December 31, 2014, respectively.

Table 4.2

| Development of reserves for losses and loss adjustment expenses | in USD millions |                 |                |                 |                |                 |
|---|-----------------|-----------------|----------------|-----------------|----------------|-----------------|
|   | Gross           |                 | Ceded          |                 | Net            |                 |
|   | 2015            | 2014            | 2015           | 2014            | 2015           | 2014            |
| As of January 1   | 64,472          | 68,312          | (9,770)        | (10,993)        | 54,703         | 57,319          |
| Losses and loss adjustment expenses incurred:                   |                 |                 |                |                 |                |                 |
| Current year  | 11,739          | 12,722          | (1,465)        | (1,353)         | 10,274         | 11,369          |
| Prior years   | (240)           | (322)           | 50             | 249             | (190)          | (73)            |
| <b>Total incurred</b>   | <b>11,499</b>   | <b>12,400</b>   | <b>(1,415)</b> | <b>(1,104)</b>  | <b>10,085</b>  | <b>11,296</b>   |
| Losses and loss adjustment expenses paid:                       |                 |                 |                |                 |                |                 |
| Current year  | (2,992)         | (3,686)         | 172            | 209             | (2,820)        | (3,477)         |
| Prior years   | (8,205)         | (9,012)         | 1,265          | 1,464           | (6,941)        | (7,548)         |
| <b>Total paid</b>   | <b>(11,197)</b> | <b>(12,698)</b> | <b>1,437</b>   | <b>1,673</b>    | <b>(9,760)</b> | <b>(11,025)</b> |
| Acquisitions/(divestments) and transfers <sup>1</sup>           | –               | 49              | (44)           | 2               | (44)           | 51              |
| Foreign currency translation effects                            | (919)           | 251             | 184            | (13)            | (735)          | 238             |
| <b>As of June 30</b>  | <b>63,855</b>   | <b>68,314</b>   | <b>(9,607)</b> | <b>(10,435)</b> | <b>54,248</b>  | <b>57,879</b>   |

<sup>1</sup> The 2015 net movement includes USD (44) million relating to a reinsurance agreement which transferred the benefits and risks of some of the Group's general insurance portfolio to a third party. The 2014 net movement includes USD 48 million reclassified from future life policyholders' benefits (see note 1).

The Group establishes loss reserves, which are estimates of future payments of reported and unreported claims for losses and related expenses, with respect to insured events that have occurred. Reserving is a complex process dealing with uncertainty, requiring the use of informed estimates and judgments. Any changes in estimates or judgments are reflected in the results of operations in the period in which estimates and judgments are changed.

Significant delays may occur in the notification and settlement of claims, and a substantial measure of experience and judgment is involved in assessing outstanding liabilities, the ultimate cost of which cannot be known with certainty as of the balance sheet date. The reserves for losses and loss adjustment expenses are determined on the basis of information currently available. However, it is inherent in the nature of the business written that the ultimate liabilities may vary as a result of subsequent developments.

The decrease of USD 455 million during the six months of 2015 in net reserves for losses and loss adjustment expenses is mostly driven by a decrease of USD 735 million for foreign currency translation effects. Favorable reserve development arising from reserves established in prior years amounted to USD 190 million for the six months of 2015, mainly driven by a reduction in medium and large losses in the UK, a reduction in case reserves in motor third party liability in Switzerland and favorable claims experience in Italy. In addition, there is favorable prior year development mainly relating to large losses in surety in North America Commercial, offset by a deterioration in run-off businesses in North America.

## Consolidated financial statements (unaudited) *continued*

The increase of USD 560 million during the first six months of 2014 in net reserves for losses and loss adjustment expenses is mostly driven by an increase in foreign currency translation effects of USD 238 million. Favorable reserve development arising from reserves established in prior years amounted to USD 73 million for the first six months of 2014, in part due to favorable releases in Switzerland and the UK partly offset by increases in Global Corporate.

Table 4.3

| Development of future life policyholder benefits           | in USD millions | Gross           |                | Ceded          |               | Net           |        |
|--|-----------------|-----------------|----------------|----------------|---------------|---------------|--------|
|  |                 | 2015            | 2014           | 2015           | 2014          | 2015          | 2014   |
|  |                 | As of January 1 | 77,652         | 84,476         | (2,441)       | (2,501)       | 75,211 |
| Premiums <sup>1</sup>                                      | 5,752           | 5,735           | (2,022)        | (300)          | 3,730         | 5,435         |        |
| Claims   | (4,495)         | (4,994)         | 272            | 246            | (4,222)       | (4,748)       |        |
| Fee income and other expenses                              | (1,810)         | (2,005)         | 82             | 74             | (1,728)       | (1,930)       |        |
| Interest and bonuses credited to policyholders             | 988             | 1,623           | (32)           | (64)           | 955           | 1,559         |        |
| Changes in assumptions <sup>1</sup>                        | 301             | 76              | –              | (2)            | 300           | 74            |        |
| Acquisitions/(divestments) and transfers <sup>2</sup>      | (878)           | (100)           | –              | –              | (878)         | (100)         |        |
| Increase/(decrease) recorded in other comprehensive income | (506)           | 480             | –              | –              | (506)         | 480           |        |
| Foreign currency translation effects                       | (2,823)         | 137             | (8)            | (25)           | (2,831)       | 112           |        |
| <b>As of June 30</b>                                       | <b>74,180</b>   | <b>85,429</b>   | <b>(4,148)</b> | <b>(2,572)</b> | <b>70,032</b> | <b>82,857</b> |        |

<sup>1</sup> The Group's life operations in the UK entered into a reinsurance agreement to transfer the risk associated with a significant annuities portfolio as of April 1, 2015. The initial impact of this transaction was an increase of USD 1.6 billion in ceded premiums. In addition, in changes in assumptions, there was USD 220 million due to the recycling of balances previously recorded in other comprehensive income.

<sup>2</sup> The 2015 net movement relates to USD (472) million transferred to Banco Santander S.A., which was previously managed on a fiduciary and ring-fenced basis, and USD (406) million reclassified to policyholder contract deposits and other funds (see note 1). The 2014 net movement relates to USD (52) million reclassified to reserves for unit-linked contracts and USD (48) million reclassified to reserves for losses and loss adjustment expenses (see note 1 of the Consolidated financial statements 2014).

Table 4.4

| Policyholder contract deposits and other funds gross | in USD millions, as of | 06/30/15                           | 12/31/14      |
|--|------------------------|------------------------------------|---------------|
|  |                        | Universal life and other contracts | 12,352        |
| Policyholder dividends                               |                        | 9,882                              | 10,789        |
| <b>Total</b>   |                        | <b>22,234</b>                      | <b>23,415</b> |

Table 4.5

| Development of policyholder contract deposits and other funds | in USD millions | Gross           |                | Ceded          |               | Net           |        |
|---|-----------------|-----------------|----------------|----------------|---------------|---------------|--------|
|   |                 | 2015            | 2014           | 2015           | 2014          | 2015          | 2014   |
|   |                 | As of January 1 | 23,415         | 20,162         | (1,994)       | (2,036)       | 21,421 |
| Premiums  | 569             | 751             | (27)           | (25)           | 541           | 727           |        |
| Claims  | (617)           | (705)           | 91             | 89             | (525)         | (616)         |        |
| Fee income and other expenses                                 | (248)           | (161)           | (2)            | (2)            | (250)         | (163)         |        |
| Interest and bonuses credited to policyholders                | 944             | 758             | (38)           | (38)           | 906           | 720           |        |
| Acquisitions/(divestments) and transfers <sup>1</sup>         | 406             | –               | –              | –              | 406           | –             |        |
| Increase/(decrease) recorded in other comprehensive income    | (1,287)         | 2,190           | –              | –              | (1,287)       | 2,190         |        |
| Foreign currency translation effects                          | (948)           | (32)            | –              | –              | (948)         | (32)          |        |
| <b>As of June 30</b>  | <b>22,234</b>   | <b>22,964</b>   | <b>(1,969)</b> | <b>(2,012)</b> | <b>20,265</b> | <b>20,952</b> |        |

<sup>1</sup> The 2015 net movement relates to USD 406 million reclassified from future life policyholder benefits (see note 1).

## 5. Policyholder dividends and participation in profits

| Table 5   |   | 2015         | 2014         |
|---|---|--------------|--------------|
| Policyholder dividends and participation in profits | in USD millions, for the six months ended June 30                 |              |              |
|   | Change in policyholder contract deposits and other funds          | 914          | 803          |
|   | Change in reserves for unit-linked products                       | 2,693        | 2,457        |
|   | Change in liabilities for investment contracts – unit-linked      | 2,578        | 1,983        |
|   | Change in liabilities for investment contracts – other            | 102          | 127          |
|   | Change in unit-linked liabilities related to UK capital gains tax | (89)         | (52)         |
|   | <b>Total policyholder dividends and participation in profits</b>  | <b>6,198</b> | <b>5,318</b> |

Consolidated financial statements (unaudited) *continued*

## 6. Deferred policy acquisition costs and deferred origination costs

Table 6.1

| Development of deferred policy acquisition costs               | in USD millions | General Insurance |              | Global Life   |               | Farmers    |            | Total         |               |
|--|-----------------|-------------------|--------------|---------------|---------------|------------|------------|---------------|---------------|
|  |                 | 2015              | 2014         | 2015          | 2014          | 2015       | 2014       | 2015          | 2014          |
| As of January 1  |                 | 3,984             | 3,794        | 13,584        | 14,606        | 182        | 323        | 17,750        | 18,724        |
| Acquisition costs deferred                                     |                 | 1,933             | 1,788        | 961           | 1,053         | 234        | 407        | 3,128         | 3,248         |
| Amortization   |                 | (1,593)           | (1,516)      | (670)         | (917)         | (233)      | (409)      | (2,495)       | (2,842)       |
| Impairments  |                 | –                 | –            | –             | (1)           | –          | –          | –             | (1)           |
| Amortization (charged)/ credited to other comprehensive income |                 | –                 | –            | 205           | (268)         | –          | –          | 205           | (268)         |
| Foreign currency translation effects                           |                 | (81)              | 25           | (455)         | 196           | –          | –          | (536)         | 221           |
| <b>As of June 30</b>   |                 | <b>4,242</b>      | <b>4,090</b> | <b>13,626</b> | <b>14,670</b> | <b>183</b> | <b>321</b> | <b>18,052</b> | <b>19,082</b> |

As of June 30, 2015, December 31, 2014 and June 30, 2014, deferred policy acquisition costs relating to non-controlling interests were USD 386 million, USD 422 million and USD 468 million, respectively.

Table 6.2

| Development of deferred origination costs | in USD millions | 2015            | 2014       |
|---|-----------------|-----------------|------------|
|   |                 | As of January 1 | 595        |
| Origination costs deferred                |                 | 26              | 32         |
| Amortization                              |                 | (47)            | (64)       |
| Foreign currency translation effects      |                 | (16)            | 13         |
| <b>As of June 30</b>                      |                 | <b>558</b>      | <b>705</b> |

## 7. Attorney-in-fact contracts, goodwill and other intangible assets

Table 7.1

Intangible assets –  
current period

| in USD millions                                       | Attorney-<br>in-fact<br>relationships | Goodwill     | PVFP         | Distribution<br>agreements | Software     | Other      | Total         |
|---|---------------------------------------|--------------|--------------|----------------------------|--------------|------------|---------------|
| <b>Gross carrying value as of<br/>January 1, 2015</b> | <b>1,025</b>                          | <b>1,778</b> | <b>2,701</b> | <b>4,480</b>               | <b>4,588</b> | <b>186</b> | <b>14,760</b> |
| Less: accumulated amortization/<br>impairments        | –                                     | (117)        | (2,145)      | (903)                      | (3,046)      | (133)      | (6,344)       |
| <b>Net carrying value as of<br/>January 1, 2015</b>   | <b>1,025</b>                          | <b>1,661</b> | <b>556</b>   | <b>3,577</b>               | <b>1,543</b> | <b>53</b>  | <b>8,415</b>  |
| Additions and transfers                               | –                                     | –            | –            | 4                          | 178          | –          | 182           |
| Amortization  | –                                     | –            | (37)         | (109)                      | (166)        | (4)        | (316)         |
| Amortization charged to<br>other comprehensive income | –                                     | –            | 12           | –                          | –            | –          | 12            |
| Impairments   | –                                     | (49)         | –            | (1)                        | (44)         | (1)        | (94)          |
| Foreign currency translation<br>effects               | –                                     | (61)         | (26)         | (332)                      | (12)         | (1)        | (433)         |
| <b>Net carrying value as of<br/>June 30, 2015</b>     | <b>1,025</b>                          | <b>1,552</b> | <b>505</b>   | <b>3,140</b>               | <b>1,498</b> | <b>47</b>  | <b>7,767</b>  |
| Plus: accumulated amortization/<br>impairments        | –                                     | 164          | 2,118        | 927                        | 3,149        | 134        | 6,492         |
| <b>Gross carrying value as of<br/>June 30, 2015</b>   | <b>1,025</b>                          | <b>1,715</b> | <b>2,623</b> | <b>4,067</b>               | <b>4,648</b> | <b>181</b> | <b>14,259</b> |

As of June 30, 2015, intangible assets relating to non-controlling interests were USD 102 million for the present value of future profits (PVFP) of acquired insurance contracts, USD 1,364 million for distribution agreements and USD 14 million for software.

Following a review of a subsidiary in Global Life, the Group reassessed the recoverability of the goodwill and concluded that USD 49 million was fully impaired.

Following restructuring decisions, mainly in Global Life, certain IT assets will no longer be required, which resulted in an impairment of USD 34 million. In addition, software was identified, which was not utilized as originally expected, resulting in USD 10 million of impairments.

Table 7.2

Intangible assets  
by segment –  
current period

| in USD millions, as of June 30, 2015              | Attorney-<br>in-fact<br>relationship | Goodwill     | PVFP       | Distribution<br>agreements | Software     | Other     | Total        |
|---|--------------------------------------|--------------|------------|----------------------------|--------------|-----------|--------------|
| General Insurance                                 | –                                    | 495          | –          | 847                        | 622          | 43        | 2,007        |
| Global Life                                       | –                                    | 238          | 505        | 2,292                      | 387          | 4         | 3,426        |
| Farmers   | 1,025                                | 819          | –          | –                          | 334          | –         | 2,179        |
| Other Operating Businesses                        | –                                    | –            | –          | –                          | 155          | –         | 155          |
| <b>Net carrying value as of<br/>June 30, 2015</b> | <b>1,025</b>                         | <b>1,552</b> | <b>505</b> | <b>3,140</b>               | <b>1,498</b> | <b>47</b> | <b>7,767</b> |

Consolidated financial statements (unaudited) *continued*

Table 7.3

Intangible assets –  
prior period

| in USD millions                                       | Attorney-<br>in-fact<br>relationships | Goodwill     | PVFP         | Distribution<br>agreements | Software     | Other      | Total         |
|---|---------------------------------------|--------------|--------------|----------------------------|--------------|------------|---------------|
| <b>Gross carrying value as of<br/>January 1, 2014</b> | <b>1,025</b>                          | <b>2,190</b> | <b>2,918</b> | <b>4,364</b>               | <b>4,720</b> | <b>226</b> | <b>15,443</b> |
| Less: accumulated amortization/<br>impairments        | –                                     | (338)        | (2,189)      | (811)                      | (3,080)      | (145)      | (6,563)       |
| <b>Net carrying value as of<br/>January 1, 2014</b>   | <b>1,025</b>                          | <b>1,852</b> | <b>729</b>   | <b>3,553</b>               | <b>1,640</b> | <b>81</b>  | <b>8,880</b>  |
| Additions and transfers                               | –                                     | –            | –            | 206                        | 174          | –          | 380           |
| Amortization  | –                                     | –            | (14)         | (94)                       | (195)        | (5)        | (308)         |
| Amortization charged to<br>other comprehensive income | –                                     | –            | (38)         | –                          | –            | –          | (38)          |
| Impairments   | –                                     | (59)         | –            | –                          | (58)         | –          | (117)         |
| Foreign currency translation<br>effects               | –                                     | 12           | 3            | 19                         | 11           | 1          | 47            |
| <b>Net carrying value as of<br/>June 30, 2014</b>     | <b>1,025</b>                          | <b>1,805</b> | <b>680</b>   | <b>3,683</b>               | <b>1,572</b> | <b>77</b>  | <b>8,844</b>  |
| Plus: accumulated amortization/<br>impairments        | –                                     | 388          | 2,274        | 906                        | 3,265        | 149        | 6,983         |
| <b>Gross carrying value as of<br/>June 30, 2014</b>   | <b>1,025</b>                          | <b>2,193</b> | <b>2,954</b> | <b>4,589</b>               | <b>4,837</b> | <b>227</b> | <b>15,827</b> |

As of June 30, 2014, intangible assets relating to non-controlling interests were USD 149 million for present value of future profits (PVFP) of acquired insurance contracts, USD 1,718 million for distribution agreements and USD 13 million for software.

The Group extended the long-term distribution agreements with Banco de Sabadell S.A. (Banco Sabadell) in Spain to sell life and pension products across Banco Sabadell's extended network, resulting in an addition to distribution agreements of USD 184 million, of which 50 percent was funded by Banco Sabadell. An additional USD 22 million related to new distribution agreements entered into by General Insurance operations in Brazil.

Following a review of a subsidiary in Global Life, the Group reassessed the recoverability of the goodwill and concluded that USD 59 million was impaired.

Following a review, software was identified, primarily in Global Life, which was not utilized as originally expected, resulting in USD 58 million of impairments.

Table 7.4

Intangible assets  
by segment –  
prior period

| in USD millions, as of December 31,<br>2014           | Attorney-<br>in-fact<br>relationships | Goodwill     | PVFP       | Distribution<br>agreements | Software     | Other     | Total        |
|---|---------------------------------------|--------------|------------|----------------------------|--------------|-----------|--------------|
| General Insurance                                     | –                                     | 533          | –          | 989                        | 613          | 47        | 2,182        |
| Global Life   | –                                     | 309          | 556        | 2,588                      | 406          | 6         | 3,865        |
| Farmers   | 1,025                                 | 819          | –          | –                          | 328          | –         | 2,173        |
| Other Operating Businesses                            | –                                     | –            | –          | –                          | 195          | –         | 195          |
| <b>Net carrying value as of<br/>December 31, 2014</b> | <b>1,025</b>                          | <b>1,661</b> | <b>556</b> | <b>3,577</b>               | <b>1,543</b> | <b>53</b> | <b>8,415</b> |

## 8. Restructuring provisions

| Table 8                  |  |           |            |
|--------------------------|--|-----------|------------|
| Restructuring provisions | in USD millions                              |           |            |
|                          |  | 2015      | 2014       |
|                          | As of January 1                              | 125       | 188        |
|                          | Provisions made during the period            | 11        | 45         |
|                          | Increase of provisions set up in prior years | 5         | 17         |
|                          | Provisions used during the period            | (42)      | (63)       |
|                          | Provisions reversed during the period        | (3)       | (4)        |
|                          | Foreign currency translation effects         | (2)       | 2          |
|                          | <b>As of June 30</b>                         | <b>94</b> | <b>184</b> |

During the six months ended June 30, 2015, restructuring programs with estimated costs of USD 11 million for the current year impacted General Insurance, Global Life and Other Operating Businesses, mainly in Europe. USD 2 million related to net increases of provisions for restructuring which were initiated in prior years. In addition, the Group recorded USD 34 million of software impairments (see note 7), resulting from restructuring decisions.

During the six months ended June 30, 2014, restructuring programs with estimated costs of USD 45 million announced in that year impacted mainly Other Operating Businesses, Global Life in the UK as well as General Insurance in the UK. This included USD 37 million relating to the Group's strategic initiative for organizational alignment to reduce complexity and cost while enhancing agility. USD 13 million related to net increases of provisions for restructuring which were initiated in prior years.

## Consolidated financial statements (unaudited) *continued*

### 9. Income taxes

Table 9.1

| in USD millions, for the six months ended June 30 |   | 2015       | 2014       |
|---|---|------------|------------|
| Income tax expense –<br>current/deferred<br>split | Current                                   | 741        | 928        |
|   | Deferred                                  | 59         | (104)      |
|   | <b>Total income tax expense/(benefit)</b> | <b>800</b> | <b>824</b> |

Table 9.2

| in USD millions, for the six months ended June 30 |  | Rate         | 2015       | Rate         | 2014       |
|---|--|--------------|------------|--------------|------------|
| Expected and<br>actual income<br>tax expense      | Net income before income taxes   |              | 2,973      |              | 3,069      |
|   | less: income tax (expense)/benefit attributable to policyholders                                     |              | (95)       |              | 21         |
|   | Net income before income taxes attributable to shareholders  |              | 2,877      |              | 3,090      |
|   | Expected income tax expense attributable to shareholders<br>computed at the Swiss statutory tax rate | 22.0%        | 633        | 22.0%        | 680        |
|   | Increase/(reduction) in taxes resulting from:  |              |            |              |            |
|   | <i>Tax rate differential in foreign jurisdictions</i>  |              | 138        |              | 139        |
|   | <i>Tax exempt and lower taxed income</i>   |              | (38)       |              | (22)       |
|   | <i>Non-deductible expenses</i>   |              | 22         |              | 37         |
|   | <i>Tax losses previously unrecognized or no longer recognized</i>                                    |              | (2)        |              | (2)        |
|   | <i>Prior year adjustments and other</i>  |              | (47)       |              | 14         |
|   | <b>Actual income tax expense attributable to shareholders</b>  | <b>24.5%</b> | <b>705</b> | <b>27.4%</b> | <b>846</b> |
|   | plus: income tax expense/(benefit) attributable to policyholders                                     |              | 95         |              | (21)       |
|   | Actual income tax expense  | 26.9%        | 800        | 26.9%        | 824        |

Table 9.2 sets out the factors that cause the actual income tax expense to differ from the expected expense computed by applying the Swiss statutory tax rate of 22.0 percent, which is the rate applicable in the jurisdiction where the ultimate parent company is resident.

The Group is required to record taxes on policyholder earnings for life insurance policyholders in certain jurisdictions. Accordingly, the income tax expense or benefit attributable to these life insurance policyholder earnings is included in income tax expense. In certain jurisdictions an accrual for future policy fees that will cover the tax charge is included in insurance benefits and losses.

## 10. Senior and subordinated debt

Table 10

| in USD millions, as of       |   | 06/30/15  | 12/31/14      |              |
|------------------------------|---|---|---------------|--------------|
| Senior and subordinated debt | <b>Senior debt</b>  |   |               |              |
|                              | Zurich Insurance Company Ltd  | Floating rate CHF 200 million notes, due June 2016 <sup>4</sup>                               | 213           | 201          |
|                              |   | 2.25% CHF 500 million notes, due July 2017 <sup>4</sup>                                       | 532           | 501          |
|                              |   | 2.375% CHF 525 million notes, due November 2018 <sup>4</sup>                                  | 557           | 525          |
|                              |   | 1.50% CHF 400 million notes, due June 2019 <sup>3,4,7</sup>                                   | 446           | 414          |
|                              |   | 1.125% CHF 400 million notes, due September 2019 <sup>3,4,7</sup>                             | 451           | 419          |
|                              |   | 0.625% CHF 250 million notes, due July 2020 <sup>3,4,7</sup>                                  | 276           | 256          |
|                              |   | 2.875% CHF 250 million notes, due July 2021 <sup>4</sup>                                      | 264           | 249          |
|                              |   | 3.375% EUR 500 million notes, due June 2022 <sup>3,4,6,7</sup>                                | 592           | 656          |
|                              |   | 1.875% CHF 100 million notes, due September 2023 <sup>3,4,7</sup>                             | 118           | 110          |
|                              |   | 1.750% EUR 500 million notes, due September 2024 <sup>4,6,7</sup>                             | 553           | 609          |
|                              |   | 1.500% CHF 150 million notes, due July 2026 <sup>3,4,7</sup>                                  | 173           | 161          |
|                              | Zurich Finance (USA), Inc.  | Euro Commercial Paper Notes, due in less than 1 year  | 400           | 400          |
|                              |   | 6.50% EUR 600 million notes, due October 2015 <sup>1,4,5</sup>                                | 668           | 726          |
|                              | Zurich Santander Insurance America S.L.   | 7.5% EUR 77 million loan, due December 2035   | 86            | 113          |
|                              | Other   | Various debt instruments  | 40            | 40           |
|                              |   | <b>Senior debt</b>  | <b>5,370</b>  | <b>5,379</b> |
|                              |   | <b>Subordinated debt</b>  |               |              |
|                              | Zurich Insurance Company Ltd  | 4.25% CHF 700 million perpetual notes, first callable May 2016 <sup>4</sup>                   | 745           | 702          |
|                              |   | 8.25% USD 500 million perpetual capital notes, first callable January 2018 <sup>4,6</sup>     | 497           | 497          |
|                              |   | 4.625% CHF 500 million perpetual notes, first callable May 2018 <sup>4</sup>                  | 530           | 499          |
|                              |   | 7.5% EUR 425 million notes, due July 2039, first callable July 2019 <sup>4,6</sup>            | 471           | 512          |
|                              |   | 2.75% CHF 200 million perpetual capital notes, first callable September 2021 <sup>3,4,7</sup> | 222           | 206          |
|                              |   | 4.25% EUR 1 billion notes, due October 2043, first callable October 2023 <sup>4,6</sup>       | 1,102         | 1,196        |
|                              |   | 4.25% USD 300 million notes, due October 2045, first callable October 2025 <sup>4,6</sup>     | 298           | –            |
|                              | Zurich Finance (UK) plc   | 6.625% GBP 450 million perpetual notes, first callable October 2022 <sup>2,4</sup>            | 701           | 694          |
|                              | Zurich Finance (USA), Inc.  | 4.5% EUR 269 million notes, due June 2025, first callable June 2015 <sup>3,4,5</sup>          | –             | 330          |
| ZFS Finance (USA) Trust II   | Series II 6.45% USD 700 million Trust Preferred Securities (ECAPS), due December 2065, first callable June 2016 | 680   | 680           |              |
| ZFS Finance (USA) Trust V    | Series V 6.5% USD 1 billion Trust Preferred Securities, due May 2067, first callable May 2017                   | 501   | 501           |              |
| Other                        | Various debt instruments  | 42  | 41            |              |
|                              | <b>Subordinated debt</b>  | <b>5,789</b>  | <b>5,857</b>  |              |
|                              | <b>Total senior and subordinated debt</b>   | <b>11,159</b>   | <b>11,236</b> |              |

<sup>1</sup> The bond is part of a qualifying cash flow hedge (100 percent).

<sup>2</sup> The holders of these notes benefit from the Replacement Capital Covenant which states that if Series V Fixed/Floating Trust Preferred Securities, issued by ZFS Finance (USA) Trust V, are called before 2047, the Group will issue a replacement debt instrument with terms and provisions that will be as or more equity-like than the replaced notes.

<sup>3</sup> These bonds are part of qualifying fair value hedges (100 percent).

<sup>4</sup> Issued under the Group's Euro Medium Term Note Programme (EMTN Programme).

<sup>5</sup> The Group applied the cash flow hedge methodology to hedge the foreign currency exposure and deferred the attributable basis spreads in shareholders' equity, whereas the fair value hedge methodology was used to hedge the interest rate exposure with changes in the fair value being recorded through the income statement.

<sup>6</sup> These bonds are part of a qualifying net investment hedge (100 percent).

<sup>7</sup> The Group applied the fair value hedge methodology to hedge the interest rate exposure.

None of the debt instruments listed in table 10 were in default as of June 30, 2015 or December 31, 2014.

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### 11. Commitments and contingencies, legal proceedings and regulatory investigations

The Group has provided contractual commitments and financial guarantees to external parties, associates and joint ventures as well as partnerships. These arrangements include commitments under certain conditions to make liquidity advances to cover default principal and interest payments, make capital contributions or provide equity financing.

Table 11

|  | in USD millions, as of                            | 06/30/15 | 12/31/14 |
|--|---|----------|----------|
| Quantifiable commitments and contingencies | Remaining commitments under investment agreements | 1,011    | 871      |
|  | Guarantees and letters of credit <sup>1</sup>     | 9,739    | 9,661    |
|  | Future operating lease commitments                | 1,485    | 1,222    |
|  | Undrawn loan commitments                          | 5        | 3        |
|  | Other commitments and contingent liabilities      | 559      | 538      |

<sup>1</sup> Guarantee features embedded in life insurance products are not included.

#### Legal, compliance and regulatory developments

In recent years there has been an increase in the number of legislative initiatives that require information gathering and tax reporting regarding the Group's customers and their contracts, including the U.S. Foreign Account Tax Compliance Act (FATCA) and the expected introduction of other automatic tax information exchange regimes based on the Common Reporting Standard (CRS). The Group's compliance activities in this area, as well as actions by local tax and law enforcement officials (including inquiries and investigations into cross-border business activities), could result in higher compliance costs, remedial actions and other related expenses for its life insurance, saving and pension business. As with the industry more generally, it is also possible that implementation of automatic tax information exchange and other developments relating to cross-border life, saving and pension business could give rise to inquiries by legal, tax and/or regulatory authorities in the future.

#### Legal proceedings and regulatory investigations

The Group's business is subject to extensive supervision, and the Group is in regular contact with various regulatory authorities. The Group is continuously involved in legal proceedings, claims and regulatory investigations arising, for the most part, in the ordinary course of its business operations. Specifically, certain companies within the Group are engaged in the following legal proceedings:

An action entitled Fuller-Austin Asbestos Settlement Trust, et al. v. Zurich American Insurance Company (ZAIC), et al., was filed in May 2004 in the Superior Court for San Francisco County, California. Three other similar actions were filed in 2004 and 2005 and have been coordinated with the Fuller-Austin action (collectively, the Fuller-Austin Case). In addition to ZAIC and four of its insurance company subsidiaries, Zurich Insurance Company Ltd and Orange Stone Reinsurance Dublin (Orange Stone) are named as defendants. The plaintiffs, who are historical policyholders of the Home Insurance Company (Home), plead claims for, inter alia, fraudulent transfer, tortious interference, unfair competition, alter ego and agency liability relating to the recapitalization of Home, which occurred in 1995 following regulatory review and approval. The plaintiffs allege that pursuant to the recapitalization and subsequent transactions, various Zurich entities took assets of Home without giving adequate consideration in return, and contend that this forced Home into liquidation. The plaintiffs further allege that the defendants should be held responsible for Home's alleged obligations under their Home policies. The trial judge designated the plaintiffs' claims for constructive fraudulent transfer for adjudication before all other claims; he subsequently ordered an initial bench trial on certain threshold elements of those fraudulent transfer claims and on certain of defendants' affirmative defenses (Phase 1). The Phase 1 trial commenced on November 1, 2010. Closing arguments were heard on February 22 and 23, 2012.

The court issued its Statement of Decision for Phase 1 on December 27, 2013. While the court found that the plaintiffs had established that Home transferred certain assets to one of the defendants in connection with the 1995 recapitalization transaction, it held that the plaintiffs' fraudulent transfer claims, which all related to transfers allegedly made as part of the 1995 recapitalization, were time-barred. The court further held that Home's liquidator had exclusive standing to bring fraudulent transfer claims involving Home's assets. The effect of these holdings should be the dismissal of the plaintiffs' fraudulent transfer claims. In addition, the court accepted the defendants' arguments that the findings made by the regulators in approving the recapitalization transaction are binding on the plaintiffs in the Fuller-Austin Case.

Following a hearing to consider the effect of the initial decision on the plaintiffs' remaining claims, on July 21, 2014, the court issued a Tentative Statement of Decision for Phase 1A. The court ruled that all of the plaintiffs' fraudulent transfer causes of action were barred, and asked the plaintiffs to confirm on the record their concession that their unfair competition claims were also barred (the final Statement of Decision for Phase 1A was filed on February 27, 2015). The court allowed the plaintiffs' remaining claims to proceed, but held that the plaintiffs are bound by the insurance regulators' determinations that the 1995 recapitalization was fair and in the best interests of Home's policyholders, including the plaintiffs. In early 2015, certain plaintiffs committed to voluntarily dismiss their claims with prejudice in exchange for an agreement that the defendants will not pursue them for litigation costs. Requests for dismissal with prejudice of their claims were filed with the Court. The Group maintains that the Fuller-Austin Case is without merit and intends to continue to defend itself vigorously against the claims of any plaintiff that remains in the case.

While the Group believes that it is not a party to, nor are any of its subsidiaries the subject of, any unresolved current legal proceedings, claims, litigation and investigations that will have a material adverse effect on the Group's consolidated financial condition, proceedings are inherently unpredictable, and it is possible that the outcome of any proceeding could have a material impact on results of operations in the particular reporting period in which it is resolved.

## Consolidated financial statements (unaudited) *continued*

### 12. Fair value measurement

This note excludes financial assets and financial liabilities relating to unit-linked contracts. Table 12.1 compares the fair value of financial assets and financial liabilities with their carrying value. Certain financial instruments are not included within this table as their carrying value is a reasonable approximation of their fair value. Such instruments include cash and cash equivalents, obligations to repurchase securities, deposits made under assumed reinsurance contracts and deposits received under ceded reinsurance contracts and other financial assets and liabilities.

Table 12.1

Fair value and carrying value of financial assets and financial liabilities

| in USD millions, as of                                    | Total fair value |                 | Total carrying value |                 |
|---|------------------|-----------------|----------------------|-----------------|
|   | 06/30/15         | 12/31/14        | 06/30/15             | 12/31/14        |
| Available-for-sale securities                             |                  |                 |                      |                 |
| Equity securities   | 15,298           | 12,480          | 15,298               | 12,480          |
| Debt securities   | 131,680          | 142,557         | 131,680              | 142,557         |
| <b>Total available-for-sale securities</b>                | <b>146,978</b>   | <b>155,037</b>  | <b>146,978</b>       | <b>155,037</b>  |
| Fair value through profit or loss securities              |                  |                 |                      |                 |
| Equity securities   | 3,700            | 3,619           | 3,700                | 3,619           |
| Debt securities   | 6,860            | 7,121           | 6,860                | 7,121           |
| <b>Total fair value through profit or loss securities</b> | <b>10,560</b>    | <b>10,740</b>   | <b>10,560</b>        | <b>10,740</b>   |
| Derivative assets   | 1,461            | 1,230           | 1,461                | 1,230           |
| Held-to-maturity debt securities                          | 4,408            | 4,747           | 3,634                | 3,971           |
| Investments in associates and joint ventures              | 69               | 70              | 69                   | 70              |
| Mortgage loans  | 8,261            | 8,452           | 7,672                | 7,826           |
| Other loans   | 11,253           | 12,943          | 9,595                | 10,834          |
| <b>Total financial assets</b>                             | <b>182,990</b>   | <b>193,219</b>  | <b>179,969</b>       | <b>189,706</b>  |
| Derivative liabilities                                    | (476)            | (429)           | (476)                | (429)           |
| Financial liabilities held at amortized cost              |                  |                 |                      |                 |
| Liabilities related to investment contracts               | (990)            | (977)           | (853)                | (843)           |
| Liabilities related to investment contracts with DPF      | (6,521)          | (6,195)         | (7,102)              | (7,006)         |
| Senior debt   | (5,541)          | (5,626)         | (5,370)              | (5,379)         |
| Subordinated debt   | (6,301)          | (6,483)         | (5,789)              | (5,857)         |
| <b>Total financial liabilities held at amortized cost</b> | <b>(19,353)</b>  | <b>(19,282)</b> | <b>(19,114)</b>      | <b>(19,084)</b> |
| <b>Total financial liabilities</b>                        | <b>(19,829)</b>  | <b>(19,710)</b> | <b>(19,590)</b>      | <b>(19,513)</b> |

#### Recurring fair value measurements of assets and liabilities

Table 12.2a

Fair value hierarchy – non unit-linked – current period

| in USD millions, as of June 30, 2015                      | Level 1       | Level 2        | Level 3      | Total          |
|---|---------------|----------------|--------------|----------------|
| Available-for-sale securities                             |               |                |              |                |
| Equity securities   | 12,332        | 1,985          | 981          | 15,298         |
| Debt securities   | 234           | 126,155        | 5,290        | 131,680        |
| <b>Total available-for-sale securities</b>                | <b>12,566</b> | <b>128,141</b> | <b>6,271</b> | <b>146,978</b> |
| Fair value through profit or loss securities              |               |                |              |                |
| Equity securities   | 1,116         | 106            | 2,479        | 3,700          |
| Debt securities   | –             | 6,680          | 180          | 6,860          |
| <b>Total fair value through profit or loss securities</b> | <b>1,116</b>  | <b>6,785</b>   | <b>2,659</b> | <b>10,560</b>  |
| Derivative assets   | 11            | 1,033          | 417          | 1,461          |
| <b>Total</b>  | <b>13,693</b> | <b>135,958</b> | <b>9,348</b> | <b>158,999</b> |
| Derivative liabilities                                    | (2)           | (328)          | (146)        | (476)          |
| <b>Total</b>  | <b>(2)</b>    | <b>(328)</b>   | <b>(146)</b> | <b>(476)</b>   |

For the six months ended June 30, 2015, no material transfers between level 1 and level 2 occurred.

Fair value hierarchy –  
non unit-linked –  
prior period

|   | Level 1       | Level 2        | Level 3      | Total          |
|---|---------------|----------------|--------------|----------------|
| <b>Available-for-sale securities</b>                      |               |                |              |                |
| Equity securities   | 11,291        | 259            | 929          | 12,480         |
| Debt securities   | 362           | 139,431        | 2,764        | 142,557        |
| <b>Total available-for-sale securities</b>                | <b>11,653</b> | <b>139,691</b> | <b>3,693</b> | <b>155,037</b> |
| <b>Fair value through profit or loss securities</b>       |               |                |              |                |
| Equity securities   | 978           | 223            | 2,417        | 3,619          |
| Debt securities   | 1             | 6,934          | 185          | 7,121          |
| <b>Total fair value through profit or loss securities</b> | <b>979</b>    | <b>7,157</b>   | <b>2,603</b> | <b>10,740</b>  |
| Derivative assets   | 2             | 853            | 375          | 1,230          |
| <b>Total</b>  | <b>12,634</b> | <b>147,701</b> | <b>6,671</b> | <b>167,006</b> |
| Derivative liabilities                                    | (18)          | (350)          | (61)         | (429)          |
| <b>Total</b>  | <b>(18)</b>   | <b>(350)</b>   | <b>(61)</b>  | <b>(429)</b>   |

For the year ended December 31, 2014, no material transfers between level 1 and 2 occurred.

Development of  
assets and  
liabilities classified  
within level 3 –  
non unit-linked –  
current period

|  | Available-for-sale securities |                 | Fair value through profit or loss securities |                 | Derivative assets | Derivative liabilities |
|--|-------------------------------|-----------------|--|-----------------|-------------------|------------------------|
|  | Equity securities             | Debt securities | Equity securities                            | Debt securities |                   |                        |
| As of January 1, 2015  | 929                           | 2,764           | 2,417  | 185             | 375               | (61)                   |
| Realized gains/(losses) recognized in income <sup>1</sup>          | 60                            | 4               | 42   | –               | (3)               | –                      |
| Unrealized gains/(losses) recognized in income <sup>1,2</sup>      | (8)                           | (36)            | 6  | (1)             | (3)               | (16)                   |
| Unrealized gains/(losses) recognized in other comprehensive income | (43)                          | (32)            | –  | –               | 38                | (70)                   |
| Purchases  | 90                            | 1,083           | 190  | 7               | –                 | –                      |
| Settlements/sales/redemptions                                      | (114)                         | (347)           | (197)  | (11)            | (3)               | –                      |
| Transfers into level 3   | 60                            | 1,909           | –  | –               | 2                 | –                      |
| Transfers out of level 3   | –                             | (46)            | –  | –               | (5)               | –                      |
| Foreign currency translation effects                               | 6                             | (8)             | 21   | 1               | 16                | 1                      |
| <b>As of June 30, 2015</b>   | <b>981</b>                    | <b>5,290</b>    | <b>2,479</b>                                 | <b>180</b>      | <b>417</b>        | <b>(146)</b>           |

<sup>1</sup> Presented as net capital gains/(losses) and impairments on Group investments in the consolidated income statements.

<sup>2</sup> Unrealized gains/(losses) recognized in income for available-for-sale securities relate to impairments.

For the six months ended June 30, 2015, the Group transferred USD 1,909 million of available-for-sale debt securities out of level 2 into level 3 as a result of a review of the classification of certain collateralized loan obligations and privately placed securities. The fair value of these securities is obtained from third party pricing providers, who use significant unobservable inputs and expert judgment in their valuation models.

## Consolidated financial statements (unaudited) *continued*

Table 12.3b

| Development of assets and liabilities classified within level 3 – non unit-linked – prior period | Available-for-sale securities |                 | Fair value through profit or loss securities |                 | Derivative assets | Derivative liabilities |
|--|-------------------------------|-----------------|--|-----------------|-------------------|------------------------|
|  | Equity securities             | Debt securities | Equity securities                            | Debt securities |                   |                        |
| As of January 1, 2014  | 1,000                         | 2,775           | 2,175  | 219             | 95                | (70)                   |
| Realized gains/(losses) recognized in income <sup>1</sup>  | 23                            | 12              | 7  | –               | –                 | –                      |
| Unrealized gains/(losses) recognized in income <sup>1,2</sup>                                    | (1)                           | (19)            | 85   | 8               | (13)              | (1)                    |
| Unrealized gains/(losses) recognized in other comprehensive income                               | 31                            | 33              | –  | –               | –                 | –                      |
| Purchases  | 67                            | 451             | 213  | 13              | –                 | –                      |
| Settlements/sales/redemptions  | (125)                         | (452)           | (193)  | (29)            | –                 | –                      |
| Transfers into level 3   | 3                             | –               | –  | 5               | –                 | –                      |
| Transfers out of level 3   | –                             | (87)            | –  | –               | –                 | –                      |
| Foreign currency translation effects   | 3                             | 23              | 9  | 5               | 1                 | (1)                    |
| <b>As of June 30, 2014</b>   | <b>1,000</b>                  | <b>2,735</b>    | <b>2,297</b>                                 | <b>221</b>      | <b>82</b>         | <b>(72)</b>            |

<sup>1</sup> Presented as net capital gains/(losses) and impairments on Group investments in the consolidated income statements.

<sup>2</sup> Unrealized gains/(losses) recognized in income for available-for-sale securities relate to impairments.

For the six months ended June 30, 2014, the Group transferred USD 87 million of available-for-sale debt securities out of level 3 into level 2. The transfers were mainly the result of lower price volatility and credit rating upgrades of certain asset-backed securities, resulting in an increase of market activity in the instruments.

### Non-recurring fair value measurements of assets and liabilities

In particular circumstances, the Group may measure certain assets or liabilities at fair value on a non-recurring basis when an impairment charge is recognized.

The Group has valued USD 342 million and USD 477 million of mortgage loans at fair value on a non-recurring basis as of June 30, 2015 and December 31, 2014, respectively. These are classified within level 3 as the fair value measurement is based on internal pricing models, using significant unobservable inputs.

### Sensitivity of fair values reported for level 3 instruments to changes to key assumptions

Within level 3, the Group classified asset-backed securities (ABS) amounting to USD 5,471 million and USD 2,956 million as of June 30, 2015 and 2014, respectively.

Within level 3, the Group also classified investments in private equity funds, certain hedge funds and other securities which are not quoted on an exchange amounting to USD 3,460 million and USD 3,297 million for Group investments as of June 30, 2015 and 2014, respectively. These investments are valued based on regular reports from the issuing funds, and their fair values are reviewed by a team of in-house investment professionals and may be adjusted based on their understanding of the circumstances of individual investments.

The key assumptions driving the valuation of these investments include equity levels, discount rates, credit spread rates and prepayment rates. The effect on reported fair values of using reasonably possible alternative values for each of these assumptions, while the other key assumptions remain unchanged, is disclosed in tables 12.4a and 12.4b. While these tables illustrate the overall effect of changing the values of unobservable inputs by a set percentage, the significance of the impact and the range of reasonably possible alternative assumptions may differ significantly between investments, given their different terms and circumstances. Inter-relationships between those unobservable inputs are disclosed in tables 12.5a and 12.5b. The correlation is based on the historical correlation matrix derived from the risk factors which are assigned to each of the level 3 exposures (equity and debt securities). The main market drivers are equity markets and rate indicators and the impact of such changes on the other factors. The spread scenario has been added to analyze the impact of an increase of borrowing cost for entities.

The sensitivity analysis is intended to reflect the uncertainty inherent in the valuation of these investments under current market conditions, and its results cannot be extrapolated due to non-linear effects that changes in valuation assumptions may have on the fair value of these investments. Furthermore, the analysis does not indicate a probability of such changes occurring and it does not necessarily represent the Group's view of expected future changes in the fair value of these investments. Any management actions that may be taken to mitigate the inherent risks are not reflected in this analysis.

| Table 12.4a  |                        |   |   |   |   |
|--|------------------------|---|---|---|---|
| Sensitivity analysis of level 3 investments to changes in key assumptions – current period | as of June 30, 2015    | Less favorable values (relative change) | Decrease in reported fair value (in USD millions) | More favorable values (relative change) | Increase in reported fair value (in USD millions) |
|  | <b>Key assumptions</b> |   |   |   |   |
| Equity levels  |                        | -20%                                    | (692)   | +20%                                    | 692   |
| Discount rates   |                        | +20%                                    | (140)   | -20%                                    | 141   |
| Spread rates   |                        | +20%                                    | (149)   | -20%                                    | 150   |
| Prepayment rates   |                        | -20%                                    | 2   | +20%                                    | (2)   |

| Table 12.4b  |                        |   |   |   |   |
|--|------------------------|---|---|---|---|
| Sensitivity analysis of level 3 investments to changes in key assumptions – prior period | as of June 30, 2014    | Less favorable values (relative change) | Decrease in reported fair value (in USD millions) | More favorable values (relative change) | Increase in reported fair value (in USD millions) |
|  | <b>Key assumptions</b> |   |   |   |   |
| Equity levels  |                        | -20%                                    | (659)   | +20%                                    | 659   |
| Discount rates   |                        | +20%                                    | (71)  | -20%                                    | 72  |
| Spread rates   |                        | +20%                                    | (60)  | -20%                                    | 60  |
| Prepayment rates   |                        | -20%                                    | 1   | +20%                                    | (2)   |

| Table 12.5a   |                     |                 |                |              |                  |  |
|---|---------------------|-----------------|----------------|--------------|------------------|--|
| Inter-relationship analysis of level 3 investments to changes in key assumptions – current period | as of June 30, 2015 | Key assumptions |                |              |                  | Increase/decrease in reported fair value (in USD millions) |
|   |                     | Equity Levels   | Discount Rates | Spread rates | Prepayment rates |  |
| <b>Scenarios</b>  |                     |                 |                |              |                  |  |
| Equity levels +10%  |                     | +10.0%          | -1.4%          | -1.4%        | -1.4%            | 325  |
| Equity levels -10%  |                     | -10.0%          | +1.3%          | +1.3%        | +1.3%            | (334)  |
| Discount rates +10%   |                     | +0.5%           | +10.0%         | +7.5%        | -2.0%            | (109)  |
| Discount rates -10%   |                     | -0.4%           | -10.0%         | -7.5%        | +2.0%            | 110  |
| Spread rates +10%   |                     | +0.5%           | +7.0%          | +10.0%       | +0.2%            | (110)  |

| Table 12.5b   |                     |                 |                |              |                  |  |
|---|---------------------|-----------------|----------------|--------------|------------------|--|
| Inter-relationship analysis of level 3 investments to changes in key assumptions – prior period | as of June 30, 2014 | Key assumptions |                |              |                  | Increase/decrease in reported fair value (in USD millions) |
|   |                     | Equity Levels   | Discount Rates | Spread rates | Prepayment rates |  |
| <b>Scenarios</b>  |                     |                 |                |              |                  |  |
| Equity levels +10%  |                     | +10.0%          | -1.5%          | -1.5%        | -1.5%            | 278  |
| Equity levels -10%  |                     | -10.0%          | +1.6%          | +1.6%        | +1.6%            | (278)  |
| Discount rates +10%   |                     | 0.0%            | +10.0%         | +15.0%       | -2.0%            | (76)   |
| Discount rates -10%   |                     | 0.0%            | -10.0%         | -7.5%        | +2.0%            | 67   |
| Spread rates +10%   |                     | 0.0%            | +7.0%          | +10.0%       | +0.2%            | (54)   |

## Consolidated financial statements (unaudited) *continued*

### 13. Segment information

From January 1, 2015, the management of the UK asbestos business, which is in run-off, has been transferred from General Insurance to Non-Core Businesses. This change had no impact on the Group. Comparative figures have been restated to reflect this change.

Table 13.1

Business operating profit by segment

in USD millions, for the six months ended June 30

|   | General Insurance |               | Global Life   |               |
|---|-------------------|---------------|---------------|---------------|
|   | 2015              | 2014          | 2015          | 2014          |
| <b>Revenues</b>   |                   |               |               |               |
| Direct written premiums <sup>1</sup>  | 17,732            | 19,009        | 5,609         | 5,754         |
| Assumed written premiums  | 937               | 986           | 145           | 112           |
| Gross Written Premiums  | 18,669            | 19,995        | 5,754         | 5,865         |
| Policy fees   | –                 | –             | 1,133         | 1,273         |
| Gross written premiums and policy fees  | 18,669            | 19,995        | 6,887         | 7,139         |
| Less premiums ceded to reinsurers <sup>2</sup>  | (2,999)           | (3,009)       | (2,045)       | (302)         |
| Net written premiums and policy fees  | 15,670            | 16,986        | 4,842         | 6,837         |
| Net change in reserves for unearned premiums  | (1,743)           | (1,996)       | (97)          | (1)           |
| Net earned premiums and policy fees   | 13,928            | 14,990        | 4,745         | 6,835         |
| Farmers management fees and other related revenues  | –                 | –             | –             | –             |
| Net investment result on Group investments  | 1,044             | 1,147         | 2,503         | 2,342         |
| Net investment income on Group investments  | 988               | 1,088         | 1,690         | 1,981         |
| Net capital gains/(losses) and impairments on Group investments                                 | 57                | 60            | 812           | 361           |
| Net investment result on unit-linked investments  | –                 | –             | 5,107         | 4,118         |
| Other income  | 442               | 401           | 595           | 592           |
| <b>Total BOP revenues</b>   | <b>15,414</b>     | <b>16,538</b> | <b>12,949</b> | <b>13,888</b> |
| <i>of which: inter-segment revenues</i>   | <i>(301)</i>      | <i>(178)</i>  | <i>(191)</i>  | <i>(199)</i>  |
| <b>Benefits, losses and expenses</b>  |                   |               |               |               |
| Insurance benefits and losses, net <sup>1,2</sup>   | 9,315             | 9,857         | 3,191         | 5,069         |
| Losses and loss adjustment expenses, net  | 9,314             | 9,855         | –             | –             |
| Life insurance death and other benefits, net <sup>1</sup>                                       | 1                 | 2             | 3,191         | 5,069         |
| Policyholder dividends and participation in profits, net  | 2                 | 1             | 6,024         | 4,944         |
| Income tax expense/(benefit) attributable to policyholders                                      | –                 | –             | 95            | (21)          |
| Underwriting and policy acquisition costs, net  | 2,871             | 2,962         | 1,215         | 1,502         |
| Administrative and other operating expense (excl. depreciation/amortization)                    | 1,712             | 1,844         | 1,212         | 1,316         |
| Interest credited to policyholders and other interest   | 55                | 19            | 226           | 208           |
| Restructuring provisions and other items not included in BOP                                    | 32                | (81)          | (33)          | (118)         |
| <b>Total BOP benefits, losses and expenses (before interest, depreciation and amortization)</b> | <b>13,988</b>     | <b>14,602</b> | <b>11,931</b> | <b>12,900</b> |
| <b>Business operating profit (before interest, depreciation and amortization)</b>               | <b>1,427</b>      | <b>1,935</b>  | <b>1,019</b>  | <b>988</b>    |
| Depreciation and impairments of property and equipment  | 46                | 42            | 14            | 15            |
| Amortization and impairments of intangible assets   | 114               | 103           | 200           | 218           |
| Interest expense on debt  | 52                | 59            | 7             | 9             |
| Business operating profit before non-controlling interests                                      | 1,215             | 1,731         | 797           | 745           |
| Non-controlling interests   | 49                | 50            | 124           | 111           |
| <b>Business operating profit</b>  | <b>1,166</b>      | <b>1,681</b>  | <b>673</b>    | <b>634</b>    |

<sup>1</sup> Global Life included approximately USD 1,018 million and USD 383 million of gross written premiums and future life policyholder benefits for certain universal life-type contracts in the Group's Spanish operations for the six months ended June 30, 2015 and 2014, respectively (see note 3 of the Consolidated financial statements 2014).

<sup>2</sup> The Group's life operations in the UK entered into a reinsurance agreement to transfer the risk associated with a significant annuities portfolio as of April 1, 2015. The initial impact of this transaction was an increase of USD 1.6 billion in premiums ceded to reinsurers and an increase of USD 1.7 billion in ceded insurance benefits and losses in the Global Life business. The gain resulting from this transaction of approximately USD 85 million will be recognized on a linear basis over the lifetime of the reinsurance contract, which is expected to end on June 30, 2016.

| Farmers    |            | Other Operating Businesses |              | Non-Core Businesses |          | Eliminations |              | Total        |              |
|------------|------------|----------------------------|--------------|---------------------|----------|--------------|--------------|--------------|--------------|
| 2015       | 2014       | 2015                       | 2014         | 2015                | 2014     | 2015         | 2014         | 2015         | 2014         |
| -          | -          | -                          | -            | 37                  | 45       | -            | -            | 23,378       | 24,808       |
| 1,126      | 1,960      | 24                         | 21           | 46                  | 50       | (56)         | (63)         | 2,221        | 3,066        |
| 1,126      | 1,960      | 24                         | 21           | 82                  | 95       | (56)         | (63)         | 25,599       | 27,874       |
| -          | -          | -                          | -            | 140                 | 166      | -            | -            | 1,273        | 1,439        |
| 1,126      | 1,960      | 24                         | 21           | 222                 | 262      | (56)         | (63)         | 26,872       | 29,314       |
| -          | -          | (21)                       | (26)         | (7)                 | (9)      | 56           | 63           | (5,015)      | (3,283)      |
| 1,126      | 1,960      | 3                          | (5)          | 215                 | 253      | -            | -            | 21,857       | 26,030       |
| (5)        | 9          | -                          | -            | -                   | -        | -            | -            | (1,844)      | (1,989)      |
| 1,122      | 1,969      | 3                          | (5)          | 215                 | 253      | -            | -            | 20,013       | 24,042       |
| 1,380      | 1,391      | -                          | -            | -                   | -        | -            | -            | 1,380        | 1,391        |
| 24         | 36         | 153                        | 163          | 26                  | 431      | (216)        | (283)        | 3,534        | 3,837        |
| 24         | 36         | 153                        | 163          | 169                 | 232      | (216)        | (283)        | 2,809        | 3,217        |
| -          | -          | -                          | -            | (143)               | 200      | -            | -            | 726          | 621          |
| -          | -          | -                          | -            | 123                 | 287      | -            | -            | 5,230        | 4,405        |
| 26         | 56         | 543                        | 404          | 35                  | 10       | (914)        | (615)        | 727          | 849          |
| 2,552      | 3,452      | 699                        | 562          | 399                 | 982      | (1,130)      | (898)        | 30,884       | 34,523       |
| (8)        | (18)       | (611)                      | (476)        | (19)                | (27)     | 1,130        | 898          |              |              |
| 759        | 1,363      | (1)                        | (9)          | 110                 | 465      | -            | -            | 13,374       | 16,746       |
| 759        | 1,363      | (1)                        | (1)          | 13                  | 78       | -            | -            | 10,085       | 11,296       |
| -          | -          | -                          | (8)          | 97                  | 387      | -            | -            | 3,289        | 5,450        |
| -          | -          | -                          | -            | 173                 | 374      | -            | -            | 6,198        | 5,318        |
| -          | -          | -                          | -            | -                   | -        | -            | -            | 95           | (21)         |
| 346        | 617        | -                          | -            | 4                   | 3        | (4)          | (5)          | 4,433        | 5,080        |
| 670        | 649        | 539                        | 490          | 53                  | 56       | (745)        | (595)        | 3,442        | 3,759        |
| -          | -          | 68                         | 2            | 46                  | 76       | (158)        | (19)         | 236          | 285          |
| -          | 3          | (18)                       | (8)          | -                   | -        | -            | -            | (18)         | (204)        |
| 1,776      | 2,632      | 589                        | 475          | 384                 | 974      | (908)        | (619)        | 27,759       | 30,963       |
| <b>776</b> | <b>820</b> | <b>110</b>                 | <b>87</b>    | <b>15</b>           | <b>8</b> | <b>(222)</b> | <b>(279)</b> | <b>3,124</b> | <b>3,560</b> |
| 20         | 23         | 4                          | 3            | -                   | -        | -            | -            | 84           | 85           |
| 37         | 41         | 59                         | 62           | -                   | -        | -            | -            | 410          | 425          |
| -          | -          | 382                        | 481          | 5                   | 6        | (222)        | (279)        | 223          | 277          |
| 719        | 756        | (334)                      | (460)        | 10                  | 2        | -            | -            | 2,407        | 2,774        |
| -          | -          | (4)                        | (8)          | -                   | 1        | -            | -            | 169          | 153          |
| <b>719</b> | <b>756</b> | <b>(330)</b>               | <b>(452)</b> | <b>10</b>           | <b>2</b> | <b>-</b>     | <b>-</b>     | <b>2,238</b> | <b>2,621</b> |

## Consolidated financial statements (unaudited) *continued*

Table 13.2

in USD millions, for the six months ended June 30

Reconciliation of  
BOP to net income  
after income taxes

|  | General Insurance |              | Global Life |            |
|--|-------------------|--------------|-------------|------------|
|  | 2015              | 2014         | 2015        | 2014       |
| <b>Business operating profit</b>   | <b>1,166</b>      | <b>1,681</b> | <b>673</b>  | <b>634</b> |
| Revenues/(expenses) not included in BOP:   |                   |              |             |            |
| Net capital gains/(losses) on investments and impairments,<br>net of policyholder allocation | 272               | 266          | 99          | 257        |
| Net gain/(loss) on divestments of businesses   | –                 | –            | –           | –          |
| Restructuring provisions   | (5)               | (9)          | (2)         | (29)       |
| Net income/(expense) on intercompany loans <sup>1</sup>                                      | (10)              | (6)          | (9)         | (1)        |
| Impairments of goodwill  | –                 | –            | (49)        | (59)       |
| Change in estimates of earn-out liabilities  | 11                | (19)         | (6)         | (14)       |
| Other adjustments <sup>2</sup>   | 37                | (46)         | 32          | (15)       |
| Add back:  |                   |              |             |            |
| Business operating profit attributable to non-controlling interests                          | 49                | 50           | 124         | 111        |
| <b>Net income before shareholders' taxes</b>   | <b>1,519</b>      | <b>1,916</b> | <b>863</b>  | <b>884</b> |
| Income tax expense/(benefit) attributable to policyholders                                   | –                 | –            | 95          | (21)       |
| <b>Net income before income taxes</b>  | <b>1,519</b>      | <b>1,916</b> | <b>958</b>  | <b>863</b> |
| Income tax (expense)/benefit   |                   |              |             |            |
| attributable to policyholders  |                   |              |             |            |
| attributable to shareholders   |                   |              |             |            |
| <b>Net income after taxes</b>  |                   |              |             |            |
| attributable to non-controlling interests  |                   |              |             |            |
| attributable to shareholders   |                   |              |             |            |

<sup>1</sup> The impact on Group level relates to foreign currency translation differences.

<sup>2</sup> Total Group includes accounting and other restructuring charges of USD 63 million (of which USD 34 million relates to software impairments, see note 7) relating to initiatives announced at the 2015 Investor Day, and foreign currency gains of USD 113 million for the six months ended June 30, 2015. General Insurance includes real estate transfer tax of USD 41 million relating to the acquisition of non-controlling interests of Deutscher Herold AG for the six months ended June 30, 2014 (see note 2).

|  | Farmers    |            | Other Operating Businesses |              | Non-Core Businesses |             | Total        |              |
|--|------------|------------|----------------------------|--------------|---------------------|-------------|--------------|--------------|
|  | 2015       | 2014       | 2015                       | 2014         | 2015                | 2014        | 2015         | 2014         |
|  | <b>719</b> | <b>756</b> | <b>(330)</b>               | <b>(452)</b> | <b>10</b>           | <b>2</b>    | <b>2,238</b> | <b>2,621</b> |
|  |            |            |                            |              |                     |             |              |              |
|  | 14         | 9          | 99                         | –            | 5                   | –           | 488          | 532          |
|  | –          | –          | –                          | –            | –                   | (13)        | –            | (13)         |
|  | 1          | 1          | (7)                        | (21)         | –                   | –           | (13)         | (58)         |
|  | –          | –          | 18                         | 7            | –                   | –           | (1)          | –            |
|  | –          | –          | –                          | –            | –                   | –           | (49)         | (59)         |
|  | –          | –          | –                          | –            | –                   | –           | 5            | (33)         |
|  | (1)        | 2          | (29)                       | 5            | –                   | –           | 39           | (54)         |
|  |            |            |                            |              |                     |             |              |              |
|  | –          | –          | (4)                        | (8)          | –                   | 1           | 169          | 153          |
|  | 733        | 768        | (253)                      | (468)        | 15                  | (10)        | 2,877        | 3,090        |
|  | –          | –          | –                          | –            | –                   | –           | 95           | (21)         |
|  | <b>733</b> | <b>768</b> | <b>(253)</b>               | <b>(468)</b> | <b>15</b>           | <b>(10)</b> | <b>2,973</b> | <b>3,069</b> |
|  |            |            |                            |              |                     |             | (800)        | (824)        |
|  |            |            |                            |              |                     |             | (95)         | 21           |
|  |            |            |                            |              |                     |             | (705)        | (846)        |
|  |            |            |                            |              |                     |             | <b>2,172</b> | <b>2,245</b> |
|  |            |            |                            |              |                     |             | 113          | 122          |
|  |            |            |                            |              |                     |             | 2,059        | 2,123        |

# Review report of the auditors

## Review report of the auditors

To the Board of Directors of Zurich Insurance Group Ltd

### Introduction

We have reviewed the accompanying unaudited Consolidated financial statements (consolidated income statement (unaudited), consolidated statement of comprehensive income (unaudited), consolidated balance sheet (unaudited), consolidated statement of cash flows (unaudited), consolidated statement of changes in equity (unaudited) and related notes on pages 21 to 55) of Zurich Insurance Group Ltd for the period ended June 30, 2015. The Board of Directors is responsible for the preparation and presentation of these unaudited Consolidated financial statements in accordance with International Accounting Standard 34 "Interim Financial Reporting". Our responsibility is to express a conclusion on these unaudited Consolidated financial statements based on our review.

### Scope of Review

We conducted our review in accordance with Swiss Auditing Standard 910 and International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Swiss Auditing Standards and International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the unaudited Consolidated financial statements have not been prepared, in all material respects, in accordance with International Accounting Standard 34 "Interim Financial Reporting".

PricewaterhouseCoopers AG

Mark Humphreys  
Audit expert

Stephen O'Hearn  
Global relationship partner

Zurich, August 5, 2015

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# Shareholder information

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| Contact information   | 61 |
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## Zurich Insurance Group Ltd registered share data

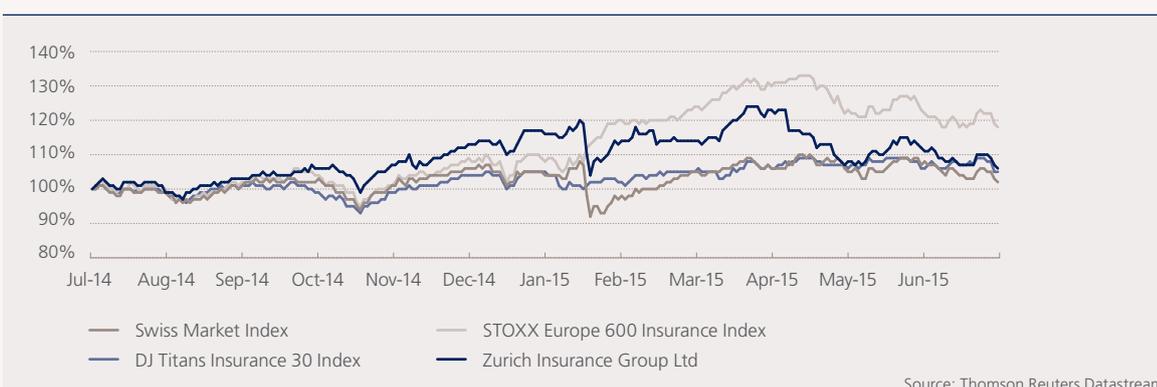
| Key indicators   | 06/30/2015  | 06/30/2014  |
|--|-------------|-------------|
| Number of shares issued                                  | 149,636,836 | 148,903,222 |
| Number of dividend-bearing shares <sup>1</sup>           | 149,636,836 | 148,903,222 |
| Market capitalization (in CHF millions at end of period) | 42,587      | 39,802      |
| Authorized capital, number of shares                     | 10,000,000  | 10,000,000  |
| Contingent capital, number of shares                     | 11,658,423  | 12,392,037  |

<sup>1</sup> Treasury shares are not entitled to dividends.

| Per share data                      | 06/30/2015 | 06/30/2014 |
|-------------------------------------|------------|------------|
| in CHF                              |            |            |
| Gross dividend <sup>1</sup>         | 17.00      | 17.00      |
| Basic earnings per share            | 13.10      | 12.79      |
| Diluted earnings per share          | 12.99      | 12.74      |
| Book value per share, as of June 30 | 200.23     | 232.65     |
| Nominal value per share             | 0.10       | 0.10       |
| Price at end of period              | 284.60     | 267.30     |
| Price period high                   | 332.90     | 274.30     |
| Price period low                    | 280.00     | 247.10     |

<sup>1</sup> Gross dividend per registered share; payment date was from April 9, 2015

### Zurich share performance (indexed) over one year, ending June 2015



## Shareholder information *continued*

### Financial calendar

Results for the nine months  
to September 30, 2015  
November 5, 2015

Annual results 2015  
February 11, 2016

Annual General Meeting 2016  
March 30, 2016

Results for the three months  
to March 31, 2016  
May 12, 2016

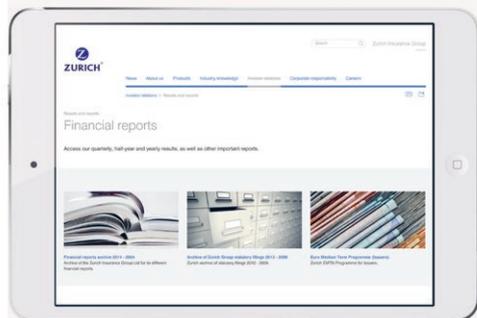
Half year results 2016  
August 11, 2016

Results for the nine months  
to September 30, 2016  
November 10, 2016

### Publications

[www.zurich.com](http://www.zurich.com)

For more on Zurich's financial performance,  
please visit the investor relations section  
of our website at: [www.zurich.com/investors](http://www.zurich.com/investors)



## Contact information

For more information please contact the appropriate office below, or visit our website at [www.zurich.com](http://www.zurich.com)

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### Corporate Responsibility

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### American Depositary Receipts

Zurich Insurance Group Ltd has an American Depositary Receipt program with The Bank of New York Mellon (BNYM). For information relating to an ADR account, please contact BNY Mellon's Shareowner Services at [www.mybnymdr.com](http://www.mybnymdr.com). In the U.S. call +1 888 BNY ADRS or outside the U.S. +1 201 680 6825, or email [shrrelations@cpushareownerservices.com](mailto:shrrelations@cpushareownerservices.com). General information on the company's ADR program can be obtained from The Bank of New York Mellon at [www.adrbnymellon.com](http://www.adrbnymellon.com)

# Glossary

## Group

### Book value per share

is a measure that is calculated by dividing shareholders' equity by the number of shares issued less the number of treasury shares as of the period end.

### Business operating profit (BOP)

is a measure that is the basis on which the Group manages all of its business units. It indicates the underlying performance of the Group's business units, after non-controlling interests, by eliminating the impact of financial market volatility and other non-operational variables. BOP reflects adjustments for shareholders' taxes, net capital gains/(losses) and impairments on investments (except for the capital markets and property lending/banking operations included in Non-Core Businesses, investments in hedge funds, certain securities held for specific economic hedging purposes and policyholders' share of investment results for the life businesses) and non-operational foreign exchange movements. Significant items arising from special circumstances, including restructuring charges, charges for litigation outside the ordinary course of business, gains and losses on divestments of businesses, impairments of goodwill and the change in estimates of earn-out liabilities (with the exception of experience adjustments, which remain within BOP) are also excluded from BOP. **Business operating profit before interest, depreciation and amortization (BOPBIDA)** is BOP before interest expense on debt, depreciation and impairments of property and equipment and amortization and impairments of intangible assets, but including amortization of deferred policy acquisition costs and deferred origination costs.

### Business operating profit (after-tax) return on shareholders' equity (BOPAT ROE)

indicates the level of BOP relative to resources provided by shareholders. It is calculated as BOP, annualized on a linear basis and adjusted for taxes, divided by the average value of shareholders' equity, adjusted for net unrealized gains/(losses) on available-for-sale investments and cash flow hedges, using the value at the beginning and end of each quarter within the period. The average shareholders' equity for each quarter is then added together and divided by the number of quarters. If the dividend is approved at the Annual General Meeting within the first ten working days in April, then the dividend is deducted from the second quarter opening shareholders' equity.

### Investments

Total investments in the consolidated balance sheets includes Group investments and investments for unit-linked contracts. **Group investments** are those for which the Group bears part or all of the investment risk. They also include investments related to investment contracts with discretionary participation features. Average invested assets exclude cash collateral received for securities

lending. The Group manages its diversified investment portfolio to optimize benefits for both shareholders and policyholders while ensuring compliance with local regulatory and business requirements under the guidance of the Group's Asset/Liability Management and Investment Committee. **Investments for unit-linked contracts** include such investments where the policyholder bears the investment risk, and are held for liabilities related to unit-linked investment contracts and reserves for unit-linked contracts. They are managed in accordance with the investment objectives of each unit-linked fund. The investment result for unit-linked products is passed to policyholders through a charge to policyholder dividends and participation in profits.

### Return on shareholders' equity (ROE)

is a measure that indicates the level of profit or loss relative to resources provided by shareholders. It is calculated as net income after taxes attributable to shareholders, annualized on a linear basis, divided by the average value of shareholders' equity, adjusted for net unrealized gains/(losses) on available-for-sale investments and cash flow hedges, using the value at the beginning and end of each quarter within the period. The average shareholders' equity for each quarter is then added together and divided by the number of quarters. If the dividend is approved at the Annual General Meeting within the first ten working days in April, then the dividend is deducted from the second quarter opening shareholders' equity.

## General Insurance

The following General Insurance measures are net of reinsurance.

### Net underwriting result

is calculated as the difference between net earned premiums and policy fees and the sum of insurance benefits and losses, net and net technical expenses.

### Total net technical expenses

includes underwriting and policy acquisition costs, as well as the technical elements of administrative and other operating expenses, amortization of intangible assets, interest credited to policyholders and other interest, and other income.

### Combined ratio

is a performance measure that indicates the level of claims and net technical expenses during the period relative to net earned premiums and policy fees. It is calculated as the sum of the loss ratio and the expense ratio.

**Loss ratio**

is a performance measure that indicates the level of claims during the period relative to net earned premiums and policy fees. It is calculated as insurance benefits and losses net, which include paid claims, claims incurred but not reported (IBNR) and claims handling costs, divided by net earned premiums and policy fees.

**Expense ratio**

is a performance measure that indicates the level of technical expenses during the period relative to net earned premiums and policy fees. It is calculated as the sum of net technical expenses and policyholder dividends and participation in profits, divided by net earned premiums and policy fees.

**Net non-technical result**

includes expenses or income not directly linked to the insurance operating performance, such as gains/losses on foreign currency translation and interest expense on debt. It includes the impact of financial market volatility and other non-operational variables that distort the ongoing business performance.

**Global Life****Embedded value (EV) principles**

is a methodology using a "bottom-up" market consistent approach, which explicitly allows for market risk. In particular, asset and liability cash flows are valued using risk discount rates consistent with those applied to similar cash flows in the capital markets. A liquidity premium, which increases risk discount rates, has been applied to certain lines of business consistent with the CFO Forum principles. Options and guarantees are valued using market consistent models calibrated to observable market prices.

**Insurance deposits**

are deposits, similar to customer account balances, not recorded as revenues. However, the fees charged on insurance deposits are recorded as revenue within gross written premiums and policy fees within the consolidated income statement. These deposits arise from investment contracts and insurance contracts that are accounted for under deposit accounting. They represent the pure savings part, which is invested.

**New business annual premium equivalent (APE)**

is calculated as new business annual premiums plus 10 percent of single premiums, before the effect of non-controlling interests. **Present value of new business premiums (PVNBP)** is calculated as the value of new business premiums discounted at the risk-free rate, before the effect of non-controlling interests.

**New business value, after tax**

is a measure that reflects the value added by new business written during the period, including allowance for frictional costs, time value of options and guarantees, and the cost of non-market risk, and is valued at the point of sale. It is calculated as the present value of the projected after-tax profit from life insurance contracts sold during the period using a valuation methodology consistent with the EV principles, after the effect of non-controlling interests.

**Source of earnings (SOE)**

reporting presents the key drivers of Global Life BOP identifying specific profit sources. This information provides the shareholders' view of earnings, thereby the components attributable to policyholders and non-controlling interests are included in each line item and are not separately identified.

Loadings and fees include fund and non-fund based fees. The investment margin is the spread between the investment result and interest credited to policyholders, plus the return on free surplus. The technical margin shows the mortality, morbidity, and longevity premiums less benefits to the policyholders together with the reinsurance result.

Operating and funding costs include administrative and operating expenses, interest expense on debt, depreciation and amortization of fixed assets and non-acquisition related intangible assets. Acquisition expenses include commissions and other new business expenses, as well as costs related to business combinations, including amortization of acquisition related intangible assets. The impact of deferrals is the net effect of deferral and amortization of policy acquisition costs and front-end fees, which may be affected by movements in financial markets and changes in assumptions.

**Farmers****Gross management result**

is a performance measure of Farmers Management Services calculated as management fees and other related revenues minus management and other related expenses, which include amortization and impairments of intangible assets.

**Managed gross earned premium margin**

is a performance measure calculated as the gross operating profit of Farmers Management Services divided by the gross earned premiums of the Farmers Exchanges, which are owned by their policyholders. Farmers Group, Inc., a wholly owned subsidiary of the Group, provides certain non-claims administrative and management services as attorney-in-fact and receives fees for its services.

## Disclaimer and cautionary statement

Certain statements in this document are forward-looking statements, including, but not limited to, statements that are predictions of or indicate future events, trends, plans or objectives of Zurich Insurance Group Ltd or the Zurich Insurance Group (the Group). Forward-looking statements include statements regarding the Group's targeted profit, return on equity targets, expenses, pricing conditions, dividend policy and underwriting and claims results, as well as statements regarding the Group's understanding of general economic, financial and insurance market conditions and expected developments. Undue reliance should not be placed on such statements because, by their nature, they are subject to known and unknown risks and uncertainties and can be affected by other factors that could cause actual results and plans and objectives of Zurich Insurance Group Ltd or the Group to differ materially from those expressed or implied in the forward-looking statements (or from past results). Factors such as (i) general economic conditions and competitive factors, particularly in key markets; (ii) the risk of a global economic downturn; (iii) performance of financial markets; (iv) levels of interest rates and currency exchange rates; (v) frequency, severity and development of insured claims events; (vi) mortality and morbidity experience; (vii) policy renewal and lapse rates; and (viii) changes in laws and regulations and in the policies of regulators may have a direct bearing on the results of operations of Zurich Insurance Group Ltd and its Group and on whether the targets will be achieved. Zurich Insurance Group Ltd undertakes no obligation to publicly update or revise any of these forward-looking statements, whether to reflect new information, future events or circumstances or otherwise.

All references to 'Farmers Exchanges' mean Farmers Insurance Exchange, Fire Insurance Exchange, Truck Insurance Exchange and their subsidiaries and affiliates. The three Exchanges are California domiciled interinsurance exchanges owned by their policyholders with governance oversight by their Boards of Governors. Farmers Group, Inc. and its subsidiaries are appointed as the attorneys-in-fact for the Farmers Exchanges and in that capacity provide certain non-claims administrative and management services to the Farmers Exchanges. Neither Farmers Group, Inc., nor its parent companies, Zurich Insurance Company Ltd and Zurich Insurance Group Ltd, have any ownership interest in the Farmers Exchanges. Financial information about the Farmers Exchanges is proprietary to the Farmers Exchanges, but is provided to support an understanding of the performance of Farmers Group, Inc. and Farmers Reinsurance Company.

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