

Half Year Results Reporting 2010

August 5, 2010

Zurich HelpPoint

vices Ltd

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Agenda



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- IntroductionMartin Senn
- Half Year Results 2010Dieter Wemmer
- Q&A
- Closing remarksMartin Senn



Introduction

Martin Senn
Chief Executive Officer

August 5, 2010

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Financial highlights



in USD millions for the six months to June 30	2010	2009 ¹	Change
Business operating profit (BOP)	2,286	2,552	-10%
Net income attributable to shareholders	1,642	1,967	-16%
General Insurance combined ratio	98.0%	96.2%	-1.7pts
Global Life new business value ²	392	332	18%²
Farmers Mgmt Services managed GEP margin ³	7.4%	7.3%	0.1pts
Shareholders' equity	28,469	29,304	-3%
Return on common shareholders' equity (ROE)	11.5%	17.6%	-6.0pts
Business operating profit (after tax) ROE	12.4%	17.3%	-4.9pts

¹ Throughout this document, certain comparatives have been restated. Refer to the unaudited Consolidated Financial Statements for details.

² After tax; change in local currency is 17%.

Margin on gross earned premiums of the Farmers Exchanges. Zurich Financial Services Group has no ownership interest in the Farmers Exchanges. Farmers Group, Inc., a wholly owned subsidiary of the Group, provides management services to the Farmers Exchanges and receives fees for its services.



Half Year Results 2010

Dieter Wemmer Chief Financial Officer

August 5, 2010

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Business operating profit by segment



in USD millions for the six months to June 30	2010	2009 ¹	Change
General Insurance	1,377	1,714	-20%
Global Life	720	641	12%
Farmers (including Farmers Re)	845	724	17%
Other Operating Businesses	-361	-239	-51%
Total Core BOP	2,581	2,840	-9%
Non-Core Businesses	-295	-287	-3%
Total BOP	2,286	2,552	-10%

¹ Throughout this document, certain comparatives have been restated. Refer to the unaudited Consolidated Financial Statements for details.

General Insurance – key performance indicators



in USD millions for the six months to June 30	2010	2009	Change	Change in LC ¹
GWP and policy fees	17,940	18,247	-2%	-4%
Rate change ²	2%	3%	-1pts	
Loss ratio	71.0%	70.6%	-0.4pts	
Expense ratio	27.0%	25.6%	-1.4pts	
Combined ratio	98.0%	96.2%	-1.8pts	
Business Operating Profit	1,377	1,714	-20%	-19%

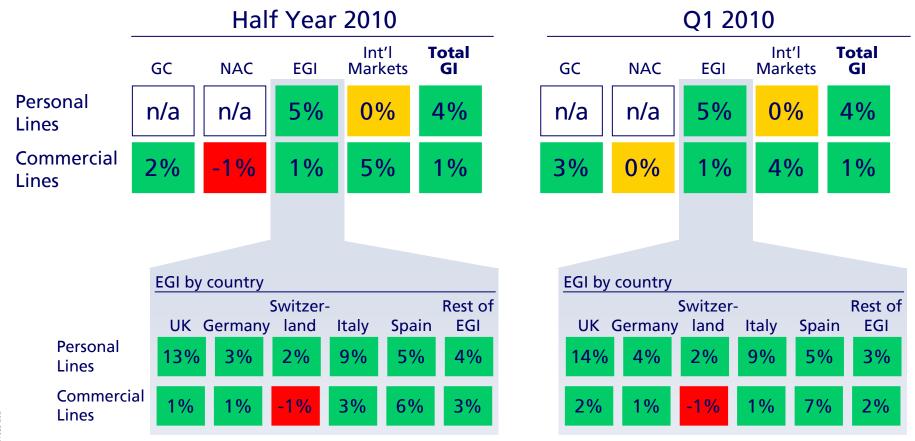
Local Currency

² For details, please refer to specific notes on the following slide "Rate Change Monitor".

General Insurance – rate change monitor¹ for personal and commercial lines



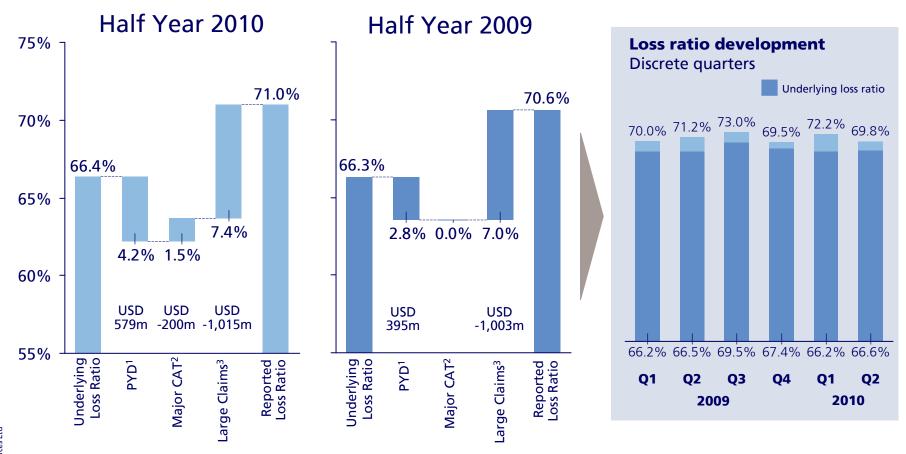
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¹ The Zurich Rate Change Monitor expresses the Gross Written Premium development due to premium rate change as a percentage of the renewed portfolio against a comparable prior period. In this slide, the shown periods 2010 are compared to the same periods 2009.

General Insurance – comparison of loss ratio

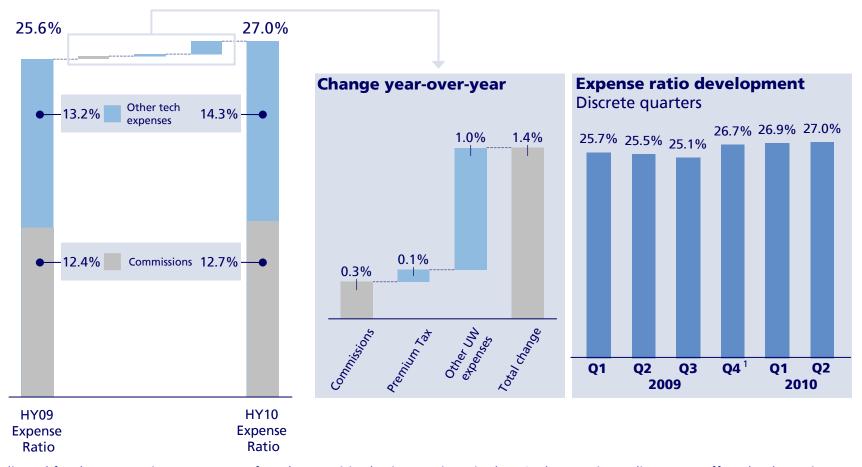




- Prior year development.
- ² Major CAT (potential USD 100 million or larger)
- Large claims are defined individually by our General Insurance Business Divisions, constantly applied over time, excluding Major CATs.

General Insurance – net expense ratio walk from HY09 to HY10



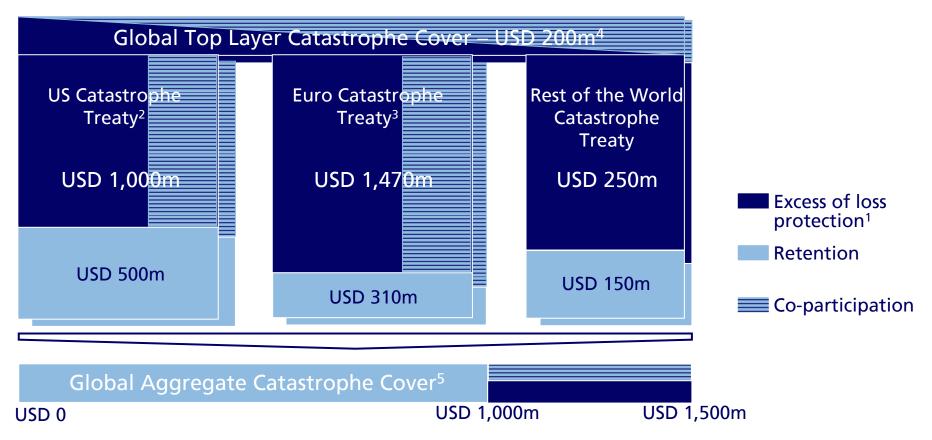


Adjusted for the PY premium movements from loss sensitive business written in the US. The premium adjustments affect the denominator of the ratio, rather than the numerator. Total premium adjustment is USD 114m for 2009. As reported the expense ratio is 27.1% for Q4-09.

Reinsurance program to reduce volatility from Nat Cat severity and frequency



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- 1 Simplified illustration of main catastrophe treaties only. Treaties are on a risk occurrence basis. Per risk and subsidiary CAT covers not shown.
- Includes a high layer of USD 100m risk swap cover of US windstorm (ceded) for Japanese Typhoon (assumed), which generates significant savings relative to open market pricing. Co-participation varies by layer and is approx. 36% overall. This US cover excludes California earthquake. In addition, the Group has a USD 250m excess USD 500m cover through the catastrophe bond "Lakeside Re II" providing indemnity protection against California earthquakes with 10% co-participation.
- ³ Euro cover is translated at current FX rates. Co-participation varies by layer and is approximately 39% overall.
- ⁴ Cover excludes US named windstorms and California earthquake, co-participation of 50%.
- Cover operates on an annual aggregate basis. Co-participation of 55%. Losses less than USD 25m do not count towards the aggregate cover but those greater than USD 25m count in full from the 'ground up'.

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Global Life – key performance indicators



in USD millions for the six months to June 30	2010	2009	Change	Change in LC ¹
GWP and policy fees (incl. insurance deposits) ²	13,111	11,569	13%	12%
Net inflows to Assets under Mgmt	2,949	1,670	77%	
Annual Premium Equivalent (APE)	1,716	1,579	9%	8%
New business value, after tax	392	332	18%	17%
New business margin, after tax ³	22.8%	21.0%	1.8pts	
MCEV operating return ⁴	9.5%	13.1%	-3.6pts	
Closing MCEV	15,042	14,191	6%	
Business Operating Profit	720	641	12%	12%

¹ Local Currency

² Global Life numbers include gross written premiums, policy fees and insurance deposits.

³ New Business Value as % of APE.

⁴ After tax and before currency translation effects.

Global Life – new business by pillar



in USD millions for the six months to June 30	NBV 2010	NBV 2009	Change in LC ¹	APE 2010	APE 2009	Change in LC ¹
Bank Distribution	105	85	31%	422	535	-18%
IFA/Brokers	97	74	22%	497	413	15%
Agents	56	83	-33%	217	206	4%
Corporate Life & Pensions	58	40	39%	285	248	14%
International / Expats	34	30	10%	123	110	10%
Private Banking Client Solutions	6	1	911%	114	16	604%
Direct and Central Initiatives	37	20	85%	58	50	11%
Total	392	332	17%	1,716	1,579	8%

Local currency

Global Life – Business Operating Profit: Profit by Source



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in USD millions for the six months to June 30	New B 2010	usiness 2009	Business 2010	in Force 2009	To 2010	otal 2009
Net Expense margin	-819	-706	681	650	-138	-56
Net Risk margin	7	1	305	296	312	297
Net Investment margin	-2	-1	372	328	370	327
Other profit margins	0	6	23	12	23	17
BOP before deferrals	-814	-700	1,381	1,286	567	586
Impact of acquisition deferrals	712	572	-447	-445	265	127
BOP before interest, depreciation and amortization	-102	-128	934	842	832	713
Interest, depreciation, amortization and non controlling interest	0	0	-175	-152	-175	-152
BOP before special operating items	-102	-128	759	690	657	562
Special operating items	0	0	63	79	63	79
Business Operating Profit	-102	-128	822	769	720	641

Note: Restructuring provisions and other items not relevant for BOP are netted in the corresponding line item.

Farmers – key performance indicators



in USD millions for the six months to June 30 ¹	2010	2009	Change
Farmers Management Services			
Managed gross earned premium margin ²	7.4%	7.3%	0.1pts
Business operating profit	694	643	8%
Farmers Re			
Business operating profit	151	80	88%
Farmers Exchanges ²			
Gross written premiums	9,207	8,438	9.1%
Surplus ratio	41.7%³	44.0%	2.3pts

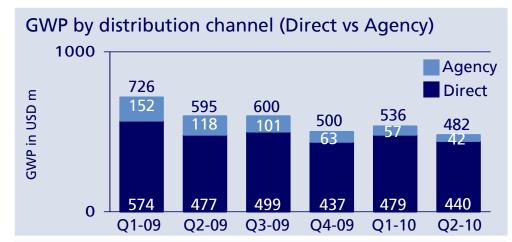
¹ Includes results from 21st Century/Personal Auto Group (21stC/PAG) since July 1, 2009 when transaction closed.

Margin on gross earned premiums of the Farmers Exchanges. Zurich Financial Services Group has no ownership interest in the Farmers Exchanges. Farmers Group, Inc., a wholly owned subsidiary of the Group, provides management services to the Farmers Exchanges and receives fees for its services.

³ Estimated

Acquisition of 21st Century¹ – Update







- GWP in Q2-10 of USD 482m reflects:
 - Direct: levels rebounding –
 Q2-10 shows increasing renewals and higher new business applications compared to previous quarters despite residual effect of legacy brand issues and weak US economy
 - Agency: business renewing into Foremost
- Combined Ratio in Q2-10 of 97.5%² reflects pricing discipline and favorable loss trends
- Cross-sell to Farmers Exclusive Agents (EA) is implemented in all 29 EA states

Acquisition of 21st Century/Personal Auto Group (21stC/PAG). Transaction closed on July 1, 2009. All 21stC/PAG financial information excludes discontinued operations.

² Combined ratio adjusted for profit portion of management fees.

Other Operating and Non-Core Businesses – **Business operating profit contribution ZURICH**®

in USD millions for the six months to June 30	2010	2009	Change
Other Operating Businesses	-361	-239	-51%
Non-Core Businesses			
- Banking activities	-318	-25	nm
- Centrally managed businesses	21	-322	nm
- Centre	3	57	-95%
- Other run-off	0	2	nm
Total Non-Core Businesses	-295	-287	-3%

Investment performance of Group investments



in USD millions for the six months to June 30	2010	2009	Change
Net investment income	3,561	3,739	-5%
Net capital losses/gains on investments and impairments ¹	418	-1,465	nm
of which attributable to shareholders	46	-1,138	nm
Net investment result	3,979	2,274	75%
Net investment result in % ²	2.1%	1.2%	0.9pts
Movements in net unrealized losses on investments included in shareholders' equity ³	2,828	722	nm
Total net investment return ²	3.6%	1.6%	2.0pts

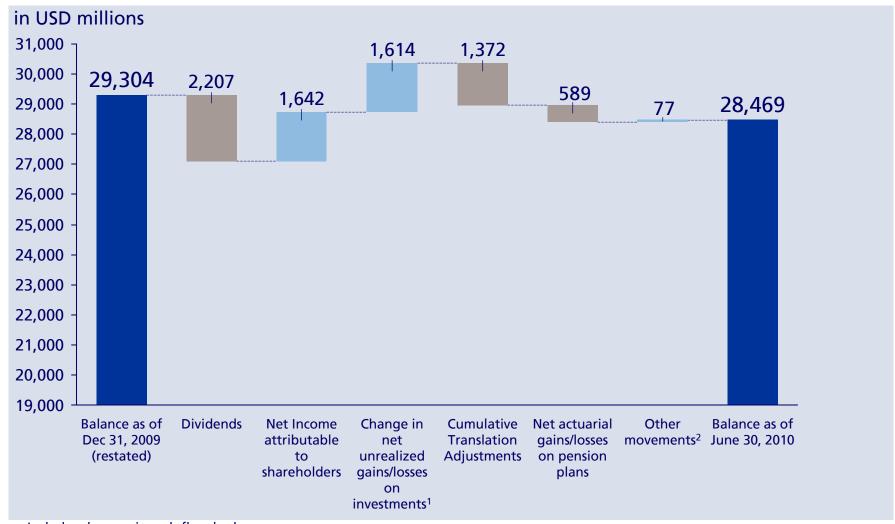
¹ Including impairments of USD 763m (HY09: USD 738m) of which USD 346m attributable to bank loans in UK and Ireland

² In % of average investments, not annualized

³ Before attribution to policyholders and other.

Development of shareholders' equity in 2010



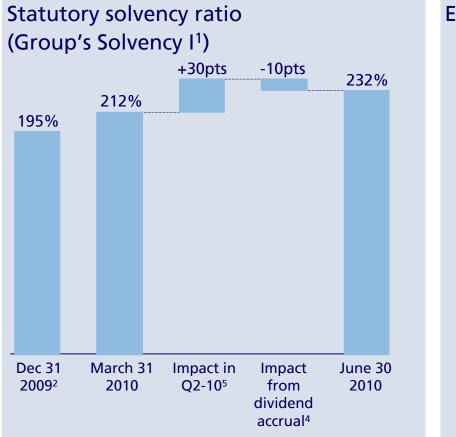


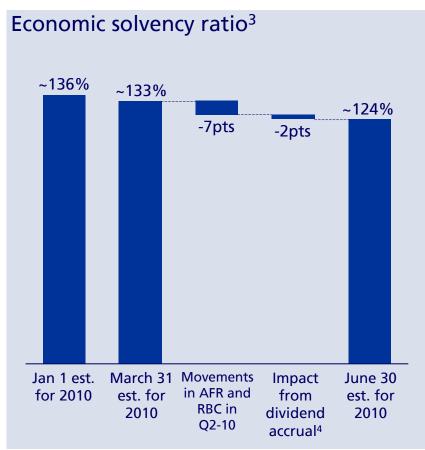
1 Includes changes in cash flow hedges.

² Includes issuance of share capital, changes in share-based payment transactions and other.

2010 estimated economic and regulatory solvency







- Solvency I requirements in accordance with the Swiss insurance supervisory law.
- ² Finalized, restated for accounting change and as filed with the Swiss regulator; after 2009 dividend.
- Economic financial strength is based on Available Financial Resources (AFR) at the beginning of the period and expected risks to be taken during the period (RBC). Economic financial strength is based on **AA calibration**.
- ⁴ The accrual for a future dividend, which is calculated as a proportional fraction of the 2009 dividend, does not represent an obligation to pay a particular amount. The 2010 dividend proposed to the AGM will be the decision of the Board in February 2011.
- ⁵ Including a 10pts increase due to refined methodology August 5, 2010



Q&A



Closing remarks

Martin Senn
Chief Executive Officer

August 5, 2010

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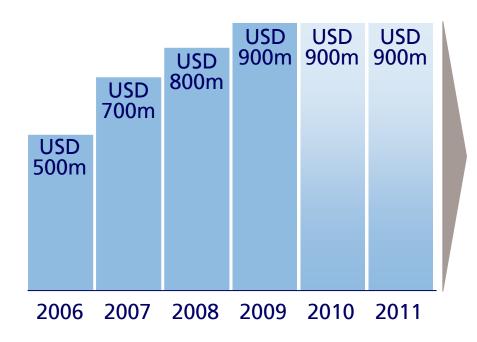


Appendix

The Zurich Way



The Zurich Way – Target of USD 0.9 billion annually for 2010 and 2011

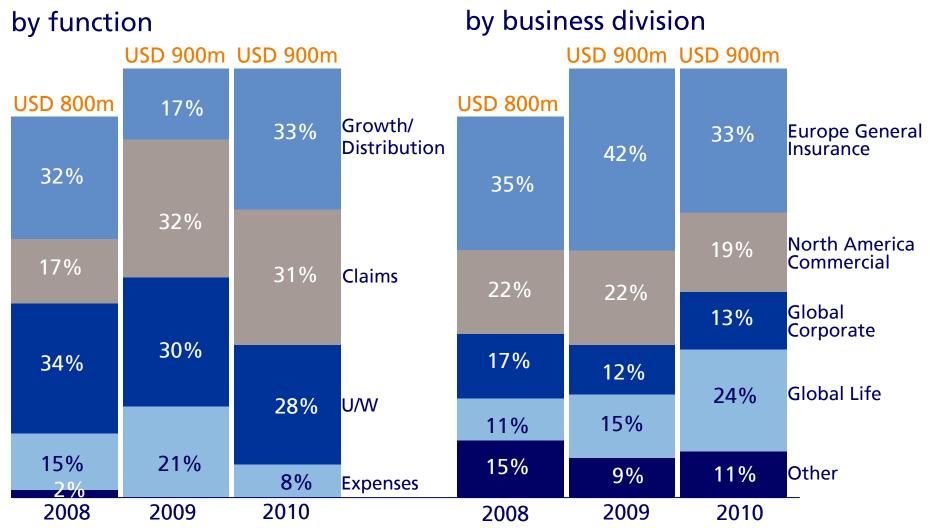


- We have comfortably achieved our 2009 target.
- Developing our plan, we expect benefits of USD 0.9 billion for 2010 and 2011
- 7 major TZW workstreams with continuing focus on Profitable Growth and Operational Transformation initiatives
- Expected contribution to key performance indicator for 2010 & 2011:

General Insurance: Combined ratio: 2 - 3pts p.a.

The Zurich Way initiatives – 2010 target





Top line development by segment



in USD millions for the six months to June 30	2010	2009	Change	Change in LC ¹
General Insurance				
GWP and policy fees	17,940	18,247	-2%	-4%
Global Life				
GWP and policy fees (incl. insurance deposits) ²	13,111	11,569	13%	12%
Annual Premium Equivalent (APE) ³	1,716	1,579	9%	8%
Farmers				
Farmers management fees	1,399	1,247	12%	12%
Farmers Re GWP	2,491	2,883	-14%	-14%

Local Currency

² Global Life numbers include gross written premiums, policy fees and insurance deposits.

³ Gross new business annual premium equivalent (APE).

Business division BOP-ROE¹ based on RBC-allocated IFRS equity



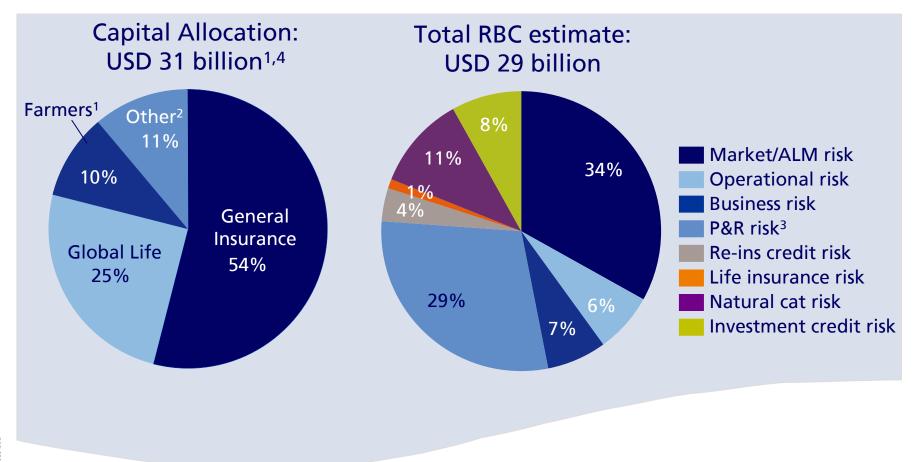
for the six months to June 30	2010	2009
General Insurance	17.6%	26.2%
Global Corporate	24.9%	23.4%
North America Commercial	21.6%	24.4%
Europe General Insurance	16.6%	32.2%
International Markets	2.7%	21.2%
GI Global Functions including Group Reinsurance	-20.4%	23.7%
Global Life	18.6%	23.0%
Farmers	49.9%	45.9%
Other Operating Businesses	-27.2%	-12.7%
Non-Core Businesses	-43.5%	-44.3%
Total Group	16.1%	22.8%
Total Group BOP (after tax) ROE ²	12.4%	17.3%

Adjusted BOP-ROE based on average IFRS Group equity allocated to the segment based on its share of Zurich risk based capital (RBC).

² Business operating profit (after tax) return on common shareholders' equity.

Zurich RBC by segment and risk type for 2010

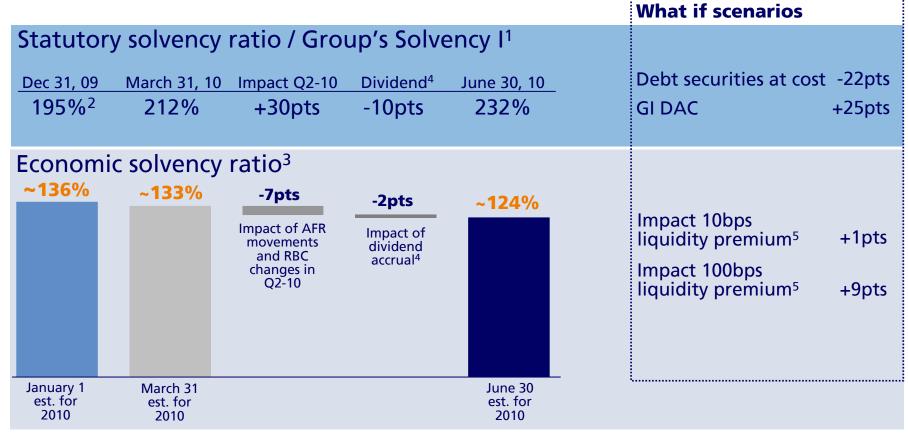




- ¹ Total allocated capital = USD 29bn RBC plus USD 2bn direct allocation to Farmers
- ² Includes Other Operating Business and Non-Core Businesses
- Premium & reserving risk
- ⁴ Reflects current management structure between General Insurance, Other Operating Business and Non-Core Businesses

2010 estimated economic and regulatory solvency





- Solvency I requirements in accordance with the Swiss insurance supervisory law.
- ² Finalized, restated for accounting change and as filed with the Swiss regulator; after 2009 dividend.
- ³ Economic financial strength is based on Available Financial Resources (AFR) at the beginning of the period and expected risks to be taken during the period (RBC). Economic financial strength is based on **AA calibration**.
- ⁴ The accrual for a future dividend, which is calculated as a proportional fraction of the 2009 dividend, does not represent an obligation to pay a particular amount. The 2010 dividend proposed to the AGM will be the decision of the Board in February 2011.
- ⁵ Impact on Available Financial Resources. 10bps sensitivity consistent with new industry disclosure practice. 100bps sensitivity provided for comparison to prior quarter.

Updated economic solvency view for 2010



in USD billions¹

Available Financial Resources (AFR)	
Estimated AFR as of March 31, 2009	+ 39
Movements in Q2-10	- 2
 Dividend accrual² 	- 1
June 30 estimate for 2010 AFR	+ 36

Risk Based Capital (RBC)	
Estimated RBC as of March, 2010	+ 29
Movements in Q2-10	- 0
June 30 estimate for 2010 RBC	+ 29

Estimated 2010 economic solvency ratio ~124%

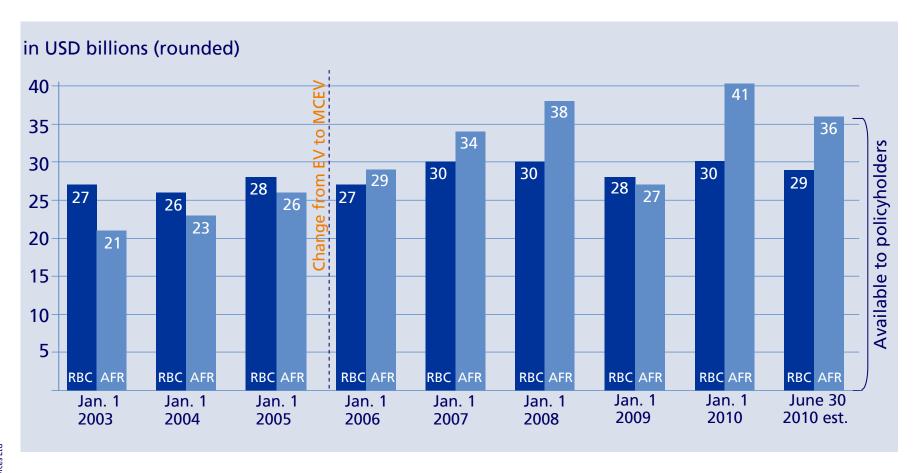
August 5, 2010

¹ Approximated and rounded.

The accrual for a future dividend, which is calculated as a proportional fraction of the 2009 dividend, does not represent an obligation to pay a particular amount. The 2010 dividend proposed to the AGM will be the decision of the Board in February 2011.

Strong economic solvency¹

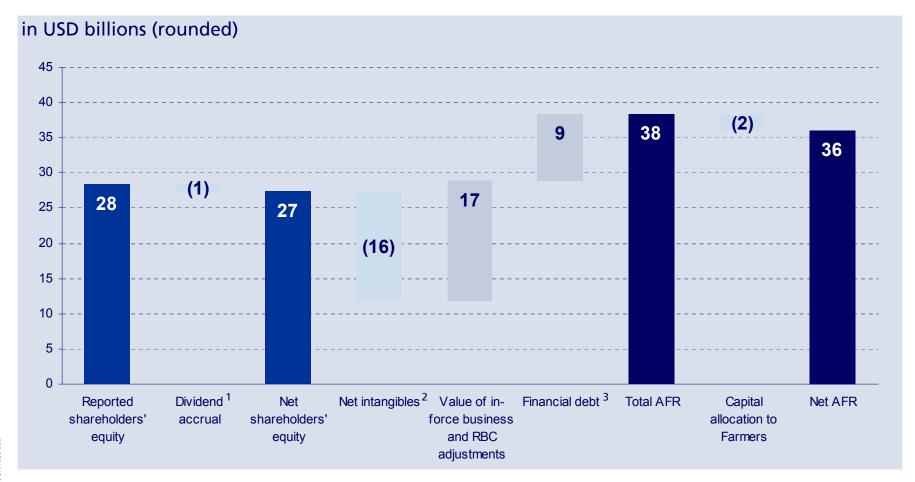




Economic financial strength is based on available financial resources (AFR) at the beginning of period and expected risks to be taken during period (RBC).

Estimation of Available Financial Resources (AFR) as of June 30, 2010





The accrual for a future dividend, which is calculated as a proportional fraction of the 2009 dividend, does not represent an obligation to pay a particular amount. The 2010 dividend proposed to the AGM will be the decision of the Board in February 2011.

² Shareholders' intangible assets adjusted for taxes less deferred front-end fees and deferred tax liabilities.

All debt issues (senior and subordinated) excluding those classified as operational debt or maturing within one year.

Group's Solvency I calculation



in USD millions	June 30, 2010	March 31, 2010	Dec 31, 2009 ² finalized
Eligible equity			
Total equity	29,986	29,876	31,104
Net of intangibles and other assets	-6,855	-7,305	-7,456
Free reserves for policyholder dividends	3,076	3,208	2,799
Subordinated debt	3,630	3,950	4,161
Deferred policyholder acquisition costs non-life insurance	-2,816	-3,039	-3,054
Dividends, share buy-back and nominal value reduction	-1,077 ¹	-550 ¹	-2,226
Total eligible equity	25,945	26,140	25,239
Total required solvency capital	11,170	12,340	12,966
Excess margin	14,775	13,800	12,273
Solvency ratio	232%	212%	195%

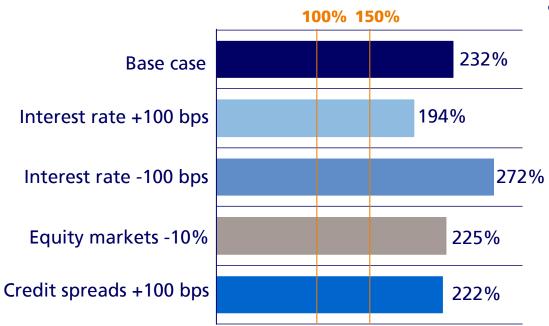
¹ The accrual for a future dividend, which is calculated as a proportional fraction of the 2009 dividend, does not represent an obligation to pay a particular amount. The 2010 dividend proposed to the AGM will be the decision of the Board in February 2011.

² Finalized, restated for accounting change and as filed with the Swiss regulator; after 2009 dividend.

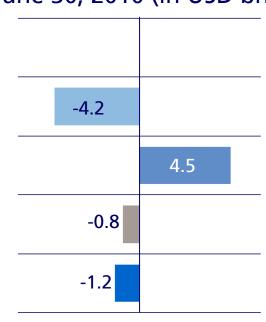
Group's Solvency I - sensitivities¹



Solvency I ratio impact (in %)



Monetary impact on IFRS equity as of June 30, 2010 (in USD bn)



¹ Solvency I requirements in accordance with the Swiss insurance supervisory law. The impact on unit-linked business is not included, as policyholders bear the investment risk. The impact on changes to the required capital is not included in the sensitivities for the Solvency I ratio. For further details, please refer to the respective section of the Risk Review 2009.

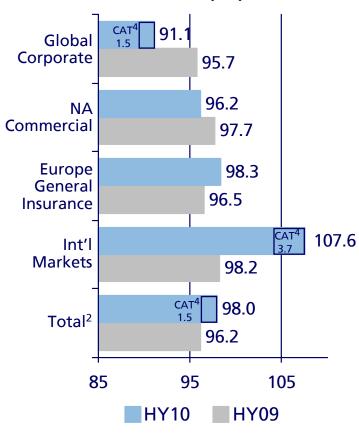
General Insurance – BOP and Combined ratio by business



Business operating profit

in USD millions for the six months to June 30	2010	2009	Change
Global Corporate	462	354	31%
North America Commercial	558	576	-3%
Europe General Insurance	420	624	-33%
International Markets	16	74	-78%
Other ¹	-80	87	nm
Total	1,377	1,714	-20% ³

Combined ratio (%)

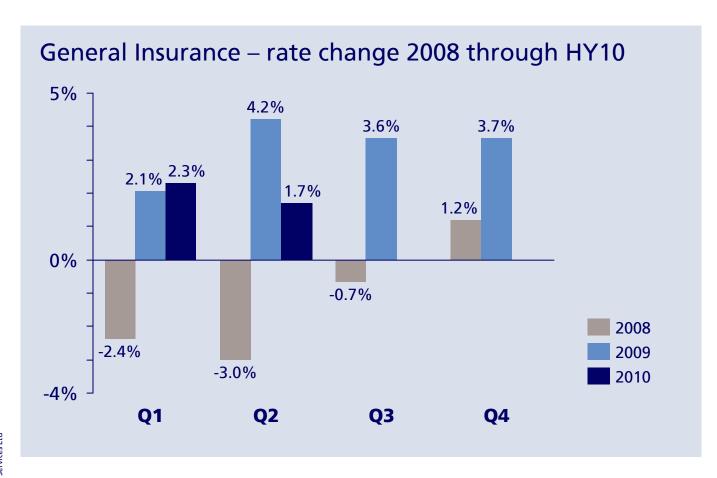


- ¹ GI Global Functions, Group Reinsurance and intra-segment eliminations
- ² Including GI Global Functions, Group Reinsurance and intra-segment eliminations
- ³ Equivalent to -19% in local currency
- Major CAT (potential USD 100 million or larger)

General Insurance – written rate change 2008 through HY10



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Development of Reserves for Losses and Loss Adjustment Expenses (LAE)



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in USD millions	2010	2009
Net reserves for losses and LAE, as of January 1	55,903	52,986
Net losses and LAE paid	-11,813	-11,706
Net losses and LAE incurred		
- Current year	12,588	12,045
- Prior years ¹	-505	-414
Foreign currency translation effects & other	-2,603	1,317
Net reserves for losses and LAE, as of June 30	53,571	54,228

¹ Of which within General Insurance: USD -579 million and USD -395 million for the six months 2010 and 2009 respectively.

Global Life – Business Operating Profit: Profit by Source (1/3)



in USD millions	Amer	icas	U	<	Germ	any
for the six months to June 30	2010	2009	2010	2009	2010	2009
Net Expense margin	-8	-11	-113	-50	70	31
Net Risk margin	88	64	53	49	41	39
Net Investment margin	63	60	40	32	75	78
Other profit margins	6	15	52	27	-21	-17
BOP before deferrals	150	128	31	58	166	131
Impact of acquisition deferrals	23	23	108	33	44	44
BOP before interest, depreciation and amortization	173	151	139	92	210	175
Interest, depreciation, amortization and non controlling interest	-15	-11	-26	-32	-45	-30
BOP before special operating items	158	140	113	60	166	145
Special operating items	10	0	42	81	0	0
Business Operating Profit	168	140	155	141	166	145

Note: Restructuring provisions and other items not relevant for BOP are netted in the corresponding line item.

Global Life – Business Operating Profit: Profit by Source (2/3)



in USD millions	Switze	rland	Irela	nd	Spai	in
for the six months to June 30	2010	2009	2010	2009	2010	2009
Net Expense margin	6	0	-60	-23	11	15
Net Risk margin	44	70	31	27	22	15
Net Investment margin	75	52	6	13	49	39
Other profit margins	0	0	0	0	-1	-2
BOP before deferrals	125	122	-23	17	81	67
Impact of acquisition deferrals	-10	-7	38	7	0	0
BOP before interest, depreciation and amortization	114	115	16	24	80	67
Interest, depreciation, amortization and non controlling interest	-3	-3	-1	-1	-72	-57
BOP before special operating items	112	113	15	23	8	10
Special operating items	0	0	12	0	9	2
Business Operating Profit	112	113	27	23	17	11

Note: Restructuring provisions and other items not relevant for BOP are netted in the corresponding line item.

Global Life – Business Operating Profit: Profit by Source (3/3)



in USD millions for the six months to June 30	Emerç Mark		Rest of World		Rest of World Total		I
	2010	2009	2010	2009	2010	2009	
Net Expense margin	-14	-3	-30	-15	-138	-56	
Net Risk margin	16	24	17	9	312	297	
Net Investment margin	-7	-2	68	55	370	327	
Other profit margins	-6	-5	-8	0	23	17	
BOP before deferrals	-10	14	48	48	567	586	
Impact of acquisition deferrals	44	15	18	11	265	127	
BOP before interest, depreciation and amortization	34	29	66	60	832	713	
Interest, depreciation, amortization and non controlling interest	-3	0	-11	-17	-175	-152	
BOP before special operating items	30	29	55	42	657	562	
Special operating items	12	0	-21	-4	63	79	
Business Operating Profit	42	29	33	38	720	641	

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Note: Restructuring provisions and other items not relevant for BOP are netted in the corresponding line item.

Global Life – Profit by Source: Definitions



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• Net expense margin

Fund and non-fund based fees, acquisition and maintenance expenses, surrender charges, and any related policyholder bonuses

• Net risk margin

Mortality, morbidity, and longevity premiums and benefits, reinsurance result, and any related policyholder bonuses

• Net investment margin

Spread between investment income and interest credited, the return on free surplus and any related policyholder bonuses

• Other profit margins

Includes profits from non-insurance businesses, business not modeled on profit by source basis, and financial reinsurance

Impact of acquisition deferrals

Movements in acquisition expense and fee intangibles

 Interest, depreciation, amortization and non controlling interest

Interest on funding, depreciation of fixed assets, amortization of present value of profits of acquired insurance contracts and distribution agreements, and minority interest

Special operating items

Non-recurring material items



Business Operating Profit

Note that each source of profit is reported net of any items not included in BOP, for example restructuring provisions.

Global Life – new business by region/country



in USD millions for the six months to June 30	NBV ² 2010	NBV ² 2009	Change in LC ¹	APE 2010	APE 2009	Change in LC ¹
Americas, of which	54	69	-21%	144	114	27%
US	28	55	-49%	45	47	-4%
Latin America	26	14	88%	99	67	47%
United Kingdom	70	48	43%	445	341	28%
Germany	73	45	62%	270	255	6%
Switzerland	5	10	-52%	42	57	-30%
Ireland	49	32	54%	202	129	57%
Spain	58	57	2%	245	357	-31%
Emerging markets in Asia	50	46	11%	222	229	-2%
Rest of the world	33	27	13%	146	96	46%
Total	392	332	17%	1,716	1,579	8%

Local Currency

² New business value, after tax

Global Life - Embedded Value result



for the six months to June 30	2010 USD m	2010 Return ⁴	2009 USD m	2009 Return ⁴
Opening Embedded Value	16,752		12,818	
New business value ²	392		332	
Expected contribution ^{1,2}	370		387	
Operating variance ^{2,3}	38		244	
Total operating earnings ²	800	9.5%	962	13.0%
Economic variance and other	-847		-273	
Embedded value earnings ²	-47	4.4% 690		10.9%
Dividends and capital movements ⁵	-425	99		
Foreign currency effects (fx)	-1,238		585	
Closing Embedded Value after fx	15,042		14,191	

¹ Operating earnings expected from in-force and net assets

² After tax

³ Other operating variance also Includes global development expenses, where significant development work is performed in one country that is intended to have wider application across Global Life

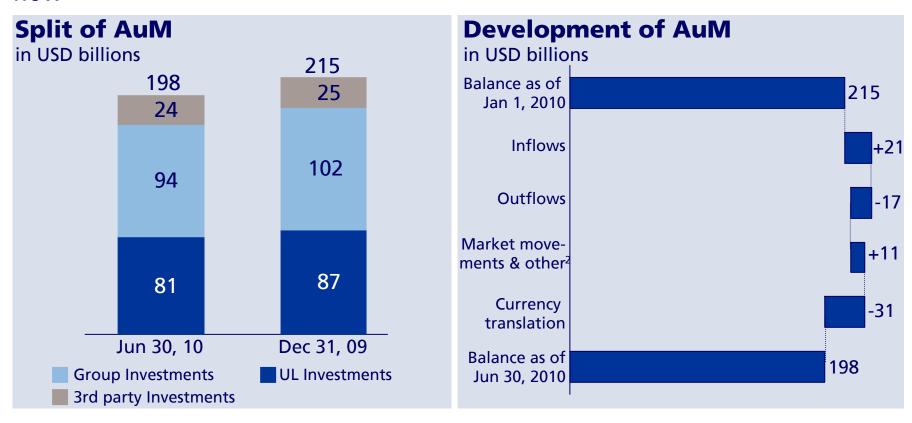
⁴ Annualized on a linear basis assuming no further variances in the remainder of 2009 and 2008, respectively

⁵ Including minority adjustments

Global Life - Assets under Management¹



AuM decreased slightly due the currency translation despite a balanced net flow



Assets under Management comprise the Group and unit-linked investments that are included in the Global Life balance sheet plus assets that are managed by third parties, for which we earn fees.

² Other includes dividends, charges levied on Assets under Management, and other changes in invested assets including reinsurance impact.

Farmers – Farmers Management Services – key performance indicators



in USD millions for the six months to June 30 ¹	2010	2009	Change
Management fees and other related revenues	1,399	1,247	12%
Management and other related expenses	718	636	-13%
Gross management result	681	610	12%
Managed gross earned premium margin ²	7.4%	7.3%	0.1pts
Business operating profit	694	643	8%

¹ Includes results from 21st Century/Personal Auto Group (21stC/PAG) since July 1, 2009 when transaction closed.

Margin on gross earned premiums of the Farmers Exchanges. Zurich Financial Services Group has no ownership interest in the Farmers Exchanges. Farmers Group, Inc., a wholly owned subsidiary of the Group, provides management services to the Farmers Exchanges and receives fees for its services.

Farmers – Farmers Re – key performance indicators



in USD millions for the six months to June 30	2010	2009	Change
Gross written premiums	2,491 ¹	2,883 ²	-14%
Net underwriting result	49	7	n/m
Combined ratio	98.5%	99.7%	1.2pts
CAT ³ impact	4.7%	4.2%	-0.5pts
Business operating profit	151	80	88%

¹ 2010 GWP includes the portfolio transfer related to the decrease in participation in the All Lines Quota Share (QS) reinsurance treaty from 35% to 25%, effective June 30, 2010 (including the 21stC/PAG business).

² 2009 GWP includes the portfolio transfer related to the increase in participation in the All Lines Quota Share reinsurance treaty from 25% to 37.5%, effective June 30, 2009.

³ As defined by the Farmers Exchanges

Farmers Exchanges¹ – key performance indicators



in USD millions	2010	2009	Change
for the six months to June 30 Gross written promiums	9,207	8,438	9%
Gross written premiums	9,207	0,430	970
Net underwriting result ²	129	-12	n/m
Combined ratio ²	98.6%	99.8%	1.2pts
Adjusted combined ratio ³	91.1%	92.2%	1.1pts
CAT ⁴ impact	5.8%	5.6%	-0.2pts
Surplus ratio	41.7%5	44.0%	-2.3pts

¹ Zurich Financial Services Group has no ownership interest in the Farmers Exchanges. Farmers Group, Inc., a wholly owned subsidiary of the Group, provides management services to the Farmers Exchanges and receives fees for its services.

Before Quota Share treaties with Farmers Re

³ Adjusted for profit portion of management fees

⁴ As defined by the Farmers Exchanges

⁵ Estimated

21st Century¹ - contribution



in USD millions for the six months to June 30 ¹	2010
Farmers Management Services:	
Management fees and other related revenues	179
Management and other related expenses	91
Gross management result	88
Business operating profit	82
Farmers Exchanges:	
Gross written premiums	1,018
Adjusted combined ratio ²	97.0%

¹ Acquisition of 21st Century/Personal Auto Group (21stC/PAG). Transaction closed on July 1, 2009

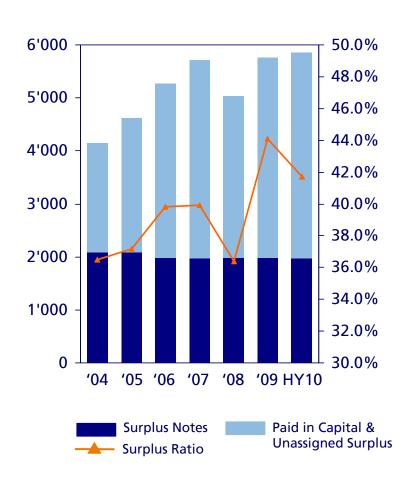
² Estimated Combined Ratio adjusted for profit portion of management fees

Farmers Exchanges – financial highlights



50

in USD millions for the six months to June 30	2010	2009
Gross written premiums	9,207	8,438
Net underwriting result	129 ¹	-12
Net surplus growth	103 ²	186
Ending surplus	5,859 ²	5,220
Surplus ratio	41.7%2	44.0%



- Before Quota Share treaties with Reinsurance Farmers
- ² Estimated

August 5, 2010

Farmers Exchanges – gross written premiums by line of business



in USD millions for the six months to June 30	2010	2009	Change
Auto ¹	4,910	4,119	19%
Homeowners	2,239	2,260	-1%
Commercial P&C	661	663	-0%
Small Business Solutions	294	299	-2%
Workers' Compensation	143	169	-15%
Specialty	888	865	3%
Other	72	63	14%
Total	9,207	8,438	9%

¹ Includes USD 536 million of Q1 2010 premiums and 482 million of Q2 2010 premiums from 21st Century/Personal Auto Group (21stC/PAG)

Farmers Exchanges – premium growth outperforming industry





Source of FY10 estimate: Conning Property-Casualty Forecast & Analysis By Line Of Insurance Q110 released 4/8/10 (weighted for Farmers' LOBs).

² Excludes pre-acquisition premiums and portfolio transfers in 2007, 2008 and 2009 related to the Bristol West, Zurich Small Business and 21st Century acquisitions, respectively.

Farmers Exchanges – combined ratio



for the six months to June 30	2010 ¹	2009 ¹	Change
Auto ²	95.8%	96.1%	0.3pts
Homeowners	104.2%	104.8%	0.6pts
Commercial P&C	96.8%	96.1%	-0.7pts
Small Business Solutions	102.8%	107.4%	4.6pts
Workers' Compensation	98.9%	98.4%	-0.5pts
Specialty	98.7%	102.8%	4.1pts
Total	98.6%	99.8%	1.2pts
Adjusted combined ratio ³	91.1%	92.2%	1.1pts
CAT ⁴ impact	5.8%	5.6%	-0.2pts

¹ Before quota share treaties with Farmers Re

² Includes 2010 21stC/PAG results

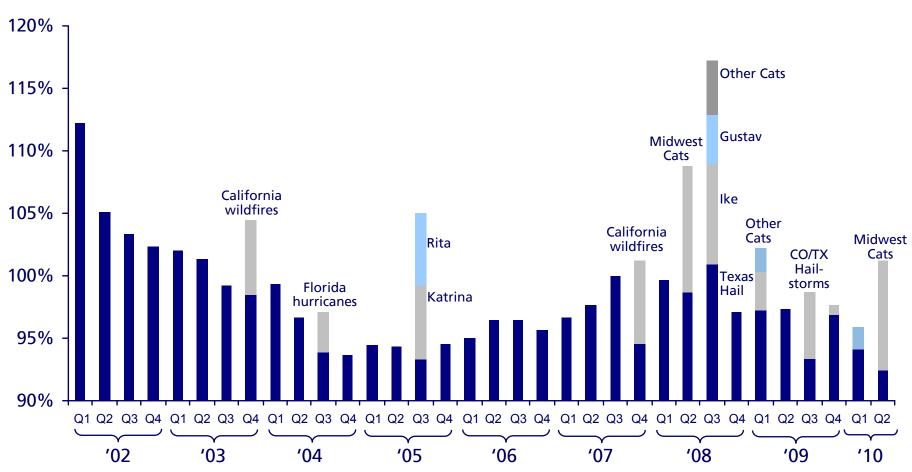
³ Adjusted for profit portion of management fees

⁴ As defined by the Farmers Exchanges

Farmers Exchanges – development of the combined ratio



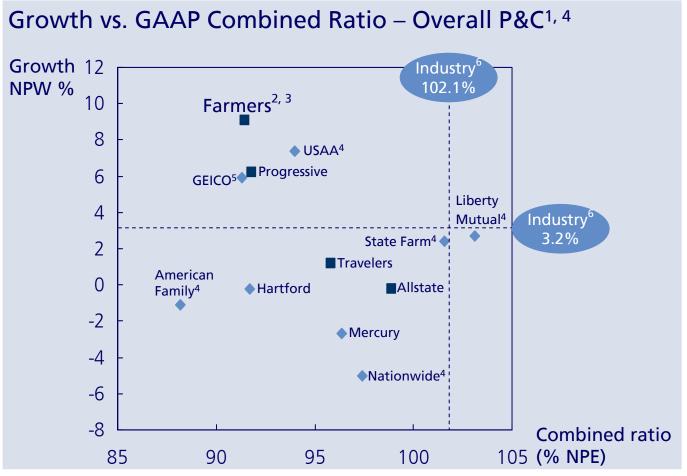
Quarterly combined ratio



Competitor Snapshot - Overall



- June 2010
- ◆ March 2010
- --- FY10 Industry Forecast



¹ Source: Press releases and investor supplements, except for Farmers and non-public competitors

Reflects GWP before APD and Quota Share treaties. Combined ratio excludes APD and Quota Share reinsurance agreements and is adjusted for Farmers Management Services' profit portion of management fees

³ Farmers results include 21st Century. 21st Century's 2009 results exclude the portfolio transfer

⁴ Source for non-public competitor data: AMBest database. CRs on STAT basis. Liberty Mutual's CY results reflect acquisition of Safeco

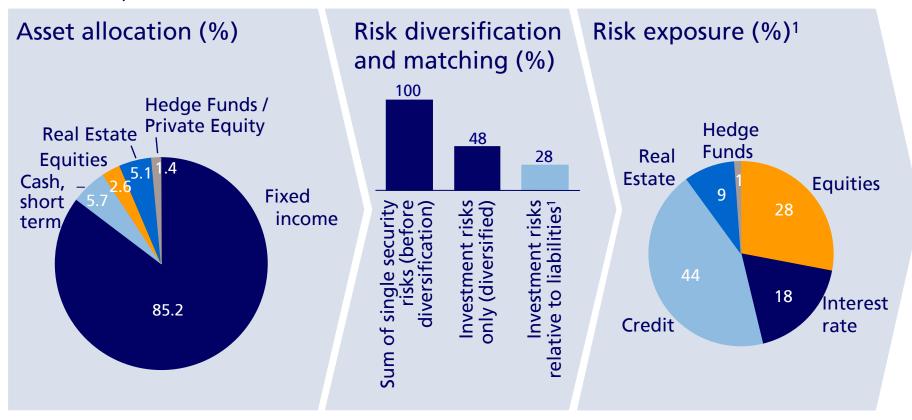
⁵ Based on NPE. GEICO does not report NPW on a quarterly basis

Source of FY10 estimate: Conning P&C Forecast & Analysis By Line of Insurance Q110 released 4/8/2010 (weighted for Farmers' LOBs). CR on STAT basis

Zurich's investment portfolio benefits greatly from diversification and is balanced in terms of risk



Risk Allocation of Zurich's investment portfolio As of June 30, 2010

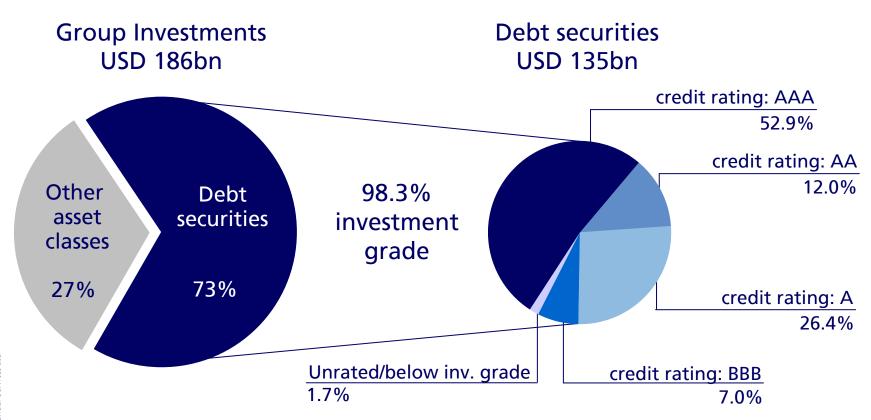


Risks to Zurich's economic net ALM position measured as 12 months value at risk with 99.95% confidence interval

Group Investments – Zurich's debt securities are of consistently high quality (98% investment grade)



As of June 30, 2010



Group Investments – Zurich's debt securities are well balanced



Group Investments - USD 186bn (100%) As of June 30, 2010

Government and supranational bonds: USD 49bn (26%) Market/Cost¹: 103% • 99% inv. grade of which: ■ 71% AAA 47%in General Insurance ■ 11% AA 45% in Global Life ■ 16% A ■ 1% BBB Corporate bonds: USD 61bn (33%) Market/Cost¹: 104% of which: • 99% inv. grade • 36% in General Insurance ■ 27% AAA Debt 55% in Global Life ■ 15% AA securities 73% **43%** A ■ 14% BBB Other asset MBS/ABS: USD 25bn (13%) classes Market/Cost: 101% of which: • 96% inv. grade 27% 70% in General Insurance ■ 84% AAA 19% in Global Life

② Zurich Financial Services Ltd

Market value to Cost value ratio

Group Investments – Government & supranational bonds are well diversified



Group Investments - USD 186bn (100%) As of June 30, 2010

Government and supranational bonds: USD 49bn¹ (26%)

1% Australia

■ 1% Belgium

1% Netherlands

Market/Cost: 103%



- 47% in General Insurance
- 45% in Global Life

Split by countries:

- 21% US
- 19% UK
- 14% Italy
- 10% Switzerland 1% Portugal
- 7% Germany²
- 5% France
- 5% Spain
- 4% Canada
- 2% Ireland
- 2% Austria

• 99% inv. grade

59

- 71% AAA
- 11% AA
- 16% A
- 1% BBB



Debt

securities

73%

- ¹ This excludes government-backed issuers like GNMA, FNMA, FHLM and other agencies.
- In addition to the 7% holding in Germany above, the balance sheet item "Other loans" includes USD 5.6bn of "Schuldscheindarlehen" issued by the Federal Republic of Germany and German Federal States, bringing the total for Germany to USD 9.1bn.

Group Investments¹ – Eurozone Government & supranational bonds are well diversified



As of June 30, 2010

Eurozone Government and supranational bonds: USD 20bn (100%)

Market/Cost: 103%

of which:

- 32% in General Insurance
- 68% in Global Life

Split by countries

- 34% Italy
- 18% Germany²
- 14% France
- 12% Spain
- 5% Ireland
- 5% Austria
- 3% Belgium
- 3% Netherlands
- 2% Portugal
- 1% Greece
- 1% Finland
- 1% Luxembourg

- Split by credit rating
- 99% inv. grade
- 42% AAA
- 20% AA
- 37% A

Total Group Investments of USD 186bn

Other asset

classes

27%

Debt

securities

73%

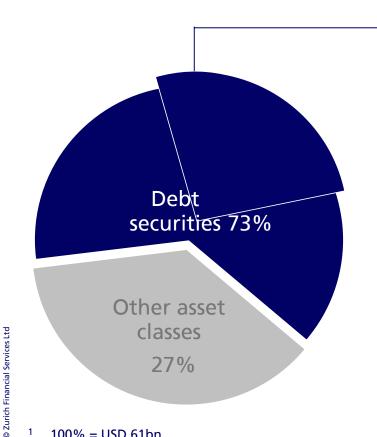
In addition to the 18% holding in Germany above, the balance sheet item "Other loans" includes USD 5.6bn of "Schuldscheindarlehen" issued by the Federal Republic of Germany and German Federal States, bringing the total for Germany to USD 9.1bn.

Group Investments – Zurich's Corporate bonds are of high quality



Group Investments - USD 186bn (100%) As of June 30, 2010

> Corporate bonds: USD 61bn (33%) Market/Cost: 104%



Split by industries

- 42% Banks, including 15%¹ covered bonds
- 9% Cities, Agencies, Cantons, Provinces. including 1%¹ covered bonds
- 6% Financial Institutions, including 0.5%¹ covered bonds
- 6% Utilities
- 4% Telecom
- 3% Oil & gas
- 3% Conglomerates
- 3% Insurance
- 2% Pharmaceuticals

Split by credit rating

- 99% inv. Grade
- 27% AAA
- 15% AA
- 43% A
- 14% BBB

Split by country/region

- 32% US
- 24% Germany
- 8% UK
- 5% France
- 5% Spain
- 4% Switzerland
- 14% Rest of Europe

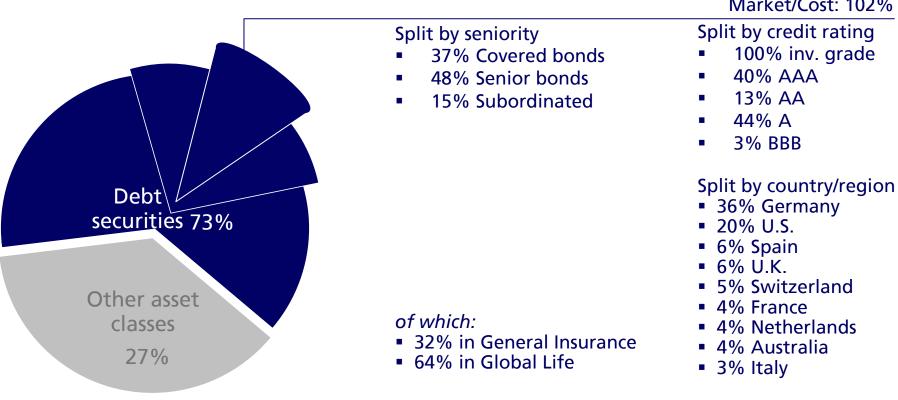
100% = USD 61bn

Group Investments – Banks Corporate bonds are of high quality and well diversified



Group Investments - USD 186bn (100%) As of June 30, 2010

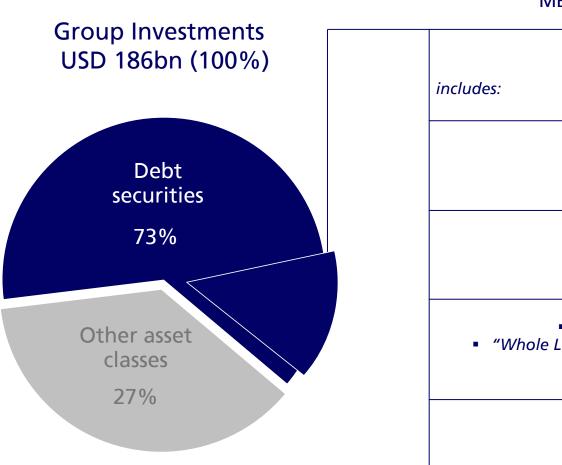
Banks Corporate bonds: USD 26bn (14%)
Market/Cost: 102%



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Group Investments – Split of total MBS/ABS of USD 25bn (13%)





MBS/ABS: USD 25bn (13%) Market/Cost: 101%

• 96% inv. grade

■ 84% AAA

es: US MBS: USD 16.1bn (8.7%)

Market/Cost: 103%

■ 95% inv. grade; 88% AAA

US ABS1: USD 3.8bn (2.0%)

Market/Cost: 102%

■ 97% inv. grade, 86% AAA

e.g. Automobile and Credit Card ABS

UK MBS/ABS: USD 2.3bn (1.2%)

Market/Cost: 91%

98% inv. grade; 69% AAA

Commercial MBS of USD 0.7bn (39% AAA)

"Whole Loan" Residential MBS USD 1.3bn (92% AAA)

German ABS: USD 0.3bn (0.2%)

Market/Cost: 106%

■ 100% inv. grade; 73% AAA

mostly German MBS ("Pfandbriefe")

Swiss MBS: USD 0.8bn (0.4%)

Market/Cost: 108%

■ 100% AAA

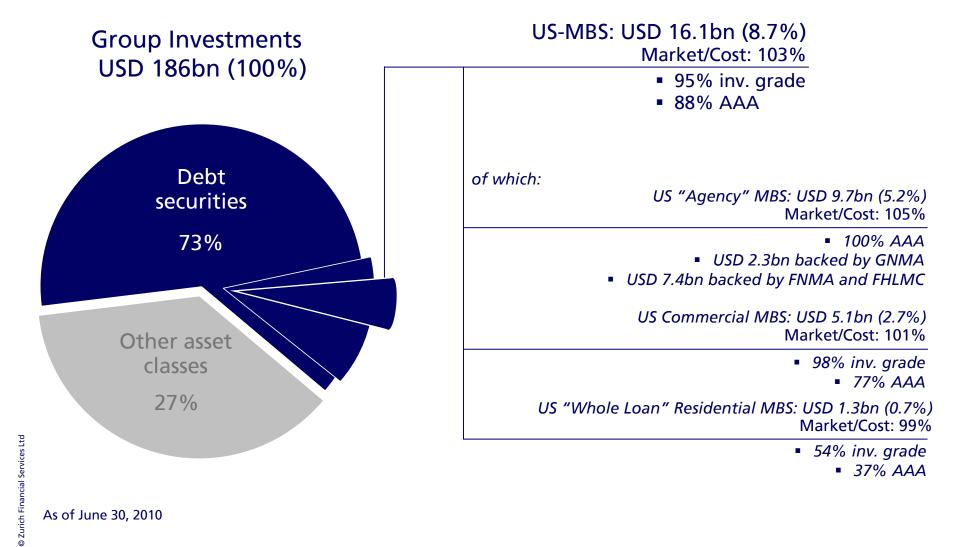
100% Swiss MBS ("Pfandbriefe")

As of June 30, 2010

¹ US ABS in addition to the US MBS mentioned above

Group Investments – Split of US MBS of USD 16.1bn (8.7%)



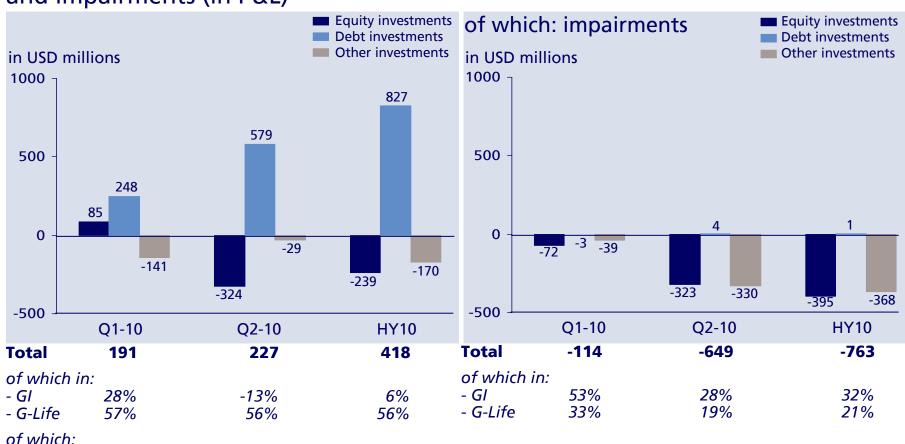


Group investments – capital losses in P&L



Net capital losses/gains on investments and impairments (in P&L)

24



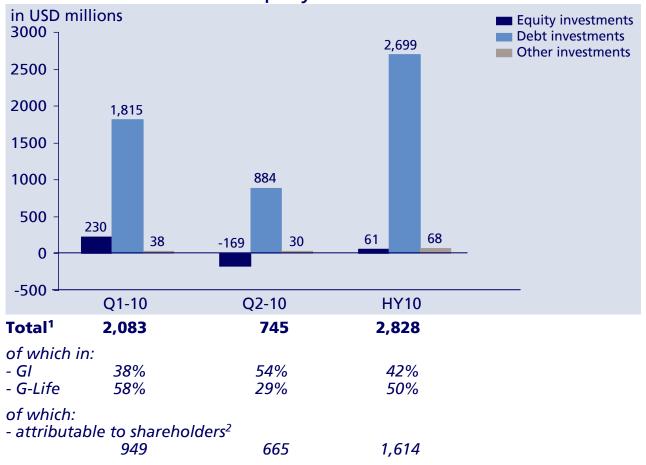
- attributable to shareholders 22

46

Group investments – unrealized gains / losses



Change in net unrealized gains / losses on investments incl. in shareholders' equity¹



Before attribution to policyholders and other

² After attribution to policyholders and other