## Disclosure of shareholdings



## Aberdeen Asset Management PLC's Fund Management Operating Subsidiaries have exceeded the threshold of 3%

## **Zurich Financial Services Ltd**

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## **Investor Relations**

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1. Publication date	06 October 2011			
2. Issuer	Zurich Financial Services Ltd			
3. Shareholders	Aberdeen Asset Management PLC's Fund Management Operating Subsidiaries*,			
	10 Queens Terrace, AB10 1YG Aberdeen, United Kingdom			
3a.Benefiacial owner	*The beneficial owner of shares are the clients of Aberdeen who have contracted with Aberdeen's fund management operating subsidiaries. Voting rights are exercised by Aberdeen Asset Management PLC's Fund Management Operating Subsidiaries.			
3.b. Nature of agreement	N/A			
4. Shareholdings	Purchase position	Share type	Voting rights	Percentage
		Registered shares	4,401,620	3.00%
		Zurich Financial Services Sponsored American Depositary Receipts (ADR): (US98982M107)	1,950 (equals 19,500 ADRs)	0.001%
		Conversion rights, share purchase rights and granted	6,800	0.001%



		(written) share sale rights: Zurich Financial B Flex Jan 12 Put 12 (EXP 20/01) GBP BCLEAR (DU00XX8847DE) (written put options) Total	4,410,370	3.002%
	Sale position	Share type	Voting rights	Percentage
		Share sale rights held and granted (written) conversion and share purchase rights		
		Total	0	0%
5. Contract date	30 September 2011			
6. Transfer date	30 September 2011			
7. Date of notification by shareholder	04 October 2011			
8. Triggering circumstances	Inspecie transfer into an Aberdeen Asset Management account by a direct investor.  Transferring an asset "inspecie" means to transfer the ownership of that asset from one			



	person/company/entity to another person/company/entity in its current form i.e. without the need to convert to cash.
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