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Additional information

#### **About us**

Zurich Insurance Group (Zurich) is a leading multi-line insurer that serves its customers in global and local markets. With about 54,000 employees, it provides a wide range of property and casualty, and life insurance products and services in more than 210 countries and territories. Zurich's customers include individuals, small businesses, and mid-sized and large companies, as well as multinational corporations. The Group is headquartered in Zurich, Switzerland, where it was founded in 1872.

#### Our cover:

We are using our expertise to help protect our customers, including at an historic mill at Quarry Bank in Styal, Cheshire, UK where Zurich risk engineer Gary Howe inspects a new fire safety sprinkler system.

# Message from the Chairman and Group CEO

### Dear Shareholder.

We are very pleased to report to you our best first-half results in a decade. In 2016 we gave ourselves ambitious targets and we launched a bold new strategy. Today, we are proud to report that we are set to exceed all our targets and that our strategy is proving successful.

Over the last three years, we have made substantial improvements in our business mix, reduced volatility and improved the profitability of our Property & Casualty portfolios, while further growing our Life franchise through targeted acquisitions. We entered new and innovative markets, for example, through our acquisition of travel assistance provider Cover-More, and launched products aimed at millennials such as Klinc, an on-demand insurance proposition introduced in Spain, and Toggle<sup>SM</sup>, a rental insurance launched by Farmers Exchanges¹ which is being rolled out in the U.S. We also succeeded in reducing our expenditures.

Our management structure has been strengthened and reinforced by a diverse and highly qualified leadership team. Meanwhile, customer and employee satisfaction has improved. In the first half of 2019, a number of new distribution agreements have given more than 10 million additional customers worldwide access to our wide range of innovative products and services. Based on what we have achieved, we can look to the future with confidence and optimism as we prepare to present our plans for the next three years at our Investor Day in London in November.

# On track to exceed 2017–2019 targets

In the first half of 2019 we made significant progress against our strategic priorities. The annualized business operating profit return on equity (BOPAT ROE) was 15.0 percent, comfortably exceeding the target of in excess of 12 percent and growing over the three-year period. Cumulative cash remittances for

the period 2017 through to end-June 2019 reached USD 9.2 billion, and are on track to exceed the target of USD 9.5 billion by the end of 2019. Net cost savings of USD 1.3 billion have been achieved, with the balance of the USD 1.5 billion target expected to be delivered over the remainder of the year. The estimated Zurich Economic Capital Model (Z-ECM) ratio<sup>2</sup> stands at a very strong 121 percent, and is slightly above the 100-percent to 120-percent target range.

# Continued strength in our businesses

Business operating profit (BOP)<sup>3</sup> for the six months ended June 30, 2019 was USD 2.8 billion, up 16 percent from the same period in 2018. This was driven by underlying growth across the business and a strong underwriting performance in Property & Casualty. Net income after tax attributable to shareholders (NIAS) increased by 14 percent to USD 2.0 billion.

Property & Casualty (P&C) results showed strong progress across all regions, with BOP up 46 percent. This is a result of further improvement in the Group's combined ratio to 95.1 percent, the lowest level in the past decade, and a strong investment performance. The results clearly demonstrate the effectiveness of underwriting actions over recent years and efforts to reduce administration costs. These resulted, in particular, in an improvement in Commercial Insurance. Gross written premiums grew 4 percent on a like-for-like basis adjusting for currency movements, acquisitions and disposals.





Michel M. Liès Mario Greco

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Additional information

Life continued to deliver a robust underlying performance against the high prior-year level. As reported in U.S. dollars, BOP declined 8 percent due to the strengthening of the U.S. dollar compared with the first half of 2018. On a like-for-like basis, before the impact of currency movements, acquisitions and disposals, BOP increased 2 percent. Underlying growth in Europe, Middle East & Africa (EMEA) together with a reduced loss in North America more than compensated for a decline in Latin America and Asia Pacific.

Farmers BOP was 7 percent higher. This was driven by favorable performance in Farmers Management Services and Farmers Life. The Farmers Exchanges, 1 which are owned by their policyholders, showed continued growth in the first half of 2019. Gross written premiums for continuing operations<sup>4</sup> increased by 2 percent, with growth coming in all lines of business and driven by a combination of rate increases, improved retention and further expansion in the eastern U.S. Farmers Exchanges<sup>1</sup> also expanded their innovative Toggle<sup>SM</sup> rental insurance aimed at millennials, adding 21 more states, after a successful launch in 2018, to bring the total to 23 states, with the number of policies exceeding 10,000.

# Innovations that benefit customers

Zurich has continued to work with a range of start-up ventures, both internally and externally, to develop innovative products and services for its customers. Following the successful launch in 2018 of the collaboration with CoverWallet – offering tailored online cover to small and medium-sized businesses in Spain – in the first half of 2019 this collaboration was expanded to the Swiss market. Based on Klinc, introduced in 2018 in Spain, Zurich in 2019 launched a similar product, Zurich Now, in Argentina aimed specifically at millennials. We also launched several new digital offerings including LiveWell in Australia, an app designed to help support Zurich customers' mental and physical wellbeing; and Homeflix in Italy, which offers insurance to renters and home owners and also provides easy access to maintenance services. In June, the Group received the Gold award in the Efma-Accenture Innovation in Insurance Awards 2019, recognizing Zurich as a global insurance innovator.

# **Growing through distribution agreements**

During the first half of 2019, we added further distribution agreements providing access to more than 10 million potential customers. For instance, we agreed with a leading retailer of electronic goods, MediaMarkt Saturn, to make purchase protection available to its five million customers in Germany. In Switzerland we acquired 33.3 percent of autoSense – a collaboration between Zurich, Swisscom and a leading Swiss auto dealer AMAG offering real-time information and services for drivers (including paying for fuel and servicing their cars). In Asia Pacific we entered into a 15-year distribution agreement to provide insurance products through Alliance Bank in Malaysia. The completion of the OnePath Life acquisition in Australia saw the launch of a distribution cooperation with ANZ bank. In Latin America, we announced an extension of the Via Varejo relationship to offer insurance products to customers of banQi, Via Varejo's digital bank.

# Acting on our commitment to sustainability

We have also strengthened our commitment to supporting the communities in which we operate. During the first half of 2019, Zurich became the first insurance company to commit to the UN Global Compact Business Ambition Pledge that aims to limit the rise in global temperature to 1.5 degrees Celsius above pre-industrial levels. In line with our prior position on thermal coal, we are also engaging with customers to help them reduce the use of thermal coal and carbon-intense fossil fuels, and with companies in which we invest that derive a substantial portion of their revenues from fossil fuels, to assist them in their plans to reduce their exposure.

#### **Keeping customers in focus**

We continue to listen to our customers and gain feedback by using the net promoter system (NPS), a measure of customer satisfaction and loyalty. In the first six months of 2019, the NPS improved consistently. We also expanded the program (which now covers regions representing over 90 percent of our business revenues) to two more countries, bringing the total to 25. The number of customer responses also increased to 479,000 in the first six months of 2019, a 39 percent increase over the same period of 2018.

#### **Senior appointments**

In July we announced that Alison Martin was appointed Chief Executive Officer EMEA. Ms. Martin joined Zurich in 2017 and took on the role of Group Chief Risk Officer in January 2018. In her new role she will continue to drive Zurich's sustainability agenda. Ms. Martin will also continue to oversee Group Risk Management until a successor is named. As part of our efforts to further elevate customer excellence across the organization, we also appointed Conny Kalcher as Zurich's first Chief Customer Officer.

#### **Looking ahead**

We are very proud of what we have achieved following the significant efforts of our talented employees. Together, we will continue to build on this performance as we create the leading customer brand in insurance

We look forward to updating you at our Investor Day on November 14, 2019, when we will be announcing our new strategic targets for the next three years.

Yours sincerely,

M. M. Lis Mais pero

Michel M. Liès Chairman of the Board of Directors

Mario Greco Group Chief

Executive Officer

Reflects midpoint estimates as of June 30, 2019, with an error margin of +/- 5pts for Z-ECM.

Provided for informational purposes only. Zurich Insurance Group has no ownership interest in the Farmers Exchanges. Farmers Group, Inc., a wholly owned subsidiary of the Group, provides certain non-claims administrative, management, and ancillary services to the Farmers Exchanges as its attorney-in-fact and receives fees for its services.

<sup>&</sup>lt;sup>3</sup> Business operating profit indicates the underlying performance of the Group's business units by eliminating the impact of financial market volatility and other non-operational variables.

<sup>4</sup> Continuing operations exclude 21st Century outside of California and Hawaii, Business Insurance Independent Agents and other businesses.

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The information contained within the financial review is unaudited and is based on the consolidated results of the Group for the six months ended June 30, 2019 and 2018. All amounts are shown in U.S. dollars and rounded to the nearest million unless otherwise stated, with the consequence that the rounded amounts may not always add up to the rounded total. All ratios and variances are calculated using the underlying amounts rather than the rounded amounts. This document should be read in conjunction with the annual results 2018 of the Group and, in particular, with its consolidated financial statements and embedded value report for the year ended December 31, 2018.

In addition to the figures stated in accordance with International Financial Reporting Standards (IFRS), the Group uses business operating profit (BOP), new business metrics and other performance indicators to enhance the understanding of its results. Details of these additional measures are set out in the separately published glossary. These should be viewed as complementary to, and not as substitutes for the IFRS figures. For a reconciliation of BOP to net income attributable to shareholders (NIAS), see note 14 (table 14.4) of the unaudited consolidated financial statements for the six months ended June 30, 2019.

Certain comparatives have been revised as a result of reclassifications and other adjustments.

# Financial highlights

in USD millions, for the six months ended June 30, unless otherwise stated	2019	2018	Change <sup>1</sup>
Business operating profit	2,815	2,422	16%
Net income attributable to shareholders	2,041	1,791	14%
P&C business operating profit	1,656	1,137	46%
P&C gross written premiums and policy fees	18,555	18,543	0%
P&C combined ratio	95.1%	97.5%	2.4 pts
Life business operating profit	701	760	(8%)
Life gross written premiums, policy fees and insurance deposit	18,101	16,966	7%
Life new business annual premium equivalent (APE) <sup>2</sup>	2,229	2,291	(3%)
Life new business margin, after tax (as % of APE) <sup>2</sup>	25.9%	26.4%	(0.5 pts)
Life new business value, after tax <sup>2</sup>	505	522	(3%)
Farmers business operating profit	866	808	7%
Farmers Management Services management fees and other related revenues <sup>3</sup>	1,868	1,586	18%
Farmers Management Services managed gross earned premium margin	7.0%	7.0%	(0.0 pts)
Farmers Re gross written premiums and policy fees	99	97	2%
Farmers Life new business annual premium equivalent (APE) <sup>2</sup>	39	45	(13%)
Average Group investments <sup>4</sup>	189,334	192,606	(2%)
Net investment result on Group investments <sup>4</sup>	3,564	3,139	14%
Net investment return on Group investments <sup>4,5</sup>	1.9%	1.6%	0.3 pts
Total return on Group investments <sup>4,5</sup>	6.0%	0.2%	5.8 pts
Shareholders' equity <sup>6</sup>	32,929	30,114	9%
Z-ECM <sup>7</sup>	121%	124%	(3 pts)
Return on common shareholders' equity (ROE) <sup>8</sup>	14.2%	12.5%	1.7 pts
Business operating profit (after tax) return on common shareholders' equity (BOPAT			
ROE) <sup>8</sup>	15.0%	12.4%	2.6 pts

performance in Property & Casualty.

with the prior period. This was driven by underlying growth across the business and a strong underwriting

Business operating profit (BOP) for the six months ended June 30, 2019 was USD 2.8 billion, up 16 percent compared

Net income attributable to shareholders (NIAS) increased 14 percent in the first six months of 2019, with growth driven by the increase in business operating profit together with a reduction in the effective tax rate.

<sup>&</sup>lt;sup>1</sup> Parentheses around numbers represent an adverse variance. <sup>2</sup> Details of the principles for calculating new business are included in the embedded value report in 2018. New business value and new business margin are calculated after the effect of non-controlling interests, whereas APE is presented before non-controlling interests.

First half 2018 numbers restated as a result of an IFRS 15 adjustment made in December 2018, which resulted in a USD 141 million increase to revenues and a

USD 141 million increase to expenses.

<sup>4</sup> Including investment cash.

S Calculated on average Group investments.
As of June 30, 2019 and December 31, 2018, respectively. Balance as of December 31, 2018 includes adjustment for effect of adoption of IFRS 16 and IAS 29.

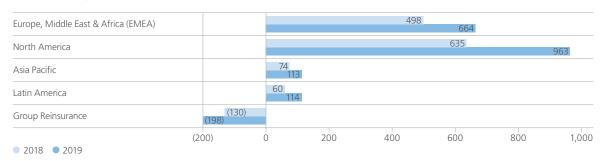
Ratios as of June 30, 2019 and December 31, 2018 respectively. Ratio for June 30, 2019 reflects midpoint estimate with an error margin of +/- 5 pts.
 Shareholders' equity used to determine ROE and BOPAT ROE is adjusted for net unrealized gains/(losses) on available-for-sale investments and cash flow hedges.

## Property & Casualty (P&C)

in USD millions, for the six months ended June 30			Total
	2019	2018	Change
Gross written premiums and policy fees	18,555	18,543	0%
Net earned premiums and policy fees	12,382	13,041	(5%)
Insurance benefits and losses, net of reinsurance	7,734	8,477	9%
Net underwriting result	610	325	88%
Net investment result	1,129	991	14%
Business operating profit	1,656	1,137	46%
Loss ratio	62.5%	65.0%	2.5 pts
Expense ratio	32.6%	32.5%	(0.1 pts)
Combined ratio	95.1%	97.5%	2.4 pts

#### P&C business operating profit (BOP)

in USD millions, for the six months ended June 30



Property & Casualty gross written premiums were stable year on year as reported in U.S. dollars terms and grew 4 percent on a like-for-like basis, i.e. in local currency and after adjusting for closed acquisitions and disposals. Underlying growth was seen across all regions.

Business operating profit for the first half 2019 was USD 1.7 billion, 46 percent higher than in the previous year, showing strong progress across all regions.

The underwriting result increased by USD 285 million. In line with this, the combined ratio for the first half of 2019 improved by 2.4 percentage points to 95.1 percent.

Investment income increased by 2 percent, with growth in investment income across North America, Latin America and Asia Pacific (APAC) more than offsetting a decline in Europe, Middle East & Africa (EMEA). The strong performance of financial markets in the first six months of 2019 led to an increase in fair value gains on the Group's hedge fund portfolio amounting to USD 162 million compared to USD 45 million in the first half of 2018.

Other items, which include the net non-technical result and non-controlling interests, were USD 95 million more favorable than in the previous year. This was mainly driven by the absence of charges related to the Group's restructuring included in the non-technical result for the first half of 2018.

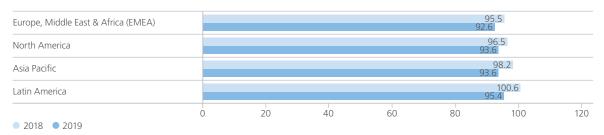
All regions contributed to the P&C performance, with North America and EMEA in particular standing out. Growth in the regions was partly offset by higher losses in the Group Reinsurance unit.

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#### **P&C** combined ratio

in %, for the six months ended June 30



The combined ratio improved by 2.4 percentage points, driven by a reduction in the underlying accident year loss ratio excluding natural catastrophes of 2.7 percentage points, a decline in the other underwriting expense ratio of 0.6 percentage points and lower natural catastrophe losses. These improvements were partially offset by slightly higher levels of commission due to changes in business mix and a lower favorable prior year reserve development. Prior year reserve development remained strong at 1.6 percent but reduced from the elevated level of 2.5 percent in the first six months of 2018.

In EMEA the combined ratio reduced by 2.9 percentage points mainly due to a lower underlying accident year loss ratio and lower level of natural catastrophes.

In North America the combined ratio reduced by 2.9 percentage points, primarily due to improvements in the underlying accident year loss ratio.

The Asia Pacific combined ratio was 4.6 percentage points lower, mainly driven by lower other underwriting expenses, lower man-made large losses and catastrophe losses.

In Latin America, the combined ratio improvement of 5.2 percentage points was largely due to reduced large losses in Argentina and Mexico, a reduced commission ratio due to a more favorable mix of business and a higher level of favorable prior year reserve releases.

## Financial review (continued)

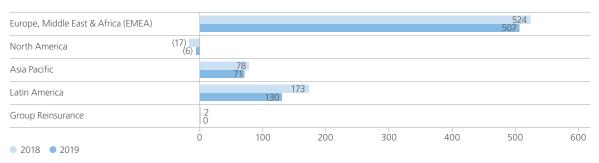
#### Life

in USD millions, for the six months ended June 30	2019	2018	Change
Insurance deposits	10,736	8,985	19%
Gross written premiums and policy fees	7,365	7,980	(8%)
Net investment income on Group investments	1,484	1,575	(6%)
Insurance benefits and losses, net of reinsurance	(5,053)	(5,554)	9%
Business operating profit	701	760	(8%)
Net policyholder flows <sup>1</sup>	4,547	4,330	5%
Assets under management <sup>2,3</sup>	282,006	254,248	11%
Total reserves for life insurance contracts, net of reinsurance, and			
liabilities for investment contracts (net reserves) <sup>3</sup>	219,224	202,024	9%

<sup>&</sup>lt;sup>1</sup> Net policyholder flows are defined as the sum of gross written premiums and policy fees and deposits, less policyholder benefits.

#### Life business operating profit (BOP)

in USD millions, for the six months ended June 30



Life business operating profit declined 8 percent as a result of the strengthening of the U.S. dollar compared to the prior year period. On a like-for-like basis, i.e., in local currency and after adjusting for closed acquisitions and disposals, growth was 2 percent.

In EMEA, business operating profit declined 3 percent, due to currency movements. On a like-for-like basis growth was 3 percent, with Switzerland and Spain in particular contributing to the underlying growth. Stronger technical results were the main driver of this growth.

In Latin America, reported business operating profit decreased 25 percent due to a combination of currency movements and weaker underlying performance. On a like-for-like basis the decline was 7 percent. The main driver of this decline was higher claims in corporate protection business in Chile, which more than offset growth across the remainder of the region.

Business operating profit in Asia Pacific decreased 8 percent in U.S. dollars, but grew 2 percent on a like-for-like basis. Growth across the region was largely offset by one-time deal-related costs included within business operating profit of USD 18 million related to the OnePath acquisition.

In North America, excluding Farmers Life, which is reported separately under Farmers, losses improved by USD 10 million compared with the same period in 2018.

Net policyholder flows of USD 5 billion increased by 5 percent compared with 2018. The increase was mainly attributable to higher volumes of unit-linked business in Latin America, which was partially offset by a reduction in lower-margin traditional savings business in EMEA.

Assets under management increased by 11 percent, driven by positive net inflows, which were 2 percent of the assets under management at the start of 2019, and favorable market movements.

<sup>&</sup>lt;sup>2</sup> Assets under management comprise on balance sheet Group investments and unit-linked investments plus assets that are managed by third parties, on which fees are earned.

<sup>&</sup>lt;sup>3</sup> As of June 30, 2019 and December 31, 2018, respectively

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#### **NBV, APE and NBM** by Segment

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in USD millions, for the six months ended June 30	New business		New business annual premium			
	value, after tax (NBV) <sup>1</sup> equivalent (APE) <sup>2</sup>		value, after tax (NBV) <sup>1</sup> equiv		(as % of A	APE) (NBM) <sup>3</sup>
	2019	2018	2019	2018	2019	2018
Europe, Middle East & Africa (EMEA)	314	345	1,446	1,615	22.8%	23.0%
North America	24	8	80	43	30.1%	18.9%
Asia Pacific	99	93	114	113	89.0%	83.5%
Latin America	67	76	589	521	17.5%	23.6%
Total	505	522	2,229	2,291	25.9%	26.4%

<sup>&</sup>lt;sup>1</sup> New business value is calculated on embedded value principles net of non-controlling interests.

Life new business annual premium equivalent (APE) decreased 3 percent largely due to exchange rate movements. On a like-for-like basis growth was 4 percent.

APE sales in EMEA declined 5 percent on a like-for-like basis. Strong growth in corporate life and pension business in Switzerland and Ireland was more than offset by reduced volumes of lower-margin traditional savings business and the inclusion of a large longevity transaction in 2018.

On a like-for-like basis APE sales increased by 24 percent in Latin America. Growth in Brazil, Mexico and Argentina was complemented by the signing of a large corporate protection scheme in Chile.

Asia Pacific saw an increase in APE sales of 5 percent on a like-for-like basis, with continued growth in protection business in Southeast Asia and Australia.

North America grew 84 percent on a like-for-like basis, with growth across all product lines.

New business value (NBV) decreased 3 percent largely due to changes in exchange rates compared to the prior year. Growth was 3 percent on a like-for-like basis.

EMEA saw a decrease in new business value of 4 percent on a like-for-like basis due to changes in business mix and modelling enhancements.

In Latin America, like-for-like growth of 5 percent in new business value was driven by a combination of higher sales volumes and an improved business mix and partially offset by adverse changes in economic assumptions.

On a like-for-like basis, Asia Pacific saw growth of 11 percent reflecting a mix of underlying portfolio growth and positive updates to assumptions.

Higher volumes and an improved business mix led to a trebling in the new business value in North America on a like-for-like basis.

The new-business margin decreased by 0.5 percentage points to 25.9 percent.

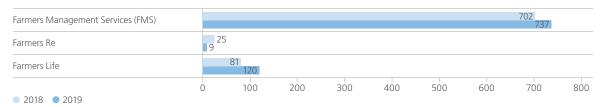
<sup>&</sup>lt;sup>3</sup> APE is shown gross of non-controlling interests.
<sup>3</sup> New business margin is calculated using new business value as a percentage of APE based on figures net of non-controlling interests for both metrics.

Financial review (continued)

#### **Farmers**

#### Farmers business operating profit (BOP)

in USD millions, for the six months ended June 30



Farmers Management Services (FMS) business operating profit grew 5 percent in the first half of 2019. This was driven by 2 percent growth in the gross management result, in line with the development of the Farmers Exchanges gross earned premiums, and a USD 14 million favorable mark-to-market impact on a deferred compensation plan, compared with a USD 7 million unfavorable impact in 2018. The managed gross earned premium margin remained stable at 7.0 percent.

Farmers Re business operating profit of USD 9 million was USD 16 million lower than in 2018. This reflects the ongoing impact of the reduced participation in the all lines quota share from 8 percent to 1 percent, effective December 31, 2017, and higher levels of natural catastrophe losses in the period.

Farmers Life business operating profit of USD 120 million was USD 39 million higher than in the prior year. Around half of the improvement was driven by favorable mortality experience over the first half of the year. A further USD 9 million came from lower amortization of deferred acquisition costs resulting from positive market movements and better lapse experience on some older blocks of business.

# Farmers Exchanges

The Farmers Exchanges are owned by their policyholders. Farmers Group, Inc., a wholly owned subsidiary of the Group, provides certain non-claims administrative, management and ancillary services to the Farmers Exchanges as attorney-in-fact and receives fees for its services.

Financial information about the Farmers Exchanges is proprietary to the Farmers Exchanges, but is provided to support an understanding of the performance of Farmers Group, Inc. and Farmers Re.

in USD millions, for the six months ended June 30	2019	2018	Change
Gross written premiums	10,458	10,335	1%
Gross earned premiums	10,137	9,965	2%

The Farmers Exchanges continued to grow in the first half of 2019. Gross written premiums for continuing operations increased by 2 percent compared to prior year, with growth coming in all lines of business and driven by a combination of rate increases, improved retention and further expansion into the eastern U.S. Overall reported gross written premiums were up 1 percent, reflecting the impact from the run-off of discontinued operations, which has now been completed, but which continues to have an impact on the prior year comparisons.

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# **Group Functions and Operations**

in USD millions, for the six months ended June 30	2019	2018	Change
Holding and Financing	(232)	(191)	(21%)
Headquarters	(139)	(143)	3%
Total business operating profit	(371)	(334)	(11%)

The business operating loss reported under Group Functions & Operations increased by USD 37 million to USD 371 million. The increase was driven by higher holding and financing costs due to lower gains on currency hedges compared with the prior year and an increase in external debt expenses for recent acquisitions, while headquarters expenses were 3 percent lower than 2018.

# Non-Core Businesses

in USD millions, for the six months ended June 30	2019	2018	Change
Zurich Legacy Solutions	(41)	37	nm
Other run-off	4	14	(70%)
Total business operating profit	(37)	51	nm

Non-Core Businesses, which comprise run-off portfolios that are managed with the intention of proactively reducing risk and releasing capital, reported an operating loss of USD 37 million. The loss reflected the net impact of previously announced transactions to exit legacy liabilities related to UK employer's liability and U.S. asbestos and environmental business.

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# Consolidated income statements

in USD millions, for the six months ended June 30 Notes	2019	2018
Revenues		
Gross written premiums	25,339	25,870
Policy fees	1,198	1,258
Gross written premiums and policy fees	26,536	27,127
Less premiums ceded to reinsurers	(4,786)	(4,398)
Net written premiums and policy fees	21,750	22,729
Net change in reserves for unearned premiums	(2,239)	(1,882)
Net earned premiums and policy fees	19,511	20,848
Farmers management fees and other related revenues	1,868	1,586
Net investment income on Group investments	2,657	2,741
Net capital gains/(losses) and impairments on Group investments	907	398
Net investment result on Group investments 4	3,564	3,139
Net investment result on unit-linked investments	13,875	1,753
Net gains/(losses) on divestment of businesses 3	(186)	(40)
Other income	565	478
Total revenues	39,198	27,764
Benefits, losses and expenses		
Insurance benefits and losses, gross of reinsurance	15,883	16,675
Less ceded insurance benefits and losses	(2,612)	(2,420)
Insurance benefits and losses, net of reinsurance	13,271	14,255
Policyholder dividends and participation in profits, net of reinsurance 6	14,276	2,468
Underwriting and policy acquisition costs, net of reinsurance	4,198	4,282
Administrative and other operating expense	3,830	3,644
Interest expense on debt	208	195
Interest credited to policyholders and other interest	282	274
Total benefits, losses and expenses	36,066	25,118
Net income before income taxes	3,132	2,646
of which: Attributable to non-controlling interests	181	212
Income tax (expense)/benefit 10	(973)	(723)
attributable to policyholders 10	(258)	(18)
attributable to shareholders 10	(715)	(704)
of which: Attributable to non-controlling interests	(63)	(79)
Net income after taxes	2,159	1,924
attributable to non-controlling interests	118	133
attributable to shareholders	2,041	1,791
in USD		
Basic earnings per share	13.81	12.05
Diluted earnings per share	13.67	11.97
in CHF		
Basic earnings per share	13.81	11.64
Diluted earnings per share	13.67	11.57

# Consolidated statements of comprehensive income

in USD millions, for the six months ended June 30				
		Net unrealized		
		gains/(losses)		
	Net income	on available-		
	attributable	for-sale	Cash flow	
	to shareholders	investments	hedges	
2018				
Comprehensive income for the period	1,791	(1,303)	(36)	
Details of movements during the period				
Change (before reclassification, tax and foreign currency translation				
effects and after allocation to policyholders)		(1,099)	(15)	
Reclassification to income statement (before tax, foreign currency				
translation effects and allocation to policyholders)		(435)	(27)	
Reclassification to retained earnings		_	_	
Deferred income tax (before foreign currency translation effects)		274	14	
Foreign currency translation effects		(43)	(7)	
2019				
Comprehensive income for the period	2,041	3,300	83	
Details of movements during the period				
Change (before reclassification, tax and foreign currency translation				
effects and after allocation to policyholders)		4,281	112	
Reclassification to income statement (before tax, foreign currency				
translation effects and allocation to policyholders)		(381)	(19)	
Reclassification to retained earnings		_	_	
Deferred income tax (before foreign currency translation effects)		(618)	(15)	
Foreign currency translation effects		19	5	

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Financial review

#### **Consolidated financial statements**

Additional information

		Total other			Total other			Total	
Cumula	ative	comprehensive			comprehensive	Total other	Total	comprehensive	
for	reign	income		Net actuarial	income	comprehensive	comprehensive	income	
curr	ency	recycled		gains/(losses)	not recycled	income	income	attributable to	Total
transla	ation	through	Revaluation	on pension	through	attributable	attributable	non-controlling	comprehensive
adjustr	nent	profit or loss	reserve	plans	profit or loss	to shareholders	to shareholders	interests	income
	(638)	(1,977)	20	588	607	(1,369)	422	(94)	328
	(619)	(1,732)	39	655	694	(1,038)			
	(20)	(481)	_	_	_	(481)	_		
	-	_	(20)	_	(20)	(20)			
	_	287	_	(114)	(114)	173			
	-	(50)	_	47	47	(3)			
	(37)	3,346	11	2	13	3,359	5,399	411	5,811
	220	4,613	9	14	22	4,635			
	(258)	(659)	_	_	_	(659)			
	_	_	_	_	_	_			
	_	(633)	2	(18)	(16)	(649)			
	_	24	_	6	6	31			

# Consolidated balance sheets

#### **Assets**

in USD millions, as of Notes	06/30/19	12/31/18
Assets:		
Cash and cash equivalents	7,300	8,649
Total Group investments 4	192,254	182,647
Equity securities	17,505	16,220
Debt securities	147,414	139,870
Investment property	12,540	12,351
Mortgage loans	6,441	6,556
Other loans	8,318	7,614
Investments in associates and joint ventures	36	36
Investments for unit-linked contracts	120,427	109,294
Total investments	312,681	291,940
Reinsurers' share of liabilities for insurance contracts 5	22,256	21,197
Deposits made under reinsurance contracts	825	883
Deferred policy acquisition costs 7	19,142	19,541
Deferred origination costs 7	405	419
Receivables and other assets	21,581	18,225
Deferred tax assets	1,011	1,125
Assets held for sale <sup>1</sup> 3	28,458	24,124
Property and equipment <sup>2</sup>	2,357	1,037
Attorney-in-fact contracts 8	1,025	1,025
Goodwill 8	3,061	2,634
Other intangible assets 8	4,472	4,542
Total assets	424,575	395,342

<sup>1</sup> As of June 2019, the Group reclassified USD 28 billion of assets to held for sale based on agreements signed to sell business in the UK (see note 3). In addition, assets held Or sale include land and buildings formerly classified as investment property and held for own use amounting to USD 29 million. In 2018, the Group reclassified USD 24 billion of assets to held for sale include land and buildings formerly classified as investment property and held for own use amounting to USD 29 million.

The increase in property and equipment is mainly due to the adoption of IFRS 16 'Leases' (see note 2).

#### **Consolidated financial statements**

Additional information

### Liabilities and equity

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in USD millions, as of Notes	06/30/19	12/31/18
Liabilities		
Liabilities for investment contracts	58,090	51,439
Deposits received under ceded reinsurance contracts	557	612
Deferred front-end fees	5,159	5,177
Liabilities for insurance contracts 5	262,833	249,208
Obligations to repurchase securities	885	1,316
Other liabilities <sup>1</sup>	16,527	14,321
Deferred tax liabilities	4,547	3,915
Liabilities held for sale <sup>2</sup> 3	28,424	25,539
Senior debt 11	5,635	5,237
Subordinated debt 11	7,344	6,775
Total liabilities	390,001	363,540
Equity		
Share capital	11	11
Additional paid-in capital	1,121	1,180
Net unrealized gains/(losses) on available-for-sale investments	3,949	649
Cash flow hedges	446	363
Cumulative foreign currency translation adjustment	(9,530)	(9,676)
Revaluation reserve	221	211
Retained earnings	36,711	37,452
Shareholders' equity	32,929	30,189
Non-controlling interests	1,645	1,613
Total equity	34,574	31,802
Total liabilities and equity	424,575	395,342

<sup>&</sup>lt;sup>1</sup> The increase in other liabilities includes USD 1.5 billion due to the adoption of IFRS 16 'Leases'.
<sup>2</sup> As of June 2019, the Group reclassified USD 28 billion of liabilities to held for sale based on agreements to sell certain businesses in the UK (see note 3). In 2018, the Group reclassified USD 26 billion of liabilities to held for sale based on agreements to sell certain businesses in the UK, Venezuela and Germany (see note 3).

# Consolidated statements of cash flows

in USD millions, for the six months ended June 30	2019	2018
Cash flows from operating activities		
Net income attributable to shareholders	2,041	1,791
Adjustments for:		_
Net (gains)/losses on divestment of businesses	186	40
(Income)/expense from equity method accounted investments	(1)	(1)
Depreciation, amortization and impairments of fixed and intangible assets	469	406
Other non-cash items	169	(228)
Underwriting activities:	15,496	1,420
Liabilities for insurance contracts, gross	9,306	3,170
Reinsurers' share of liabilities for insurance contracts	(1,918)	(883)
Liabilities for investment contracts	8,718	120
Deferred policy acquisition costs	(623)	(1,218)
Deferred origination costs	11	9
Deposits made under assumed reinsurance contracts	60	222
Deposits received under ceded reinsurance contracts	(59)	_
Investments:	(13,722)	(484)
Net capital (gains)/losses on total investments and impairments	(13,924)	(1,129)
Net change in derivatives	(199)	(12)
Net change in money market investments	(225)	284
Sales and maturities		_
Debt securities	30,787	31,789
Equity securities	33,471	30,345
Other	3,493	3,901
Purchases		_
Debt securities	(31,703)	(32,193)
Equity securities	(32,370)	(30,354)
Other	(3,053)	(3,116)
Net changes in sale and repurchase agreements	(435)	402
Movements in receivables and payables	(1,007)	(1,683)
Net changes in other operational assets and liabilities	(1,003)	(792)
Deferred income tax, net	133	(66)
Net cash provided by/(used in) operating activities	2,327	807

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#### **Consolidated financial statements**

Additional information

in USD millions, for the six months ended June 30	2019	2018
Cash flows from investing activities		
Additions to tangible and intangible assets	(374)	(258)
Disposals of tangible and intangible assets	18	13
(Acquisitions)/disposals of equity method accounted investments, net	_	(17)
Acquisitions of companies, net of cash acquired	(1,242)	(28)
Divestments of companies, net of cash divested	108	(13)
Dividends from equity method accounted investments	_	1
Net cash provided by/(used in) investing activities	(1,491)	(302)
Cash flows from financing activities		
Dividends paid	(2,861)	(2,812)
Issuance of share capital	_	2
Net movement in treasury shares	_	(908)
Issuance of debt	1,361	1,814
Repayment of debt	(402)	(1,024)
Lease principal repayments	(84)	
Net cash provided by/(used in) financing activities	(1,986)	(2,929)
Foreign currency translation effects on cash and cash equivalents	(7)	(168)
Change in cash and cash equivalents	(1,157)	(2,592)
Cash and cash equivalents as of January 1	9,110	8,850
Total cash and cash equivalents as of June 30	7,954	6,258
of which: Cash and cash equivalents	7,300	5,879
of which: Unit-linked	654	379
Other supplementary cash flow disclosures		
Other interest income received	2,486	2,498
Dividend income received	913	1,083
Other interest expense paid	(387)	(401)
Income taxes paid	(973)	(903)

Cash	and	cash
equiv	/ale	nts

in USD millions, as of June 30	2019	2018
Cash and cash equivalents comprise the following:		
Cash at bank and in hand	7,388	5,711
Cash equivalents	566	547
Total	7,954	6,258

For the periods ended June 30, 2019 and 2018, cash and cash equivalents held to meet local regulatory requirements were USD 611 million and USD 766 million, respectively.

# Consolidated statements of changes in equity

in USD millions

III USD MIIIIUIS			
		Additional	
		paid-in	
	Share capital	capital	
Balance as of December 31, 2017 as previously reported	11	1,162	
Effect of adoption IFRS 15 <sup>1</sup>		-	
Balance as of January 1, 2018 after the adoption of IFRS 15	11	1,162	
Issuance of share capital		2	_
Dividends to shareholders	_	(14)	_
Share-based payment transactions	_	30	_
Treasury share transactions	_		_
of which: share buy-back program <sup>2</sup>	_	_	_
Reclassification from revaluation reserves	_	_	_
Total comprehensive income for the period, net of tax	_	_	_
Net income	_	_	_
Net unrealized gains/(losses) on available-for-sale investments	_	_	_
Cash flow hedges	_	_	_
Cumulative foreign currency translation adjustment	_	_	_
Revaluation reserve	_	_	_
Net actuarial gains/(losses) on pension plans	_	_	_
Net changes in capitalization of non-controlling interests	_	_	
Balance as of December 31, 2018	11	1,180	
Balance as of December 31, 2018 as previously reported	11	1,180	Т
Effect of adoption IFRS 16 <sup>3</sup>	_	_	_
Effect of adoption IAS 29 <sup>4</sup>	_	_	
Balance as of January 1, 2019 after the adoption of IFRS 16 and IAS 29	11	1,180	
Issuance of share capital	_	_	_
Dividends to shareholders	_	_	
Share-based payment transactions	_	(59)	
Treasury share transactions	_	_	
of which: share buy-back program	_	_	
Cumulative foreign currency translation adjustment due to hyperinflation <sup>5</sup>	_	_	
Reclassification from revaluation reserves	_	-	
Total comprehensive income for the period, net of tax	_	_	
Net income	_	_	
Net unrealized gains/(losses) on available-for-sale investments	_	_	
Cash flow hedges	_	_	
Cumulative foreign currency translation adjustment	_	_	
Revaluation reserve	_	_	
Net actuarial gains/(losses) on pension plans	_	_	
Net changes in capitalization of non-controlling interests	_	_	
Balance as of June 30, 2019	11	1,121	

Effect of adoption of IFRS 15 'Revenue from Contracts with Customers'.
 Share buy-back program to reflect the purchase value of 1.74 million shares.
 Effect of adoption of IFRS 16 'Leases' (see note 2).
 Effect of adoption of IAS 29 Financial Reporting in Hyperinflationary Economies.
 Current year effect of IAS 29 Financial Reporting in Hyperinflationary Economies.

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#### **Consolidated financial statements**

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Net unrealized		Cumulative					
gains/(losses)		foreign					
on available-		currency				Non-	
for-sale	Cash flow	translation	Revaluation	Retained	Shareholders'	controlling	Total
investments	hedges	adjustment	reserve	earnings	equity	interests	equity
3,078	410	(8,762)	228	36,936	33,062	1,831	34,893
_				(70)	(70)		(70)
3,078	410	(8,762)	228	36,866	32,993	1,831	34,824
	_	_			2		2
	_	_		(2,790)	(2,805)	(210)	(3,015)
				(1)	29		29
_	_	_	_	(956)	(957)	_	(957)
		_	_	(555)	(555)	_	(555)
	_	_	_	36	36	_	36
(2,429)	(47)	(914)	(17)	4,298	891	137	1,028
	_	_	_	3,716	3,716		
(2,428)	_	_	_	_	(2,428)		
	(47)	_		_	(47)		
		(914)			(914)		
			(17)		(17)		
	_	_		582	582		
					_	(145)	(145)
649	363	(9,676)	211	37,452	30,189	1,613	31,802
649	363	(9,676)	211	37,452	30,189	1,613	31,802
				(125)	(125)		(125)
<u> </u>		116		(66)	50	13	63
649	363	(9,561)	211	37,261	30,114	1,626	31,740
						_	_
				(2,819)	(2,819)	(43)	(2,861)
		_		(19)	(78)		(78)
				245	245		245
		68			68	5	72
3,300	83	(37)	11	2,043	5,399	411	5,811
				2,041	2,041		
3,300	_	_			3,300		
	83				83		
	_	(37)		_	(37)		
			11		11		
_	_		_	2	2	/ ·	<b>1</b> •
_	_	- (0.772)	_	_	_	(354)	(354)
3,949	446	(9,530)	221	36,711	32,929	1,645	34,574

Zurich Insurance Group Ltd and its subsidiaries (collectively the Group) is a provider of insurance products and related services. The Group operates in Europe, Middle East & Africa (EMEA), North America, Latin America and Asia Pacific through subsidiaries, as well as branch and representative offices.

Zurich Insurance Group Ltd, a Swiss corporation, is the holding company of the Group and its shares are listed on the SIX Swiss Exchange. Zurich Insurance Group Ltd was incorporated on April 26, 2000, in Zurich, Switzerland. It is recorded in the Commercial Register of the Canton of Zurich under its registered address at Mythenquai 2, 8002 Zurich.

# 1. Basis of presentation

#### **General information**

The unaudited consolidated financial statements for the six months ended June 30, 2019, of the Group have been prepared in accordance with International Accounting Standard 34, "Interim Financial Reporting". The accounting policies used to prepare the unaudited consolidated financial statements comply with International Financial Reporting Standards (IFRS) and are consistent with those set out in the notes to the consolidated financial statements in the Annual Report 2018 of the Group, except for the adoption of new accounting standards and amendments as set out in note 2.

The accounting policies applied by the reportable segments are the same as those applied by the Group. The Group accounts for inter-segment revenues and transfers as if the transactions were with third parties at current market prices. Dividends, realized capital gains and losses as well as gains and losses on the transfer of net assets are eliminated within the segment, whereas all other intercompany gains and losses are eliminated at Group level. In the unaudited consolidated financial statements, inter-segment revenues and transfers are eliminated.

The unaudited consolidated financial statements for the six months ended June 30, 2019, should be read in conjunction with the Group's Annual Report 2018.

Certain amounts recorded in the unaudited consolidated financial statements reflect estimates and assumptions made by management about insurance liability reserves, investment valuations, interest rates and other factors. Actual results may differ from the estimates and assumptions made. Interim results are not necessarily indicative of full-year results.

All amounts in the unaudited consolidated financial statements, unless otherwise stated, are shown in U.S. dollars, rounded to the nearest million with the consequence that the rounded amounts may not add to the rounded total in all cases. All ratios and variances are calculated using the underlying amounts rather than the rounded amounts.

Table 1 summarizes the principal exchange rates used for translation purposes. Net gains/(losses) on foreign currency transactions included in the consolidated income statements were USD (43) million and USD 39 million for the six months ended June 30, 2019 and 2018, respectively. Foreign currency exchange forward and swap gains/(losses) included in these amounts were USD (13) million and USD 10 million for the six months ended June 30, 2019 and 2018, respectively. The functional currencies of the Group's entities in Venezuela have been changed from bolivar fuerte (VEF) to U.S. dollars (USD) as of January 1, 2018, to reflect the currency in which the Venezuelan business mainly operates. A cumulative foreign currency translation adjustment loss of USD 258 million was recognized upon closure of the Group's Venezuelan operations (see note 3).

Principal
exchange rates

Table 1					
USD per foreign currency unit	foreign currency unit Consolidated balance sheets Consolid		lidated income		
	at end-of-p	at end-of-period exchange		statements and cash flows	
		rates	at average	exchange rates	
	06/30/19	12/31/18	06/30/19	06/30/18	
Euro	1.1381	1.1451	1.1295	1.2105	
Swiss franc	1.0247	1.0163	1.0000	1.0348	
British pound	1.2708	1.2746	1.2938	1.3764	
Brazilian real	0.2614	0.2581	0.2602	0.2931	

**Consolidated financial statements** 

## 2. New accounting standards and amendments to published accounting standards

#### Standards, amendments and interpretations effective or early-adopted as of January 1, 2019 and relevant for the Group's operations

Table 2.1 shows new accounting standards or amendments to and interpretations of standards relevant to the Group that have been implemented for the financial year beginning January 1, 2019. The impact of applying IFRS 16 'Leases' is disclosed below, the other standards/interpretation have no material impact on the Group's financial position or performance and are applied prospectively to transactions occurring in the current financial year.

Standard/
Interpretation

Table 2.1		
		Effective date
New standards/in	terpretations	
IFRS 16	Leases	January 1, 2019
IFRIC 23	Uncertainty over Income Tax Treatments	January 1, 2019
Amended standar	rds	
IAS 19	Plan Amendment, Curtailment or Settlement	January 1, 2019
IAS 28	Long-term Interests in Associates and Joint Ventures	January 1, 2019

#### IFRS 16 'Leases'

IFRS 16 introduces new requirements for lease accounting which have an impact on contracts where the Group acts as a lessee (and intermediate lessor). Under IFRS 16, the Group recognizes a right-of-use asset and a lease liability predominantly for real estate rental contracts which were mainly classified as operating leases under IAS 17 'Leases'.

The Group adopted IFRS 16 on January 1, 2019. As permitted by the transitional provisions of IFRS 16, the Group elected to apply the modified retrospective approach and has not restated comparative figures. The adoption of IFRS 16 resulted in an increase in total assets of USD 1.4 billion and total liabilities of USD 1.5 billion. The cumulative effect of USD 125 million net of tax resulting from the measurement of the right-of-use assets on a retrospective basis was recognized as a decrease in opening retained earnings.

The lease liabilities are measured at the present value of the remaining lease payments over the lease, discounted using the Group's incremental borrowing rate as the rate implicit in the lease is generally not readily determinable. For leases previously classified as a finance lease, the carrying amounts were not adjusted on transition to IFRS 16.

The Group applied the following practical expedients permitted on transition to IFRS 16 that were previously classified as operating leases:

- ▶ No reassessment whether a contract is, or contains a lease;
- ▶ Reliance on previous assessment on whether a lease contract is onerous;
- ▶ Not applying IFRS 16 for operating leases with a remaining lease term of less than 12 months as at January 1, 2019;
- ▶ The exclusion of initial direct costs for the measurement of the right-of-use asset;
- ▶ The use of hindsight in assessing whether the Group is reasonably certain to exercise an option to extend or terminate a lease.

The Table 2.2 reconciles the operating lease obligations as of December 31, 2018 to the opening lease liabilities recognized as of January 1, 2019:

#### IFRS 16: Lessee – Transition disclosures

Table 2.2	
in USD millions, as of December 31	2018
Operating lease commitments applying IAS 17	2,149
in USD millions, as of January 1	2019
Discounted operating lease commitments applying IAS 17	1,787
Transition differences resulting from:	(184)
Lease extension options	54
Software licenses	(65)
Non-lease components	(124)
Short-term/Low-value	(40)
Other	(9)
Lease liabilities	1,603

Right-of-use assets are presented in 'Property and equipment' and lease liabilities in 'Other liabilities'. Finance lease receivables are included in 'Other loans'. For the six months ended June 30, depreciation expense for right-of-use assets included in 'Administrative and other operating expense' amounted to USD 99 million and interest expense on lease liabilities included in 'Interest credited to policyholders and other interest' amounted to USD 22 million. The impact resulting from the change in accounting policy on the Group's consolidated balance sheet as of January 1, 2019 is summarized in Table 2.3:

# IFRS 16: The impact of change in accounting policy

Table 2.3	
in USD millions, as of January 1	2019
Property and Equipment	1,376
Deferred Tax Assets	26
Other Liabilities <sup>1</sup>	(1,532)
Deferred Tax Liabilities	5
Retained earnings	125

<sup>&</sup>lt;sup>1</sup> Includes derecognition of onerous lease provisions amounted to USD 71 million.

The Group recognizes a right-of-use asset and a corresponding lease liability at the lease commencement date when the leased asset is available for use by the Group. The lease liability is measured at the present value of the lease payments due over the lease term, discounted using the Group's incremental borrowing rate. Any options to extend or terminate a lease that the Group is reasonably certain to exercise are included in the lease term. The right-of-use asset is initially recognized at an amount equal to the lease liability adjusted for lease prepayments made or lease incentives received, initial direct costs and any estimated costs to dismantle or restore the leased asset.

The right-of-use asset is depreciated over the shorter of the leased asset's useful life or the lease term on a straight-line basis. The carrying amount of the lease liability is increased to reflect the unwinding of the discount so as to produce a constant periodic rate of interest on the remaining balance of the liability for each period and is reduced by the lease payments made during the period. Lease payments include fixed payments and variable payments that depend on a non-leveraged index or a rate.

The Group records short-term leases and leases of low-value assets as an expense on a straight-line basis over the lease term. Short-term leases are leases with a lease term of 12 months or less. Low-value assets comprise hardware and smaller office equipment.

For finance leases where the Group acts as a lessor or intermediate lessor, a receivable at an amount equal to the sum of the lease payments plus any unguaranteed residual asset discounted using the interest rate implicit in the lease (or the discount rate used for the head lease where the Group is an intermediate lessor) is recognized. The carrying amount of the lease receivable is increased to reflect the interest income and is reduced to reflect the lease payments received during the period.

#### Standards, amendments and interpretations issued that are not yet effective or adopted by the Group

Table 2.4 shows new accounting standards or amendments to and interpretations of standards relevant to the Group, which are not yet effective or adopted by the Group.

## Standard/ Interpretation

Table 2.4		
		Effective date
New standards/ir	nterpretations	
IFRS 9	Financial Instruments	January 1, 2021
IFRS 17	Insurance Contracts	January 1, 2021
Amended standa	ards	
IFRS 3	Definition of a Business	January 1, 2020
IAS 1/IAS 8	Definition of Material	January 1, 2020
IFRS 9	Prepayment Features with Negative Compensation	January 1, 2021

#### IFRS 17 'Insurance contracts' and IFRS 9 'Financial Instruments'

IFRS 17 'Insurance contracts' provides comprehensive guidance on accounting for insurance contracts and investment contracts with discretionary participation features and is expected to have a significant impact on accounting for insurance contracts and presentation of the insurance revenue and insurance service result. IFRS 9 'Financial Instruments' introduces a classification and measurement concept for financial assets that is based on the contractual cash flow characteristics and the holding intent. Furthermore, IFRS 9 introduces a requirement to recognize expected credit losses for financial assets carried at amortized cost or at fair value, with changes in fair value recognized in other comprehensive income (OCI). The Group decided to defer the full implementation of IFRS 9 until IFRS 17 becomes effective to better align the measurement approaches for the financial assets held and the insurance liabilities where appropriate. The Group presents additional disclosures of indicative effects from adoption of IFRS 9 required by IFRS 4 'Applying IFRS 9 with IFRS 4' during the period of deferral (see note 24 of the Annual Report 2018).

On June 27, 2019, the International Accounting Standards Board (IASB) published an exposure draft proposing limited amendments to IFRS 17, including an extension of the effective date of IFRS 17 and IFRS 9 by one year to January 1, 2022. The Group continues to assess the impact of the application of both IFRS 17 and IFRS 9 as well as the impact of the limited amendments on the implementation to date. At the date of publication of these unaudited consolidated financial statements, it was not practicable to quantify what the potential impact on the Group consolidated financial statements will be once these standards are adopted.

Other standards, amendments and interpretations shown in table 2.4 are expected to have no or only an insignificant impact on the Group's financial position or performance.

## 3. Acquisitions and divestments

#### **Transactions in 2019**

#### Acquisitions OnePath

On December 11, 2017, the Group announced that it had entered into an agreement to acquire 100 percent of the Australian life insurance and consumer credit businesses (OnePath Life and OnePath General Insurance) of Australia and New Zealand Banking Group Limited (ANZ). In order to gain early exposure to a portion of OnePath Life's earnings, the Group entered into a quota share agreement to reinsure the existing death, disability and critical illness business of OnePath Life as of May 1, 2018 for an upfront commission payment of USD 754 million. On May 31, 2019, the Group finalized its acquisition of OnePath for USD 1.5 billion, subject to purchase price adjustments. As part of the transaction, Zurich will enter into a 20-year distribution agreement with ANZ in Australia to distribute life insurance products through its bank channels.

Table 3.1 shows the main preliminary balance sheet line items as of the acquisition date, representing the fair value of the acquired OnePath Life and OnePath General Insurance companies' net tangible assets acquired and draft intangible assets including goodwill.

OnePath Life and General Insurance preliminary balance sheet as of the acquisition date

Table 3.1	
in USD millions, as of May 31, 2019	Total <sup>1</sup>
Cash and cash equivalents	254
Total Group investments	2,233
Total unit-linked investments	770
Total investments	3,003
Reinsurers' share of reserves for insurance contracts	93
Other Assets	12
Receivables and other assets	232
Deferred tax assets	59
Other intangible assets including Goodwill	385
Assets acquired	4,038
Liabilities for insurance contracts	1,321
Liabilities for investment contracts	1,206
Accrued liabilities	18
Other liabilities	22
Deferred tax liabilities	13
Liabilities acquired	2,581
·	
Net assets acquired	1,457
Non-controlling interests	
Total acquisition costs	1,457
	-

<sup>&</sup>lt;sup>1</sup> As of June 30, 2019, the assets and liabilities of OnePath are recognized at acquisition date, May 31, 2019. The Group is currently in the process of assessing preliminary purchase price adjustments.

OnePath's pro-forma gross written premiums and net income after taxes for the six months ended June 30, 2019, were approximately USD 582 million and USD 29 million respectively. In addition, the Group generated net income after taxes of USD 10 million for the respective period on its existing reinsurance agreement with OnePath Life. Pro-forma net income was adjusted for transaction-related costs incurred by OnePath Life. The Group incurred transaction-related costs of approximately USD 26 million which were recognized in non-technical expenses in BOP, the majority of which were incurred in 2019.

#### Divestments

#### Venezuelan Operations

On May 24, 2019, the Group completed the sale of its 69 percent participation in Zurich Seguros, S.A. The Group has recorded a pre-tax loss of USD 260 million, of which USD 258 million results from negative currency translation adjustments, in the statement of income upon completion of the sale.

#### **Consolidated financial statements**

Additional information

#### ADAC Autoversicherung AG and Bonnfinanz AG

On January 1, 2019, the Group completed the sale of its 51 percent participation in ADAC Autoversicherung AG and on April 2, 2019, the Group completed the sale of Bonnfinanz AG, with pre-tax gains of USD 21 million and USD 38 million, respectively, recorded within net gains/(losses) on divestment of businesses.

#### **Transactions in 2018**

#### Acquisitions

#### Blue Insurance

On October 3, 2018, Cover-More Australia Pty Ltd, a fully owned subsidiary of Zurich Insurance Company Ltd, completed the acquisition of Blue Insurance Ltd (Blue Insurance), an Irish-domiciled insurance intermediary acquired for approximately USD 64 million, subject to performance adjustments. Based on purchase price accounting, goodwill amounted to USD 37 million, including a USD 2 million increase in goodwill from post-acquisition adjustments in 2019.

#### Adira Insurance

On September 27, 2018, Zurich Insurance Group entered into agreements to acquire 80 percent of PT Asuransi Adira Dinamika (Adira Insurance) from PT Bank Danamon Indonesia (Bank Danamon) and a minority investor for approximately USD 414 million, with potential future incremental payments based on business performance. The transaction includes two separate long-term strategic cooperation agreements with Bank Danamon and PT Adira Dinamika Multi Finance TbK. The transaction is expected to close in the second half of 2019, subject to regulatory approval.

#### EuroAmerica portfolio in Chile

On April 20, 2018, the Group announced it had entered into an agreement to acquire the individual and group life insurance portfolios as well as the long-term savings operations of EuroAmerica in Chile. The Group finalized the acquisition on November 5, 2018, for an estimated aggregate price of USD 144 million, subject to purchase price adjustments. Based on purchase price accounting, goodwill amounted to USD 85 million, including a USD 17 million reduction of goodwill in 2019 from post-acquisition adjustments.

#### Travel Ace and Universal Assistance

On March 12, 2018, the Group announced the acquisition of Travel Ace and Universal Assistance, the leading providers of traveler assistance in Latin America, for approximately USD 82 million. The transaction encompassed 19 legal entities operating throughout Latin America, most notably in Argentina, Brazil, Chile, Colombia and Mexico. Based on purchase price accounting, goodwill amounted to USD 94 million.

#### QBE Latin America

On February 24, 2018, the Group entered into an agreement to acquire the Latin American operations of the Australian insurer QBE Insurance Group Limited (QBE) with operations in Argentina, Brazil, Colombia, Ecuador and Mexico, subject to purchase price adjustments. On July 2, 2018, the acquisitions of Argentina and Brazil were closed for an amount of USD 196 million and USD 27 million, respectively. The acquisitions of Mexico and Ecuador were closed on August 31, 2018 and October 1, 2018, for an amount of USD 32 million and USD 52 million, respectively. The acquisition of Colombia was completed on February 1, 2019, for an amount of USD 18 million.

Table 3.2 shows the main balance sheet line items as of the acquisition dates, representing the fair value of acquired QBE Latin America's net tangible assets, intangible assets and goodwill, based on initial purchase price accounting.

# QBE Latin America balance sheet as of the acquisition dates

Table 3.2	
in USD millions	Total <sup>1</sup>
Cash and cash equivalents	88
Total investments	397
Receivables and other assets	409
Deferred tax assets	22
Property and equipment	21
Goodwill	212
Other intangible assets	55
Assets acquired	1,204
Assets acquired	1,204
Assets acquired  Liabilities for insurance contracts	<b>1,204</b>
	•
Liabilities for insurance contracts	734
Liabilities for insurance contracts Other liabilities	734 138
Liabilities for insurance contracts Other liabilities Deferred tax liabilities	734 138 8
Liabilities for insurance contracts Other liabilities Deferred tax liabilities	734 138 8

<sup>&</sup>lt;sup>1</sup> Includes opening balance sheet for QBE Colombia, reporting for the first time in 2019.

QBE Latin America's net income after taxes for the months since the acquisition dates, as included in the Group consolidated income statements for the year ended December 31, 2018, amounts to USD 3 million including transaction-related costs. Pro-forma net income after taxes for the full 12 months ended December 31, 2018, amounts to approximately USD 21 million, adjusted for transaction-related costs incurred by QBE Latin America. In addition, the Group incurred transaction-related costs of approximately USD 9 million in non-technical expenses in BOP. The majority has been incurred in 2018.

#### Divestments Held for sale

On December 14, 2018, Zurich Insurance plc entered into an agreement with Catalina Holdings (Bermuda) Ltd and certain of its subsidiaries to transfer a portfolio of pre-2007 United Kingdom legacy employers' liability policies to Catalina London Limited, subject to regulatory and court approvals. The sale is expected to close in 2020. As of June 30, 2019, assets and liabilities reclassified to held for sale were USD 1.8 billion.

During the 12 months ended December 31, 2017, the Group entered into an agreement to sell a Life business in the UK. As of June 30, 2019, the related assets and liabilities held for sale were USD 27 billion.

As of June 30, 2019, the total assets and liabilities reclassified to held for sale were USD 28 billion.

#### UK workplace pensions and savings business

On April 3, 2018, Sterling ISA Managers Limited completed the sale of its Corporate Savings Platform together with the associated infrastructure, assets and business to LBG subsidiary, Scottish Widows Administration Services Limited. On July 1, 2019, the remaining business was transferred by Zurich Assurance Ltd to Scottish Widows Limited by a UK court process under Part VII of the Financial Services and Markets Act 2000.

#### Endsleigh Limited

On March 29, 2018, the Group completed the sale of the Endsleigh Limited group of companies to A-Plan Holdings. A pre-tax loss of USD 116 million has been recorded within net gains/losses on divestment of businesses, of which USD 97 million were recognized in December 2017 at the time the sale was announced.

# 4. Group investments

Group investments are those for which the Group bears part or all of the investment risk. They also include investments related to investment contracts with discretionary participation features. Net investment result on Group investments includes returns on investment-related cash, which is included in cash and cash equivalents on the consolidated balance sheets.

# Net investment result on Group investments

Table 4.1									
in USD millions, for the six months				Net capital					
ended June 30	Net	investment	gains/(losses)		Net	Net investment		of which	
_		income	and i	mpairments		result		impairments	
	2019	2018	2019	2018	2019	2018	2019	2018	
Investment cash	4	2	_	_	4	2	_	_	
Equity securities	261	255	540	391	801	646	(34)	(51)	
Debt securities	2,012	2,039	506	(8)	2,518	2,031	_	_	
Investment property <sup>1</sup>	238	255	46	58	283	313	-	_	
Mortgage loans	82	96	-	_	83	97	_	_	
Other loans	182	198	1	(3)	183	196	(7)	(5)	
Investments in associates									
and joint ventures	1	1	-	_	-	1	_	_	
Derivative financial									
instruments	_	-	(185)	(40)	(185)	(40)	_		
Investment result, gross, on									
Group investments	2,780	2,848	907	398	3,687	3,246	(40)	(56)	
Investment expenses on									
Group investments	(123)	(107)	-	_	(123)	(107)	_	-	
Investment result, net, on									
Group investments	2,657	2,741	907	398	3,564	3,139	(40)	(56)	

<sup>1</sup> Rental operating expenses for investment property amounted to USD 66 million and USD 39 for each of the six months ended June 30, 2019 and 2018.

# Details of Group investments by category

Table 4.2				
as of		06/30/19		12/31/18
	USD millions	% of total	USD millions	% of total
Equity securities:				
Fair value through profit or loss	4,373	2.3	3,633	2.0
Available-for-sale	13,132	6.8	12,587	6.9
Total equity securities	17,505	9.1	16,220	8.9
Debt securities:				
Fair value through profit or loss	6,225	3.2	5,229	2.9
Available-for-sale	139,069	72.3	132,522	72.6
Held-to-maturity	2,119	1.1	2,118	1.2
Total debt securities	147,414	76.7	139,870	76.6
Investment property	12,540	6.5	12,351	6.8
Mortgage loans	6,441	3.4	6,556	3.6
Other loans	8,318	4.3	7,614	4.2
Investments in associates and joint ventures	36	0.0	36	0.0
Total Group investments <sup>1</sup>	192,254	100.0	182,647	100.0

<sup>1</sup> The 2019 Group investments include equity securities, debt securities and other loans related to the OnePath acquisition (see note 3).

Investments with a carrying value of USD 6.3 billion and USD 6.2 billion are held to meet local regulatory requirements as of June 30, 2019 and December 31, 2018, respectively.

**Net unrealized** gains/(losses) on Group investments included in equity

Table 4.3		
in USD millions, as of		Total
	06/30/19	12/31/18
Equity securities: available-for-sale	1,255	137
Debt securities: available-for-sale	12,935	6,567
Other	513	164
Gross unrealized gains/(losses) on Group investments	14,703	6,868
Less amount of unrealized gains/(losses) on investments attributable to:		
Life policyholder dividends and other policyholder liabilities	(8,247)	(4,857)
Life deferred acquisition costs and present value of future profits	(833)	(490)
Deferred income taxes	(1,134)	(476)
Non-controlling interests	(93)	(33)
Total <sup>1</sup>	4,395	1,012

Net unrealized gains/(losses) on Group investments include net gains arising on cash flow hedges of USD 446 million and USD 363 million as of June 30, 2019 and December 31, 2018, respectively

Securities lending, repurchase and reverse repurchase agreements

Table 4.4		
in USD millions, as of	06/30/19	12/31/18
Securities lending agreements		
Securities lent under securities lending agreements <sup>1</sup>	539	599
Collateral received for securities lending	622	676
of which: Cash collateral	34	47
of which: Non-cash collateral <sup>2</sup>	588	629
Liabilities for cash collateral received for securities lending	34	47
Repurchase agreements		
Securities sold under repurchase agreements <sup>3</sup>	886	1,318
Obligations to repurchase securities	885	1,316
Reverse repurchase agreements		
Securities purchased under reverse repurchase agreements <sup>4</sup>	35	48
Receivables under reverse repurchase agreements	34	47

<sup>1</sup> The Group's counterparties had the right to sell or repledge, in the absence of default, assets pledged as collateral with a fair value of USD 539 million and USD 599 million

The Group's counterparties had the right to sell or repledge, in the absence of default, assets pledged as collateral with a fair value of USD 588 million and USD 629 million as of June 30, 2019 and December 31, 2018, respectively. The majority of these assets were debt securities.

The Group had the right to sell or repledge, in the absence of default by its counterparties, securities received as collateral with a fair value of USD 588 million and USD 629 million as of June 30, 2019 and December 31, 2018, respectively.

The Group's counterparties had the right to sell or repledge, in the absence of default, assets pledged as collateral with a fair value of USD 345 million and USD 609 million and USD 609 million and USD 609 million and USD 609 million are of June 30, 2010 and December 31, 2018, respectively.

Under the terms of securities lending or repurchase agreements, the Group retains substantially all the risks and rewards of ownership of the transferred securities, and also retains contractual rights to the cash flows from these securities. These securities are therefore not derecognized from the Group's consolidated balance sheet. Cash received as collateral is recorded as an asset, and a corresponding liability is established. Interest expense is charged to income using the effective interest rate method over the life of the agreement.

Under a reverse repurchase agreement, the securities received are not recognized on the Group's consolidated balance sheet, as long as the risk and rewards of ownership have not been transferred to the Group. The cash delivered by the Group is derecognized and a corresponding receivable is recorded within receivables and other assets. Interest income is recognized in income using the effective interest rate method over the life of the agreement.

as of June 30, 2019 and December 31, 2018, respectively. The majority of these assets were debt securities.

4 The Group had the right to sell or repledge, in the absence of default by its counterparties, securities received as collateral with a fair value of nil as of June 30, 2019 and

December 31, 2018.

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Additional information

## 5. Liabilities for insurance contracts and reinsurers' share of liabilities for insurance contracts

### **Liabilities for** insurance contracts

Table 5.1						
in USD millions, as of		Gross		Ceded		Net
	06/30/19	12/31/18	06/30/19	12/31/18	06/30/19	12/31/18
Reserves for losses and loss adjustment expenses <sup>1</sup>	60,248	60,913	(11,410)	(11,535)	48,838	49,378
Reserves for unearned premiums	19,292	16,714	(3,690)	(3,211)	15,602	13,503
Future life policyholder benefits	77,119	74,950	(3,864)	(3,110)	73,255	71,839
Policyholder contract deposits and other funds	27,341	24,266	(3,360)	(3,416)	23,982	20,850
Reserves for unit-linked insurance contracts	74,816	68,766	_	_	74,816	68,766
Other insurance liabilities	4,018	3,599	(1)	_	4,017	3,599
Total liabilities for insurance contracts <sup>2,3</sup>	262,833	249,208	(22,324)	(21,273)	240,509	227,936

Includes on a net basis USD 2.8 billion of discounted reserves for losses and loss adjustment expenses as of June 30, 2019 and December 31, 2018.

**Development of** reserves for losses and loss adjustment expenses

Table 5.2						
in USD millions		Gross		Ceded		Net
	2019	2018	2019	2018	2019	2018
As of January 1	60,913	65,368	(11,535)	(11,070)	49,378	54,298
Losses and loss adjustment expenses incurred:						
Current year	10,168	11,151	(2,141)	(2,266)	8,027	8,884
Prior years	(285)	(725)	85	334	(200)	(390)
Total incurred	9,883	10,426	(2,055)	(1,932)	7,828	8,494
Losses and loss adjustment expenses paid:						
Current year	(2,446)	(2,613)	291	295	(2,155)	(2,318)
Prior years	(8,250)	(8,429)	1,924	1,677	(6,326)	(6,752)
Total paid	(10,696)	(11,042)	2,215	1,972	(8,481)	(9,071)
Interest effects of discounted reserves	51	67	(1)	(3)	49	65
Acquisitions/(divestments) and transfers <sup>1</sup>	152	(143)	(74)	(602)	78	(745)
Foreign currency translation effects	(56)	(903)	41	129	(15)	(774)
As of June 30	60,248	63,772	(11,410)	(11,506)	48,838	52,267

<sup>1</sup> The 2019 net movement is mainly related to the acquisition of a portfolio in QBE Colombia for USD 101 million. The net figure for 2018 includes retroactive reinsurance agreements for certain portfolios in Germany and Australia which resulted in a decrease of USD 709 million, a sale of a portfolio in Brazil of USD 61 million and the acquisition of Travel Ace and Universal Assistance of USD 25 million (see note 3).

The Group establishes loss reserves, which are estimates of future payments of reported and unreported claims for losses and related expenses, with respect to insured events that have occurred. Reserving is a complex process dealing with uncertainty, requiring the use of informed estimates and judgments. Any changes in estimates or judgments are reflected in the results of operations in the period in which estimates and judgments are changed.

Significant delays may occur in the notification and settlement of claims, and a substantial measure of experience and judgment is involved in assessing outstanding liabilities, the ultimate cost of which cannot be known with certainty as of the balance sheet date. The reserves for losses and loss adjustment expenses are determined on the basis of the information available. However, it is inherent in the nature of the business written that the ultimate liabilities may vary as a result of subsequent developments.

The decrease of USD 540 million during the first six months of 2019 in net reserves for losses and loss adjustment expenses is mainly driven by a decrease in North America Commercial due to higher reinsurance cessions in Property and Liability. Net favorable reserves development from reserves established in prior years amounted to USD 200 million. The main reductions were in North America and Europe Middle East & Africa (EMEA). In addition, the Group entered into a retroactive reinsurance agreement for a UK portfolio which resulted in a decrease of USD 1.7 billion, as this portfolio was reclassified held for sale for USD 1.6 billion.

Includes USD 1.3 billion liabilities for insurance contracts from the OnePath acquisition (see note 3).

Total liabilities for insurance contracts ceded are gross of allowances for uncollectible amounts of USD 68 million and USD 76 million as of June 30, 2019 and December 31,

The decrease of USD 2 billion during the first six months of 2018 in net reserves for losses and loss adjustment expenses is mainly driven by a decrease of USD 774 million due to foreign currency translation effects. In addition, the Group entered into retroactive reinsurance agreements for certain portfolios in Germany and Australia, which resulted in a decrease of USD 709 million. Net favorable reserves development from reserves established in prior years amounted to USD 390 million. The main reductions were in North America, Europe Middle East & Africa (EMEA) and Non-Core Businesses.

Development of future life policyholder benefits

Table 5.3						
in USD millions		Gross		Ceded		Net
	2019	2018	2019	2018	2019	2018
As of January 1	74,950	77,529	(3,110)	(3,201)	71,839	74,328
Premiums	6,652	7,203	(612)	(622)	6,040	6,581
Claims	(5,067)	(5,165)	481	486	(4,586)	(4,679)
Fee income and other expenses	(1,836)	(1,945)	106	164	(1,730)	(1,781)
Interest and bonuses credited to policyholders	1,127	902	(55)	(35)	1,072	867
Changes in assumptions	(2)	(1)	_	-	(2)	(1)
Acquisitions/(divestments) and transfers <sup>1</sup>	670	(17)	(672)	12	(2)	(5)
Increase/(decrease) recorded in						
other comprehensive income	534	(176)	-	-	534	(176)
Foreign currency translation effects	92	(2,013)	(1)	56	91	(1,957)
As of June 30	77,119	76,317	(3,864)	(3,140)	73,255	73,177

<sup>1</sup> The 2019 net movement is mainly related to the acquisition of OnePath (see note 3), the 2018 net movement is mainly related to the sale of a portfolio in Singapore.

Policyholder contract deposits and other funds gross

Table 5.4		
in USD millions, as of	06/30/19	12/31/18
Universal life and other contracts	13,586	13,250
Policyholder dividends	13,755	11,016
Total	27,341	24,266

Development of policyholder contract deposits and other funds

Table 5.5						
in USD millions		Gross		Ceded		Net
	2019	2018	2019	2018	2019	2018
As of January 1	24,266	24,944	(3,416)	(3,533)	20,850	21,411
Premiums	601	534	(44)	(41)	557	493
Claims	(666)	(636)	157	161	(509)	(475)
Fee income and other expenses	(218)	(195)	2	1	(217)	(194)
Interest and bonuses credited to policyholders	624	673	(59)	(63)	565	611
Acquisitions/(divestments) and transfers <sup>1</sup>	244	-	_	-	244	_
Increase/(decrease) recorded in						
other comprehensive income	2,505	(359)	1	1	2,506	(358)
Foreign currency translation effects	(15)	(477)	1	_	(13)	(477)
As of June 30	27,341	24,484	(3,360)	(3,474)	23,982	21,011

<sup>&</sup>lt;sup>1</sup> The 2019 movement relates to the acquisition of OnePath (see note 3).

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Additional information

# 6. Policyholder dividends and participation in profits

Policyholder dividends and participation in profits

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Table 6		
in USD millions, for the six months ended June 30	2019	2018
Change in policyholder contract deposits and other funds	470	560
Change in reserves for unit-linked insurance contracts	6,381	769
Change in liabilities for investment contracts – unit-linked	7,528	1,030
Change in liabilities for investment contracts – other	95	143
Change in unit-linked liabilities related to UK capital gains tax	(198)	(32)
Total policyholder dividends and participation in profits	14,276	2,468

# 7. Deferred policy acquisition costs and deferred origination costs

**Development of** deferred policy acquisition costs

Table 7.1								
in USD millions	Property	/ & Casualty		Life	Other	businesses1		Total
	2019	2018	2019	2018	2019	2018	2019	2018
As of January 1	5,367	5,289	12,350	11,624	1,824	1,751	19,541	18,663
Acquisition costs deferred <sup>2</sup>	2,247	2,336	923	1,656	82	90	3,253	4,083
Amortization	(1,976)	(2,075)	(594)	(728)	(60)	(61)	(2,630)	(2,865)
Amortization (charged)/								
credited to other								
comprehensive income	_	_	(290)	59	(38)	26	(328)	85
Acquisitions/(divestments)								
and transfers <sup>3</sup>	4	8	(734)	_	4	(15)	(727)	(7)
Foreign currency								
translation effects	12	(125)	21	(358)	-	_	34	(484)
As of June 30	5,654	5,432	11,677	12,252	1,812	1,791	19,142	19,475

<sup>&</sup>lt;sup>1</sup> Net of eliminations from inter-segment transactions.

**Development of** deferred origination costs

Table 7.2		
in USD millions	2019	2018
As of January 1	419	460
Origination costs deferred	27	27
Amortization	(38)	(36)
Foreign currency translation effects	(2)	(12)
As of June 30	405	439

In May 2018, the Group entered into a quota share reinsurance agreement with OnePath and made an upfront commission payment of USD 754 million.
 The 2019 movement in Life is related to the elimination of the internal reinsurance agreement on consolidation of OnePath (see note 3). The 2018 Property & Casualty movement of USD 8 million is related to the sale of Endsleigh Limited and the other businesses movement of USD 15 million is related to the sale of a portfolio in Singapore.

### 8. Attorney-in-fact contracts, goodwill and other intangible assets

# Intangible assets – current period

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Table 8.1							
in USD millions	Attorney-						
	in-fact			Distribution			
	contracts	Goodwill	PVFP	agreements	Software	Other	Total
Gross carrying value as of							
January 1, 2019	1,025	2,938	2,539	4,304	4,845	309	15,960
Less: accumulated amortization/							
impairments		(276)	(2,041)	(1,578)	(3,682)	(109)	(7,687)
Net carrying value as of							
January 1, 2019	1,025	2,662	498	2,726	1,162	199	8,272
Additions and acquisitions	_	391	7	66	136	5	605
Divestments and transfers	_	_	_	(5)	(10)	_	(16)
Amortization <sup>1</sup>	_	_	(21)	(114)	(166)	(7)	(306)
Amortization charged to							
other comprehensive income	_	_	(21)	_	_	_	(21)
Impairments	_	_	_	_	_		_
Foreign currency translation							
effects	_	8	_	15	(1)	2	24
Net carrying value as of							
June 30, 2019	1,025	3,061	463	2,688	1,122	200	8,558
Plus: accumulated amortization/							
impairments	_	275	2,080	1,691	3,774	111	7,931
Gross carrying value as of							
June 30, 2019	1,025	3,336	2,543	4,379	4,895	311	16,489

<sup>&</sup>lt;sup>1</sup> Amortization of distribution agreements is included within underwriting and policy acquisition costs.

As of June 30, 2019, intangible assets related to non-controlling interests were USD 59 million for present value of future profits (PVFP) of acquired insurance contracts, USD 1 billion for distribution agreements, USD 8 million for software, USD 8 million for goodwill and USD 4 million for other intangible assets.

As a result of the acquisition of the OnePath goodwill increased by USD 385 million. The acquisition of QBE Colombia increased goodwill by USD 23 million (see note 3). As a result of the post-acquisition adjustments intangible assets decreased by USD 12 million, mainly due to goodwill reduction in EuroAmerica in Chile.

Intangible assets by business – current period

Table 8.2							
in USD millions, as of June 30, 2019	Attorney- in-fact			Distribution			
	contracts	Goodwill	PVFP	agreements	Software	Other	Total
Property & Casualty	_	1,551	_	956	444	194	3,145
Life	_	639	409	1,732	261	6	3,047
Farmers	1,025	819	54	_	338	_	2,236
Group Functions and Operations	_	52	_	_	78	_	130
Net carrying value	1,025	3,061	463	2,688	1,122	200	8,558

Intangible assets -
ilitarigible assets -
and a manager of
prior period

Table 8.3							
in USD millions	Attorney-						
	in-fact			Distribution			
	contracts	Goodwill	PVFP	agreements	Software	Other	Total
Gross carrying value as of							
January 1, 2018	1,025	2,706	2,619	4,293	4,780	247	15,671
Less: accumulated amortization/							
impairments	_	(353)	(2,112)	(1,465)	(3,492)	(109)	(7,531)
Net carrying value as of							
January 1, 2018	1,025	2,353	507	2,828	1,288	139	8,140
Additions and acquisitions	_	116	_	20	156	27	319
Divestments and transfers	_	_	_	_	_	_	_
Amortization <sup>1</sup>	_	_	(25)	(110)	(191)	(3)	(329)
Amortization charged to							
shareholders' equity	_	_	10	_	_	_	10
Impairments	_	_	_	_	(4)	_	(4)
Foreign currency translation							
effects	_	(84)	(13)	(161)	(19)	(5)	(283)
Net carrying value as of							
June 30, 2018	1,025	2,384	480	2,576	1,230	158	7,853
Plus: accumulated amortization/							
impairments	_	342	2,073	1,485	3,603	108	7,612
Gross carrying value as of							
June 30, 2018	1,025	2,726	2,553	4,062	4,833	266	15,465

 $<sup>^{\,1}</sup>$  Amortization of distribution agreements is included within underwriting and policy acquisition costs.

As of June 30, 2018, intangible assets related to non-controlling interests were USD 69 million for present value of future profits (PVFP) of acquired insurance contracts, USD 1.1 billion for distribution agreements and USD 12 million for software.

As a result of the acquisition of Travel Ace and Universal Assistance intangible assets increased by USD 115 million, of which USD 80 million is goodwill and USD 35 million is distribution agreements, software and other intangible assets. As a result of the acquisition of Bright Box intangible assets increased by USD 77 million, of which USD 52 million is related to goodwill and USD 25 million to software. The remaining minus USD 16 million relates to a post-acquisition adjustment of Cover-More.

Intangible assets by business – prior period

Table 8.4							
in USD millions, as of December 31, 2018	Attorney-						
	in-fact			Distribution			
	contracts	Goodwill	PVFP	agreements	Software	Other	Total
Property & Casualty	_	1,492	_	941	452	194	3,079
Life	_	271	434	1,748	284	1	2,737
Farmers	1,025	819	63	_	339	_	2,247
Group Functions and Operations	_	52	_	_	88	_	139
Net carrying value	1,025	2,634	498	2,689	1,162	194	8,202

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### 9. Restructuring provisions

## Restructuring provisions

Table 9		
in USD millions	2019	2018
As of January 1	258	269
Provisions made during the period	17	37
Increase of provisions set up in prior years	17	19
Provisions used during the period	(91)	(92)
Provisions reversed during the period	(1)	(4)
Foreign currency translation effects	_	(4)
Other changes <sup>1</sup>	(64)	_
As of June 30	136	225

<sup>&</sup>lt;sup>1</sup> Other changes relate to the adjustment of right-of-use assets following the implementation of IFRS 16 'Leases'

During the six months ended June 30, 2019 the Group incurred total restructuring costs of USD 56 million, of which USD 33 million is due to net increases in restructuring provisions, affecting mainly Property & Casualty in Europe, Middle East & Africa (EMEA), North America and Life EMEA.

During the six months ended June 30, 2018 the Group incurred total restructuring costs of USD 102 million, of which USD 52 million is due to net increases in restructuring provisions, affecting mainly Property & Casualty in Europe, Middle East & Africa (EMEA), North America and Farmers.

#### 10. Income taxes

Income tax expense – current/deferred split

Table 10.1		
in USD millions, for the six months ended June 30	2019	2018
Current	840	788
Deferred	133	(66)
Total income tax expense/(benefit)	973	723

Expect	ted and
actual	income
tax ex	pense

Table 10.2				
in USD millions, for the six months ended June 30	Rate	2019	Rate	2018
Net income before income taxes		3,132		2,646
less: income tax (expense)/benefit attributable to policyholders		(258)		(18)
Net income before income taxes attributable to shareholders		2,875		2,628
Expected income tax expense attributable to shareholders				
computed at the Swiss statutory tax rate	21.0%	604	22.0%	578
Increase/(reduction) in taxes resulting from:				
Tax rate differential in foreign jurisdictions		(60)		(20)
Tax exempt and lower taxed income		(55)		(66)
Non-deductible expenses		68		68
Tax losses not recognized		7		68
Prior year adjustments and other		152		76
Actual income tax expense attributable to shareholders	24.9%	715	26.8%	704
plus: income tax expense/(benefit) attributable to policyholders		258		18
Actual income tax expense	31.1%	973	27.3%	723

Table 10.2 sets out the factors that cause the actual income tax expense to differ from the expected expense computed by applying the Swiss statutory tax rate, which is the rate applicable in the jurisdiction where the ultimate parent company is resident. Following recent changes in the Swiss tax legislation, the applicable Swiss statutory tax rate has been revised to 21.0 percent for 2019 from 22.0 percent in 2018.

The Group is required to record taxes on policyholder earnings for life insurance policyholders in certain jurisdictions. Accordingly, the income tax expense or benefit attributable to these life insurance policyholder earnings is included in income tax expense. In certain jurisdictions an accrual for future policy fees that will cover the tax charge is included in insurance benefits and losses.

Taxes paid by certain of the Group's life insurance businesses are based on the investment result less allowable expenses. To the extent these taxes exceed the amount that would have been payable in relation to the shareholders' share of taxable profits, it is normal practice for certain of the Group's businesses to recover this portion from policyholders. While the relevant company has the contractual right to charge policyholders for the taxes attributable to their share of the investment result less expenses, the obligation to pay the tax authority rests with the company and therefore, the full amount of tax including the portion attributable to policyholders is accounted for as income tax. Income tax expense therefore includes an element attributable to policyholders.

### 11. Senior and subordinated debt

**Senior and** subordinated debt

Table 11			
in USD millions, as of		06/30/19	12/31/18
Senior debt			
Zurich Insurance Company Ltd	1.500% CHF 400 million notes, due June 2019 <sup>1,2</sup>	_	409
	1.125% CHF 400 million notes, due September 2019 <sup>1,2</sup>	411	411
	0.625% CHF 250 million notes, due July 2020 <sup>1,2</sup>	260	258
	2.875% CHF 250 million notes, due July 2021 <sup>1</sup>	255	253
	3.375% EUR 500 million notes, due June 2022 <sup>1,2,3</sup>	590	598
	1.875% CHF 100 million notes, due September 2023 <sup>1,2</sup>	112	110
	1.750% EUR 500 million notes, due September 2024 <sup>1,2,3</sup>	586	583
	0.500% CHF 350 million notes, due December 20241	359	356
	0.510% CHF 120 million loan, due December 2024	123	122
	1.500% CHF 150 million notes, due July 2026 <sup>1,2</sup>	172	165
	0.750% CHF 200 million notes, due October 2027 <sup>1</sup>	205	_
	1.000% CHF 200 million notes, due October 20281	205	204
	1.500% EUR 500 million notes, due December 2028 <sup>1,3</sup>	564	568
Zurich Holding Comp. of America Inc	Euro commercial paper notes, due in less than 12 months	399	399
Zurich Finance (Australia) Limited	Floating rate AUD 241 million loan due July 2020	169	170
	3.271% AUD 200 million loan due May 2023	140	141
	3.477% AUD 350 million notes, due May 2023 <sup>1</sup>	245	246
	4.500% AUD 250 million notes, due July 20381	175	176
Zurich Finance (Ireland) DAC	1.625% EUR 500 million notes, due June 2039 <sup>1,3</sup>	567	_
Other	Various debt instruments	97	69
Senior debt		5,635	5,237
Subordinated debt		.,	
Zurich Insurance Company Ltd	7.500% EUR 425 million notes, due July 2039, first callable		
, , , , , , , , , , , , , , , , , , , ,	July 2019 <sup>1,3</sup>	484	486
	2.750% CHF 225 million perpetual capital notes, first		
	callable June 2021 <sup>1</sup>	230	228
	2.750% CHF 200 million perpetual capital notes, first		
	callable September 2021 <sup>1,2</sup>	211	209
	4.750% USD 1 billion perpetual capital notes, first callable		
	January 2022 <sup>1,3</sup>	996	996
	4.250% EUR 1 billion notes, due October 2043, first		
	callable October 2023 <sup>1,3</sup>	1,132	1,138
	4.250% USD 300 million notes, due October 2045, first	.,	.,
	callable October 2025 <sup>1,3</sup>	299	299
	5.625% USD 1 billion notes, due June 2046, first callable		
	June 2026 <sup>1,3</sup>	997	997
	3.500% EUR 750 million notes, due October 2046, first		
	callable October 2026 <sup>1,2,3</sup>	867	855
	5.125% USD 500 million notes, due June 2048, first		
	callable June 2028 <sup>1,3</sup>	498	498
	4.875% USD 500 million notes, due October 2048, first		
	callable October 2028 <sup>1,3</sup>	498	498
	2.750% EUR 500 million notes, due February 2049, first	130	150
	callable February 2029 <sup>1,3</sup>	563	_
Zurich Finance (UK) plc	6.625% GBP 450 million perpetual notes, first callable	303	
zana. I marice (ory pie	October 2022 <sup>1</sup>	569	570
Subordinated debt	October 2022	7,344	6,775
Japorali latea aept		7,544	0,113

Issued under the Group's Euro Medium Term Note Programme (EMTN Programme).
 The Group applied the fair value hedge methodology either partially or in full to hedge the interest rate exposure.
 These bonds are part of a qualifying net investment hedge to hedge the foreign currency exposure.

# 12. Commitments and contingencies, legal proceedings and regulatory investigations

The Group has provided contractual commitments and financial guarantees to external parties, associates and joint ventures as well as partnerships. These arrangements include commitments under certain conditions to make liquidity advances to cover default principal and interest payments, make capital contributions or provide equity financing.

# Quantifiable commitments and contingencies

Table 12		
in USD millions, as of	06/30/2019	12/31/2018
Remaining commitments under investment agreements	1,990	2,283
Guarantees and letters of credit <sup>1</sup>	954	2,083
Future operating lease commitments <sup>2</sup>	_	2,149
Undrawn loan commitments	2	2
Other commitments and contingent liabilities <sup>3</sup>	1,002	2,346

<sup>&</sup>lt;sup>1</sup> Guarantee features embedded in life insurance products are not included.

#### Legal, compliance and regulatory developments

In recent years there has been an increase in the number of legislative initiatives that require information gathering and tax reporting regarding the Group's customers and their contracts, including the U.S. Foreign Account Tax Compliance Act (FATCA) and the expected introduction of other automatic tax information exchange regimes based on the Common Reporting Standard (CRS). The Group's compliance activities in this area could result in higher compliance costs, remedial actions and other related expenses for its life insurance, savings and pension business. There has also been increased scrutiny by various tax and law enforcement officials regarding cross-border business activities, including in particular by U.S. government authorities looking into activities of U.S. taxpayers with investments held outside the U.S. and activities of non-U.S. financial institutions that hold such investments.

The Group, on its own initiative, undertook an internal review of the life insurance, savings and pension business sold by its non-U.S. operating companies with relevant cross-border business to customers with a nexus to the U.S. The Group engaged outside counsel and other advisors to assist in this review, which was focused on assessing compliance with relevant U.S. tax laws. The review confirmed that the Group's cross-border business with U.S. persons was very limited and of a legacy nature, with the large majority of sales having occurred more than a decade ago. The review also confirmed that the Group's U.S. operating companies were not involved in or connected to those activities.

The Group voluntarily disclosed the results of the review and the regulatory issues presented by sales to U.S. residents to the Swiss Financial Market Supervisory Authority (FINMA), the U.S. Department of Justice (DOJ) and other authorities. The Group is cooperating with these authorities.

On April 25, 2019, the DOJ announced that Zurich Life Insurance Company Ltd (ZLIC) and Zurich International Life Limited (ZILL) entered into a non-prosecution agreement (NPA) with the DOJ, which memorializes the DOJ's decision not to prosecute these entities for any U.S. tax-related offenses in connection with legacy cross-border sales to U.S. persons. Under the terms of the NPA, ZLIC and ZILL have agreed to pay USD 5 million to the U.S. Treasury and to comply with certain specified conditions during the four-year term of the NPA.

This resolution has not had and will not have an adverse effect on the Group's business or consolidated financial condition.

#### Legal proceedings and regulatory investigations

The Group's business is subject to extensive supervision, and the Group is in regular contact with various regulatory authorities. The Group is continuously involved in legal proceedings, claims and regulatory investigations arising, for the most part, in the ordinary course of its business operations.

<sup>&</sup>lt;sup>2</sup> Movement driven by the implementation of IFRS 16 'Leases'

<sup>&</sup>lt;sup>3</sup> Movement is related to the acquisition of OnePath in May 2019 (see note 3).

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While the Group believes that it is not a party to, nor are any of its subsidiaries the subject of, any unresolved current legal proceedings, claims, litigation and investigations that will have a material adverse effect on the Group's consolidated financial condition, proceedings are inherently unpredictable, and it is possible that the outcome of any proceeding could have a material impact on results of operations in the particular reporting period in which it is resolved.

#### 13. Fair value measurement

This note excludes financial assets and financial liabilities relating to unit-linked contracts. Table 13.1 compares the fair value with the carrying value of financial assets and financial liabilities. Certain financial instruments are not included in this table as their carrying value is a reasonable approximation of their fair value. Such instruments include cash and cash equivalents, obligations to repurchase securities, deposits made under assumed reinsurance contracts, deposits received under ceded reinsurance contracts and other financial assets and liabilities.

For details on the fair value measurement framework and sensitivities of level 3 instruments, refer to note 23 of the consolidated financial statements 2018.

Fair value and carrying value of financial assets and financial liabilities

Table 13.1					
in USD millions, as of		Total fair value	Total carrying value		
	06/30/2019	12/31/2018	06/30/2019	12/31/2018	
Available-for-sale securities					
Equity securities	13,132	12,587	13,132	12,587	
Debt securities	139,069	132,522	139,069	132,522	
Total available-for-sale securities	152,202	145,110	152,202	145,110	
Fair value through profit or loss securities					
Equity securities	4,373	3,633	4,373	3,633	
Debt securities	6,225	5,229	6,225	5,229	
Total fair value through profit or loss securities	10,598	8,862	10,598	8,862	
Derivative assets	1,230	899	1,230	899	
Held-to-maturity debt securities	2,749	2,655	2,119	2,118	
Mortgage loans	6,942	6,935	6,441	6,556	
Other loans	10,057	9,123	8,318	7,614	
Total financial assets <sup>1</sup>	183,779	173,583	180,908	171,158	
Derivative liabilities	(436)	(325)	(436)	(325)	
Financial liabilities held at amortized cost					
Liabilities related to investment contracts	(1,069)	(606)	(941)	(504)	
Senior debt	(5,886)	(5,329)	(5,635)	(5,237)	
Subordinated debt	(7,943)	(6,722)	(7,344)	(6,775)	
Total financial liabilities held at amortized cost	(14,897)	(12,658)	(13,920)	(12,516)	
Total financial liabilities <sup>1</sup>	(15,333)	(12,983)	(14,356)	(12,842)	

<sup>1 2019</sup> includes equity securities, debt securities, other loans and liabilities due to investment contracts related to the OnePath acquisition (see note 3).

#### Recurring fair value measurements of assets and liabilities

Fair value hierarchy – non-unit-linked – current period

Table 13.2a				
in USD millions, as of June 30, 2019	Level 1	Level 2	Level 3	Total
Available-for-sale securities				
Equity securities	9,207	2,594	1,331	13,132
Debt securities	_	131,454	7,616	139,069
Total available-for-sale securities	9,207	134,048	8,946	152,202
Fair value through profit or loss securities				
Equity securities	1,417	629	2,327	4,373
Debt securities	_	6,142	83	6,225
Total fair value through profit or loss securities	1,417	6,771	2,409	10,598
Derivative assets	1	1,122	107	1,230
Total	10,626	141,941	11,463	164,030
Derivative liabilities	(5)	(399)	(31)	(436)
Total	(5)	(399)	(31)	(436)

For the six months ended June 30, 2019, no material transfers between level 1 and level 2 occurred.

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Fair value hierarchy - non-unit-linked prior period

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Table 13.2b				
in USD millions, as of December 31, 2018	Level 1	Level 2	Level 3	Total
Available-for-sale securities				
Equity securities	8,854	2,515	1,219	12,587
Debt securities	_	124,963	7,559	132,522
Total available-for-sale securities	8,854	127,478	8,778	145,110
Fair value through profit or loss securities				
Equity securities	1,409	25	2,198	3,633
Debt securities	_	5,151	78	5,229
Total fair value through profit or loss securities	1,409	5,176	2,276	8,862
Derivative assets	10	810	79	899
Total	10,273	133,464	11,133	154,870
Derivative liabilities	(2)	(288)	(35)	(325)
Total	(2)	(288)	(35)	(325)

**Development of** assets and liabilities classified within level 3 - non-unitlinked current period

Table 13.3a						
in USD millions	Availa	ble-for-sale	Fair value thr	ough profit		
	securities		or loss securities			
	Equity	Equity Debt		Debt	Derivative	Derivative
	securities	securities	securities	securities	assets	liabilities
As of January 1, 2019	1,219	7,559	2,198	78	79	(35)
Realized gains/(losses) recognized in income <sup>1</sup>	40	7	5	_	_	_
Unrealized gains/(losses) recognized in income <sup>1,2</sup>	(7)	(10)	159	2	(13)	(11)
Unrealized gains/(losses) recognized in other						
comprehensive income	30	234	_	_	34	20
Purchases	148	656	123	4	7	(4)
Settlements/sales/redemptions	(98)	(407)	(165)	(1)	_	_
Transfers into level 3	_	39	_	_	_	_
Transfers out of level 3	(3)	(457)	_	_	_	_
Foreign currency translation effects	3	(6)	6	_	_	_
As of June 30, 2019	1,331	7,616	2,327	83	107	(31)

<sup>&</sup>lt;sup>1</sup> Presented as net capital gains/(losses) and impairments on Group investments in the unaudited consolidated income statements. <sup>2</sup> Unrealized gains/(losses) recognized in income for available-for-sale securities relate to impairments.

For the six months ended June 30, 2019, the Group transferred USD 457 million of available-for-sale debt securities out of level 3 into level 2 and USD 39 million out of level 2 into level 3. The transfers were mainly driven by a pricing provider change for a significant portfolio of syndicated loans receiving market quotes on a regular basis as a result of orderly market transactions.

Development of assets and liabilities classified within level 3 – non-unitlinked – prior period

Table 13.3b						
in USD millions	Avail	able-for-sale	Fair value through profit or			
		securities		oss securities		
	Equity	Debt	Equity	Debt	Derivative	Derivative
	securities	securities	securities	securities	assets	liabilities
As of January 1, 2018	988	6,251	2,566	84	61	(30)
Realized gains/(losses) recognized in income <sup>1</sup>	45	11	8	_	(2)	_
Unrealized gains/(losses) recognized in income 1,2	(6)	(6)	76	_	(13)	1
Unrealized gains/(losses) recognized in other						
comprehensive income	67	(135)	_	_	10	2
Purchases	121	1,158	93	_	2	(2)
Settlements/sales/redemptions	(108)	(834)	(186)	(2)	_	_
Transfers into level 3	_	288	_	-	_	_
Transfers out of level 3	_	(32)	_	_	_	_
Foreign currency translation effects	(16)	(68)	(12)	(1)	(1)	1
As of June 30, 2018	1,092	6,634	2,544	81	57	(28)

<sup>&</sup>lt;sup>1</sup> Presented as net capital gains/(losses) and impairments on Group investments in the unaudited consolidated income statements.

For the six months ended June 30, 2018, the Group transferred USD 288 million of available-for-sale debt securities out of level 2 into level 3. The transfers were mainly due to a review of the classification of certain non-agency ABS/ MBS and the observability of the inputs used in the valuation techniques to determine their fair value.

#### Non-recurring fair value measurements of assets and liabilities

Under certain circumstances, the Group may measure certain assets or liabilities at fair value on a non-recurring basis when an impairment charge is recognized.

 $<sup>^2 \ \, \</sup>text{Unrealized gains/(losses) recognized in income for available-for-sale securities relate to impairments}.$ 

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### 14. Segment information

The Group pursues a customer-centric strategy, where the Property & Casualty (P&C) and Life businesses are managed on a regional basis. The Group's reportable segments have been identified on the basis of the businesses operated by the Group and how these are strategically managed to offer different products and services to specific customer groups. The Group has identified 13 reportable segments in accordance with IFRS 8 'Operating Segments' and segment information is presented accordingly as follows:

- ▶ Property & Casualty regions
- ▶ Life regions
- ▶ Farmers
- ▶ Group Functions and Operations
- ► Non-Core Businesses

The Group's reportable segments comprise the following:

#### **Property & Casualty and Life regions**

- ► Europe, Middle East & Africa
- ▶ North America
- Asia Pacific
- ► Latin America
- Group Reinsurance

Property & Casualty regions provide a variety of motor, home and commercial products and services for individuals, as well as small and large businesses on both a local and global basis. Products are sold through multiple distribution channels including agents, brokers and bank distribution.

Life regions provide a comprehensive range of life and health insurance products on both an individual and a group basis, including annuities, endowment and term insurance, unit-linked and investment-oriented products, as well as full private health, supplemental health and long-term care insurance. In addition to the agent distribution channel, certain of these products are offered via bank distribution channels.

**Farmers,** through Farmers Group, Inc. and its subsidiaries (FGI), provides certain non-claims administrative, management, and ancillary services to the Farmers Exchanges, which are owned by their policyholders. This segment also includes all reinsurance assumed from the Farmers Exchanges by the Group. Farmers Exchanges are prominent writers of personal and small commercial lines of business in the U.S. In addition, this segment includes the activities of Farmers Life, a writer of individual life insurance business in the U.S.

**Group Functions and Operations** comprise the Group's Holding and Financing, Headquarter and Zurich Insurance Mobile Solutions (ZIMS) activities. Certain alternative investment positions not allocated to business operating segments are included within Holding and Financing. In addition, this segment includes operational technical governance activities relating to technology, underwriting, claims, actuarial and pricing.

**Non-Core Businesses** include insurance and reinsurance businesses that the Group does not consider core to its operations and that are therefore mostly managed to achieve a beneficial run-off. Non-core businesses are mainly situated in the U.S., Bermuda, and in Europe.

#### **Aggregations and additional information**

Regional Property & Casualty and Life results are further aggregated to show a total Property & Casualty and total Life business view.

- ▶ Property & Casualty total
- ▶ Life total

For additional informational purposes, the Group also discloses income statement information for Property & Casualty Commercial Insurance and Property & Casualty Retail and Other Insurance results. Other Insurance includes SME, direct market and other program business.

- ▶ Property & Casualty Commercial Insurance
- ▶ Property & Casualty Retail and Other Insurance

#### **Business operating profit**

The segment information includes the Group's internal performance measure, business operating profit (BOP). This measure is the basis on which the Group manages all of its business units. It indicates the underlying performance of the Group's business units, after non-controlling interests, by eliminating the impact of financial market volatility and other non-operational variables. BOP reflects adjustments for shareholders' taxes, net capital gains/(losses) and impairments on investments (except for certain non-insurance operations included in Non-Core Businesses, investments in hedge funds as at fair value through profit or loss, certain securities held for specific economic hedging purposes and policyholders' share of investment results for the life businesses) and non-operational foreign exchange movements. Significant items arising from special circumstances, including restructuring charges, legal matters or large one-off regulatory projects outside the ordinary course of business, gains and losses on divestment of businesses, certain business combination integration costs and impairments of goodwill are also excluded from BOP.

In 2019 the Group amended its BOP policy to exclude the monetary gains and losses resulting from the application of IAS 29 'Financial Reporting in Hyperinflationary Economies'. The policy change was implemented with prospective effect, as the impact on comparable balances was not material to the Group's financial results.

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Property & Casualty

- Overview by
segment

Table 14.1					
in USD millions, for the six months ended June 30	Europe, Middle E	ast & Africa	No	rth America	
	2019	2018	2019	2018	
Revenues					
Direct written premiums	7,247	7,660	7,757	7,598	
Assumed written premiums	1,019	916	432	429	
Gross written premiums and policy fees	8,265	8,576	8,189	8,027	
Less premiums ceded to reinsurers	(1,485)	(1,289)	(2,989)	(2,716)	
Net written premiums and policy fees	6,781	7,287	5,200	5,311	
Net change in reserves for unearned premiums	(1,110)	(1,184)	(744)	(431)	
Net earned premiums and policy fees	5,671	6,103	4,456	4,881	
Net investment income on Group investments	291	334	542	492	
Net capital gains/(losses) and impairments on Group investments	26	14	136	30	
Net investment result on Group investments	317	348	677	522	
Other income	138	117	39	13	
Total BOP revenues	6,125	6,568	5,172	5,416	
Benefits, losses and expenses					
Insurance benefits and losses, net	3,552	3,999	2,902	3,332	
Policyholder dividends and participation in profits, net	(6)	4	4	4	
Underwriting and policy acquisition costs, net	1,098	1,114	1,145	1,149	
Administrative and other operating expense					
(excl. depreciation/amortization)	684	822	88	249	
Interest credited to policyholders and other interest	81	97	32	18	
Restructuring costs and other items not included in BOP	(25)	(33)	(11)	(16)	
Total BOP benefits, losses and expenses					
(before interest, depreciation and amortization)	5,383	6,003	4,160	4,736	
Business operating profit					
(before interest, depreciation and amortization)	743	565	1,013	679	
Depreciation and impairments of property and equipment	37	17	31	12	
Amortization and impairments of intangible assets	28	33	19	32	
Interest expense on debt	10	8	_		
Business operating profit before non-controlling interests	668	508	963	635	
Non-controlling interests	3	10	_		
Business operating profit	664	498	963	635	

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Total		Eliminations			Latin America Group Reinsurance			Asia Pacific		
2018	2019	2018	2019	2018	2019	2018	2019	2018	2019	
17,825	17,830	_	_	_	_	1,273	1,417	1,294	1,408	
718	725	(955)	(1,187)	196	343	33	36	98	82	
18,543	18,555	(955)	(1,187)	196	343	1,307	1,454	1,392	1,491	
(3,764)	(4,104)	955	1,187	(240)	(266)	(238)	(299)	(235)	(251)	
14,779	14,451	_	_	(45)	77	1,069	1,155	1,157	1,240	
(1,738)	(2,069)	_	_	15	(124)	(51)	(42)	(87)	(49)	
13,041	12,382	_	_	(30)	(47)	1,018	1,112	1,070	1,191	
946	967	_	_	8	9	80	90	33	36	
45	162	_	_	_	_	_	_	_	_	
991	1,129	-	_	8	9	80	90	33	36	
237	303	_	_	37	22	13	23	57	81	
14,268	13,814	_	_	15	(15)	1,110	1,225	1,159	1,307	
8,477	7,734	_	_	95	175	449	451	602	654	
9	(3)	_	_	_	_	1	_	_	_	
2,989	2,995	_	_	3	4	445	467	278	281	
1,390	1,171	-	_	24	(6)	101	173	194	232	
115	115	_	_	(2)	(1)	_	1	1	3	
(57)	(74)	_	_	_	_	(5)	(35)	(3)	(2)	
12,923	11,938	_	_	120	172	991	1,057	1,072	1,167	
1,345	1,876	_	_	(105)	(187)	119	168	87	140	
39	93	_	_	2	1	3	7	7	17	
75	62	-	_	_	_	4	6	6	9	
33	20	_	_	24	10	_	1	_	_	
1,198	1,701	_	_	(131)	(198)	112	155	74	114	
61	45	-	_	(1)	_	52	41	_	1	
1,137	1,656	_	_	(130)	(198)	60	114	74	113	

Total BOP benefits, losses and expenses (before interest, depreciation and amortization)

(before interest, depreciation and amortization)

Amortization and impairments of intangible assets

Depreciation and impairments of property and equipment

Business operating profit before non-controlling interests

**Business operating profit** 

Interest expense on debt

Non-controlling interests

**Business operating profit** 

	Table 14.2					
Life –	in USD millions, for the six months ended June 30	Europe, Midd	le East & Africa	North America		
Overview by		2019	2018	2019	2018	
segment	Revenues					
	Life insurance deposits	8,585	7,640	373	322	
	Gross written premiums	4,070	4,880	60	39	
	Policy fees	781	864	149	130	
	Gross written premiums and policy fees	4,851	5,744	209	169	
	Net earned premiums and policy fees	4,462	5,327	202	160	
	Net investment income on Group investments	1,203	1,301	17	11	
	Net capital gains/(losses) and impairments on Group investments	291	348	8	-	
	Net investment result on Group investments	1,494	1,649	25	11	
	Net investment income on unit-linked investments	684	695	_	-	
	Net capital gains/(losses) and impairments on unit-linked					
	investments	11,435	618	462	(92)	
	Net investment result on unit-linked investments	12,120	1,313	462	(92)	
	Other income	191	221	20	17	
	Total BOP revenues	18,267	8,509	710	97	
	Benefits, losses and expenses					
	Insurance benefits and losses, net	3,851	4,654	152	116	
	Policyholder dividends and participation in profits, net	12,503	1,997	462	(91)	
	Income tax expense/(benefit) attributable to policyholders	240	21	_	_	
	Underwriting and policy acquisition costs, net	402	520	55	43	
	Administrative and other operating expense					
	(excl. depreciation/amortization)	613	599	25	31	
	Interest credited to policyholders and other interest	111	130	21	10	
	Restructuring costs and other items not included in BOP	(49)	(23)	_	_	

Life includes approximately USD 875 million and USD 1.5 billion of gross written premiums and future life policyholder benefits for certain universal life-type contracts in the Group's Spanish operations for the six months ended June 30, 2019 and 2018, respectively.

17,671

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(12)

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#### **Consolidated financial statements**

Additional information

Total		minations	Eli	insurance	Group Re	tin America	Lat	Asia Pacific	
2018	2019	2018	2019	2018	2019	2018	2019	2018	2019
8,985	10,736	_		_	_	964	1,726	59	52
6,899	6,340	(19)	(23)	13	20	1,421	1,527	563	685
1,082	1,025	_			_	17	22	70	73
7,980	7,365	(19)	(23)	13	20	1,438	1,550	633	758
7,285	6,645	_		4	9	1,247	1,303	547	668
1,575	1,484	(1)	(1)	_	_	193	192	72	73
328	376	_	_	_	_	(2)	22	(19)	54
1,903	1,860	(1)	(1)	_	_	191	215	53	127
782	751	_	_	_	_	9	24	78	42
906	12,594	-	_	_	_	451	597	(72)	100
1,688	13,345	_	_	_	_	460	621	6	143
280	263	_	(1)	_	_	30	37	11	15
11,156	22,114	(2)	(2)	4	9	1,929	2,176	618	954
5,554	5,053	_	_	2	5	557	647	225	398
2,383	13,738	-	_	_	_	459	612	18	161
18	258	-	_	-	_	_	_	(3)	18
1,204	1,116	_	(1)	1	4	535	554	105	102
866	976	-	_	-	_	75	141	160	197
165	163	-	_	-	_	7	13	18	18
(15)	(119)	-	_	_	_	1	(43)	7	(28)
10,175	21,185	_	(1)	2	9	1,634	1,924	530	865
981	929	(1)	(1)	2	_	295	252	88	89
8	26	-	_	-	-	2	4	1	4
67	56	_	_	_	_	5	7	6	6
6	9	(1)	(1)	_	_		_	4	8
899	838	-	_	2	_	288	240	76	71
139	137	-	_	-	_	115	111	(1)	(1)
760	701	_	_	2	_	173	130	78	71

Rucinoss	operating
Dubilless	operating
profit by	husiness

Table 14.3					
in USD millions, for the six months ended June 30					
·	Propert	y & Casualty		Life	
_	2019	2018	2019	2018	
Revenues					
Direct written premiums	17,830	17,825	6,100	6,765	
Assumed written premiums	725	718	239	134	
Gross Written Premiums	18,555	18,543	6,340	6,899	
Policy fees	_	_	1,025	1,082	
Gross written premiums and policy fees	18,555	18,543	7,365	7,980	
Less premiums ceded to reinsurers	(4,104)	(3,764)	(535)	(548)	
Net written premiums and policy fees	14,451	14,779	6,830	7,433	
Net change in reserves for unearned premiums	(2,069)	(1,738)	(184)	(147)	
Net earned premiums and policy fees	12,382	13,041	6,645	7,285	
Farmers management fees and other related revenues	_	_	_	_	
Net investment income on Group investments	967	946	1,484	1,575	
Net capital gains/(losses) and impairments on Group investments	162	45	376	328	
Net investment result on Group investments	1,129	991	1,860	1,903	
Net investment result on unit-linked investments	_	_	13,345	1,688	
Other income	303	237	263	280	
Total BOP revenues	13,814	14,268	22,114	11,156	
of which: inter-business revenues	(131)	(76)	(69)	(71)	
Benefits, losses and expenses					
Losses and loss adjustment expenses, net	7,734	8,477	_		
Life insurance death and other benefits, net	_	_	5,053	5,554	
Insurance benefits and losses, net	7,734	8,477	5,053	5,554	
Policyholder dividends and participation in profits, net	(3)	9	13,738	2,383	
Income tax expense/(benefit) attributable to policyholders	_	_	258	18	
Underwriting and policy acquisition costs, net	2,995	2,989	1,116	1,204	
Administrative and other operating expense					
(excl. depreciation/amortization)	1,171	1,390	976	866	
Interest credited to policyholders and other interest	115	115	163	165	
Restructuring costs and other items not included in BOP	(74)	(57)	(119)	(15)	
Total BOP benefits, losses and expenses					
(before interest, depreciation and amortization)	11,938	12,923	21,185	10,175	
Business operating profit					
(before interest, depreciation and amortization)	1,876	1,345	929	981	
Depreciation and impairments of property and equipment	93	39	26	8	
Amortization and impairments of intangible assets	62	75	56	67	
Interest expense on debt	20	33	9	6	
Business operating profit before non-controlling interests	1,701	1,198	838	899	
Non-controlling interests	45	61	137	139	
Business operating profit	1,656	1,137	701	760	

Life includes approximately USD 875 million and USD 1.5 billion of gross written premiums and future life policyholder benefits for certain universal life-type contracts in the Group's Spanish operations for six months ended June 30, 2019 and 2018, respectively.

			p Functions		Non-Core				
	Farmers	and	Operations		Businesses	E	liminations		Total
2019	2018	2019	2018	2019	2018	2019	2018	2019	2018
295	288	_		30	19	-	-	24,255	24,896
99	97	_	1	97	33	(76)	(10)	1,084	974
393	385	_	1	127	52	(76)	(10)	25,339	25,870
162	159	_		10	17	_	_	1,198	1,258
555	544	_	1	137	69	(76)	(10)	26,536	27,127
(88)	(89)	_	_	(136)	(7)	76	10	(4,786)	(4,398)
468	455	_	1	1	62	_	_	21,750	22,729
(1)	(1)	_	2	15	3	_	_	(2,239)	(1,882)
467	454	_	3	17	65	_	_	19,511	20,848
1,868	1,586	_	_	_	_	_	_	1,868	1,586
103	105	101	103	95	114	(94)	(102)	2,657	2,741
2	_	_	_	120	(133)	_	_	660	239
105	105	101	103	215	(19)	(94)	(102)	3,317	2,980
122	16	_	_	408	49	_	_	13,875	1,753
64	46	116	120	24	18	(205)	(223)	565	478
2,626	2,207	217	226	664	114	(299)	(325)	39,136	27,645
(21)	(24)	(132)	(144)	55	(10)	299	325	_	_
71	62	_	(1)	23	(44)	_	-	7,828	8,494
202	222	_	_	188	(15)	_	_	5,443	5,761
272	284	_	(1)	212	(60)	_	_	13,271	14,255
127	21	_	_	415	56	_	-	14,276	2,468
_	_	_	_	_	_	_	_	258	18
77	84	_	1	10	5	_	_	4,198	4,282
1,142	897	147	162	36	29	6	6	3,477	3,349
55	47	75	66	17	24	(143)	(144)	282	274
(8)	(23)	17	(19)	(1)	_	_	_	(184)	(113)
1,665	1,311	239	209	688	54	(137)	(138)	35,579	24,534
961	896	(22)	17	(24)	59	(162)	(187)	3,558	3,111
35	20	5	4	_	_	_	-	159	71
61	68	16	12	_	-	_	-	194	223
_	_	328	335	13	8	(162)	(187)	208	195
866	808	(371)	(334)	(37)	51	_	_	2,998	2,622
-	-		_	_	-	_	-	182	200
866	808	(371)	(334)	(37)	51	_	_	2,815	2,422
								•	

Reconciliation of BOP to net income after income taxes

Table 14.4							
in USD millions, for the six months ended June 30							
	Property & Casualty Li						
	2019	2018	2019	2018			
Business operating profit	1,656	1,137	701	760			
Revenues/(expenses) not included in BOP:							
Net capital gains/(losses) on investments and impairments, net of							
policyholder allocation	170	133	57	23			
Net gains/(losses) on divestment of businesses <sup>1</sup>	(196)	(19)	10	(5)			
Restructuring costs	(26)	(47)	(25)	(23)			
Other adjustments	(48)	(9)	(95)	8			
Add back:							
Business operating profit attributable to non-controlling interests	45	61	137	139			
Net income before shareholders' taxes	1,602	1,255	786	901			
Income tax expense/(benefit) attributable to policyholders	-	_	258	18			
Net income before income taxes	1,602	1,255	1,044	920			
Income tax (expense)/benefit							
attributable to policyholders							
attributable to shareholders							
Net income after taxes							
attributable to non-controlling interests							
attributable to shareholders							

<sup>&</sup>lt;sup>1</sup> In 2019, Property & Casualty included losses of USD 217 million related to the sale of the Venezuelan operations offset by gains of USD 21 million related to the sale of ADAC Autoversicherung AG (see note 3). In 2018, Property & Casualty included losses of USD 19 million related to the sale of Endsleigh Limited companies (see note 3) and Non-Core Businesses included losses of USD 16 million related to a portfolio transfer in Singapore.

Financial review

#### **Consolidated financial statements**

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		Group Functions			Non-Core		
	Farmers		and Operations		Businesses		Total
2019	2018	2019	2018	2019	2018	2019	2018
866	808	(371)	(334)	(37)	51	2,815	2,422
5	_	(45)	(12)	60	16	247	159
-	_	_	_	_	(16)	(186)	(40)
(3)	(21)	(3)	(10)	(1)	_	(56)	(102
(5)	(2)	20	(8)	_	_	(128)	(11
-	_	_	_	_	_	182	200
863	785	(399)	(365)	23	51	2,875	2,628
-	_	_	_	_	_	258	18
863	785	(399)	(365)	23	51	3,132	2,646
						(973)	(723
						(258)	(18
						(715)	(704
						2,159	1,924
						118	133
						2,041	1,791

Property & Casualty

- Commercial and
Retail Insurance
overview<sup>1</sup>

Table 14.5					
in USD millions, for the six months ended June 30	Comm	ercial Insurance	Retail and Other Insurance		
	2019	2018	2019	2018	
Gross written premiums and policy fees	8,586	8,209	10,819	11,099	
Net earned premiums and policy fees	4,868	5,279	7,562	7,792	
Insurance benefits and losses, net	3,389	3,947	4,170	4,435	
Policyholder dividends and participation in profits, net	(5)	6	2	3	
Total net technical expenses	1,279	1,396	2,820	2,888	
Net underwriting result	205	(71)	570	466	
Net investment income	617	568	341	370	
Net capital gains/(losses) and impairments on investments	128	33	33	11	
Net non-technical result (excl. items not included in BOP)	2	(51)	3	1	
Business operating profit before non-controlling interests	952	480	947	849	
Non-controlling interest	2	9	43	53	
Business operating profit	951	471	904	796	

<sup>&</sup>lt;sup>1</sup> Commercial and Retail Insurance overview exclude Group Reinsurance

Financial review

#### **Consolidated financial statements**

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### 15. Events after the balance sheet date

On July 24, 2019, the Group exercised its option to redeem EUR 425 million of subordinated notes issued in 2009 by Zurich Insurance Company Ltd.

### Review report of the auditors

#### Review report

to the Board of Directors on the unaudited consolidated financial statements of Zurich Insurance Group Ltd

#### Zurich

#### Introduction

We have reviewed the unaudited consolidated financial statements of Zurich Insurance Group Ltd and its subsidiaries, which comprise the consolidated balance sheets as of June 30, 2019, and the related consolidated income statements, consolidated statements of cash flows, consolidated statements of changes in equity and notes on pages 22 to 57. The Board of Directors is responsible for the preparation and presentation of these unaudited consolidated financial statements in accordance with International Accounting Standard 34 "Interim Financial Reporting". Our responsibility is to express a conclusion on these unaudited consolidated financial statements based on our review.

#### **Scope of Review**

We conducted our review in accordance with Swiss Auditing Standard 910 and International Standard on Review Engagements 2410, "Review of interim financial information performed by the independent auditor of the entity". A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Swiss Auditing Standards and International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

#### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the unaudited consolidated financial statements have not been prepared, in all material respects, in accordance with International Accounting Standard 34 "Interim Financial Reporting".

PricewaternouseCoopers AG	
Alex Finn	Mark Humphreys

Zurich, August 7, 2019

Financial review

#### **Consolidated financial statements**

Additional information

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### Additional information

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Additional information

### Zurich Insurance Group Ltd registered share data

#### **Zurich shares**

Zurich had a market capitalization of CHF 51 billion on June 30, 2019. The shares are listed on the SIX Swiss Exchange and traded on the SIX Swiss Exchange Blue Chip Segment; ticker symbol: ZURN; the Swiss security number (Valorennummer) is 1107539. Trading in Zurich Insurance Group Ltd shares on the Blue Chip Segment is conducted in Swiss francs.

#### **Share price performance**

The share price at the end of June 2019 was CHF 339.90. The lowest price during the first half year in 2019 was CHF 293 on January 3, while the highest price was CHF 341.10 on June 18.

#### Zurich share performance (indexed) over one year, ending June 2019





Source: Thomson Reuters Datastream

#### **Dividend**

		Total dividend	Paid from available	Paid from capital
	Payment date	per registered share	earnings <sup>1</sup>	contribution reserve
Financial Year	as from	in CHF	in CHF	in CHF
2018	April 9, 2019	19.00	19.00	
2017	April 10, 2018	18.00	16.60	1.40
2016	April 4, 2017	17.00	11.30	5.70
2015	April 5, 2016	17.00		17.00
2014	April 9, 2015	17.00		17.00
2013	April 9, 2014	17.00		17.00
2012	April 11, 2013	17.00		17.00
2011	April 5, 2012	17.00		17.00
2010	April 7, 2011	17.00		17.00
2009	April 8, 2010	16.00	16.00	

<sup>&</sup>lt;sup>1</sup> Gross dividend, subject to 35% Swiss withholding tax

### Glossary

#### Group

#### Book value per share

is a measure that is calculated by dividing shareholders' equity by the number of shares issued less the number of treasury shares as of the period end.

#### **Business operating profit (BOP)**

is the Group's internal performance measure, on which the Group manages all of its business units. It indicates the underlying performance, after non-controlling interests, by eliminating the impact of financial market volatility and other non-operational variables. BOP reflects adjustments for shareholders' taxes, net capital gains/ (losses) and impairments on investments (except for certain non-insurance operations included in Non-Core Businesses, investments in hedge funds as at fair value through profit or loss, certain securities held for specific economic hedging purposes and policyholders' share of investment results for the life businesses) and nonoperational foreign exchange movements. Significant items arising from special circumstances, including restructuring charges, legal matters or large one-off regulatory projects outside the ordinary course of business, gains and losses on divestment of businesses, certain business combination integration costs and impairments of goodwill are also excluded from BOP.

**Business operating profit before interest, depreciation and amortization (BOPBIDA)** excludes interest expense on debt, depreciation and impairments of property and equipment and amortization and impairments of intangible assets. BOPBIDA includes amortization of deferred policy acquisition costs, deferred origination costs and distribution agreements.

### Business operating profit (after-tax) return on shareholders' equity (BOPAT ROE)

indicates the level of BOP relative to resources provided by shareholders. It is calculated as BOP, annualized on a linear basis and adjusted for taxes, divided by the average value of shareholders' equity, adjusted for net unrealized gains/(losses) on available-for-sale investments and cash flow hedges, using the value at the beginning and end of each quarter within the period. The average shareholders' equity for each quarter is then added together and divided by the number of quarters. If the dividend is approved at the Annual General Meeting within the first ten working days in April, then the dividend is deducted from the second quarter opening shareholders' equity.

#### Investments

Total investments in the consolidated balance sheets include Group investments and investments for unit-linked contracts. **Group investments** are those for which the Group bears part or all of the investment risk. They also include investments related to investment contracts with discretionary participation features. Average invested assets include investment cash, but exclude cash collateral received for securities lending. The Group manages its diversified investment portfolio to optimize benefits for

both shareholders and policyholders while ensuring compliance with local regulatory and business requirements under the guidance of the Group's Asset/Liability Management and Investment Committee. **Investments for unit-linked contracts** include investments where the policyholder bears the investment risk, and are held for liabilities related to unit-linked investment contracts and reserves for unit-linked contracts. They are managed in accordance with the investment objectives of each unit-linked fund. The investment result for unit-linked products is passed to policyholders through a charge to policyholder dividends and participation in profits.

#### Return on shareholders' equity (ROE)

is a measure that indicates the level of profit or loss relative to resources provided by shareholders. It is calculated as net income after taxes attributable to shareholders, annualized on a linear basis, divided by the average value of shareholders' equity, adjusted for net unrealized gains/(losses) on available-for-sale investments and cash flow hedges, using the value at the beginning and end of each quarter within the period. The average shareholders' equity for each quarter is then added together and divided by the number of quarters. If the dividend is approved at the Annual General Meeting within the first ten working days in April, then the dividend is deducted from the second quarter opening shareholders' equity.

### **Property & Casualty**

The following Property & Casualty (P&C) measures are net of reinsurance.

#### **Net underwriting result**

is calculated as the difference between net earned premiums and policy fees and the sum of net insurance benefits and losses and net technical expenses.

#### **Total net technical expenses**

includes underwriting and policy acquisition costs, as well as the technical elements of administrative and other operating expenses, amortization of intangible assets, interest credited to policyholders and other interest, and other income.

#### **Combined ratio**

is a performance measure that indicates the level of claims and net technical expenses during the period relative to net earned premiums and policy fees. It is calculated as the sum of the loss ratio and the expense ratio.

#### **Loss ratio**

is a performance measure that indicates the level of claims during the period relative to net earned premiums and policy fees. It is calculated as insurance benefits and losses net, which include paid claims, claims incurred but not reported (IBNR) and claims handling costs, divided by net earned premiums and policy fees.

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#### **Expense ratio**

is a performance measure that indicates the level of technical expenses during the period relative to net earned premiums and policy fees. It is calculated as the sum of net technical expenses and policyholder dividends and participation in profits, divided by net earned premiums and policy fees.

#### Net non-technical result

includes expenses or income not directly linked to insurance operating performance, such as gains/losses on foreign currency translation and interest expense on debt. It includes the impact of financial market volatility and other non-operational variables that distort the ongoing business performance.

#### Life

#### **Embedded value (EV) principles**

is a methodology using a "bottom-up" market consistent approach, which explicitly allows for market risk. In particular, asset and liability cash flows are valued using risk discount rates consistent with those applied to similar cash flows in the capital markets. Options and guarantees are valued using market consistent models calibrated to observable market prices.

#### **Insurance deposits**

are deposits, similar to customer account balances, not recorded as revenues. However, the fees charged on insurance deposits are recorded as revenue within gross written premiums and policy fees. These deposits arise from investment contracts and insurance contracts that are accounted for under deposit accounting. They represent the pure savings part, which is invested.

#### New business annual premium equivalent (APE)

is calculated as new business annual premiums plus 10 percent of single premiums, before the effect of non-controlling interests. **Present value of new business premiums (PVNBP)** is calculated as the value of new business premiums discounted at the risk-free rate, before the effect of non-controlling interests.

#### New business value, after tax

is a measure that reflects the value added by new business written during the period, including allowances for frictional costs, time value of options and guarantees, and the cost of non-market risk, and is valued at the point of sale. It is calculated as the present value of the projected after-tax profit from life insurance contracts sold during the period using a valuation methodology consistent with the EV principles, after the effect of non-controlling interests.

#### **Farmers**

#### **Gross management result**

is a performance measure of Farmers Management Services calculated as management fees and other related revenues minus management and other related expenses, including amortization and impairments of intangible assets.

#### Managed gross earned premium margin

is a performance measure calculated as the gross operating profit of Farmers Management Services divided by the gross earned premiums of the Farmers Exchanges, which are owned by their policyholders. Farmers Group, Inc., a wholly owned subsidiary of the Group, provides certain non-claims administrative, management, and ancillary services to the Farmers Exchanges.

#### Financial calendar

#### Update for the nine months ended September 30, 2019

November 7, 2019

#### **Investor Day**

November 14, 2019

#### **Annual results 2019**

February 13, 2020

#### **Annual General Meeting 2020**

April 1, 2020

### Update for the three months ended March 31, 2020

May 14, 2020

#### Half year results 2020

August 13, 2020

#### Update for the nine months ended September 30, 2020

November 12, 2020

Note: all dates are subject to change.

#### Contact information

For more information please contact the appropriate office below, or visit our website at www.zurich.com

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#### Sustainability

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### Disclaimer and cautionary statement

Certain statements in this document are forward-looking statements, including, but not limited to, statements that are predictions of or indicate future events, trends, plans or objectives of Zurich Insurance Group Ltd or the Zurich Insurance Group (the Group). Forward-looking statements include statements regarding the Group's targeted profit, return on equity targets, expenses, pricing conditions, dividend policy and underwriting and claims results, as well as statements regarding the Group's understanding of general economic, financial and insurance market conditions and expected developments. Undue reliance should not be placed on such statements because, by their nature, they are subject to known and unknown risks and uncertainties and can be affected by other factors that could cause actual results and plans and objectives of Zurich Insurance Group Ltd or the Group to differ materially from those expressed or implied in the forward-looking statements (or from past results). Factors such as (i) general economic conditions and competitive factors, particularly in key markets; (ii) the risk of a global economic downturn; (iii) performance of financial markets; (iv) levels of interest rates and currency exchange rates; (v) frequency, severity and development of insured claims events; (vi) mortality and morbidity experience; (vii) policy renewal and lapse rates; and (viii) changes in laws and regulations and in the policies of regulators may have a direct bearing on the results of operations of Zurich Insurance Group Ltd and its Group and on whether the targets will be achieved. Zurich Insurance Group Ltd undertakes no obligation to publicly update or revise any of these forward-looking statements, whether to reflect new information, future events or circumstances or otherwise

All references to 'Farmers Exchanges' mean Farmers Insurance Exchange, Fire Insurance Exchange, Truck Insurance Exchange and their subsidiaries and affiliates. The three Exchanges are California domiciled interinsurance exchanges owned by their policyholders with governance oversight by their Boards of Governors. Farmers Group, Inc. and its subsidiaries are appointed as the attorneys-in-fact for the Farmers Exchanges and in that capacity provide certain non-claims administrative, management, and ancillary services to the Farmers Exchanges. Neither Farmers Group, Inc., nor its parent companies, Zurich Insurance Company Ltd and Zurich Insurance Group Ltd, have any ownership interest in the Farmers Exchanges. Financial information about the Farmers Exchanges is proprietary to the Farmers Exchanges, but is provided to support an understanding of the performance of Farmers Group, Inc. and Farmers Reinsurance Company.

It should be noted that past performance is not a guide to future performance. Please also note that interim results are not necessarily indicative of full year results

Persons requiring advice should consult an independent advisor.

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