

Supplementary information (unaudited) 2015

Annual results 2015

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The Group changed its accounting policy relating to recognition of cumulative foreign currency translation adjustments, moving from an absolute to a proportionate ownership interest method. The impact on the consolidated income statement was a profit of USD 54 million within net investment result on Group investments and administrative and other operating expense for the year ended December 31, 2014. The impact on the consolidated balance sheet was a reclassification of losses of USD 54 million from retained earnings to cumulative foreign currency translation adjustment as of December 31, 2014.

From January 1, 2015, the management of the UK asbestos business, which is in run-off, has been transferred from General Insurance to Non-Core Businesses. This change had no impact on the Group. Comparative figures have been restated to reflect this change.

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From January 1, 2015, the Global Life business changed its regional structure by establishing the regions Europe, Middle East & Africa (EMEA) and Asia Pacific. EMEA includes the European business units, Zurich International Life and Luxembourg. This change had no impact on total Global Life or the Group. Comparative figures have been restated to reflect this change.

The Group's life operations in the UK entered into a reinsurance agreement to transfer the risk associated with a significant annuities portfolio as of April 1, 2015 and an additional tranche as of October 1, 2015. The combined initial impact of these transactions was an increase of USD 1.8 billion in premiums ceded to reinsurers and an increase of USD 1.7 billion in ceded insurance benefits and losses in the Global Life business. There was also a decrease of USD 1.7 billion in total investments and an increase of USD 1.8 billion in reinsurers' share of reserves for insurance contracts. The gain resulting from these transactions of approximately USD 105 million will be recognized on a linear basis over the lifetime of the underlying agreement, which is expected to end on June 30, 2016.

Highlights (unaudited)

Business operating profit by segment

| in USD millions, for the years ended December 31 | | | | | | | Other | Operating | | Non-Core | | | | |
|---|---------|-----------|---------|-------------|-------|---------|---------|------------|------|-----------|---------|-----------|---------|---------|
| | Genera | Insurance | | Global Life | | Farmers | E | Businesses | В | usinesses | Eli | minations | | Total |
| | 2015 | 2014 | 2015 | 2014 | 2015 | 2014 | 2015 | 2014 | 2015 | 2014 | 2015 | 2014 | 2015 | 2014 |
| Revenues | | | | | | | | | | | | | | |
| Direct written premiums ¹ | 32,274 | 34,351 | 12,033 | 12,001 | _ | _ | _ | - | 67 | 95 | _ | _ | 44,374 | 46,448 |
| Assumed written premiums | 1,746 | 1,981 | 186 | 184 | 2,145 | 3,428 | 47 | 45 | 90 | 92 | (98) | (110) | 4,116 | 5,621 |
| Gross Written Premiums | 34,020 | 36,333 | 12,220 | 12,185 | 2,145 | 3,428 | 47 | 45 | 156 | 188 | (98) | (110) | 48,490 | 52,069 |
| Policy fees | _ | _ | 2,227 | 2,409 | _ | _ | _ | - | 281 | 303 | _ | _ | 2,508 | 2,712 |
| Gross written premiums and policy fees | 34,020 | 36,333 | 14,446 | 14,594 | 2,145 | 3,428 | 47 | 45 | 437 | 491 | (98) | (110) | 50,998 | 54,781 |
| Less premiums ceded to reinsurers | (5,634) | (5,473) | (2,489) | (675) | _ | _ | (41) | (47) | (11) | (16) | 98 | 110 | (8,078) | (6,101) |
| Net written premiums and policy fees | 28,386 | 30,859 | 11,957 | 13,919 | 2,145 | 3,428 | 6 | (2) | 426 | 475 | _ | _ | 42,920 | 48,680 |
| Net change in reserves for unearned premiums | (335) | (837) | (82) | (53) | 120 | 528 | _ | _ | _ | 3 | _ | _ | (296) | (359) |
| Net earned premiums and policy fees | 28,051 | 30,023 | 11,876 | 13,866 | 2,266 | 3,956 | 6 | (2) | 426 | 478 | _ | _ | 42,624 | 48,321 |
| Farmers management fees and other related revenues | _ | _ | _ | - | 2,786 | 2,791 | _ | _ | _ | _ | _ | _ | 2,786 | 2,791 |
| Net investment result on Group investments | 2,002 | 2,239 | 4,415 | 4,988 | 49 | 68 | 300 | 387 | 236 | 762 | (427) | (628) | 6,576 | 7,816 |
| Net investment income on Group investments | 2,002 | 2,149 | 3,320 | 3,815 | 49 | 68 | 300 | 387 | 328 | 415 | (427) | (628) | 5,572 | 6,206 |
| Net capital gains/(losses) and impairments on Group investments | _ | 89 | 1,095 | 1,173 | _ | _ | _ | _ | (91) | 347 | _ | _ | 1,004 | 1,610 |
| Net investment result on unit-linked investments | _ | _ | 6,168 | 10,457 | _ | _ | _ | _ | 70 | 327 | _ | _ | 6,238 | 10,784 |
| Other income | 836 | 799 | 1,039 | 1,207 | 56 | 99 | 1,104 | 847 | 98 | 47 | (1,685) | (1,276) | 1,448 | 1,723 |
| Total BOP revenues | 30,889 | 33,060 | 23,498 | 30,519 | 5,156 | 6,914 | 1,411 | 1,233 | 830 | 1,613 | (2,112) | (1,904) | 59,671 | 71,435 |
| of which: inter-segment revenues | (527) | (356) | (316) | (450) | (16) | (30) | (1,222) | (1,022) | (33) | (46) | 2,112 | 1,904 | | |
| Benefits, losses and expenses | | | | | | | | | | | | | | |
| Insurance benefits and losses, net ¹ | 20,152 | 19,920 | 8,612 | 10,685 | 1,588 | 2,650 | _ | (7) | 394 | 1,116 | _ | | 30,746 | 34,364 |
| Losses and loss adjustment expenses, net | 20,157 | 19,923 | - | - | 1,588 | 2,650 | - | (1) | 118 | 299 | _ | - | 21,862 | 22,871 |
| Life insurance death and other benefits, net1 | (4) | (3) | 8,612 | 10,684 | - | - | _ | (6) | 276 | 817 | _ | - | 8,884 | 11,492 |
| Policyholder dividends and participation in profits, net | 3 | 6 | 7,706 | 12,097 | - | - | _ | - | 154 | 465 | _ | - | 7,863 | 12,568 |
| Income tax expense/(benefit) attributable to policyholders | _ | - | 110 | 106 | - | - | _ | _ | _ | - | _ | - | 110 | 106 |
| Underwriting and policy acquisition costs, net | 5,907 | 5,946 | 2,454 | 2,654 | 703 | 1,240 | _ | _ | 7 | 6 | (10) | (10) | 9,061 | 9,835 |
| Administrative and other operating expense | | | | | | | | | | | | | | |
| (excl. depreciation/amortization) | 3,636 | 3,758 | 2,463 | 2,711 | 1,340 | 1,315 | 1,225 | 1,144 | 137 | 115 | (1,342) | (1,198) | 7,458 | 7,845 |
| Interest credited to policyholders and other interest | 112 | 61 | 445 | 400 | - | - | 136 | 3 | 89 | 126 | (315) | (68) | 467 | 523 |
| Restructuring provisions and other items not included in BOP | (372) | (119) | (435) | (174) | (14) | 3 | (75) | (13) | (10) | _ | _ | | (906) | (303) |
| Total BOP benefits, losses and expenses | | | | | | | | | | | | | | |
| (before interest, depreciation and amortization) | 29,437 | 29,572 | 21,355 | 28,478 | 3,618 | 5,208 | 1,286 | 1,128 | 770 | 1,828 | (1,668) | (1,275) | 54,799 | 64,938 |
| Business operating profit | | | | | | | | | | | | | | |
| (before interest, depreciation and amortization) | 1,452 | 3,489 | 2,143 | 2,042 | 1,538 | 1,706 | 125 | 105 | 60 | (215) | (445) | (629) | 4,872 | 6,497 |
| Depreciation and impairments of property and equipment | 127 | 87 | 28 | 33 | 36 | 46 | 7 | 7 | _ | _ | _ | _ | 198 | 173 |
| Amortization and impairments of intangible assets | 252 | 213 | 578 | 452 | 81 | 86 | 92 | 89 | _ | _ | _ | _ | 1,004 | 840 |
| Interest expense on debt | 101 | 115 | 14 | 46 | _ | _ | 751 | 982 | 9 | 11 | (445) | (629) | 431 | 525 |
| Business operating profit before non-controlling interests | 972 | 3,073 | 1,523 | 1,512 | 1,421 | 1,573 | (726) | (973) | 51 | (226) | _ | _ | 3,240 | 4,959 |
| Non-controlling interests | 108 | 95 | 223 | 239 | _ | _ | (7) | (13) | _ | 1 | _ | - | 324 | 322 |
| Business operating profit | 864 | 2,979 | 1,300 | 1,273 | 1,421 | 1,573 | (720) | (960) | 51 | (227) | - | - | 2,916 | 4,638 |

¹ Global Life included approximately USD 2,701 million and USD 1,551 million of gross written premiums and future life policyholder benefits for certain universal life-type contracts in the Group's Spanish operations for the years ended December 31, 2015 and 2014, respectively (see note 3 of the Consolidated financial statements).

Highlights (unaudited)

Reconciliation of BOP to net income after income taxes

| in USD millions, for the years ended December 31 | | | | | | | Other (| Operating | | Non-Core | | |
|---|--------|-----------|-------|-------------|-------|---------|---------|------------|------|------------|---------|---------|
| | Genera | Insurance | (| Global Life | | Farmers | В | Businesses | E | Businesses | | Total |
| | 2015 | 2014 | 2015 | 2014 | 2015 | 2014 | 2015 | 2014 | 2015 | 2014 | 2015 | 2014 |
| Business operating profit | 864 | 2,979 | 1,300 | 1,273 | 1,421 | 1,573 | (720) | (960) | 51 | (227) | 2,916 | 4,638 |
| Revenues/(expenses) not included in BOP: | | | | | | | | | | | | |
| Net capital gains/(losses) on investments and impairments, net of policyholder allocation | 466 | 871 | 240 | 485 | 20 | 34 | 152 | 1 | 8 | 4 | 887 | 1,395 |
| Net gain/(loss) on divestments of businesses ¹ | - | (245) | - | - | - | - | 10 | (2) | - | (13) | 10 | (259) |
| Restructuring provisions | (314) | (36) | (71) | (29) | (13) | 2 | (49) | (34) | (10) | - | (457) | (97) |
| Net income/(expense) on intercompany loans ² | (17) | (16) | (17) | (6) | _ | _ | 33 | 22 | - | - | (1) | _ |
| Impairments of goodwill | _ | _ | (281) | (98) | _ | _ | _ | - | - | - | (281) | (98) |
| Change in estimates of earn-out liabilities | 29 | (19) | (21) | (31) | - | _ | _ | - | - | - | 8 | (50) |
| Other adjustments ³ | (70) | (48) | (44) | (10) | (1) | 1 | (59) | - | - | - | (175) | (57) |
| Add back: | | | | | | | | | | | | |
| Business operating profit attributable to non-controlling interests | 108 | 95 | 223 | 239 | - | _ | (7) | (13) | - | 1 | 324 | 322 |
| Net income before shareholders' taxes | 1,066 | 3,580 | 1,328 | 1,822 | 1,427 | 1,611 | (640) | (987) | 48 | (235) | 3,230 | 5,792 |
| Income tax expense/(benefit) attributable to policyholders | - | - | 110 | 106 | - | - | - | - | - | - | 110 | 106 |
| Net income before income taxes | 1,066 | 3,580 | 1,439 | 1,929 | 1,427 | 1,611 | (640) | (987) | 48 | (235) | 3,340 | 5,898 |
| Income tax (expense)/benefit | | | | | | | | | | | (1,294) | (1,670) |
| attributable to policyholders | | | | | | | | | | | (110) | (106) |
| attributable to shareholders | | | | | | | | | | | (1,183) | (1,564) |
| Net income after taxes | | | | | | | | | | | 2,047 | 4,228 |
| attributable to non-controlling interests | | | | | | | | | | | 205 | 280 |
| attributable to shareholders | | | | | | | | | | | 1,842 | 3,949 |

¹ In 2014, General Insurance and Other Operating Businesses relate to the sale of the Group's General Insurance retail business in Russia (see note 5 of the Consolidated financial statements).

² The impact on Group level relates to foreign currency translation differences.

³ For the year ended December 31, 2015, total Group includes accounting and other restructuring charges of USD 199 million (of which USD 67 million relates to software impairments and USD 32 million to impairments of own use properties, see note 15 and 14 of the Consolidated financial statements respectively, and USD 100 million of other restructuring related costs) relating to initiatives announced in 2015. In addition it includes other adjustments in the amount of USD (24) million. For the year ended December 31, 2014, General Insurance includes real estate transfer tax of USD 40 million relating to the acquisition of non-controlling interests of Deutscher Herold AG (see note 5 of the Consolidated financial statements).

Highlights (unaudited)

Assets and liabilities by segment

| in LICD williams and Donnaham 24 | | | | | | | 0.1 | 0 | | Non C | | | | |
|---|----------------|---------------------|----------|---------------------|-------|-----------------|--------|--------------------|--------|--------------------|----------|--------------------|---------|-------------------|
| in USD millions, as of December 31 | C | | | Clabal U.S. | | F | | Operating | | Non-Core | - | | | Total |
| | Genera 2015 | I Insurance 2014 | 2015 | Global Life 2014 | 2015 | Farmers 2014 | 2015 | Businesses 2014 | 2015 | Businesses 2014 | 2015 | iminations 2014 | 2015 | Total 2014 |
| Assets | 2013 | 2014 | 2013 | 2014 | 2013 | 2014 | 2013 | 2014 | 2013 | 2014 | 2013 | 2014 | 2013 | 2014 |
| Total Group Investments | 82,669 | 86,902 | 103,223 | 111.898 | 3,253 | 4,096 | 19,957 | 19,510 | 9,847 | 11,940 | (27,711) | (29,486) | 191,238 | 204,860 |
| Cash and cash equivalents | 9.756 | 9.939 | 3.049 | 3,568 | 1,312 | 481 | 9,649 | 8,525 | 1,632 | 1,843 | (17,240) | (16,755) | 8,159 | 7,600 |
| Equity securities | 10,053 | 8,953 | 8,107 | 6,408 | 43 | 62 | 572 | 577 | 98 | 99 | - | _ | 18,873 | 16,099 |
| Debt securities | 54,773 | 60,410 | 70,919 | 79,817 | 574 | 1,163 | 6,330 | 6,261 | 6,329 | 7,222 | (1,195) | (1,224) | 137,730 | 153,648 |
| Investment property | 3,611 | 3,193 | 5,844 | 5,054 | 74 | 74 | 10 | 209 | 325 | 254 | _ | | 9,865 | 8,784 |
| Mortgage loans | 1,329 | 1,369 | 5,695 | 5,880 | _ | _ | _ | _ | _ | 576 | _ | _ | 7,024 | 7,826 |
| Other loans | 3,143 | 3,035 | 9,597 | 11,158 | 1,249 | 2,317 | 3,396 | 3,887 | 1,460 | 1,943 | (9,277) | (11,507) | 9,569 | 10,834 |
| Investments in associates and joint ventures | 4 | 4 | 11 | 13 | _ | _ | 1 | 51 | 3 | 2 | _ | _ | 18 | 70 |
| Investments for unit-linked contracts | _ | _ | 115,559 | 122,446 | _ | _ | _ | _ | 11,169 | 11,970 | _ | _ | 126,728 | 134,416 |
| Total investments | 82,669 | 86,902 | 218,782 | 234,344 | 3,253 | 4,096 | 19,957 | 19,510 | 21,016 | 23,910 | (27,711) | (29,486) | 317,966 | 339,276 |
| Reinsurers' share of reserves for insurance contracts | 11,073 | 11,345 | 3,657 | 1,979 | - | _ | _ | - | 3,127 | 3,330 | (84) | (103) | 17,774 | 16,550 |
| Deposits made under assumed reinsurance contracts | 90 | 38 | 63 | 73 | 1,476 | 1,952 | _ | _ | 79 | 142 | - | (2) | 1,708 | 2,203 |
| Deferred policy acquisition costs | 4,226 | 3,984 | 13,298 | 13,584 | 149 | 182 | _ | _ | _ | _ | 3 | _ | 17,677 | 17,750 |
| Deferred origination costs | _ | _ | 506 | 595 | - | - | - | _ | - | - | - | - | 506 | 595 |
| Goodwill | 465 | 533 | 5 | 309 | 819 | 819 | _ | _ | _ | _ | - | _ | 1,289 | 1,661 |
| Other intangible assets | 1,384 | 1,649 | 2,900 | 3,556 | 353 | 328 | 129 | 195 | _ | _ | _ | _ | 4,766 | 5,729 |
| Other assets | 14,121 | 15,147 | 6,045 | 7,104 | 1,528 | 1,624 | 987 | 1,021 | 1,400 | 1,864 | (3,795) | (3,995) | 20,287 | 22,766 |
| Total assets (after cons. of investments in subsidiaries) | 114,029 | 119,597 | 245,255 | 261,545 | 7,578 | 9,002 | 21,074 | 20,726 | 25,623 | 29,246 | (31,587) | (33,586) | 381,972 | 406,529 |
| Liabilities | | | | | | | | | | | | | | |
| Liabilities for investment contracts | _ | _ | 70,406 | 70,581 | _ | - | _ | _ | 221 | 232 | - | _ | 70,627 | 70,813 |
| Reserves for insurance contracts, gross | 73,502 | 74,566 | 140,799 | 153,334 | 1,663 | 2,231 | 28 | 31 | 21,715 | 23,661 | (84) | (104) | 237,622 | 253,719 |
| Reserves for losses and loss adjustment expenses, gross | 57,777 | 58,390 | - | _ | 1,103 | 1,551 | 23 | 26 | 4,142 | 4,590 | (75) | (84) | 62,971 | 64,472 |
| Reserves for unearned premiums, gross | 15,664 | 16,101 | _ | | 560 | 680 | 3 | 3 | 13 | 14 | (10) | (19) | 16,230 | 16,779 |
| Future life policyholder benefits, gross | 36 | 45 | 67,717 | 72,783 | _ | _ | 2 | 2 | 4,198 | 4,823 | _ | _ | 71,952 | 77,652 |
| Policyholder contract deposits and other funds, gross | 25 | 30 | 19,858 | 21,120 | _ | _ | | _ | 2,193 | 2,265 | _ | (1) | 22,076 | 23,415 |
| Reserves for unit-linked contracts, gross | _ | _ | 53,224 | 59,431 | _ | _ | | _ | 11,169 | 11,970 | _ | | 64,393 | 71,400 |
| Senior debt | 517 | 1,148 | 68 | 91 | _ | _ | 10,391 | 13,257 | 659 | 514 | (7,164) | (9,631) | 4,471 | 5,379 |
| Subordinated debt | 1,081 | 1,268 | 708 | 754 | _ | _ | 6,374 | 6,615 | 23 | 23 | (2,572) | (2,803) | 5,614 | 5,857 |
| Other liabilities | 18,566 | 19,906 | 15,787 | 17,529 | 1,354 | 1,427 | 13,150 | 11,998 | 3,642 | 4,120 | (21,765) | (21,048) | 30,733 | 33,932 |
| Total liabilities | 93,666 | 96,889 | 227,769 | 242,289 | 3,017 | 3,658 | 29,942 | 31,900 | 26,260 | 28,551 | (31,586) | (33,586) | 349,069 | 369,700 |
| Equity | | | | | | | | | | | | | | |
| Shareholders' equity | | | | | | | | | | | | | 31,178 | 34,735 |
| Non-controlling interests | | | | | | | | | | | | | 1,725 | 2,095 |
| Total equity | | | | | | | | | | | | | 32,904 | 36,830 |
| Total liabilities and equity | | | | | | | | | | | | | 381,972 | 406,529 |
| Supplementary segment information | 40.000 | 40.400 | | | 4 400 | . ==. | 0.0 | | 2.222 | 2.505 | | | 50.700 | E 4 700 |
| Reserves for losses and loss adjustment expenses, net | 49,303 | 49,432 | _ | _ | 1,103 | 1,551 | 23 | 26 | 3,309 | 3,695 | _ | _ | 53,739 | 54,703 |
| Reserves for unearned premiums, net | 12,973 | 13,637 | - 64.052 | 70.705 | 560 | 680 | 3 | 3 | 13 | 13 | _ | _ | 13,549 | 14,333 |
| Future life policyholder benefits, net | 36 | 45 | 64,053 | 70,795 | _ | _ | 2 | 2 | 3,844 | 4,370 | _ | - (4) | 67,935 | 75,211 |
| Policyholder contract deposits and other funds, net | 25 | 30 | 19,858 | 21,119 | _ | _ | | _ | 237 | 272 | _ | (1) | 20,121 | 21,421 |
| Reserves for unit-linked contracts, net | - | - 62.442 | 53,224 | 59,431 | 4.662 | 2 224 | - | - 24 | 11,169 | 11,970 | _ | - (4) | 64,393 | 71,400 |
| Reserves for insurance contracts, net | 62,337 | 63,143 | 137,136 | 151,345 | 1,663 | 2,231 | 28 | 31 | 18,574 | 20,320 | _ | (1) | 219,737 | 237,069 |

General Insurance (unaudited)

General Insurance – Customer segment overview

Loss ratio

Expense ratio

Combined ratio

| in USD millions, for the years ended December 31 | | | | North | | | | | GI Global | Functions | | | | |
|--|-------|-----------|--------|-----------|-------------|------------|-------|-------------|-----------|-----------|-------|-----------|---------|--------|
| | | Global | | America | Europe, Mid | dle East & | Int | ternational | includ | ing Group | | | | |
| | | Corporate | C | ommercial | | Africa | | Markets | Re | insurance | Eli | minations | | Total |
| | 2015 | 2014 | 2015 | 2014 | 2015 | 2014 | 2015 | 2014 | 2015 | 2014 | 2015 | 2014 | 2015 | 2014 |
| Gross written premiums and policy fees | 8,670 | 9,434 | 10,742 | 10,056 | 10,955 | 12,626 | 3,894 | 4,460 | 308 | 351 | (548) | (595) | 34,020 | 36,333 |
| Net earned premiums and policy fees | 6,028 | 6,349 | 7,959 | 7,686 | 10,677 | 12,189 | 3,380 | 3,786 | 6 | 13 | _ | _ | 28,051 | 30,023 |
| Insurance benefits and losses, net | 5,495 | 4,693 | 5,333 | 5,100 | 7,383 | 7,809 | 1,910 | 2,335 | 32 | (18) | _ | - | 20,152 | 19,920 |
| Policyholder dividends and participation in profits, net | _ | - | 3 | 6 | _ | - | - | - | _ | - | - | - | 3 | 6 |
| Total net technical expenses | 1,368 | 1,383 | 2,478 | 2,310 | 3,432 | 3,787 | 1,583 | 1,625 | 37 | 45 | - | (1) | 8,898 | 9,150 |
| Net underwriting result | (835) | 273 | 146 | 270 | (138) | 592 | (112) | (175) | (62) | (15) | - | 1 | (1,002) | 947 |
| Net investment income | 516 | 520 | 618 | 628 | 583 | 701 | 211 | 231 | 75 | 71 | (1) | (3) | 2,002 | 2,149 |
| Net capital gains/(losses) and impairments on investments | (1) | 28 | 3 | 50 | (2) | 8 | - | 3 | _ | - | - | - | - | 89 |
| Net non-technical result (excl. items not included in BOP) | (25) | (38) | 1 | (24) | (32) | (62) | 85 | 58 | (58) | (48) | 1 | 2 | (29) | (112 |
| Business operating profit before non-controlling interests | (345) | 784 | 768 | 923 | 411 | 1,240 | 183 | 118 | (45) | 8 | - | - | 972 | 3,073 |
| Non-controlling interests | _ | - | - | _ | 8 | 17 | 101 | 78 | - | - | - | - | 108 | 95 |
| Business operating profit | (345) | 783 | 768 | 923 | 403 | 1,223 | 82 | 40 | (45) | 8 | _ | _ | 864 | 2,979 |

66.4%

30.1%

96.5%

69.1%

32.1%

101.3%

56.5%

46.8%

103.3%

61.7%

42.9%

104.6%

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n/a

n/a

n/a

n/a

71.8%

31.7%

103.6%

64.1%

31.1%

95.1%

66.4%

30.5%

96.8%

91.2%

22.7%

113.9%

73.9%

21.8%

95.7%

67.0%

31.2%

98.2%

General Insurance (unaudited)

Customer segment reporting – Europe, Middle East & Africa by country

| in USD millions, for the years ended December 31 | United | Kingdom | | Germany | S۱ | witzerland | | Italy | Rest | of Europe | Middle Ea | st & Africa | Eli | minations | | Total |
|---|--------|---------|--------|---------|-------|------------|-------|-------|--------|-----------|-----------|-------------|------|-----------|--------|--------|
| | 2015 | 2014 | 2015 | 2014 | 2015 | 2014 | 2015 | 2014 | 2015 | 2014 | 2015 | 2014 | 2015 | 2014 | 2015 | 2014 |
| Gross written premiums and policy fees | 2,502 | 2,820 | 2,195 | 2,627 | 2,441 | 2,588 | 1,323 | 1,634 | 1,904 | 2,314 | 598 | 653 | (9) | (10) | 10,955 | 12,626 |
| Net earned premiums and policy fees | 2,415 | 2,633 | 2,211 | 2,595 | 2,355 | 2,469 | 1,329 | 1,620 | 1,845 | 2,292 | 523 | 579 | - | - | 10,677 | 12,189 |
| Net underwriting result | (229) | 221 | (81) | 50 | 198 | 286 | 67 | 117 | (67) | (37) | (22) | (45) | (3) | _ | (138) | 592 |
| | | | | | | | | | - | | - | | | | | |
| Business operating profit | (95) | 351 | 11 | 159 | 334 | 446 | 126 | 200 | 6 | 67 | 22 | 2 | - | - | 403 | 1,223 |
| | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | |
| Ratios, as % of net earned premiums and policy fees | | | | | | | | | | | | | | | | |
| Loss ratio | 76.9% | 59.6% | 69.7% | 66.2% | 62.6% | 61.1% | 64.0% | 62.0% | 72.3% | 70.6% | 62.6% | 67.3% | n/a | n/a | 69.1% | 64.1% |
| Expense ratio | 32.6% | 32.0% | 34.0% | 31.9% | 29.0% | 27.3% | 31.0% | 30.8% | 31.4% | 31.0% | 41.6% | 40.5% | n/a | n/a | 32.1% | 31.1% |
| Combined ratio | 109.5% | 91.6% | 103.7% | 98.1% | 91.6% | 88.4% | 95.0% | 92.8% | 103.6% | 101.6% | 104.2% | 107.8% | n/a | n/a | 101.3% | 95.1% |

Customer segment reporting – Europe, Middle East & Africa Commercial and Personal

| in USD millions, for the years ended December 31 | | Commercial | | Personal | | Eliminations | | Total |
|---|-------|------------|-------|----------|------|--------------|--------|--------|
| | 2015 | 2014 | 2015 | 2014 | 2015 | 2014 | 2015 | 2014 |
| Gross written premiums and policy fees | 4,978 | 5,450 | 5,977 | 7,179 | _ | (3) | 10,955 | 12,626 |
| Net earned premiums and policy fees | 4,677 | 5,082 | 6,001 | 7,107 | _ | - | 10,677 | 12,189 |
| Net underwriting result | (276) | 237 | 138 | 355 | - | (1) | (138) | 592 |
| | | | | | | | | |
| Business operating profit | 43 | 577 | 360 | 647 | - | - | 403 | 1,223 |
| | | | | | | | | |
| | | | | | | | | |
| Ratios, as % of net earned premiums and policy fees | | | | | | | | |
| Loss ratio | 74.8% | 65.1% | 64.7% | 63.3% | n/a | n/a | 69.1% | 64.1% |
| Expense ratio | 31.1% | 30.2% | 33.0% | 31.7% | n/a | n/a | 32.1% | 31.1% |
| | | | | | | | | |

General Insurance (unaudited)

Customer segment reporting – International Markets by region

| in USD millions, for the years ended December 31 | | Latin America | | Asia-Pacific | | Total |
|---|--------|---------------|-------|--------------|--------|--------|
| | 2015 | 2014 | 2015 | 2014 | 2015 | 2014 |
| Gross written premiums and policy fees | 2,185 | 2,456 | 1,708 | 2,003 | 3,894 | 4,460 |
| Net earned premiums and policy fees | 1,756 | 1,921 | 1,624 | 1,865 | 3,380 | 3,786 |
| Net underwriting result | (120) | (164) | 8 | (11) | (112) | (175) |
| | | | | | | |
| Business operating profit | (3) | (49) | 86 | 90 | 82 | 40 |
| | | | | | | |
| | | | | | | |
| Ratios, as % of net earned premiums and policy fees | | | | | | |
| Loss ratio | 51.0% | 58.1% | 62.4% | 65.4% | 56.5% | 61.7% |
| Expense ratio | 55.8% | 50.5% | 37.1% | 35.2% | 46.8% | 42.9% |
| Combined ratio | 106.8% | 108.5% | 99.5% | 100.6% | 103.3% | 104.6% |

Customer segment reporting – International Markets Commercial and Personal

| in USD millions, for the years ended December 31 | | Commercial | | Personal | | Eliminations | | Total | | |
|---|--------|------------|--------|----------|------|--------------|--------|--------|--|--|
| | 2015 | 2014 | 2015 | 2014 | 2015 | 2014 | 2015 | 2014 | | |
| Gross written premiums and policy fees | 1,266 | 1,808 | 2,647 | 2,699 | (20) | (47) | 3,894 | 4,460 | | |
| Net earned premiums and policy fees | 1,207 | 1,607 | 2,173 | 2,179 | - | - | 3,380 | 3,786 | | |
| Net underwriting result | (93) | (179) | (19) | 4 | - | - | (112) | (175) | | |
| | | | | | - | | | | | |
| Business operating profit | - | (41) | 82 | 81 | - | _ | 82 | 40 | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| Ratios, as % of net earned premiums and policy fees | | | | | | | | | | |
| Loss ratio | 70.5% | 78.8% | 48.7% | 49.0% | n/a | n/a | 56.5% | 61.7% | | |
| Expense ratio | 37.2% | 32.3% | 52.2% | 50.7% | n/a | n/a | 46.8% | 42.9% | | |
| Combined ratio | 107.7% | 111.1% | 100.9% | 99.8% | n/a | n/a | 103.3% | 104.6% | | |

Global Life (unaudited)

Global Life – Overview

in USD millions, for the years ended December 31 Europe, Middle East & North America Latin America Africa Asia Pacific Other Eliminations Total 2015 2014 2015 2014 2015 2014 2015 2014 2015 2014 2015 2014 2015 2014 Revenues 434 549 1,702 2,203 12,327 14,387 127 151 14,591 17,289 Life insurance deposits Gross written premiums¹ 592 564 2,051 2,676 8,821 8,161 559 584 288 283 (91)(82)12,220 12.185 391 357 53 1,864 112 134 2,227 Policy fees 60 1,664 _ 2,409 Gross written premiums and policy fees 983 921 2,111 2,729 10.484 10.025 671 718 288 283 (91)(82)14.446 14,594 1.998 558 Net earned premiums and policy fees 778 716 2.641 8.324 9.675 610 217 224 11,876 13.866 254 2.584 Net investment income on Group investments 265 363 276 3.134 112 130 8 10 (1) 3.320 3.815 Net capital gains/(losses) and impairments on Group investments 1,104 1,121 1,095 (7) 3 (6) 9 4 41 _ 1,173 247 268 357 285 3,688 4,255 116 171 8 (1) 4,415 4,988 Net investment result on Group investments 10 Net investment income on unit-linked investments 48 10 10 14 1.573 1.952 79 62 1,710 2,038 Net capital gains/(losses) and impairments on unit-linked investments (47)(13)968 1,014 3,566 7,342 (29)77 4,458 8,419 _ _ Net investment result on unit-linked investments (3) 978 1,028 5,139 9,293 49 139 6,168 10,457 Other income 82 84 65 129 468 488 35 135 394 374 (6) (2) 1.039 1.207 Total BOP revenues 1,109 1,065 3,398 4,083 17,619 23,711 758 1,055 620 608 (7) (3) 23,498 30,519 Benefits, losses and expenses 418 Insurance benefits and losses, net1 424 768 1,083 7,050 8,792 246 253 130 133 8,612 10,685 Policyholder dividends and participation in profits, net 14 11 984 1,038 6,622 10,750 78 278 8 20 7,706 12.097 Income tax expense/(benefit) attributable to policyholders _ 103 87 7 19 _ 110 106 43 Underwriting and policy acquisition costs, net 164 154 933 1,132 1.013 1,104 102 242 221 (1) 2,454 2,654 Administrative and other operating expense (excl. depreciation/amortization) 164 144 272 329 1.538 1.511 252 398 243 332 (5) (3) 2,463 2,711 Interest credited to policyholders and other interest 155 157 400 9 4 239 216 42 24 (1) 445 Restructuring provisions and other items not included in BOP (1) 1 (37)(56)(327)(36)(18)(36)(52)(47)_ (435)(174)Total BOP benefits, losses and expenses 915 890 2,929 3,530 16,239 22,423 571 658 (6) 708 980 (3) 21,355 28,478 Business operating profit (before interest, depreciation and amortization) 193 174 469 553 1,381 1.289 51 75 49 (50) 2.143 2.042 Depreciation and impairments of property and equipment 1 4 4 19 23 2 4 2 2 _ _ 28 33 Amortization and impairments of intangible assets 14 32 74 118 429 273 9 23 53 6 578 452 Interest expense on debt 12 43 2 2 14 46 178 1,523 1,512 Business operating profit before non-controlling interests 141 392 431 921 950 39 49 (8) (59)Non-controlling interests 197 30 33 (4) 239 209 (3) 223 **Business operating profit** 178 141 195 222 892 917 43 52 (8) (59) 1,300 1,273

¹ Europe, Middle East & Africa includes approximately USD 2,701 million and USD 1,551 million of gross written premiums and future life policyholder benefits for certain universal life-type contracts in the Group's Spanish operations for the years ended December 31, 2015 and 2014, respectively (see note 3 of the Consolidated financial statements).

Global Life (unaudited)

Global Life – **Europe, Middle East** & Africa by country

| in LISD millions, for the years anded December 21 | | | | | | | | | | | | | | | Post of | Europe | | |
|--|--------|---------|-------|-----------------|-------|-----------|-------|---------|-------|-------|-------|-------|--------------|--------------------------------|---------|----------------------|--------|--------|
| in USD millions, for the years ended December 31 | | | | | | | | | | | | | Zurich Inter | mational | | Europe, le East & | | |
| t | United | Kingdom | | Cormony | C | itzerland | | Ireland | | Spain | | Italy | zurich inter | rnational Life ¹ | iviida | Africa ² | | Total |
| | 2015 | 2014 | 2015 | Germany 2014 | 2015 | 2014 | 2015 | 2014 | 2015 | 2014 | 2015 | 2014 | 2015 | 2014 | 2015 | 2014 | 2015 | 2014 |
| Revenues | 2013 | 2014 | 2013 | 2014 | 2013 | 2014 | 2013 | 2014 | 2015 | 2014 | 2013 | 2014 | 2013 | 2014 | 2013 | 2014 | 2013 | 2014 |
| Life insurance deposits | 3.971 | 6.557 | 1,926 | 1.874 | 158 | 167 | 2,972 | 2.998 | 75 | 51 | 1.537 | 1.024 | 1,479 | 1,396 | 208 | 319 | 12,327 | 14,387 |
| Gross written premiums ³ | 819 | 731 | 2,360 | 2,921 | 1,382 | 1.556 | 347 | 424 | 3.243 | 1,860 | 426 | 408 | 76 | 66 | 168 | 196 | 8.821 | 8,161 |
| Policy fees | 858 | 805 | 225 | 378 | 39 | 38 | 284 | 304 | 21 | 31 | 11 | 25 | 204 | 254 | 21 | 28 | 1,664 | 1,864 |
| Gross written premiums and policy fees | 1,677 | 1.537 | 2,585 | 3,299 | 1.421 | 1,594 | 631 | 727 | 3,264 | 1,891 | 437 | 433 | 279 | 321 | 189 | 224 | 10,484 | 10,025 |
| Net earned premiums and policy fees | (255) | 1,444 | 2,500 | 3,202 | 1,398 | 1,572 | 536 | 621 | 3,237 | 1,857 | 423 | 418 | 226 | 268 | 258 | 294 | 8,324 | 9,675 |
| Net investment income on Group investments | 181 | 275 | 1,173 | 1,469 | 609 | 654 | 58 | 76 | 238 | 274 | 255 | 284 | 1 | 9 | 70 | 93 | 2,584 | 3,134 |
| Net capital gains/(losses) and impairments on Group | | | · | - | | | | | | | | | | | | | | |
| investments | 341 | 262 | 537 | 785 | 55 | 54 | 123 | (25) | 10 | 9 | 27 | 30 | 1 | (4) | 11 | 10 | 1,104 | 1,121 |
| Net investment result on Group investments | 522 | 536 | 1,710 | 2,254 | 664 | 708 | 181 | 52 | 247 | 283 | 281 | 314 | 2 | 5 | 81 | 104 | 3,688 | 4,255 |
| Net investment income on unit-linked investments | 1,163 | 1,354 | 88 | 121 | 6 | 7 | 228 | 244 | 55 | 192 | (6) | (8) | 25 | 16 | 14 | 26 | 1,573 | 1,952 |
| Net capital gains/(losses) and impairments on | | | | | | | | | | | | | | | | | | |
| unit-linked investments | 1,743 | 3,119 | 773 | 1,694 | (12) | 43 | 828 | 1,650 | 6 | (18) | 38 | 70 | 134 | 591 | 57 | 194 | 3,566 | 7,342 |
| Net investment result on unit-linked investments | 2,906 | 4,473 | 861 | 1,815 | (7) | 50 | 1,056 | 1,893 | 60 | 174 | 32 | 62 | 159 | 606 | 71 | 220 | 5,139 | 9,293 |
| Other income | 92 | 30 | 190 | 243 | 69 | 66 | _ | _ | 50 | 57 | 16 | 27 | 62 | 64 | (11) | 1 | 468 | 488 |
| Total BOP revenues | 3,265 | 6,484 | 5,262 | 7,513 | 2,124 | 2,395 | 1,773 | 2,565 | 3,594 | 2,372 | 752 | 820 | 449 | 943 | 399 | 619 | 17,619 | 23,711 |
| Benefits, losses and expenses | | | | | | | | | | | | | | | | | | |
| Insurance benefits and losses, net ³ | (835) | 929 | 2,399 | 3,383 | 1,443 | 1,654 | 201 | 294 | 3,191 | 1,831 | 435 | 446 | 9 | 2 | 208 | 254 | 7,050 | 8,792 |
| Policyholder dividends and participation in profits, net | 2,940 | 4,519 | 1,959 | 3,016 | 65 | 115 | 1,195 | 1,867 | 70 | 185 | 140 | 176 | 159 | 613 | 93 | 257 | 6,622 | 10,750 |
| Income tax expense/(benefit) attributable to policyholders | 55 | 23 | 29 | 41 | _ | _ | 19 | 24 | _ | _ | - | _ | _ | _ | _ | - | 103 | 87 |
| Underwriting and policy acquisition costs, net | 408 | 284 | 169 | 296 | 111 | 135 | 144 | 147 | 42 | 34 | 33 | 63 | 76 | 112 | 30 | 33 | 1,013 | 1,104 |
| Administrative and other operating expense | | | | | | | | | | | | | | | | | | |
| (excl. depreciation/amortization) | 429 | 446 | 370 | 355 | 199 | 219 | 132 | 143 | 142 | 119 | 87 | 66 | 138 | 139 | 39 | 24 | 1,538 | 1,511 |
| Interest credited to policyholders and other interest | 68 | 8 | 131 | 155 | 11 | 16 | 22 | 29 | 2 | 2 | 5 | 7 | _ | _ | _ | _ | 239 | 216 |
| Restructuring provisions and other items not included in | | | | | | | | | | | | | | | | | | |
| BOP | (19) | (48) | (301) | 3 | 60 | 10 | (1) | 1 | (32) | (1) | _ | _ | (10) | (1) | (24) | _ | (327) | (36) |
| Total BOP benefits, losses and expenses | 3,048 | 6,160 | 4,755 | 7,249 | 1,890 | 2,149 | 1,713 | 2,503 | 3,415 | 2,170 | 700 | 758 | 371 | 866 | 346 | 568 | 16,239 | 22,423 |
| Business operating profit (before interest, | | | | | | | | | | | | | | | | | | |
| depreciation and amortization) | 217 | 323 | 507 | 265 | 234 | 246 | 60 | 63 | 179 | 202 | 53 | 62 | 78 | 77 | 53 | 51 | 1,381 | 1,289 |
| Depreciation and impairments of property and equipment | 7 | 8 | 8 | 10 | 2 | 2 | _ | 1 | 1 | 1 | - | - | 1 | 1 | 1 | 1 | 19 | 23 |
| Amortization and impairments of intangible assets | 36 | 96 | 279 | 43 | 3 | 4 | 1 | 1 | 90 | 105 | 11 | 16 | 7 | 8 | 2 | 1 | 429 | 273 |
| Interest expense on debt | 2 | 30 | _ | _ | _ | _ | _ | _ | 8 | 12 | _ | | _ | | 1 | 1 | 12 | 43 |
| Business operating profit before non-controlling interests | 173 | 189 | 220 | 211 | 229 | 241 | 58 | 61 | 80 | 85 | 41 | 46 | 70 | 67 | 50 | 48 | 921 | 950 |
| Non-controlling interests | _ | _ | _ | 1 | _ | _ | _ | _ | 29 | 32 | _ | | _ | _ | _ | _ | 30 | 33 |

Business operating profit

¹ Includes business written through licenses, mainly into Asia Pacific and Middle East.

² Including eliminations.

³ Spain includes approximately USD 2,701 million and USD 1,551 million of gross written premiums and future life policyholder benefits for certain universal life-type contracts for the years ended December 31, 2015 and 2014, respectively (see note 3 of the Consolidated financial statements).

Global Life (unaudited)

Global Life – Reserves and liabilities, net of reinsurance, by region

| in USD millions, as of December 31 | Unit-li | nked insurance | | | | |
|--------------------------------------|---------|----------------|--------|----------------|---------|----------------|
| | a | and investment | Other | life insurance | Tota | l reserves and |
| | | contracts | | liabilities | | liabilities |
| | 2015 | 2014 | 2015 | 2014 | 2015 | 2014 |
| North America | 1,438 | 1,185 | 5,577 | 5,469 | 7,015 | 6,654 |
| Latin America | 8,276 | 10,232 | 3,863 | 4,917 | 12,139 | 15,149 |
| Europe, Middle East & Africa | 112,331 | 116,534 | 71,711 | 78,421 | 184,042 | 194,955 |
| of which: | | | | | | |
| United Kingdom | 60,716 | 63,100 | 3,054 | 5,119 | 63,769 | 68,219 |
| Germany | 13,530 | 13,822 | 36,418 | 41,237 | 49,948 | 55,059 |
| Switzerland | 841 | 835 | 18,015 | 18,427 | 18,855 | 19,262 |
| Ireland | 17,367 | 17,160 | 1,979 | 2,123 | 19,346 | 19,283 |
| Spain | 1,084 | 2,766 | 7,450 | 6,418 | 8,534 | 9,184 |
| _ Italy | 5,773 | 5,242 | 3,013 | 3,138 | 8,787 | 8,379 |
| Zurich International Life | 9,425 | 9,567 | 53 | - | 9,478 | 9,567 |
| Rest of Europe, Middle East & Africa | 3,596 | 4,042 | 1,729 | 1,960 | 5,325 | 6,002 |
| Asia Pacific | 1,585 | 2,060 | 2,489 | 2,782 | 4,074 | 4,842 |
| Other | _ | - | 272 | 327 | 272 | 327 |
| Total | 123,630 | 130,012 | 83,912 | 91,914 | 207,542 | 221,926 |

Farmers (unaudited)

Farmers – Overview

| in USD millions, for the years ended December 31 | Farmers Mana | agement Services | | Farmers Re | | Total |
|---|--------------|------------------|---------|------------|---------|---------|
| | 2015 | 2014 | 2015 | 2014 | 2015 | 2014 |
| Gross written premiums and policy fees | _ | _ | 2,145 | 3,428 | 2,145 | 3,428 |
| Net earned premiums and policy fees | - | _ | 2,266 | 3,956 | 2,266 | 3,956 |
| Management fees and other related revenues | 2,786 | 2,791 | - | - | 2,786 | 2,791 |
| Insurance benefits and losses, net | - | _ | (1,588) | (2,650) | (1,588) | (2,650) |
| Management and other related expenses | (1,448) | (1,455) | - | - | (1,448) | (1,455) |
| Total net technical expenses | - | _ | (704) | (1,240) | (704) | (1,240) |
| Gross management result | 1,338 | 1,335 | _ | - | n/a | n/a |
| Net underwriting result | _ | - | (26) | 66 | n/a | n/a |
| Net investment income | 13 | 13 | 36 | 55 | 49 | 68 |
| Net capital gains/(losses) and impairments on investments | - | _ | _ | - | - | _ |
| Other net income/Net non-technical result (excl. items not included in BOP) | 9 | 35 | 52 | 69 | 61 | 105 |
| Business operating profit before non-controlling interests | 1,360 | 1,383 | 61 | 190 | 1,421 | 1,573 |
| Non-controlling interests | _ | _ | _ | _ | _ | _ |
| Business operating profit | 1,360 | 1,383 | 61 | 190 | 1,421 | 1,573 |
| | | | | | | |
| Ratios, as % of net earned premiums and policy fees | | | | | | |
| Loss ratio | | | 70.1% | 67.0% | | |
| Expense ratio | | | 31.1% | 31.3% | | |
| Combined ratio | | | 101.2% | 98.3% | | |

12

Additional information (unaudited)

| Principal | |
|-----------|-------|
| exchange | rates |

| USD per foreign currency unit | | d balance sheets period exchange | | dated income nd cash flows |
|-------------------------------|----------|-------------------------------------|--------------|-------------------------------|
| | | rates | at average e | xchange rates |
| | 12/31/15 | 12/31/14 | 2015 | 2014 |
| Euro | 1.0862 | 1.2101 | 1.1109 | 1.3288 |
| Swiss franc | 0.9988 | 1.0064 | 1.0399 | 1.0939 |
| British pound | 1.4749 | 1.5577 | 1.5288 | 1.6473 |
| Brazilian real | 0.2525 | 0.3763 | 0.3053 | 0.4260 |

Additional information (unaudited)

Net investment result

| in USD millions, for the years ended December 31 | | | N | let capital | | | | | |
|---|--------|----------|--------|-------------|--------|----------|----------|-----------|--|
| | Net in | vestment | gair | ns/(losses) | Net in | vestment | of which | | |
| | | income | and im | pairments | | result | im | pairments | |
| | 2015 | 2014 | 2015 | 2014 | 2015 | 2014 | 2015 | 2014 | |
| Group investments | | | | | | | | | |
| Cash and cash equivalents | 32 | 56 | (1) | 1 | 31 | 56 | _ | _ | |
| Equity securities | 467 | 317 | 646 | 825 | 1,113 | 1,142 | (162) | (37) | |
| Debt securities | 4,095 | 4,696 | 1,011 | 1,842 | 5,106 | 6,538 | (4) | 1 | |
| Investment property | 512 | 501 | 131 | 168 | 642 | 668 | - | _ | |
| Mortgage loans | 266 | 319 | (56) | (48) | 210 | 270 | (56) | (48) | |
| Other loans | 447 | 562 | 2 | 82 | 449 | 645 | (2) | - | |
| Investments in associates and joint ventures | 8 | 12 | 31 | 38 | 39 | 49 | - | (2) | |
| Derivative financial instruments ¹ | _ | - | 127 | 97 | 127 | 97 | - | _ | |
| Investment result, gross, for Group investments | 5,827 | 6,462 | 1,891 | 3,004 | 7,718 | 9,467 | (224) | (86) | |
| Investment expenses for Group investments ² | (256) | (256) | _ | - | (256) | (256) | _ | _ | |
| Investment result, net, for Group investments | 5,572 | 6,206 | 1,891 | 3,004 | 7,462 | 9,211 | (224) | (86) | |
| Investments for unit-linked contracts | | | | | | | | | |
| Investment result, net, for investments for unit-linked contracts | 1,867 | 1,771 | 4,371 | 9,013 | 6,238 | 10,784 | - | _ | |
| Total investments | | | | | | | | | |
| Investment result, net, for total investments | 7,439 | 7,977 | 6,261 | 12,017 | 13,700 | 19,994 | (224) | (86) | |

¹ Net capital gains/(losses) on derivative financial instruments attributable to cash flow hedge ineffectiveness amounted to USD 10 million and USD (29) million for the years ended December 31, 2015 and 2014, respectively.

2 Rental operating expenses for investment property included in investment expenses for Group investments amounted to USD 81 million and USD 85 million for the years ended December 31, 2015 and 2014, respectively.

Details of investments by category

| as of | | 12/31/15 | | 12/31/14 |
|--|----------|----------|----------|----------|
| | USD | % of | USD | % of |
| | millions | Group | millions | Group |
| Total Group Investments | 191,238 | 100.0 | 204,860 | 100.0 |
| Cash and cash equivalents | 8,159 | 4.3 | 7,600 | 3.7 |
| Equity securities: | | | | |
| Fair value through profit or loss | 3,519 | 1.8 | 3,619 | 1.8 |
| Available-for-sale | 15,354 | 8.0 | 12,480 | 6.1 |
| Total equity securities | 18,873 | 9.9 | 16,099 | 7.9 |
| Debt securities: | | | | |
| Fair value through profit or loss | 6,180 | 3.2 | 7,121 | 3.5 |
| Available-for-sale | 128,181 | 67.0 | 142,557 | 69.6 |
| Held-to-Maturity | 3,369 | 1.8 | 3,971 | 1.9 |
| Total debt securities | 137,730 | 72.0 | 153,648 | 75.0 |
| Investment property | 9,865 | 5.2 | 8,784 | 4.3 |
| Mortgage loans | 7,024 | 3.7 | 7,826 | 3.8 |
| Other loans | 9,569 | 5.0 | 10,834 | 5.3 |
| Investments in associates and joint ventures | 18 | 0.0 | 70 | 0.0 |
| Investments for unit-linked products | 126,728 | | 134,416 | |
| Total investments | 317,966 | | 339,276 | |

Information for the three months ended December 31 (unaudited)

Business operating profit by segment

| in USD millions, for the three months ended December 31 | | | | | | | Other 0 | Operating | | Non-Core | | | | |
|--|---------|-----------|--------|-------------|-------|---------|---------|-----------|-------|------------|-------|-----------|---------|---------|
| | General | Insurance | (| Global Life | | Farmers | В | usinesses | В | Susinesses | Elir | ninations | | Total |
| | 2015 | 2014 | 2015 | 2014 | 2015 | 2014 | 2015 | 2014 | 2015 | 2014 | 2015 | 2014 | 2015 | 2014 |
| Revenues | | | | | | | | | | | | | | |
| Direct written premiums | 7,026 | 7,484 | 3,492 | 3,395 | _ | - | _ | _ | 12 | 26 | _ | _ | 10,530 | 10,905 |
| Assumed written premiums | 361 | 476 | 22 | 2 | 424 | 432 | 12 | 11 | 22 | 22 | (21) | (21) | 819 | 923 |
| Gross Written Premiums | 7,386 | 7,960 | 3,514 | 3,397 | 424 | 432 | 12 | 11 | 34 | 48 | (21) | (21) | 11,350 | 11,828 |
| Policy fees | _ | - | 441 | 667 | _ | - | _ | - | 71 | 69 | _ | _ | 512 | 736 |
| Gross written premiums and policy fees | 7,386 | 7,960 | 3,954 | 4,064 | 424 | 432 | 12 | 11 | 105 | 117 | (21) | (21) | 11,862 | 12,564 |
| Less premiums ceded to reinsurers | (1,340) | (1,200) | (290) | (160) | - | - | (10) | (8) | _ | (4) | 21 | 21 | (1,620) | (1,350) |
| Net written premiums and policy fees | 6,046 | 6,760 | 3,664 | 3,904 | 424 | 432 | 3 | 3 | 105 | 114 | _ | - | 10,242 | 11,214 |
| Net change in reserves for unearned premiums | 1,010 | 635 | (60) | (109) | 151 | 565 | (1) | (1) | - | 2 | - | - | 1,100 | 1,093 |
| Net earned premiums and policy fees | 7,056 | 7,395 | 3,604 | 3,796 | 575 | 998 | 2 | 2 | 105 | 116 | - | - | 11,342 | 12,306 |
| Farmers management fees and other related revenues | _ | _ | - | - | 705 | 702 | _ | _ | _ | _ | - | - | 705 | 702 |
| Net investment result on Group investments | 501 | 518 | 959 | 1,223 | 11 | 13 | 75 | 116 | (41) | 197 | (99) | (161) | 1,406 | 1,906 |
| Net investment income on Group investments | 499 | 496 | 801 | 886 | 11 | 13 | 75 | 116 | 72 | 87 | (99) | (161) | 1,358 | 1,437 |
| Net capital gains/(losses) and impairments on Group investments | 3 | 22 | 158 | 337 | _ | - | - | _ | (113) | 110 | - | - | 48 | 469 |
| Net investment result on unit-linked investments | _ | _ | 5,735 | 3,716 | _ | _ | _ | _ | 76 | 133 | _ | _ | 5,811 | 3,849 |
| Other income | 221 | 240 | 233 | 291 | 13 | 21 | 261 | 221 | 52 | 23 | (385) | (351) | 394 | 445 |
| Total BOP revenues | 7,778 | 8,153 | 10,531 | 9,026 | 1,303 | 1,734 | 338 | 339 | 192 | 469 | (484) | (513) | 19,657 | 19,208 |
| of which: inter-segment revenues | (125) | (111) | (78) | (147) | (3) | (4) | (275) | (246) | (3) | (5) | 484 | 513 | _ | _ |
| Benefits, losses and expenses | | | | | | | | | | , | | | | |
| Insurance benefits and losses, net | 5,344 | 5,037 | 2,896 | 3,030 | 420 | 637 | (2) | 2 | (22) | 391 | _ | _ | 8,635 | 9,096 |
| Losses and loss adjustment expenses, net | 5,349 | 5,041 | _ | _ | 420 | 637 | (2) | _ | 74 | 130 | _ | _ | 5,841 | 5,807 |
| Life insurance death and other benefits, net | (6) | (4) | 2,896 | 3,029 | _ | _ | _ | 2 | (96) | 261 | _ | _ | 2,794 | 3,288 |
| Policyholder dividends and participation in profits, net | (1) | 1 | 5,950 | 4,038 | _ | _ | _ | _ | 83 | 168 | _ | _ | 6,032 | 4,206 |
| Income tax expense/(benefit) attributable to policyholders | _ | _ | 128 | 87 | _ | _ | _ | _ | _ | _ | _ | _ | 128 | 87 |
| Underwriting and policy acquisition costs, net | 1,530 | 1,463 | 462 | 630 | 178 | 313 | _ | _ | 1 | (6) | (3) | (3) | 2,167 | 2,397 |
| Administrative and other operating expense | | | | | | | | | | | | | | |
| (excl. depreciation/amortization) | 1,163 | 1,000 | 691 | 643 | 336 | 332 | 333 | 358 | 49 | 30 | (299) | (311) | 2,271 | 2,052 |
| Interest credited to policyholders and other interest | 28 | 37 | 112 | 100 | _ | - | 34 | _ | 21 | 25 | (78) | (38) | 118 | 124 |
| Restructuring provisions and other items not included in BOP | (350) | (13) | (368) | (5) | (12) | (1) | (42) | 11 | (4) | _ | _ | _ | (777) | (9) |
| Total BOP benefits, losses and expenses (before interest, depreciation and | | | | | | | | | | | | | | |
| amortization) | 7,713 | 7,525 | 9,870 | 8,522 | 922 | 1,280 | 323 | 371 | 127 | 607 | (380) | (353) | 18,575 | 17,954 |
| Business operating profit (before interest, depreciation and | | | | | | | | | | | | | | |
| amortization) | 65 | 628 | 661 | 504 | 381 | 454 | 15 | (33) | 64 | (139) | (104) | (160) | 1,082 | 1,255 |
| Depreciation and impairments of property and equipment | 59 | 24 | 6 | 8 | 7 | 12 | 2 | 2 | _ | | _ | _ | 74 | 46 |
| Amortization and impairments of intangible assets | 78 | 62 | 307 | 105 | 23 | 22 | 13 | 15 | - | - | _ | _ | 421 | 203 |
| Interest expense on debt | 24 | 11 | 3 | 21 | _ | - | 173 | 240 | 2 | 3 | (104) | (160) | 98 | 113 |
| Business operating profit before non-controlling interests | (96) | 531 | 344 | 370 | 351 | 420 | (172) | (289) | 62 | (141) | _ | - | 489 | 892 |
| Non-controlling interests | 23 | 20 | 46 | 63 | - | _ | (1) | (2) | - | _ | _ | _ | 67 | 80 |
| Business operating profit | (120) | 511 | 299 | 308 | 351 | 420 | (171) | (286) | 62 | (141) | _ | - | 422 | 812 |

Information for the three months ended December 31 (unaudited)

Reconciliation of BOP to net income after income taxes

| in USD millions, for the three months ended December 31 | | | | | | | Other 0 | Operating | | Non-Core | | |
|---|--------|-------------|-------|-------------|------|---------|---------|-----------|------|------------|-------|-------|
| | Genera | l Insurance | (| Global Life | | Farmers | В | usinesses | | Businesses | | Total |
| | 2015 | 2014 | 2015 | 2014 | 2015 | 2014 | 2015 | 2014 | 2015 | 2014 | 2015 | 2014 |
| Business operating profit | (120) | 511 | 299 | 308 | 351 | 420 | (171) | (286) | 62 | (141) | 422 | 812 |
| Revenues/(expenses) not included in BOP: | - | - | _ | - | - | - | - | - | - | - | _ | _ |
| Net capital gains/(losses) on investments and impairments, net of policyholder allocation | 68 | 431 | 3 | 98 | 4 | 22 | (2) | 5 | 2 | 3 | 75 | 558 |
| Net gain/(loss) on divestments of businesses ¹ | _ | (245) | - | - | - | - | - | (2) | - | - | _ | (247) |
| Restructuring provisions | (276) | (21) | (43) | 14 | (12) | - | (43) | 4 | (4) | - | (378) | (2) |
| Net income/(expense) on intercompany loans ² | (4) | (7) | (4) | (4) | - | - | 8 | 11 | - | - | - | _ |
| Impairments of goodwill | _ | - | (232) | (16) | - | - | - | - | - | - | (232) | (16 |
| Change in estimates of earn-out liabilities | (2) | 9 | (20) | (1) | - | - | - | - | - | - | (22) | 8 |
| Other adjustments ³ | (69) | 7 | (69) | 1 | - | (1) | (6) | (5) | - | - | (145) | 2 |
| Add back: | | | | | | | | | | | | |
| Business operating profit attributable to non-controlling interests | 23 | 20 | 46 | 63 | - | - | (1) | (2) | - | - | 67 | 80 |
| Net income before shareholders' taxes | (379) | 705 | (21) | 463 | 343 | 441 | (216) | (275) | 60 | (139) | (213) | 1,194 |
| Income tax expense/(benefit) attributable to policyholders | _ | - | 128 | 87 | - | - | - | - | - | - | 128 | 87 |
| Net income before income taxes | (379) | 705 | 107 | 550 | 343 | 441 | (216) | (275) | 60 | (139) | (85) | 1,281 |
| Income tax expense | | | | | | | | | | | (315) | (314 |
| attributable to policyholders | | | | | | | | | | | (128) | (87) |
| attributable to shareholders | | | | | | | | | | | (187) | (227) |
| Net income after taxes | | | | | | | | | | | (400) | 968 |
| attributable to non-controlling interests | | | | | | | | | | | 24 | 107 |
| attributable to shareholders | | | | | | | | | | | (424) | 860 |

¹ In 2014, General Insurance and Other Operating Businesses relate to the sale of the Group's General Insurance retail business in Russia (see note 5 of the Consolidated financial statements).

² The impact on Group level relates to foreign currency translation differences.

³ For the three months ended December 31, 2015, total Group includes accounting and other restructuring charges of USD 96 million (of which USD 18 million relates to software impairments and USD 32 million to impairments of own use properties, see note 15 and 14 of the Consolidated financial statements respectively, and USD 46 million of other restructuring related costs) relating to initiatives announced in 2015.

92.4%

22.8%

115.2%

73.0%

22.5%

95.4%

67.7%

30.8%

98.5%

Information for the three months ended December 31 (unaudited)

| General Insurance – |
|----------------------------|
| Customer segment |
| overview |

| | | | | North | | | | | | | | | | |
|--|-------|-----------|-------|-----------|-------------|------------|------|------------|-------------|----------|--------------|-------|-------|-------|
| | | Global | | America | Europe, Mid | dle East & | Inte | ernational | includir | ng Group | | | | |
| | | Corporate | C | ommercial | | Africa | | Markets | Reinsurance | | Eliminations | | | Total |
| | 2015 | 2014 | 2015 | 2014 | 2015 | 2014 | 2015 | 2014 | 2015 | 2014 | 2015 | 2014 | 2015 | 2014 |
| ross written premiums and policy fees | 1,752 | 1,923 | 2,706 | 2,421 | 2,172 | 2,530 | 817 | 1,146 | 90 | 93 | (151) | (153) | 7,386 | 7,960 |
| et earned premiums and policy fees | 1,516 | 1,578 | 2,175 | 2,040 | 2,573 | 2,862 | 791 | 907 | 1 | 9 | - | - | 7,056 | 7,395 |
| surance benefits and losses, net | 1,400 | 1,151 | 1,473 | 1,397 | 2,047 | 1,901 | 428 | 585 | (5) | 3 | - | - | 5,344 | 5,037 |
| olicyholder dividends and participation in profits, net | - | - | (1) | 1 | _ | - | - | - | - | - | _ | - | (1) | 1 |
| otal net technical expenses | 345 | 355 | 671 | 578 | 876 | 931 | 396 | 430 | 30 | 10 | _ | _ | 2,318 | 2,305 |
| let underwriting result | (230) | 72 | 32 | 63 | (349) | 31 | (33) | (108) | (24) | (5) | _ | _ | (605) | 52 |
| let investment income | 137 | 123 | 152 | 154 | 134 | 146 | 53 | 57 | 21 | 17 | - | - | 499 | 496 |
| let capital gains/(losses) and impairments on investments | 1 | 7 | 3 | 11 | (1) | 3 | _ | 1 | _ | - | _ | _ | 3 | 22 |
| let non-technical result (excl. items not included in BOP) | 10 | (1) | 5 | (8) | (3) | 1 | 1 | (15) | (6) | (16) | _ | 1 | 7 | (39) |
| usiness operating profit before non-controlling interests | (82) | 200 | 192 | 220 | (218) | 180 | 20 | (65) | (9) | (4) | _ | _ | (96) | 531 |
| lon-controlling interests | _ | _ | _ | _ | 3 | 4 | 20 | 16 | _ | _ | _ | _ | 23 | 20 |
| usiness operating profit | (82) | 200 | 192 | 220 | (221) | 176 | _ | (81) | (9) | (4) | _ | _ | (120) | 511 |

68.5%

28.4%

96.9%

79.5%

34.0%

113.6%

66.4%

32.5%

98.9%

54.2%

50.1%

104.2%

64.4%

47.4%

111.9%

nm

nm

nm

nm

nm

nm

n/a

n/a

n/a

n/a

n/a

n/a

75.7%

32.8%

108.6%

68.1%

31.2%

99.3%

Customer segment reporting – Europe, Middle East & Africa by country Loss ratio

Expense ratio

Combined ratio

| in USD millions, for the three months ended December 31 | United | Kingdom | | Germany | Sı | witzerland | | Italy | Res | t of Europe | Middle Ea | st & Africa | Elin | ninations | | Total |
|---|--------|---------|--------|---------|-------|------------|-------|-------|--------|-------------|-----------|-------------|------|-----------|--------|-------|
| | 2015 | 2014 | 2015 | 2014 | 2015 | 2014 | 2015 | 2014 | 2015 | 2014 | 2015 | 2014 | 2015 | 2014 | 2015 | 2014 |
| Gross written premiums and policy fees | 602 | 686 | 299 | 401 | 233 | 269 | 438 | 527 | 456 | 495 | 148 | 155 | (4) | (3) | 2,172 | 2,530 |
| Net earned premiums and policy fees | 591 | 638 | 524 | 601 | 548 | 599 | 326 | 373 | 460 | 508 | 125 | 143 | _ | - | 2,573 | 2,862 |
| Net underwriting result | (272) | 21 | (61) | (21) | 24 | 34 | 7 | 25 | (38) | (15) | (7) | (13) | (3) | (1) | (349) | 31 |
| | | | | | | | | | | | | | | | | |
| Business operating profit | (237) | 52 | (35) | 6 | 54 | 71 | 22 | 45 | (24) | 7 | (1) | (4) | - | - | (221) | 176 |
| | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | |
| Ratios, as % of net earned premiums and policy fees | | | | | | | | | | | | | | | | |
| Loss ratio | 113.8% | 62.1% | 74.3% | 70.1% | 61.5% | 63.3% | 65.8% | 60.6% | 77.0% | 75.4% | 63.9% | 66.4% | n/a | n/a | 79.5% | 66.4% |
| Expense ratio | 32.2% | 34.6% | 37.3% | 33.4% | 34.1% | 31.0% | 32.1% | 32.7% | 31.2% | 27.6% | 41.3% | 42.6% | n/a | n/a | 34.0% | 32.5% |
| Combined ratio | 146.0% | 96.7% | 111.6% | 103.5% | 95.6% | 94.3% | 97.8% | 93.3% | 108.2% | 103.0% | 105.2% | 109.0% | n/a | n/a | 113.6% | 98.9% |

Information for the three months ended December 31 (unaudited)

Global Life – Overview

| in USD millions, for the three months ended December 31 | | | | | Europe, Mid | dle East & | | | | | | | | |
|---|-------|---------|-------|-----------|-------------|------------|------|-------------|------|-------|-----------------|------|--------|-------|
| | North | America | Latir | n America | | Africa | A | sia Pacific | | Other | er Eliminations | | | Total |
| | 2015 | 2014 | 2015 | 2014 | 2015 | 2014 | 2015 | 2014 | 2015 | 2014 | 2015 | 2014 | 2015 | 2014 |
| Revenues | | | | | | | | | | | | | | |
| Life insurance deposits | 107 | 80 | 522 | 633 | 3,073 | 5,814 | 32 | 16 | _ | _ | _ | _ | 3,734 | 6,544 |
| Gross written premiums | 147 | 139 | 537 | 695 | 2,666 | 2,443 | 148 | 133 | 28 | (6) | (13) | (6) | 3,514 | 3,397 |
| Policy fees | 101 | 91 | 8 | (5) | 305 | 510 | 28 | 51 | _ | 20 | _ | - | 441 | 667 |
| Gross written premiums and policy fees | 248 | 229 | 545 | 690 | 2,970 | 2,953 | 176 | 184 | 28 | 14 | (13) | (6) | 3,954 | 4,064 |
| Net earned premiums and policy fees | 196 | 179 | 460 | 579 | 2,744 | 2,874 | 149 | 158 | 56 | 6 | _ | - | 3,604 | 3,796 |
| Net investment income on Group investments | 63 | 69 | 92 | 68 | 616 | 716 | 28 | 31 | 2 | 2 | _ | _ | 801 | 886 |
| Net capital gains/(losses) and impairments on Group investments | 1 | 3 | 2 | 4 | 145 | 314 | 10 | 17 | _ | - | - | - | 158 | 337 |
| Net investment result on Group investments | 64 | 72 | 94 | 72 | 761 | 1,030 | 38 | 48 | 2 | 2 | - | - | 959 | 1,223 |
| Net investment income on unit-linked investments | 4 | (7) | (3) | 4 | 421 | 454 | 20 | 15 | - | - | - | - | 442 | 465 |
| Net capital gains/(losses) and impairments on unit-linked investments | 18 | 14 | 339 | 89 | 4,905 | 3,117 | 31 | 31 | - | - | - | - | 5,293 | 3,251 |
| Net investment result on unit-linked investments | 22 | 6 | 336 | 93 | 5,326 | 3,571 | 51 | 46 | - | - | - | - | 5,735 | 3,716 |
| Other income | 21 | 21 | 20 | 35 | 92 | 91 | 9 | 35 | 92 | 109 | (2) | - | 233 | 291 |
| Total BOP revenues | 303 | 278 | 910 | 778 | 8,923 | 7,566 | 248 | 287 | 150 | 117 | (2) | - | 10,531 | 9,026 |
| Benefits, losses and expenses | | | | | | | | | | | | | | |
| Insurance benefits and losses, net | 116 | 88 | 210 | 222 | 2,465 | 2,643 | 64 | 93 | 41 | (16) | - | - | 2,896 | 3,030 |
| Policyholder dividends and participation in profits, net | 23 | 10 | 338 | 95 | 5,525 | 3,862 | 64 | 65 | - | 6 | - | - | 5,950 | 4,038 |
| Income tax expense/(benefit) attributable to policyholders | _ | - | - | - | 121 | 83 | 7 | 4 | - | - | - | - | 128 | 87 |
| Underwriting and policy acquisition costs, net | 38 | 57 | 205 | 273 | 119 | 237 | 37 | 11 | 63 | 53 | - | - | 462 | 630 |
| Administrative and other operating expense | | | | | | | | | | | | | | |
| (excl. depreciation/amortization) | 44 | 20 | 62 | 82 | 469 | 362 | 62 | 95 | 57 | 85 | (2) | (1) | 691 | 643 |
| Interest credited to policyholders and other interest | 37 | 40 | 2 | 3 | 58 | 51 | 14 | 6 | _ | - | - | - | 112 | 100 |
| Restructuring provisions and other items not included in BOP | _ | - | (8) | (3) | (344) | 20 | (13) | (13) | (3) | (10) | - | - | (368) | (5) |
| Total BOP benefits, losses and expenses | 259 | 215 | 808 | 672 | 8,413 | 7,258 | 234 | 261 | 159 | 117 | (2) | - | 9,870 | 8,522 |
| Business operating profit (before interest, depreciation and | | | | | | | | | | | | | | |
| amortization) | 44 | 62 | 102 | 106 | 510 | 308 | 14 | 26 | (8) | 1 | _ | _ | 661 | 504 |
| Depreciation and impairments of property and equipment | - | - | _ | 1 | 5 | 6 | _ | 1 | - | - | - | - | 6 | 8 |
| Amortization and impairments of intangible assets | 5 | 5 | 16 | 22 | 280 | 58 | 5 | 18 | 1 | 1 | _ | - | 307 | 105 |
| Interest expense on debt | _ | _ | _ | - | 2 | 20 | _ | _ | 1 | 1 | _ | - | 3 | 21 |
| Business operating profit before non-controlling interests | 38 | 57 | 86 | 82 | 223 | 224 | 8 | 7 | (10) | (1) | _ | - | 344 | 370 |
| Non-controlling interests | _ | - | 40 | 54 | 7 | 9 | (1) | (1) | _ | - | _ | - | 46 | 63 |
| Business operating profit | 38 | 57 | 46 | 28 | 216 | 215 | 9 | 8 | (10) | (1) | _ | - | 299 | 308 |

Information for the three months ended December 31 (unaudited)

Global Life – **Europe, Middle East** & Africa by country

| in USD millions, for the three months ended December 31 | | e: I | | _ | | | | | | | | | Zurich Inter | | | Europe, e East & | | T. 1 |
|--|-------|-----------------|-------|-----------------|------|------------------|------|-----------------|-------|-------------------|------|------|--------------|------|------|-----------------------------|-------|-------------------|
| | 2015 | Cingdom 2014 | 2015 | Germany 2014 | 2015 | tzerland 2014 | 2015 | Ireland 2014 | 2015 | Spain 2014 | 2015 | 2014 | 2015 | 2014 | 2015 | Africa ² 2014 | 2015 | Total 2014 |
| Revenues | 2013 | 2014 | 2013 | 2014 | 2013 | 2014 | 2013 | 2014 | 2013 | 2014 | 2013 | 2014 | 2013 | 2014 | 2013 | 2014 | 2013 | 2014 |
| Life insurance deposits | 843 | 3.728 | 403 | 444 | 52 | 60 | 814 | 816 | 17 | 11 | 460 | 339 | 413 | 356 | 72 | 60 | 3,073 | 5,814 |
| Gross written premiums | 230 | 177 | 582 | 1,012 | 295 | 331 | 127 | 51 | 1,166 | 673 | 169 | 167 | 39 | (5) | 57 | 38 | 2,666 | 2,443 |
| Policy fees | 206 | 243 | 8 | 16 | 13 | 11 | 66 | 79 | 2 | 7 | 3 | 6 | (1) | 141 | 6 | 6 | 305 | 510 |
| Gross written premiums and policy fees | 436 | 419 | 590 | 1,028 | 309 | 342 | 194 | 130 | 1,169 | 680 | 171 | 173 | 39 | 136 | 63 | 44 | 2,970 | 2,953 |
| Net earned premiums and policy fees | 259 | 394 | 565 | 1,004 | 305 | 340 | 171 | 107 | 1,163 | 668 | 173 | 175 | 26 | 126 | 81 | 60 | 2,744 | 2,874 |
| Net investment income on Group investments | 39 | 74 | 288 | 326 | 143 | 152 | 11 | 14 | 59 | 65 | 61 | 64 | _ | 2 | 15 | 19 | 616 | 716 |
| Net capital gains/(losses) and impairments on Group | _ | | | | | | | | | | | | | | | | | |
| investments | 5 | 127 | 128 | 141 | (4) | 7 | 2 | 13 | 1 | 8 | 13 | 11 | 1 | (1) | (1) | 8 | 145 | 314 |
| Net investment result on Group investments | 44 | 201 | 416 | 467 | 139 | 159 | 12 | 27 | 60 | 73 | 74 | 75 | 1 | 1 | 15 | 27 | 761 | 1,030 |
| Net investment income on unit-linked investments | 293 | 249 | 77 | 109 | - | 2 | 45 | 49 | 2 | 36 | (1) | (1) | 8 | 5 | (2) | 6 | 421 | 454 |
| Net capital gains/(losses) and impairments on unit- | | | | | | | | | | | | | | | | | | |
| linked investments | 2,953 | 1,853 | 636 | 508 | 21 | 10 | 684 | 492 | 14 | (13) | 28 | 9 | 517 | 238 | 52 | 19 | 4,905 | 3,117 |
| Net investment result on unit-linked investments | 3,246 | 2,103 | 712 | 617 | 22 | 12 | 729 | 541 | 16 | 23 | 27 | 8 | 525 | 243 | 50 | 24 | 5,326 | 3,571 |
| Other income | 22 | 14 | 29 | 16 | 19 | 21 | - | - | 12 | 14 | 7 | 7 | 8 | 16 | (6) | 4 | 92 | 91 |
| Total BOP revenues | 3,571 | 2,712 | 1,723 | 2,103 | 485 | 532 | 912 | 674 | 1,252 | 778 | 281 | 265 | 559 | 386 | 139 | 116 | 8,923 | 7,566 |
| Benefits, losses and expenses | | | | | | | | | | | | | | | | | | |
| Insurance benefits and losses, net | 53 | 255 | 586 | 1,098 | 338 | 387 | 83 | 23 | 1,151 | 661 | 181 | 176 | 8 | _ | 64 | 43 | 2,465 | 2,643 |
| Policyholder dividends and participation in profits, net | 3,151 | 2,096 | 1,005 | 874 | (18) | 1 | 733 | 544 | 20 | 25 | 55 | 39 | 530 | 246 | 49 | 37 | 5,525 | 3,862 |
| Income tax expense/(benefit) attributable to policyholders | 115 | 65 | 3 | 12 | _ | | 3 | 5 | _ | - | _ | _ | _ | | _ | _ | 121 | 83 |
| Underwriting and policy acquisition costs, net | 72 | 89 | (32) | (35) | 30 | 33 | 44 | 44 | 11 | 11 | 6 | 28 | (23) | 56 | 11 | 10 | 119 | 237 |
| Administrative and other operating expense | | | | | | | | | | | | | | | | | | |
| (excl. depreciation/amortization) | 122 | 128 | 118 | 46 | 75 | 67 | 34 | 37 | 46 | 28 | 25 | 3 | 23 | 42 | 26 | 10 | 469 | 362 |
| Interest credited to policyholders and other interest | 17 | 3 | 30 | 36 | 4 | 3 | 6 | 7 | - | 1 | 1 | 2 | - | - | - | - | 58 | 51 |
| Restructuring provisions and other items not included in | | | | | | | | | | | | | | | | | | |
| ВОР | (16) | 9 | (289) | 3 | (1) | 1 | _ | 1 | (17) | (1) | _ | 1 | 1 | 6 | (22) | _ | (344) | 20 |
| Total BOP benefits, losses and expenses | 3,514 | 2,646 | 1,421 | 2,034 | 428 | 492 | 904 | 661 | 1,211 | 725 | 268 | 249 | 539 | 351 | 128 | 99 | 8,413 | 7,258 |
| Business operating profit (before interest, | | | | | | | | | | | | | | | | | | |
| depreciation and amortization) | 57 | 65 | 302 | 69 | 57 | 39 | 8 | 13 | 41 | 54 | 13 | 15 | 20 | 36 | 11 | 17 | 510 | 308 |
| Depreciation and impairments of property and equipment | 2 | 2 | 2 | 2 | _ | | _ | | _ | | _ | | _ | | _ | - | 5 | 6 |
| Amortization and impairments of intangible assets | 10 | 8 | 242 | 15 | 1 | 1 | - | | 22 | 26 | 3 | 3 | 1 | 4 | _ | _ | 280 | 58 |
| Interest expense on debt | _ | 17 | _ | | _ | | _ | | 2 | 3 | _ | | _ | | _ | | 2 | 20 |
| Business operating profit before non-controlling interests | 46 | 38 | 58 | 51 | 56 | 38 | 8 | 13 | 16 | 24 | 10 | 12 | 19 | 31 | 11 | 16 | 223 | 224 |
| Non-controlling interests | _ | | _ | | _ | | - | _ | 7 | 9 | _ | | _ | | _ | | 7 | 9 |
| Business operating profit | 46 | 38 | 58 | 51 | 56 | 38 | 8 | 13 | 9 | 15 | 10 | 12 | 19 | 31 | 11 | 16 | 216 | 215 |

 $^{^{\}rm 1}$ Includes business written through licenses, mainly into Asia Pacific and Middle East. $^{\rm 2}$ Including eliminations.

Information for the three months ended December 31 (unaudited)

Farmers – Overview

| in USD millions, for the three months ended December 31 | Farmers Man | agement Services | Farmers Re | | | Total | | |
|---|-------------|------------------|------------|-------|-------|-------|--|--|
| | 2015 | 2014 | 2015 | 2014 | 2015 | 2014 | | |
| Gross written premiums and policy fees | - | _ | 424 | 432 | 424 | 432 | | |
| Net earned premiums and policy fees | _ | _ | 575 | 998 | 575 | 998 | | |
| Management fees and other related revenues | 705 | 702 | _ | - | 705 | 702 | | |
| Insurance benefits and losses, net | - | _ | (420) | (637) | (420) | (637) | | |
| Management and other related expenses | (359) | (365) | - | - | (359) | (365) | | |
| Total net technical expenses | - | _ | (179) | (313) | (179) | (313) | | |
| Gross management result | 346 | 337 | _ | _ | n/a | n/a | | |
| Net underwriting result | - | _ | (24) | 48 | n/a | n/a | | |
| Net investment income | 3 | 3 | 8 | 10 | 11 | 13 | | |
| Net capital gains/(losses) and impairments on investments | - | _ | _ | _ | _ | _ | | |
| Other net income/Net non-technical result (excl. items not included in BOP) | 5 | 5 | 12 | 16 | 18 | 21 | | |
| Business operating profit before non-controlling interests | 355 | 345 | (4) | 75 | 351 | 420 | | |
| Non-controlling interests | _ | _ | _ | _ | _ | _ | | |
| Business operating profit | 355 | 345 | (4) | 75 | 351 | 420 | | |
| Ratios, as % of net earned premiums and policy fees | | | | | | | | |
| Loss ratio | | | 73.1% | 63.8% | | | | |
| Expense ratio | | | 31.1% | 31.4% | | | | |
| Combined ratio | | | 104.2% | 95.2% | | | | |

Summary of quarterly consolidated information (unaudited)

Summary of quarterly consolidated information¹

| in USD millions, for the three months ended | 12/31/15 | 09/30/15 | 06/30/15 | 03/31/15 | 12/31/14 | 09/30/14 | 06/30/14 | 03/31/14 | 12/31/13 |
|---|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| Gross written premiums and policy fees | 11,862 | 12,264 | 12,461 | 14,411 | 12,564 | 12,903 | 13,843 | 15,471 | 13,206 |
| Net earned premiums and policy fees | 11,342 | 11,270 | 8,952 | 11,061 | 12,306 | 11,973 | 11,896 | 12,145 | 12,494 |
| Net investment result on Group investments | 1,481 | 1,959 | 1,890 | 2,133 | 2,464 | 2,378 | 2,176 | 2,194 | 2,134 |
| Net investment income on Group investments | 1,358 | 1,405 | 1,478 | 1,331 | 1,437 | 1,553 | 1,681 | 1,535 | 1,582 |
| Net capital gains/(losses) on Group investments and impairments | 123 | 553 | 412 | 802 | 1,027 | 824 | 495 | 658 | 552 |
| Net investment result on unit-linked investments | 5,811 | (4,803) | (3,444) | 8,673 | 3,849 | 2,530 | 2,938 | 1,467 | 4,218 |
| Other revenues | 1,099 | 1,037 | 1,067 | 1,040 | 900 | 1,127 | 1,161 | 1,066 | 1,174 |
| Total revenues | 19,732 | 9,463 | 8,465 | 22,907 | 19,519 | 18,008 | 18,171 | 16,872 | 20,019 |
| Insurance benefits and losses, net of reinsurance | 8,635 | 8,737 | 5,512 | 7,861 | 9,096 | 8,522 | 8,181 | 8,566 | 8,618 |
| Policyholder dividends and participation in profits, net of reinsurance | 6,032 | (4,368) | (2,700) | 8,898 | 4,206 | 3,043 | 3,419 | 1,900 | 4,352 |
| Other expenses | 5,150 | 4,641 | 4,560 | 4,268 | 4,936 | 4,895 | 5,202 | 4,707 | 5,404 |
| Total benefits, losses and expenses | 19,817 | 9,010 | 7,372 | 21,027 | 18,238 | 16,460 | 16,802 | 15,173 | 18,374 |
| Net income before income taxes | (85) | 453 | 1,093 | 1,880 | 1,281 | 1,548 | 1,370 | 1,699 | 1,645 |
| Net income attributable to shareholders | (424) | 207 | 840 | 1,219 | 860 | 966 | 848 | 1,275 | 1,074 |
| | | | | | | | | | |
| Business operating profit | 422 | 256 | 943 | 1,295 | 812 | 1,206 | 1,240 | 1,381 | 1,113 |

¹ Following the restatement for the cumulative foreign currency translation adjustment, the quarterly consolidated financial information from 03/31/14 to 12/31/14 has been restated.

Summary of quarterly consolidated information -**Key performance** indicators by segment¹

| in USD millions, for the three months ended | 12/31/15 | 09/30/15 | 06/30/15 | 03/31/15 | 12/31/14 | 09/30/14 | 06/30/14 | 03/31/14 | 12/31/13 |
|---|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| Total revenues | 19,732 | 9,463 | 8,465 | 22,907 | 19,519 | 18,008 | 18,171 | 16,872 | 20,019 |
| General Insurance | 7,846 | 7,823 | 7,820 | 7,866 | 8,339 | 8,544 | 8,494 | 8,310 | 8,771 |
| Global Life | 10,533 | 157 | (353) | 13,401 | 9,124 | 7,735 | 7,573 | 6,572 | 8,939 |
| Farmers | 1,307 | 1,303 | 1,284 | 1,282 | 1,756 | 1,731 | 1,746 | 1,715 | 1,766 |
| Other ² | 46 | 181 | (286) | 358 | 300 | (2) | 359 | 275 | 542 |
| Total benefits, losses and expenses | (19,817) | (9,010) | (7,372) | (21,027) | (18,238) | (16,460) | (16,802) | (15,173) | (18,374) |
| General Insurance | (8,225) | (7,897) | (7,229) | (6,938) | (7,634) | (7,584) | (7,635) | (7,253) | (8,126) |
| Global Life | (10,427) | 217 | 676 | (12,766) | (8,574) | (7,219) | (7,162) | (6,120) | (8,601) |
| Farmers | (964) | (952) | (949) | (884) | (1,315) | (1,329) | (1,399) | (1,294) | (1,359) |
| Other ² | (202) | (378) | 130 | (440) | (714) | (328) | (605) | (506) | (288) |
| Net income before income taxes | (85) | 453 | 1,093 | 1,880 | 1,281 | 1,548 | 1,370 | 1,699 | 1,645 |
| General Insurance | (379) | (75) | 591 | 928 | 705 | 960 | 859 | 1,057 | 645 |
| Global Life | 107 | 373 | 323 | 636 | 550 | 516 | 411 | 452 | 338 |
| Farmers | 343 | 351 | 335 | 398 | 441 | 402 | 347 | 421 | 408 |
| Other ² | (156) | (197) | (156) | (81) | (414) | (330) | (247) | (231) | 254 |
| Business operating profit | 422 | 256 | 943 | 1,295 | 812 | 1,206 | 1,240 | 1,381 | 1,113 |
| General Insurance | (120) | (183) | 460 | 706 | 511 | 786 | 801 | 880 | 736 |
| Global Life | 299 | 328 | 355 | 319 | 308 | 331 | 315 | 319 | 294 |
| Farmers | 351 | 351 | 328 | 391 | 420 | 398 | 341 | 415 | 408 |
| Other ² | (109) | (240) | (200) | (120) | (428) | (309) | (217) | (233) | (324) |

¹ Following the restatements for the cumulative foreign currency translation adjustment and the UK asbestos business, the quarterly consolidated financial information from 03/31/14 to 12/31/14 has been restated. ² Including intersegment elimination.

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